

# Consumer Credit Trends Report: Originations

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#### **Consumer Originations**

## Consumer Originations Observations

Weekly as of February 14, 2021

- Notable weekly originations performance insights:
  - Subprime share fell for all products except Auto & Home Equity Installment.
  - Bankcard, Private Label and Consumer Finance continue to show strong vintage builds while all other products remain stable week over week when compared to March/April vintages.
- The shading indicated on the graphs for the last 8 weeks is to indicate that the data could be revised to account for data furnisher lags. The Darker shading indicates less revisions are expected.



## Credit Trends Data & Visualization Tools!

#### Common Use Cases:

#### Would you like to?

- Understand Delinquency changes for the market and Competition
- Understand how the market and competition is changing who they lend to
- Analyze your market share compared to the competition
- Track Credit Limit & Balance Changes for the Market or Competitors
- Enhance the profitability of acquisitions and Risk Strategies

#### Credit Trends Data

#### Complete view of the US Consumer Credit Market, trended over time

- Understand Industry trends at the National, State, MSA, or Zip level.
- View your Organization against a defined Peer Set or against the Market
- Portfolio trends and expectations based on data from other natural disasters

## Credit Trends Economic Vitality Application(App)

## Instant visibility into the fast changing market

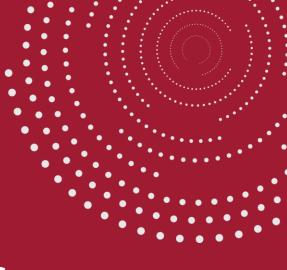
- Benchmark and analyze performance
- Understand changing market drivers
- Make stronger strategy decisions
- All overlaid with Covid 19 case data
- Ability to segment by Product, Age, Delinquency Metric, and Risk.

Contact Your Equifax Sales Representative for Additional Information!











## **Auto Originations Observations**

Origination Estimates through February 14, 2021 reported as of February 16, 2021

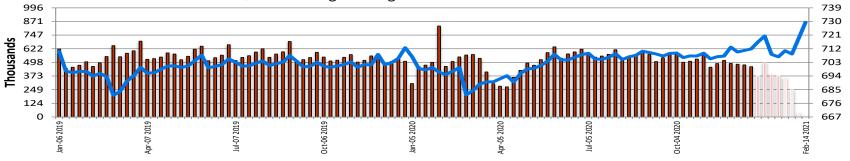
- 9,800 auto loans and leases, totaling \$265.5 million, have been originated the week ending February 14th.
- 1,000 auto loans and leases have been originated the week ending February 14th to consumers with a VantageScore® 3.0 credit score below 620. These are generally considered subprime accounts. These newlyissued loans have a corresponding total balance of \$27.2 million.
- In the week ending February 14th, 10.5% of auto loans and leases were issued to consumers with a subprime VantageScore® 3.0 credit score. These subprime accounts totaled 10.3% of balances of all auto loan and leases.
- 800 auto loans and leases have been originated the week ending February 14th to consumers with a FICO® Auto 8 credit score below 620. These are generally considered subprime accounts. These newly-issued loans have a corresponding total balance of \$21.1 million.
- In the week ending February 14th, 8.4% of auto loans and leases were issued to consumers with a FICO® Auto 8 credit score subprime credit score. These subprime accounts totaled 8.0% of balances of all auto loan and leases.
- The average origination balance for all auto loans and leases issued in the week of February 14th was \$27,011. The average subprime auto loan and lease amount was \$26,379.

\*Origination data subject to revision due to reporting lags. All data presented here are estimates.



## Auto Originations: Accounts

Number of Accounts in Thousands; NSA. Average VantageScore® 3.0



**New Trades** 

# AUTO ACCOUNTS ORIGINATED (THOUSANDS)			
WEEKEND	CURR YR	PREV YR	
Mar-01 2020	565.0	651.4	
Mar-08 2020	570.5	550.0	
Mar-15 2020	535.5	582.1	
Mar-22 2020	410.7	604.3	
Mar-29 2020	304.0	691.8	
Apr-05 2020	281.1	526.9	
Apr-12 2020	275.3	532.9	
Apr-19 2020	361.6	546.5	
Apr-26 2020	425.0	584.8	
May-03 2020	492.0	574.9	
May-10 2020	472.8	522.9	
May-17 2020	523.2	554.5	

# AUTO ACCOUNTS ORIGINATED (THOUSANDS)			
WEEKEND	CURR YR	PREV YR	
May-24 2020	587.8	618.8	
May-31 2020	640.4	646.5	
Jun-07 2020	535.2	513.1	
Jun-14 2020	575.5	541.1	
Jun-21 2020	594.4	564.2	
Jun-28 2020	618.1	659.5	
Jul-05 2020	575.2	516.1	
Jul-12 2020	546.3	543.4	
Jul-19 2020	555.7	559.7	
Jul-26 2020	571.2	592.5	
Aug-02 2020	613.0	622.6	
Aug-09 2020	514.1	545.2	

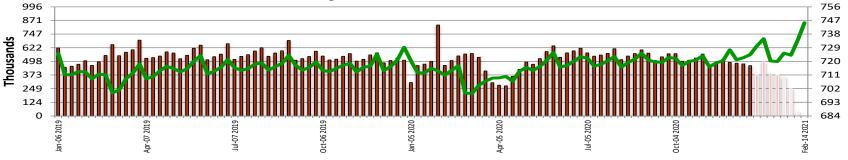
# AUTO ACCOUNTS ORIGINATED (THOUSANDS)			
WEEKEND	CURR YR	PREV YR	
Aug-16 2020	547.0	574.3	
Aug-23 2020	569.6	594.9	
Aug-30 2020	603.3	688.8	
Sep-06 2020	573.2	509.4	
Sep-13 2020	506.1	523.4	
Sep-20 2020	539.7	542.6	
Sep-27 2020	567.7	591.3	
Oct-04 2020	568.6	547.0	
Oct-11 2020	500.0	510.9	
Oct-18 2020	508.8	518.0	
Oct-25 2020	528.8	545.0	
Nov-01 2020	564.0	569.1	

# AUTO ACCOUNTS ORIGINATED (THOUSANDS)			
WEEKEND	CURR YR	PREV YR	
Nov-08 2020	454.9	501.3	
Nov-15 2020	487.5	517.7	
Nov-22 2020	515.8	556.8	
Nov-29 2020	488.5	576.0	
Dec-06 2020	482.0	484.2	
Dec-13 2020	474.9	506.4	
Dec-20 2020	459.1	528.9	
Dec-27 2020	375.8	509.5	
Jan-03 2021	494.1	306.1	
Jan-10 2021	389.9	460.1	
Jan-17 2021	374.9	473.6	
Jan-24 2021	357.3	498.9	

# AUTO ACCOUNTS ORIGINATED (THOUSANDS)			
WEEKEND CURR YR PREV YR			
Jan-31 2021	247.2	829.7	
Feb-07 2021	38.6	462.1	
Feb-14 2021	9.8	506.1	

## Auto Originations: Accounts

Number of Accounts in Thousands; NSA. Average FICO® Auto Score 8



New Trades

# AUTO ACCOUNTS ORIGINATED (THOUSANDS)		
WEEKEND	CURR YR	PREV YR
Mar-01 2020	565.0	651.4
Mar-08 2020	570.5	550.0
Mar-15 2020	535.5	582.1
Mar-22 2020	410.7	604.3
Mar-29 2020	304.0	691.8
Apr-05 2020	281.1	526.9
Apr-12 2020	275.3	532.9
Apr-19 2020	361.6	546.5
Apr-26 2020	425.0	584.8
May-03 2020	492.0	574.9
May-10 2020	472.8	522.9
May-17 2020	523.2	554.5

# AUTO ACCOUNTS ORIGINATED (THOUSANDS)		
WEEKEND	CURR YR	PREV YR
May-24 2020	587.8	618.8
May-31 2020	640.4	646.5
Jun-07 2020	535.2	513.1
Jun-14 2020	575.5	541.1
Jun-21 2020	594.4	564.2
Jun-28 2020	618.1	659.5
Jul-05 2020	575.2	516.1
Jul-12 2020	546.3	543.4
Jul-19 2020	555.7	559.7
Jul-26 2020	571.2	592.5
Aug-02 2020	613.0	622.6
Aug-09 2020	514.1	545.2

rades ——FICO® Auto Score 8			8
# AUTO ACCOUNTS ORIGINATED (THOUSANDS)			
WEEKEND	CURR YR	PREV YR	
Aug-16 2020	547.0	574.3	
Aug-23 2020	569.6	594.9	
Aug-30 2020	603.3	688.8	
Sep-06 2020	573.2	509.4	
Sep-13 2020	506.1	523.4	
Sep-20 2020	539.7	542.6	
Sep-27 2020	567.7	591.3	
Oct-04 2020	568.6	547.0	
Oct-11 2020	500.0	510.9	
Oct-18 2020	508.8	518.0	
Oct-25 2020	528.8	545.0	
Nov-01 2020	564.0	569.1	

# AUTO ACCOUNTS ORIGINATED (THOUSANDS)			
WEEKEND	CURR YR	PREV YR	
Nov-08 2020	454.9	501.3	
Nov-15 2020	487.5	517.7	
Nov-22 2020	515.8	556.8	
Nov-29 2020	488.5	576.0	
Dec-06 2020	482.0	484.2	
Dec-13 2020	474.9	506.4	
Dec-20 2020	459.1	528.9	
Dec-27 2020	375.8	509.5	
Jan-03 2021	494.1	306.1	
Jan-10 2021	389.9	460.1	
Jan-17 2021	374.9	473.6	
Jan-24 2021	357.3	498.9	

# AUTO ACCOUNTS ORIGINATED (THOUSANDS)			
WEEKEND CURR YR PREV YR			
Jan-31 2021	247.2	829.7	
Feb-07 2021	38.6	462.1	
Feb-14 2021	9.8	506.1	

## Auto Originations: Balances

Total Balances Originated in \$Millions; NSA. Average VantageScore® 3.0



TOTAL AUTO BALANCES ORIGINATED (MILLIONS)			
WEEKEND	CURR YR	PREV YR	
Mar-01 2020	\$12,487.4	\$13,949.5	
Mar-08 2020	\$12,665.5	\$11,887.5	
Mar-15 2020	\$12,137.3	\$12,827.2	
Mar-22 2020	\$9,802.1	\$13,442.2	
Mar-29 2020	\$7,983.5	\$15,654.5	
Apr-05 2020	\$7,419.2	\$11,638.8	
Apr-12 2020	\$7,186.7	\$11,894.3	
Apr-19 2020	\$9,201.2	\$12,320.3	
Apr-26 2020	\$10,778.4	\$13,174.9	
May-03 2020	\$12,393.0	\$12,911.9	
May-10 2020	\$11,545.0	\$11,768.3	
May-17 2020	\$12,723.6	\$12,556.0	

TOTAL AUTO BALANCES ORIGINATED (MILLIONS)											
WEEKEND	CURR YR	PREV YR									
May-24 2020	\$14,361.1	\$14,080.1									
May-31 2020	\$15,961.6	\$14,884.8									
Jun-07 2020	\$12,681.6	\$11,573.0									
Jun-14 2020	\$13,708.9	\$12,293.7									
Jun-21 2020	\$14,218.4	\$12,926.3									
Jun-28 2020	\$14,969.9	\$15,222.9									
Jul-05 2020	\$13,946.5	\$11,778.4									
Jul-12 2020	\$13,046.2	\$12,334.7									
Jul-19 2020	\$13,331.0	\$12,745.4									
Jul-26 2020	\$13,822.3	\$13,531.8									
Aug-02 2020	\$14,967.7	\$14,194.6									
Aug-09 2020	\$12,461.0	\$12,400.4									

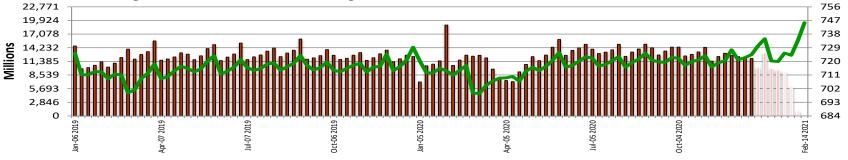
TOTAL AUTO BALANCES ORIGINATED (MILLIONS)											
WEEKEND	CURR YR	PREV YR									
Aug-16 2020	\$13,351.3	\$13,127.9									
Aug-23 2020	\$13,971.2	\$13,724.8									
Aug-30 2020	\$14,977.4	\$16,062.2									
Sep-06 2020	\$14,248.5	\$11,844.5									
Sep-13 2020	\$12,748.7	\$12,126.3									
Sep-20 2020	\$13,564.1	\$12,612.0									
Sep-27 2020	\$14,371.2	\$13,875.6									
Oct-04 2020	\$14,367.8	\$12,668.7									
Oct-11 2020	\$12,527.6	\$11,804.9									
Oct-18 2020	\$12,870.2	\$12,035.8									
Oct-25 2020	\$13,368.0	\$12,686.1									
Nov-01 2020	\$14,330.5	\$13,222.7									

TOTAL AUTO BALANCES ORIGINATED (MILLIONS)											
WEEKEND	CURR YR	PREV YR									
Nov-08 2020	\$11,467.5	\$11,615.2									
Nov-15 2020	\$12,413.6	\$12,153.4									
Nov-22 2020	\$13,099.5	\$12,974.9									
Nov-29 2020	\$12,672.1	\$13,747.6									
Dec-06 2020	\$12,382.0	\$11,326.0									
Dec-13 2020	\$12,301.7	\$11,932.3									
Dec-20 2020	\$12,018.0	\$12,693.9									
Dec-27 2020	\$10,018.7	\$12,406.7									
Jan-03 2021	\$13,122.2	\$7,102.7									
Jan-10 2021	\$9,821.1	\$10,475.7									
Jan-17 2021	\$9,481.8	\$10,834.9									
Jan-24 2021	\$9,080.1	\$11,495.2									

TOTAL AUTO BALANCES ORIGINATED (MILLIONS)												
WEEKEND	CURR YR	PREV YR										
Jan-31 2021	\$6,056.6	\$18,975.6										
Feb-07 2021	\$1,000.6	\$10,570.9										
Feb-14 2021	\$265.5	\$11,671.8										

## Auto Originations: Balances

Total Balances Originated in \$Millions; NSA. Average FICO® Auto Score 8



New Trades

TOTAL AUTO BALANCES ORIGINATED (MILLIONS)											
WEEKEND	CURR YR	PREV YR									
Mar-01 2020	\$12,487.4	\$13,949.5									
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Mar-29 2020	\$7,983.5	\$15,654.5									
Apr-05 2020	\$7,419.2	\$11,638.8									
Apr-12 2020	\$7,186.7	\$11,894.3									
Apr-19 2020	\$9,201.2	\$12,320.3									
Apr-26 2020	\$10,778.4	\$13,174.9									
May-03 2020	\$12,393.0	\$12,911.9									
May-10 2020	\$11,545.0	\$11,768.3									
May-17 2020	\$12,723.6	\$12,556.0									

TOTAL AUTO BALANCES ORIGINATED (MILLIONS)												
WEEKEND	CURR YR	PREV YR										
May-24 2020	\$14,361.1	\$14,080.1										
May-31 2020	\$15,961.6	\$14,884.8										
Jun-07 2020	\$12,681.6	\$11,573.0										
Jun-14 2020	\$13,708.9	\$12,293.7										
Jun-21 2020	\$14,218.4	\$12,926.3										
Jun-28 2020	\$14,969.9	\$15,222.9										
Jul-05 2020	\$13,946.5	\$11,778.4										
Jul-12 2020	\$13,046.2	\$12,334.7										
Jul-19 2020	\$13,331.0	\$12,745.4										
Jul-26 2020	\$13,822.3	\$13,531.8										
Aug-02 2020	\$14,967.7	\$14,194.6										
Aug-09 2020	\$12,461.0	\$12,400.4										

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WEEKEND	CURR YR	PREV YR										
Aug-16 2020	\$13,351.3	\$13,127.9										
Aug-23 2020	\$13,971.2	\$13,724.8										
Aug-30 2020	\$14,977.4	\$16,062.2										
Sep-06 2020	\$14,248.5	\$11,844.5										
Sep-13 2020	\$12,748.7	\$12,126.3										
Sep-20 2020	\$13,564.1	\$12,612.0										
Sep-27 2020	\$14,371.2	\$13,875.6										
Oct-04 2020	\$14,367.8	\$12,668.7										
Oct-11 2020	\$12,527.6	\$11,804.9										
Oct-18 2020	\$12,870.2	\$12,035.8										
Oct-25 2020	\$13,368.0	\$12,686.1										
Nov-01 2020	\$14,330.5	\$13,222.7										

FICO® Auto Score 8

TOTAL AUTO BALANCES ORIGINATED (MILLIONS)												
WEEKEND	CURR YR	PREV YR										
Nov-08 2020	\$11,467.5	\$11,615.2										
Nov-15 2020	\$12,413.6	\$12,153.4										
Nov-22 2020	\$13,099.5	\$12,974.9										
Nov-29 2020	\$12,672.1	\$13,747.6										
Dec-06 2020	\$12,382.0	\$11,326.0										
Dec-13 2020	\$12,301.7	\$11,932.3										
Dec-20 2020	\$12,018.0	\$12,693.9										
Dec-27 2020	\$10,018.7	\$12,406.7										
Jan-03 2021	\$13,122.2	\$7,102.7										
Jan-10 2021	\$9,821.1	\$10,475.7										
Jan-17 2021	\$9,481.8	\$10,834.9										
Jan-24 2021	\$9,080.1	\$11,495.2										

TOTAL AUTO BALANCES ORIGINATED (MILLIONS)												
WEEKEND	CURR YR	PREV YR										
Jan-31 2021	\$6,056.6	\$18,975.6										
Feb-07 2021	\$1,000.6	\$10,570.9										
Feb-14 2021	\$265.5	\$11,671.8										

## Subprime Auto Originations: Accounts

101.8

16.9% Nov-01 2020

Number of Accounts in Thousands; NSA. Subprime Accounts, Average VantageScore® 3.0 Subprime accounts defined as those with borrower's origination VantageScore® 3.0 less than 620



	New Irages VS* 3.0																	
# SUBPRIME	AUTO ACC		IGINATED	# SUBPRIME	AUTO ACC		IGINATED	# SUBPRIME AUTO ACCOUNTS ORIGINATED (THOUSANDS)				# SUBPRIME	AUTO ACC	# SUBPRIME AUTO ACCOUNTS O (THOUSANDS)				
WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR
Mar-01 2020	153.0	176.3	27.1%	May-24 2020	105.5	110.1	17.9%	Aug-16 2020	90.2	105.2	16.5%	Nov-08 2020	75.7	96.3	16.6%	Jan-31 2021	37.8	177.
Mar-08 2020	144.2	137.7	25.3%	May-31 2020	107.2	109.2	16.7%	Aug-23 2020	93.7	108.0	16.4%	Nov-15 2020	80.4	98.0	16.5%	Feb-07 2021	5.0	95.
Mar-15 2020	125.9	131.8	23.5%	Jun-07 2020	92.1	97.1	17.2%	Aug-30 2020	95.3	117.7	15.8%	Nov-22 2020	85.6	106.8	16.6%	Feb-14 2021	1.0	102.
Mar-22 2020	93.2	130.2	22.7%	Jun-14 2020	99.8	101.5	17.3%	Sep-06 2020	89.7	90.8	15.6%	Nov-29 2020	73.0	98.0	14.9%			
Mar-29 2020	66.5	138.1	21.9%	Jun-21 2020	100.5	104.2	16.9%	Sep-13 2020	79.9	99.7	15.8%	Dec-06 2020	76.3	91.7	15.8%			
Apr-05 2020	58.6	106.4	20.9%	Jun-28 2020	102.5	116.9	16.6%	Sep-20 2020	88.2	103.7	16.3%	Dec-13 2020	73.7	94.1	15.5%			
Apr-12 2020	54.9	107.0	20.0%	Jul-05 2020	92.9	91.6	16.2%	Sep-27 2020	90.4	108.8	15.9%	Dec-20 2020	70.2	94.7	15.3%			
Apr-19 2020	79.6	106.5	22.0%	Jul-12 2020	92.9	102.0	17.0%	Oct-04 2020	90.5	104.3	15.9%	Dec-27 2020	52.1	80.0	13.9%			
Apr-26 2020	86.1	111.7	20.3%	Jul-19 2020	95.0	105.4	17.1%	Oct-11 2020	81.9	97.4	16.4%	Jan-03 2021	65.0	52.8	13.1%			
May-03 2020	96.3	108.7	19.6%	Jul-26 2020	96.5	109.2	16.9%	Oct-18 2020	82.8	99.1	16.3%	Jan-10 2021	62.3	89.1	16.0%			
May-10 2020	90.4	99.0	19.1%	Aug-02 2020	100.2	112.3	16.3%	Oct-25 2020	86.4	102.5	16.3%	Jan-17 2021	60.8	94.2	16.2%			

90.3

105.8

16.0% Jan-24 2021

Source: Equifax Inc.

103.9

18.6% Aug-09 2020



97.2

May-17 2020

54.2

15.2%

**ORIGINATED** 

% TOTAL 15.3% 12.9% 10.5%

## Subprime Auto Originations: Accounts

82.0

84.9

77.0

91.7

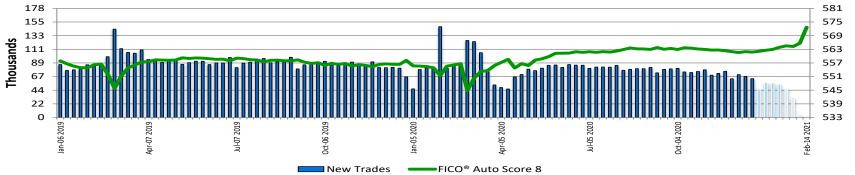
89.1

Number of Accounts in Thousands; NSA. Subprime Accounts, Average FICO® Auto Score 8 Subprime accounts defined as those with borrower's origination FICO® Auto Score 8 less than 620

14.4% Oct-18 2020

13.8% Oct-25 2020

15.0% Nov-01 2020



	New Trades —FICO® Auto Score 8																		
# SUBPRIME AUTO ACCOUNTS ORIGINATED (THOUSANDS)				# SUBPRIME			IGINATED	# SUBPRIME AUTO ACCOUNTS ORIGINATED (THOUSANDS)				# SUBPRIME AUTO ACCOUNTS ORIGINATED (THOUSANDS)				# SUBPRIME AUTO ACCOUNTS ORIGINATED (THOUSANDS)			
` '				(THOUSANDS)								, ,						•	
WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL
Mar-01 2020	125.4	143.9	22.2%	May-24 2020	85.1	91.8	14.5%	Aug-16 2020	78.7	90.7	14.4%	Nov-08 2020	69.0	85.0	15.2%	Jan-31 2021	32.4	148.0	13.1%
Mar-08 2020	123.6	112.1	21.7%	May-31 2020	85.6	91.8	13.4%	Aug-23 2020	79.6	90.7	14.0%	Nov-15 2020	71.9	83.9	14.7%	Feb-07 2021	4.4	80.1	11.3%
Mar-15 2020	105.6	106.2	19.7%	Jun-07 2020	81.8	86.4	15.3%	Aug-30 2020	79.5	98.1	13.2%	Nov-22 2020	75.4	90.6	14.6%	Feb-14 2021	0.8	84.1	8.4%
Mar-22 2020	76.3	104.7	18.6%	Jun-14 2020	86.3	89.0	15.0%	Sep-06 2020	81.5	79.2	14.2%	Nov-29 2020	63.2	81.6	12.9%				
Mar-29 2020	53.1	110.0	17.5%	Jun-21 2020	85.3	88.9	14.4%	Sep-13 2020	72.7	85.9	14.4%	Dec-06 2020	69.8	81.2	14.5%				
Apr-05 2020	48.9	94.5	17.4%	Jun-28 2020	85.1	97.8	13.8%	Sep-20 2020	78.5	86.8	14.5%	Dec-13 2020	67.1	81.8	14.1%				
Apr-12 2020	46.6	92.6	16.9%	Jul-05 2020	80.1	81.3	13.9%	Sep-27 2020	79.2	90.2	13.9%	Dec-20 2020	63.2	80.4	13.8%				
Apr-19 2020	66.2	89.7	18.3%	Jul-12 2020	82.3	88.7	15.1%	Oct-04 2020	80.1	91.6	14.1%	Dec-27 2020	46.0	66.3	12.2%				
Apr-26 2020	70.1	92.5	16.5%	Jul-19 2020	82.3	90.1	14.8%	Oct-11 2020	74.3	85.4	14.9%	Jan-03 2021	56.7	46.7	11.5%				

73.3

75.1

77.7

84.6

86.6

90.3

14.4% Jan-10 2021

14.2% Jan-17 2021

13.8% Jan-24 2021

Source: Equifax Inc.

93.8

86.7

89.4

16.0% Jul-26 2020

16.2% Aug-02 2020

15.4% Aug-09 2020



78.9

76.5

80.4

May-03 2020

May-10 2020

May-17 2020

78.3

81.0

81.9

14.4%

14.4%

13.1%

56.2

54.1

46.7

## Subprime Auto Originations: Balances

Total Balances Originated in \$Millions; NSA. Subprime Accounts, Average VantageScore® 3.0 Subprime accounts defined as those with borrower's origination VantageScore® 3.0 less than 620



	New Trades VS* 3.0																		
TOTAL SUBPRIME AUTO BALANCES ORIGINATED (MILLIONS)				TOTAL SUBPRIME AUTO BALANCES ORIGINATED (MILLIONS)				TOTAL SUBPRIME AUTO BALANCES ORIGINATED (MILLIONS)				TOTAL SUBPRIME AUTO BALANCES ORIGINATED (MILLIONS)				TOTAL SUBPRIME AUTO BALANCES ORIGINATED (MILLIONS)			
WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL
Mar-01 2020	\$2,711.2	\$3,035.3	21.7%	May-24 2020	\$2,049.8	\$2,113.9	14.3%	Aug-16 2020	\$1,810.6	\$2,020.2	13.6%	Nov-08 2020	\$1,529.2	\$1,829.3	13.3%	Jan-31 2021	\$765.7	\$3,374.9	12.6%
Mar-08 2020	\$2,587.4	\$2,423.7	20.4%	May-31 2020	\$2,147.7	\$2,153.9	13.5%	Aug-23 2020	\$1,898.8	\$2,101.7	13.6%	Nov-15 2020	\$1,648.4	\$1,884.9	13.3%	Feb-07 2021	\$115.1	\$1,812.0	11.5%
Mar-15 2020	\$2,348.2	\$2,405.3	19.3%	Jun-07 2020	\$1,733.9	\$1,824.7	13.7%	Aug-30 2020	\$1,970.6	\$2,339.1	13.2%	Nov-22 2020	\$1,715.4	\$2,011.1	13.1%	Feb-14 2021	\$27.2	\$1,976.2	10.3%
Mar-22 2020	\$1,821.5	\$2,420.8	18.6%	Jun-14 2020	\$1,905.3	\$1,929.0	13.9%	Sep-06 2020	\$1,837.6	\$1,772.8	12.9%	Nov-29 2020	\$1,516.7	\$1,933.2	12.0%				
Mar-29 2020	\$1,398.2	\$2,647.1	17.5%	Jun-21 2020	\$1,930.1	\$2,007.8	13.6%	Sep-13 2020	\$1,660.3	\$1,918.9	13.0%	Dec-06 2020	\$1,536.1	\$1,724.8	12.4%				
Apr-05 2020	\$1,224.8	\$1,954.7	16.5%	Jun-28 2020	\$2,004.4	\$2,286.2	13.4%	Sep-20 2020	\$1,811.1	\$2,009.2	13.4%	Dec-13 2020	\$1,490.3	\$1,778.6	12.1%				
Apr-12 2020	\$1,134.4	\$2,006.5	15.8%	Jul-05 2020	\$1,815.3	\$1,776.6	13.0%	Sep-27 2020	\$1,880.4	\$2,138.6	13.1%	Dec-20 2020	\$1,428.7	\$1,816.1	11.9%				
Apr-19 2020	\$1,574.8	\$2,018.7	17.1%	Jul-12 2020	\$1,786.2	\$1,946.1	13.7%	Oct-04 2020	\$1,871.4	\$2,008.0	13.0%	Dec-27 2020	\$1,101.0	\$1,600.7	11.0%				
Apr-26 2020	\$1,694.5	\$2,139.2	15.7%	Jul-19 2020	\$1,849.5	\$2,023.1	13.9%	Oct-11 2020	\$1,671.1	\$1,871.7	13.3%	Jan-03 2021	\$1,417.0	\$1,033.2	10.8%				

\$1.711.7

\$1,782.5

\$1,882.4

\$1.922.4

\$1,987.4

\$2,042.5

13.3% Jan-10 2021

13.3% Jan-17 2021

13.1% Jan-24 2021

Source: Equifax Inc.

\$2.060.6

\$1,864.5

\$1,976.7

15.1% Jul-26 2020

14.9% Aug-02 2020

14.7% Aug-09 2020

\$1.902.5

\$2,015.6

\$1,710.6

\$2.111.1

\$2,172.5

\$1,934.5

13.8%

Oct-18 2020

13.5% Oct-25 2020

13.7% Nov-01 2020



\$1.867.5

\$1.721.9

\$1,872.1

May-03 2020

May-10 2020

May-17 2020

\$1.684.4

\$1,787.4

\$1,871.6

13.2%

13.4%

12.7%

\$1.297.0

\$1.272.6

\$1,153.3

## Subprime Auto Originations: Balances

Total Balances Originated in \$Millions; NSA. Subprime Accounts, Average FICO® Auto Score 8 Subprime accounts defined as those with borrower's origination FICO® Auto Score 8 less than 620



	New Trades FICO Auto Score 8																		
TOTAL SUBPRIME AUTO BALANCES ORIGINATED (MILLIONS)				TOTAL SUBPR		BALANCES	ORIGINATED		UBPRIME A				UBPRIME A					AUTO BALA MILLIONS)	
WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL
Mar-01 2020	\$2,184.6	\$2,452.7	17.5%	May-24 2020	\$1,586.8	\$1,718.2	11.0%	Aug-16 2020	\$1,556.2	\$1,711.2	11.7%	Nov-08 2020	\$1,377.4	\$1,594.9	12.0%	Jan-31 2021	\$629.2	\$2,768.5	10.4%
Mar-08 2020	\$2,210.5	\$1,946.2	17.5%	May-31 2020	\$1,642.0	\$1,769.4	10.3%	Aug-23 2020	\$1,573.6	\$1,724.2	11.3%	Nov-15 2020	\$1,451.1	\$1,584.9	11.7%	Feb-07 2021	\$99.3	\$1,484.7	9.9%
Mar-15 2020	\$1,943.7	\$1,900.8	16.0%	Jun-07 2020	\$1,524.9	\$1,604.6	12.0%	Aug-30 2020	\$1,589.3	\$1,898.1	10.6%	Nov-22 2020	\$1,471.2	\$1,649.3	11.2%	Feb-14 2021	\$21.1	\$1,583.1	8.0%
Mar-22 2020	\$1,452.8	\$1,903.4	14.8%	Jun-14 2020	\$1,617.9	\$1,663.6	11.8%	Sep-06 2020	\$1,652.3	\$1,521.7	11.6%	Nov-29 2020	\$1,270.4	\$1,562.5	10.0%				
Mar-29 2020	\$1,063.4	\$2,054.9	13.3%	Jun-21 2020	\$1,593.8	\$1,672.3	11.2%	Sep-13 2020	\$1,489.3	\$1,622.2	11.7%	Dec-06 2020	\$1,397.5	\$1,506.9	11.3%				
Apr-05 2020	\$986.7	\$1,719.5	13.3%	Jun-28 2020	\$1,611.3	\$1,856.6	10.8%	Sep-20 2020	\$1,580.7	\$1,639.1	11.7%	Dec-13 2020	\$1,340.0	\$1,511.7	10.9%				
Apr-12 2020	\$938.4	\$1,709.6	13.1%	Jul-05 2020	\$1,535.1	\$1,560.0	11.0%	Sep-27 2020	\$1,600.8	\$1,724.0	11.1%	Dec-20 2020	\$1,261.7	\$1,494.0	10.5%				
Apr-19 2020	\$1,268.7	\$1,665.7	13.8%	Jul-12 2020	\$1,566.5	\$1,671.5	12.0%	Oct-04 2020	\$1,622.9	\$1,738.3	11.3%	Dec-27 2020	\$945.0	\$1,287.2	9.4%				

\$1,498.3

\$1.487.2

\$1,504.4

\$1,574.4

\$1,614.8

\$1.617.7

\$1,639.1

\$1,708.6

12.0% Jan-03 2021

11.6% Jan-10 2021

11.3% Jan-17 2021

11.0% Jan-24 2021

Source: Equitax Inc.

\$1,724.5

\$1,745.0

\$1,611.6

\$1,672.3

12.3% Jul-19 2020

11.9% Jul-26 2020

12.4% Aug-02 2020

11.9% Aug-09 2020

\$1,578.1

\$1.577.0

\$1,662.7

\$1,697.3

\$1,726.4

\$1,823.1

\$1,505.8 \$1,673.6

11.8%

Oct-11 2020

Oct-18 2020

Oct-25 2020

12.1% Nov-01 2020



\$1,326.1

\$1.478.4

\$1.429.6

\$1,508.9

Apr-26 2020

May-03 2020

May-10 2020

May-17 2020

\$904.1

\$1,459.1

\$1,512.9

\$1,542.9

9.2%

11.8%

11.7%

10.6%

\$1,208.6

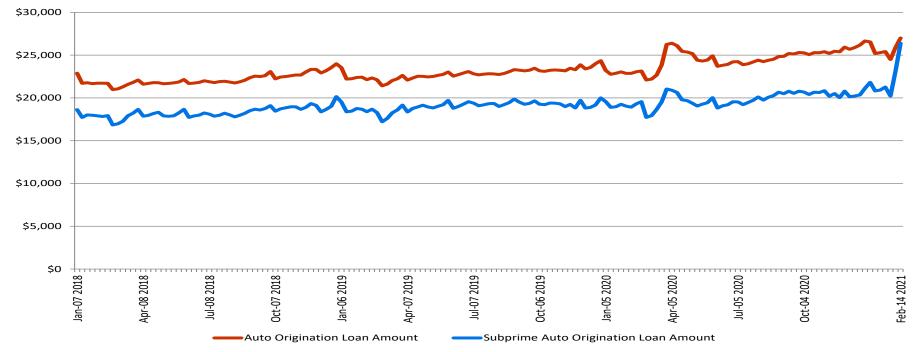
\$1.155.5

\$1.112.6

\$965.3

## Auto Average Origination Balance

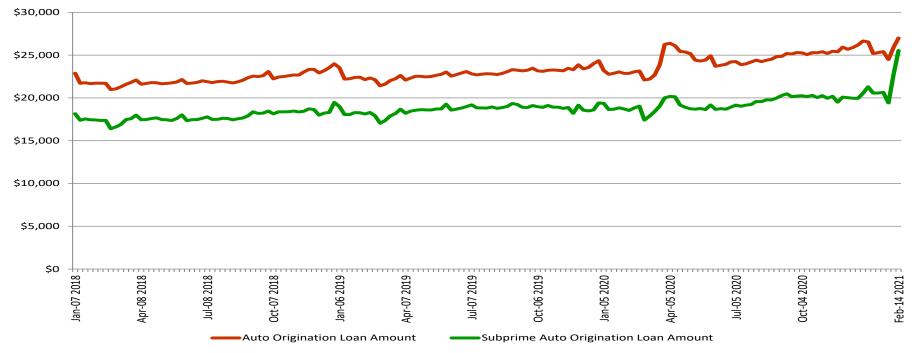
Average Origination Balance Over Time; NSA Subprime accounts defined as those with borrower's origination VantageScore® 3.0 less than 620





## Auto Average Origination Balance

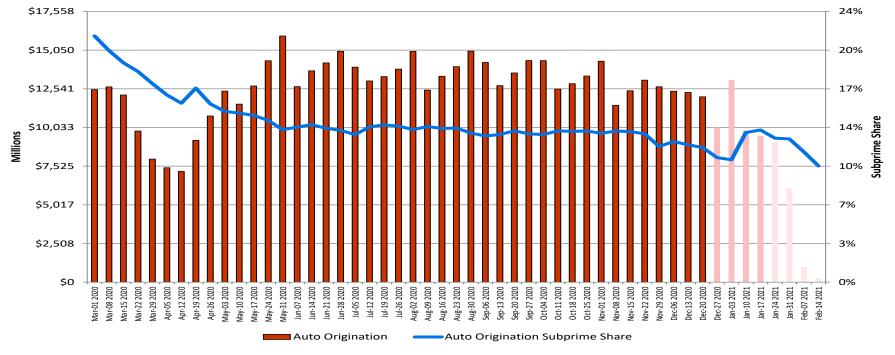
Average Origination Balance Over Time; NSA Subprime accounts defined as those with borrower's origination FICO® Auto Score 8 less than 620





## **Auto Originations**

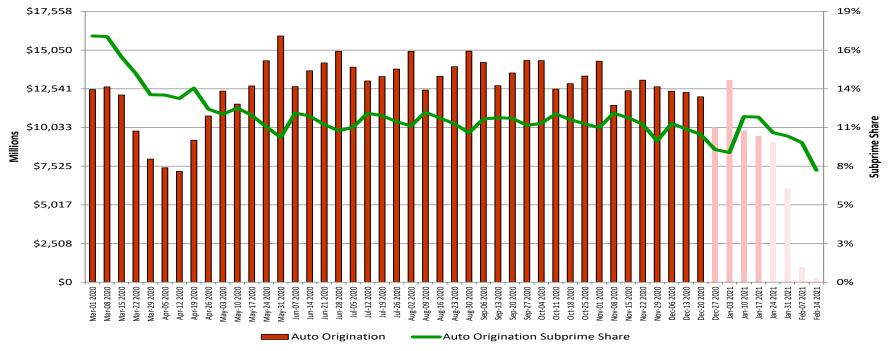
Total Originations in \$Millions; NSA Subprime accounts defined as those with borrower's origination VantageScore® 3.0 less than 620





## **Auto Originations**

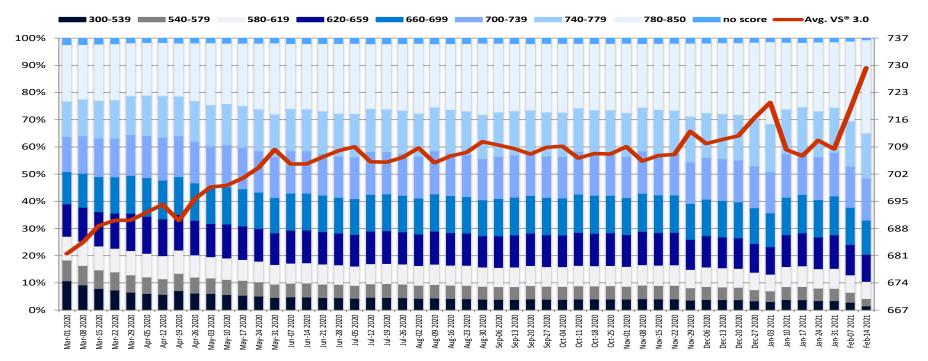
Total Originations in \$Millions; NSA Subprime accounts defined as those with borrower's origination FICO® Auto Score 8 less than 620





## **Auto Origination Risk**

VantageScore® 3.0 Distribution for Auto Originations by Week (% of Accounts)

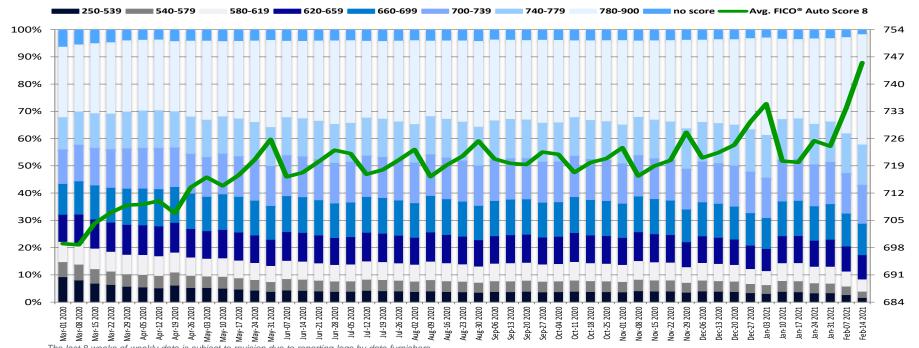


The last 8 weeks of weekly data is subject to revision due to reporting lags by data furnishers.



## Auto Origination Risk

FICO® Auto Score 8 Distribution for Auto Originations by Week (% of Accounts)



The last 8 weeks of weekly data is subject to revision due to reporting lags by data furnishers.



# Credit Trends Originations: Auto Leases



## Auto Lease Originations Observations

Originations Estimates through February 14, 2021 reported as of February 16, 2021

- 3,700 auto leases, totaling \$64.1 million, have been originated the week ending February 14th.
- Auto leases accounted for 38.0% of all auto accounts and 24.1% of all auto balances in the week ending February 14th.
- Approximately 200 auto leases have been originated in the week ending February 14th to consumers with a VantageScore® 3.0 credit score below 620. These are generally considered subprime accounts. These newly-issued leases have a corresponding total balance of \$4.2 million.
- In the week ending February 14th, 6.6% of auto lease accounts and 6.5% of total balances were issued to consumers with a VantageScore® 3.0 subprime credit score.
- Approximately 200 auto leases have been originated in the week ending February 14th to consumers with a FICO® Auto 8 credit score below 620. These are generally considered subprime accounts. These newly-issued leases have a corresponding total balance of \$2.7 million.
- In the week ending February 14th, 4.2% of auto lease accounts and 4.2% of total balances were issued to consumers with a FICO® Auto 8 subprime credit score.
- The average origination balance for all auto leases issued in the week ending February 14th was \$17,169. The average subprime lease amount was \$16,994.
- Note that lease origination values reflect the contract amounts only and exclude expected vehicle residual values.



## Auto Lease Originations: Accounts

Number of Accounts in Thousands; NSA. Average VantageScore® 3.0



# AUTO LEASE ACCOUNTS ORIGINATED (THOUSANDS)					
WEEKEND	CURR YR	PREV YR			
Mar-01 2020	70.0	91.6			
Mar-08 2020	62.4	60.8			
Mar-15 2020	63.6	74.4			
Mar-22 2020	49.8	81.2			
Mar-29 2020	24.9	111.1			
Apr-05 2020	22.0	62.6			
Apr-12 2020	20.6	62.7			
Apr-19 2020	27.0	69.3			
Apr-26 2020	34.2	81.4			
May-03 2020	45.2	83.9			
May-10 2020	41.3	64.8			
May-17 2020	51.2	74.1			

# AUTO LEASE ACCOUNTS ORIGINATED (THOUSANDS)				
WEEKEND	CURR YR	PREV YR		
May-24 2020	62.6	92.9		
May-31 2020	75.1	112.3		
Jun-07 2020	51.5	56.5		
Jun-14 2020	56.3	66.6		
Jun-21 2020	63.3	74.4		
Jun-28 2020	71.0	104.5		
Jul-05 2020	69.4	71.1		
Jul-12 2020	56.0	67.3		
Jul-19 2020	60.8	72.5		
Jul-26 2020	66.8	82.9		
Aug-02 2020	82.4	97.6		
Aug-09 2020	51.5	65.9		

٠,	icw mades	- 45	5.0			
	# AUTO LEASE ACCOUNTS ORIGINATED (THOUSANDS)					
	WEEKEND	CURR YR	PREV YR			
	Aug-16 2020	63.4	76.9			
	Aug-23 2020	70.0	82.7			
	Aug-30 2020	83.3	117.1			
	Sep-06 2020	73.9	68.4			
	Sep-13 2020	60.7	63.1			
	Sep-20 2020	65.1	69.0			
	Sep-27 2020	72.7	86.1			
	Oct-04 2020	76.8	74.4			
	Oct-11 2020	57.1	62.9			
	Oct-18 2020	63.8	69.8			
	Oct-25 2020	66.1	75.0			
	Nov-01 2020	80.8	90.2			

# AUTO LEASE ACCOUNTS ORIGINATED (THOUSANDS)				
WEEKEND	CURR YR	PREV YR		
Nov-08 2020	51.5	58.8		
Nov-15 2020	62.0	68.8		
Nov-22 2020	68.1	76.2		
Nov-29 2020	75.5	100.0		
Dec-06 2020	67.0	62.7		
Dec-13 2020	63.6	68.7		
Dec-20 2020	61.8	77.4		
Dec-27 2020	55.3	83.4		
Jan-03 2021	83.9	49.5		
Jan-10 2021	47.4	50.7		
Jan-17 2021	40.3	56.8		
Jan-24 2021	43.6	66.0		

# AUTO LEASE ACCOUNTS ORIGINATED (THOUSANDS)					
WEEKEND CURR YR PREV YR					
Jan-31 2021	33.6	132.6			
Feb-07 2021	12.6	49.9			
Feb-14 2021	3.7	63.7			



## Auto Lease Originations: Accounts

Number of Accounts in Thousands; NSA. Average FICO® Auto Score 8



# AUTO LEASE ACCOUNTS ORIGINATED (THOUSANDS)				
WEEKEND	CURR YR	PREV YR		
Mar-01 2020	70.0	91.6		
Mar-08 2020	62.4	60.8		
Mar-15 2020	63.6	74.4		
Mar-22 2020	49.8	81.2		
Mar-29 2020	24.9	111.1		
Apr-05 2020	22.0	62.6		
Apr-12 2020	20.6	62.7		
Apr-19 2020	27.0	69.3		
Apr-26 2020	34.2	81.4		
May-03 2020	45.2	83.9		
May-10 2020	41.3	64.8		
May-17 2020	51.2	74.1		

# AUTO LEASE ACCOUNTS ORIGINATED (THOUSANDS)				
WEEKEND	CURR YR	PREV YR		
May-24 2020	62.6	92.9		
May-31 2020	75.1	112.3		
Jun-07 2020	51.5	56.5		
Jun-14 2020	56.3	66.6		
Jun-21 2020	63.3	74.4		
Jun-28 2020	71.0	104.5		
Jul-05 2020	69.4	71.1		
Jul-12 2020	56.0	67.3		
Jul-19 2020	60.8	72.5		
Jul-26 2020	66.8	82.9		
Aug-02 2020	82.4	97.6		
Aug-09 2020	51.5	65.9		

# AUTO LEASE ACCOUNTS ORIGINATED (THOUSANDS)				
WEEKEND	CURR YR	PREV YR		
Aug-16 2020	63.4	76.9		
Aug-23 2020	70.0	82.7		
Aug-30 2020	83.3	117.1		
Sep-06 2020	73.9	68.4		
Sep-13 2020	60.7	63.1		
Sep-20 2020	65.1	69.0		
Sep-27 2020	72.7	86.1		
Oct-04 2020	76.8	74.4		
Oct-11 2020	57.1	62.9		
Oct-18 2020	63.8	69.8		
Oct-25 2020	66.1	75.0		
Nov-01 2020	80.8	90.2		

# AUTO LEASE ACCOUNTS ORIGINATED (THOUSANDS)				
WEEKEND	CURR YR	PREV YR		
Nov-08 2020	51.5	58.8		
Nov-15 2020	62.0	68.8		
Nov-22 2020	68.1	76.2		
Nov-29 2020	75.5	100.0		
Dec-06 2020	67.0	62.7		
Dec-13 2020	63.6	68.7		
Dec-20 2020	61.8	77.4		
Dec-27 2020	55.3	83.4		
Jan-03 2021	83.9	49.5		
Jan-10 2021	47.4	50.7		
Jan-17 2021	40.3	56.8		
Jan-24 2021	43.6	66.0		

# AUTO LEASE ACCOUNTS ORIGINATED (THOUSANDS)					
WEEKEND CURR YR PREV YR					
Jan-31 2021	33.6	132.6			
Feb-07 2021	12.6	49.9			
Feb-14 2021	3.7	63.7			

## Auto Lease Originations: Balances

Total Balances Originated in \$Millions; NSA. Average VantageScore® 3.0



TOTAL AUTO LEASE BALANCES ORIGINATED (MILLIONS)					
WEEKEND	CURR YR	PREV YR			
Mar-01 2020	\$1,219.5	\$1,522.9			
Mar-08 2020	\$1,091.6	\$1,025.5			
Mar-15 2020	\$1,116.4	\$1,241.7			
Mar-22 2020	\$866.4	\$1,346.6			
Mar-29 2020	\$453.4	\$1,852.8			
Apr-05 2020	\$409.8	\$1,060.9			
Apr-12 2020	\$378.1	\$1,057.2			
Apr-19 2020	\$488.5	\$1,165.4			
Apr-26 2020	\$607.8	\$1,367.3			
May-03 2020	\$793.9	\$1,391.1			
May-10 2020	\$722.5	\$1,072.4			
May-17 2020	\$886.6	\$1,220.2			

TOTAL AUTO LEASE BALANCES ORIGINATED (MILLIONS)												
WEEKEND	CURR YR	PREV YR										
May-24 2020	\$1,072.7	\$1,495.3										
May-31 2020	\$1,289.4	\$1,792.6										
Jun-07 2020	\$899.1	\$944.0										
Jun-14 2020	\$995.7	\$1,104.9										
Jun-21 2020	\$1,109.6	\$1,239.8										
Jun-28 2020	\$1,235.7	\$1,720.8										
Jul-05 2020	\$1,203.2	\$1,137.9										
Jul-12 2020	\$979.1	\$1,107.0										
Jul-19 2020	\$1,076.9	\$1,200.7										
Jul-26 2020	\$1,167.8	\$1,383.4										
Aug-02 2020	\$1,436.1	\$1,640.3										
Aug-09 2020	\$911.4	\$1,119.6										

TOTAL AUTO	O LEASE BA					
WEEKEND	CURR YR	PREV YR				
Aug-16 2020	\$1,103.2	\$1,291.7				
Aug-23 2020	\$1,215.6	\$1,390.4				
Aug-30 2020	\$1,431.0	\$1,944.2				
Sep-06 2020	\$1,266.1	\$1,150.4				
Sep-13 2020	\$1,042.5	\$1,097.5				
Sep-20 2020	\$1,146.8	\$1,195.9				
Sep-27 2020	\$1,267.3	\$1,489.6				
Oct-04 2020	\$1,341.1	\$1,300.0				
Oct-11 2020	\$1,009.7	\$1,096.5				
Oct-18 2020	\$1,139.9	\$1,212.7				
Oct-25 2020	\$1,178.2	\$1,307.0				
Nov-01 2020	\$1,439.8	\$1,561.7				

TOTAL ACTO LLASE BALANCES											
ORIGINA	TED (MILLI	ONS)									
WEEKEND	CURR YR	PREV YR									
Nov-08 2020	\$929.8	\$1,048.7									
Nov-15 2020	\$1,125.3	\$1,226.2									
Nov-22 2020	\$1,230.7	\$1,347.3									
Nov-29 2020	\$1,335.0	\$1,726.1									
Dec-06 2020	\$1,199.1	\$1,104.5									
Dec-13 2020	\$1,136.6	\$1,212.2									
Dec-20 2020	\$1,109.5	\$1,374.1									
Dec-27 2020	\$991.7	\$1,415.7									
Jan-03 2021	\$1,444.0	\$831.6									
Jan-10 2021	\$815.4	\$885.8									
Jan-17 2021	\$730.6	\$1,010.6									
Jan-24 2021	\$770.1	\$1,165.0									

ORIGINATED (MILLIONS)													
WEEKEND	CURR YR	PREV YR											
Jan-31 2021	\$570.0	\$2,340.3											
Feb-07 2021	\$210.3	\$899.6											
Feb-14 2021	\$64.1	\$1,119.3											

## Auto Lease Originations: Balances

Total Balances Originated in \$Millions; NSA. Average FICO® Auto Score 8



TOTAL AUTO LEASE BALANCES ORIGINATED (MILLIONS)												
WEEKEND	CURR YR	PREV YR										
Mar-01 2020	\$1,219.5	\$1,522.9										
Mar-08 2020	\$1,091.6	\$1,025.5										
Mar-15 2020	\$1,116.4	\$1,241.7										
Mar-22 2020	\$866.4	\$1,346.6										
Mar-29 2020	\$453.4	\$1,852.8										
Apr-05 2020	\$409.8	\$1,060.9										
Apr-12 2020	\$378.1	\$1,057.2										
Apr-19 2020	\$488.5	\$1,165.4										
Apr-26 2020	\$607.8	\$1,367.3										
May-03 2020	\$793.9	\$1,391.1										
May-10 2020	\$722.5	\$1,072.4										
May-17 2020	\$886.6	\$1,220.2										

TOTAL AUTO LEASE BALANCES ORIGINATED (MILLIONS)											
WEEKEND	CURR YR	PREV YR									
May-24 2020	\$1,072.7	\$1,495.3									
May-31 2020	\$1,289.4	\$1,792.6									
Jun-07 2020	\$899.1	\$944.0									
Jun-14 2020	\$995.7	\$1,104.9									
Jun-21 2020	\$1,109.6	\$1,239.8									
Jun-28 2020	\$1,235.7	\$1,720.8									
Jul-05 2020	\$1,203.2	\$1,137.9									
Jul-12 2020	\$979.1	\$1,107.0									
Jul-19 2020	\$1,076.9	\$1,200.7									
Jul-26 2020	\$1,167.8	\$1,383.4									
Aug-02 2020	\$1,436.1	\$1,640.3									
Aug-09 2020	\$911.4	\$1,119.6									

TOTAL AUTO	D LEASE BA					
WEEKEND	CURR YR	PREV YR				
Aug-16 2020	\$1,103.2	\$1,291.7				
Aug-23 2020	\$1,215.6	\$1,390.4				
Aug-30 2020	\$1,431.0	\$1,944.2				
Sep-06 2020	\$1,266.1	\$1,150.4				
Sep-13 2020	\$1,042.5	\$1,097.5				
Sep-20 2020	\$1,146.8	\$1,195.9				
Sep-27 2020	\$1,267.3	\$1,489.6				
Oct-04 2020	\$1,341.1	\$1,300.0				
Oct-11 2020	\$1,009.7	\$1,096.5				
Oct-18 2020	\$1,139.9	\$1,212.7				
Oct-25 2020	\$1,178.2	\$1,307.0				
Nov-01 2020	\$1,439.8	\$1,561.7				

ORIGINA	ORIGINATED (MILLIONS)												
WEEKEND	CURR YR	PREV YR											
Nov-08 2020	\$929.8	\$1,048.7											
Nov-15 2020	\$1,125.3	\$1,226.2											
Nov-22 2020	\$1,230.7	\$1,347.3											
Nov-29 2020	\$1,335.0	\$1,726.1											
Dec-06 2020	\$1,199.1	\$1,104.5											
Dec-13 2020	\$1,136.6	\$1,212.2											
Dec-20 2020	\$1,109.5	\$1,374.1											
Dec-27 2020	\$991.7	\$1,415.7											
Jan-03 2021	\$1,444.0	\$831.6											
Jan-10 2021	\$815.4	\$885.8											
Jan-17 2021	\$730.6	\$1,010.6											
Jan-24 2021	\$770.1	\$1,165.0											

TOTAL AUTO LEASE BALANCES

TOTAL AUTO LEASE BALANCES ORIGINATED (MILLIONS)													
WEEKEND	CURR YR	PREV YR											
Jan-31 2021	\$570.0	\$2,340.3											
Feb-07 2021	\$210.3	\$899.6											
Feb-14 2021	\$64.1	\$1,119.3											

## Subprime Auto Lease Originations: Accounts

Number of Accounts in Thousands; NSA. Subprime Accounts, Average VantageScore® 3.0 Subprime accounts defined as those with borrower's origination VantageScore® 3.0 less than 620



	New Trades VS® 3.0																		
# SUBPRIME AUTO LEASE ACCOUNTS ORIGINATED (THOUSANDS)				# SUBPRIME AUTO LEASE ACCOUNTS ORIGINATED (THOUSANDS)				# SUBPRIME AUTO LEASE ACCOUNTS ORIGINATED (THOUSANDS)				# SUBPRIME AUTO LEASE ACCOUNTS ORIGINATED (THOUSANDS)				# SUBPRIME AUTO LEASE ACCOUNTS ORIGINATED (THOUSANDS)			
WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL
Mar-01 2020	7.4	9.6	10.5%	May-24 2020	4.8	7.2	7.6%	Aug-16 2020	4.4	6.1	7.0%	Nov-08 2020	3.4	5.0	6.5%	Jan-31 2021	2.3	11.6	7.0%
Mar-08 2020	6.6	6.5	10.5%	May-31 2020	5.3	8.3	7.1%	Aug-23 2020	4.9	6.3	7.0%	Nov-15 2020	4.1	5.4	6.7%	Feb-07 2021	0.8	5.0	6.5%
Mar-15 2020	6.4	7.2	10.0%	Jun-07 2020	3.7	5.0	7.2%	Aug-30 2020	5.5	8.5	6.6%	Nov-22 2020	4.2	6.0	6.2%	Feb-14 2021	0.2	5.7	6.6%
Mar-22 2020	5.0	7.6	10.0%	Jun-14 2020	3.9	5.6	6.9%	Sep-06 2020	4.9	5.5	6.6%	Nov-29 2020	4.4	7.2	5.8%				
Mar-29 2020	3.0	9.7	12.0%	Jun-21 2020	4.7	5.9	7.4%	Sep-13 2020	4.1	5.5	6.7%	Dec-06 2020	4.3	5.1	6.4%				
Apr-05 2020	2.4	5.8	11.0%	Jun-28 2020	5.1	7.8	7.2%	Sep-20 2020	4.4	5.9	6.8%	Dec-13 2020	3.8	5.4	6.0%				
Apr-12 2020	2.1	5.8	10.1%	Jul-05 2020	4.9	5.6	7.0%	Sep-27 2020	4.8	7.0	6.5%	Dec-20 2020	3.9	5.8	6.3%				
Apr-19 2020	2.7	6.0	9.8%	Jul-12 2020	4.0	5.7	7.2%	Oct-04 2020	5.1	6.4	6.6%	Dec-27 2020	3.3	5.8	6.0%				

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6.7% Jan-03 2021

6.5% Jan-10 2021

6.5% Jan-17 2021

6.3% Jan-24 2021

Source: Equifax Inc.

6.8

6.9

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9.0% Jul-19 2020

8.3% Jul-26 2020

8.3% Aug-02 2020

7.9% Aug-09 2020

4.4

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3.7

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6.6

7.8

7.2% Oct-11 2020

7.1% Oct-18 2020

6.8% Oct-25 2020

7.2% Nov-01 2020



3.1

3.7

4.1

Apr-26 2020

May-03 2020

May-10 2020

May-17 2020

3.8

4.4

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5.7%

7.8%

7.3%

6.7%

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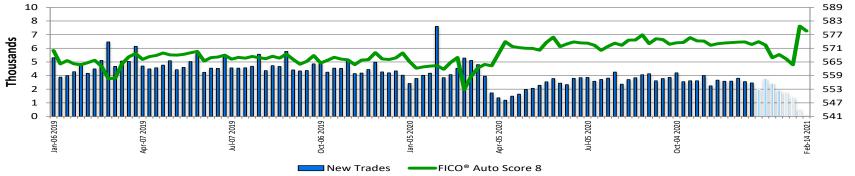
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## Subprime Auto Lease Originations: Accounts

Number of Accounts in Thousands; NSA. Subprime Accounts, Average FICO® Auto Score 8 Subprime accounts defined as those with borrower's origination FICO® Auto Score 8 less than 620



	New Trades ——FICO® Auto Score 8																		
# SUBPRIME AUTO LEASE ACCOUNTS ORIGINATED (THOUSANDS)						HOUSAND		# SUBPRIME AUTO LEASE ACCOUNTS ORIGINATED (THOUSANDS)						LEASE ACCOU (THOUSANDS)		# SUBPRIME AUTO LEASE ACCOUNTS ORIGINATED (THOUSANDS)			
WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL
Mar-01 2020	5.1	6.6	7.3%	May-24 2020	3.1	4.8	4.9%	Aug-16 2020	3.3	4.5	5.1%	Nov-08 2020	2.7	3.8	5.2%	Jan-31 2021	1.7	7.9	5.0%
Mar-08 2020	4.9	4.4	7.9%	May-31 2020	3.3	5.5	4.4%	Aug-23 2020	3.4	4.4	4.9%	Nov-15 2020	3.2	3.8	5.2%	Feb-07 2021	0.6	3.4	5.0%
Mar-15 2020	4.6	4.9	7.2%	Jun-07 2020	2.9	3.9	5.7%	Aug-30 2020	3.7	5.7	4.4%	Nov-22 2020	3.1	4.1	4.6%	Feb-14 2021	0.2	3.7	4.2%
Mar-22 2020	3.5	4.9	7.1%	Jun-14 2020	2.8	4.3	5.0%	Sep-06 2020	3.8	4.1	5.1%	Nov-29 2020	3.1	4.8	4.1%				
Mar-29 2020	2.1	6.2	8.3%	Jun-21 2020	3.4	4.2	5.3%	Sep-13 2020	3.1	4.0	5.2%	Dec-06 2020	3.4	3.9	5.0%				
Apr-05 2020	1.6	4.5	7.5%	Jun-28 2020	3.4	5.3	4.8%	Sep-20 2020	3.3	4.0	5.1%	Dec-13 2020	3.1	3.8	4.8%				
Apr-12 2020	1.4	4.2	7.0%	Jul-05 2020	3.4	4.3	5.0%	Sep-27 2020	3.4	4.6	4.7%	Dec-20 2020	3.0	4.0	4.8%				
Apr-19 2020	1.0	13	6.6%	Jul-12 2020	2.1	13	5.5%	Oct-04 2020	3 8	18	5.0%	Dec-27 2020	2.4	3.6	1 3%				

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5.4% Jan-03 2021

4.9% Jan-10 2021

4.8% Jan-17 2021

4.5% Jan-24 2021

Source: Equifax Inc.

4.5

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5.8% Jul-19 2020

5.3% Jul-26 2020

6.0% Aug-02 2020

5.4% Aug-09 2020

3.3

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5.4% Oct-11 2020

5.1% Oct-18 2020

4.8% Oct-25 2020

5.5% Nov-01 2020



2.0

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Apr-26 2020

May-03 2020

May-10 2020

May-17 2020

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4.9%

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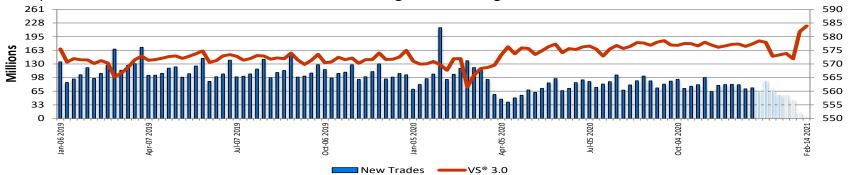
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## Subprime Auto Lease Originations: Balances

Total Balances Originated in \$Thousands; NSA. Subprime Accounts, Average VantageScore® 3.0 Subprime accounts defined as those with borrower's origination VantageScore® 3.0 less than 620



	New Trades VS® 3.0																		
TOTAL SUBPRIME AUTO LEASE BALANCES ORIGINATED (MILLIONS)				TOTAL SUBPRIME AUTO LEASE BALANCES ORIGINATED (MILLIONS)				TOTAL SUBPRIME AUTO LEASE BALANCES ORIGINATED (MILLIONS)				TOTAL SUBF		O LEASE BA		TOTAL SUBPRIME AUTO LEASE BALANCES ORIGINATED (MILLIONS)			
WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL
Mar-01 2020	\$138.0	\$165.9	11.3%	May-24 2020	\$85.0	\$125.4	7.9%	Aug-16 2020	\$80.4	\$110.0	7.3%	Nov-08 2020	\$64.2	\$93.3	6.9%	Jan-31 2021	\$44.1	\$217.1	7.79
Mar-08 2020	\$121.9	\$115.3	11.2%	May-31 2020	\$95.2	\$143.7	7.4%	Aug-23 2020	\$90.2	\$114.8	7.4%	Nov-15 2020	\$79.2	\$99.7	7.0%	Feb-07 2021	\$14.0	\$93.5	6.79
Mar-15 2020	\$118.7	\$127.5	10.6%	Jun-07 2020	\$66.7	\$88.9	7.4%	Aug-30 2020	\$101.3	\$153.5	7.1%	Nov-22 2020	\$81.2	\$112.1	6.6%	Feb-14 2021	\$4.2	\$105.6	6.59
Mar-22 2020	\$93.4	\$131.1	10.8%	Jun-14 2020	\$72.2	\$99.8	7.3%	Sep-06 2020	\$89.8	\$99.0	7.1%	Nov-29 2020	\$81.7	\$130.6	6.1%				
Mar-29 2020	\$57.5	\$170.1	12.7%	Jun-21 2020	\$86.0	\$106.4	7.8%	Sep-13 2020	\$73.0	\$101.4	7.0%	Dec-06 2020	\$80.9	\$94.7	6.7%				
Apr-05 2020	\$46.2	\$103.2	11.3%	Jun-28 2020	\$92.4	\$139.3	7.5%	Sep-20 2020	\$82.0	\$108.7	7.2%	Dec-13 2020	\$70.9	\$98.9	6.2%				
Apr-12 2020	\$39.3	\$103.5	10.4%	Jul-05 2020	\$88.2	\$99.5	7.3%	Sep-27 2020	\$89.3	\$128.5	7.0%	Dec-20 2020	\$73.4	\$107.6	6.6%				
Apr-19 2020	\$49.1	\$108.1	10.1%	Jul-12 2020	\$74.5	\$101.1	7.6%	Oct-04 2020	\$93.8	\$116.9	7.0%	Dec-27 2020	\$63.7	\$104.4	6.4%				

\$71.9

\$77.0

\$80.9

\$97.6

\$96.6

\$107.8

\$110.9

\$128.1

7.1% Jan-03 2021

6.8% Jan-10 2021

6.9% Jan-17 2021

6.8% Jan-24 2021

Source: Equifax Inc.

\$120.4

\$123.3

\$98.7

\$107.0

9.2% Jul-19 2020

8.6% Jul-26 2020

8.7% Aug-02 2020

8.1% Aug-09 2020

\$82.4

\$88.0

\$104.1

\$68.1

\$106.4

\$118.4

\$141.2

\$97.5

7.7% Oct-11 2020

7.5% Oct-18 2020

7.2% Oct-25 2020

7.5% Nov-01 2020



\$55.8

\$68.2

\$62.6

\$72.2

Apr-26 2020

May-03 2020

May-10 2020

May-17 2020

\$70.2

\$81.5

\$95.3

6.2%

8.5%

7.8%

7.4%

\$89.8

\$69.0

\$56.9

\$57.1

## Subprime Auto Lease Originations: Balances

Total Balances Originated in \$Thousands; NSA. Subprime Accounts, Average FICO® Auto Score 8 Subprime accounts defined as those with borrower's origination FICO® Auto Score 8 less than 620



New Trades FICO® Auto Score 8																			
TOTAL SUBPRIME AUTO LEASE BALANCES ORIGINATED (MILLIONS)				TOTAL SUBPRIME AUTO LEASE BALANCES ORIGINATED (MILLIONS)				TOTAL SUBPRIME AUTO LEASE BALANCES ORIGINATED (MILLIONS)				TOTAL SUBPRIME AUTO LEASE BALANCES ORIGINATED (MILLIONS)				TOTAL SUBPRIME AUTO LEASE BALANCES ORIGINATED (MILLIONS)			
WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL
Mar-01 2020	\$96.1	\$115.5	7.9%	May-24 2020	\$53.7	\$84.9	5.0%	Aug-16 2020	\$58.6	\$80.9	5.3%	Nov-08 2020	\$50.4	\$69.3	5.4%	Jan-31 2021	\$32.2	\$149.2	5.6%
Mar-08 2020	\$92.4	\$79.3	8.5%	May-31 2020	\$57.9	\$97.3	4.5%	Aug-23 2020	\$63.1	\$80.4	5.2%	Nov-15 2020	\$60.6	\$70.2	5.4%	Feb-07 2021	\$11.0	\$63.8	5.2%
Mar-15 2020	\$83.9	\$86.2	7.5%	Jun-07 2020	\$52.6	\$70.1	5.9%	Aug-30 2020	\$65.9	\$103.6	4.6%	Nov-22 2020	\$59.4	\$75.9	4.8%	Feb-14 2021	\$2.7	\$68.5	4.2%
Mar-22 2020	\$66.3	\$85.2	7.6%	Jun-14 2020	\$51.4	\$76.0	5.2%	Sep-06 2020	\$69.2	\$73.4	5.5%	Nov-29 2020	\$58.3	\$87.4	4.4%				
Mar-29 2020	\$39.7	\$108.5	8.8%	Jun-21 2020	\$60.6	\$77.0	5.5%	Sep-13 2020	\$57.0	\$73.8	5.5%	Dec-06 2020	\$63.6	\$72.6	5.3%				
Apr-05 2020	\$31.6	\$79.4	7.7%	Jun-28 2020	\$60.8	\$95.5	4.9%	Sep-20 2020	\$62.1	\$73.3	5.4%	Dec-13 2020	\$57.1	\$71.1	5.0%				
Apr-12 2020	\$27.1	\$75.1	7.2%	Jul-05 2020	\$62.5	\$76.8	5.2%	Sep-27 2020	\$63.4	\$84.1	5.0%	Dec-20 2020	\$54.5	\$73.9	4.9%				
Apr-19 2020	\$32.9	\$76.9	6.7%	Jul-12 2020	\$57.6	\$76.7	5.9%	Oct-04 2020	\$70.9	\$87.3	5.3%	Dec-27 2020	\$44.3	\$65.4	4.5%				

\$57.1

\$58.7

\$58.8

\$67.9

\$71.2

\$77.7

\$77.2

\$90.0

5.7% Jan-03 2021

5.1% Jan-10 2021

5.0% Jan-17 2021

4.7% Jan-24 2021

Source: Equifax Inc.

\$81.0

\$87.0

\$73.6

\$77.4

5.9% Jul-19 2020

5.4% Jul-26 2020

6.2% Aug-02 2020

5.4% Aug-09 2020

\$60.9

\$62.5

\$71.6

\$52.8

\$76.8

\$79.8

\$100.4

\$73.6

5.7% Oct-11 2020

5.4% Oct-18 2020

5.0% Oct-25 2020

5.8% Nov-01 2020



\$35.7

\$42.9

\$45.2

\$48.3

Apr-26 2020

May-03 2020

May-10 2020

May-17 2020

\$53.2

\$62.0

\$67.5

4.4%

6.7%

6.1%

5.3%

\$62.9

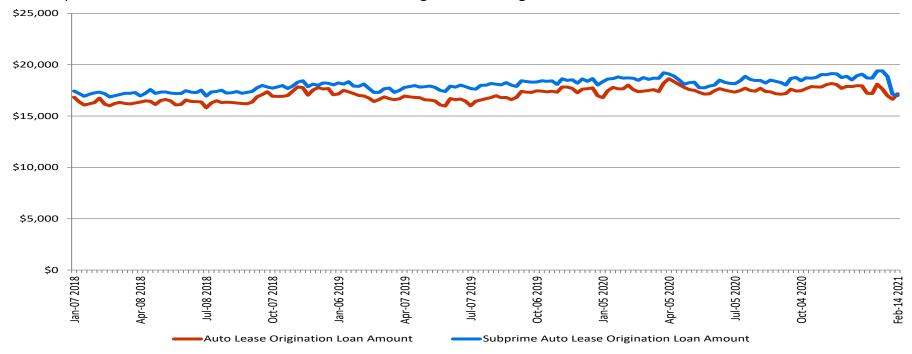
\$55.0

\$44.9

\$41.1

## Auto Lease Average Origination Balance

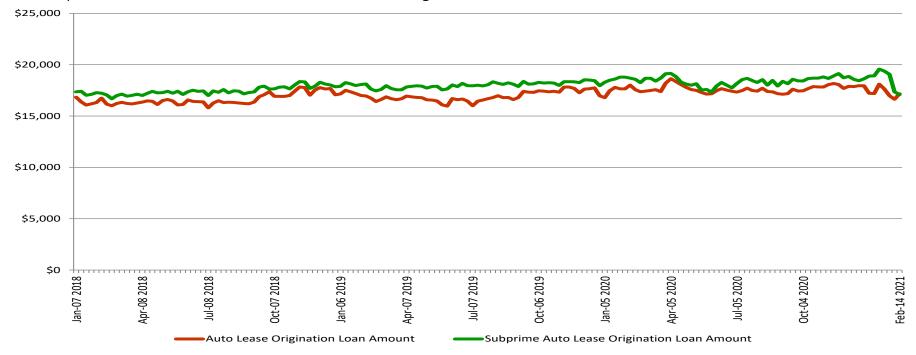
Average Origination Lease Balance Over Time; NSA Subprime accounts defined as those with borrower's origination VantageScore® 3.0 less than 620





## Auto Lease Average Origination Balance

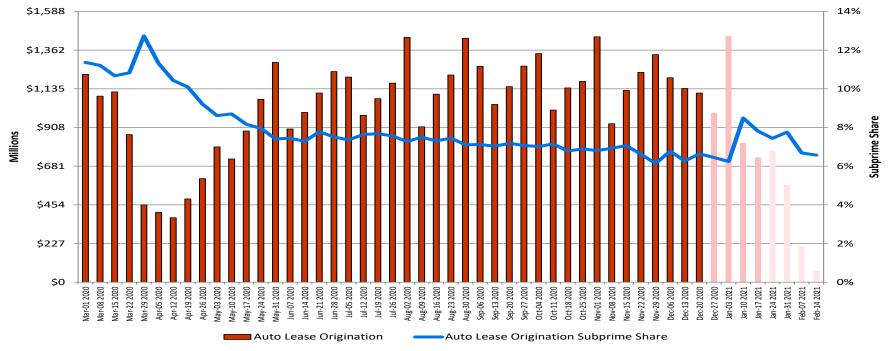
Average Origination Lease Balance Over Time; NSA Subprime accounts defined as those with borrower's origination FICO® Auto Score 8 less than 620





## **Auto Lease Originations**

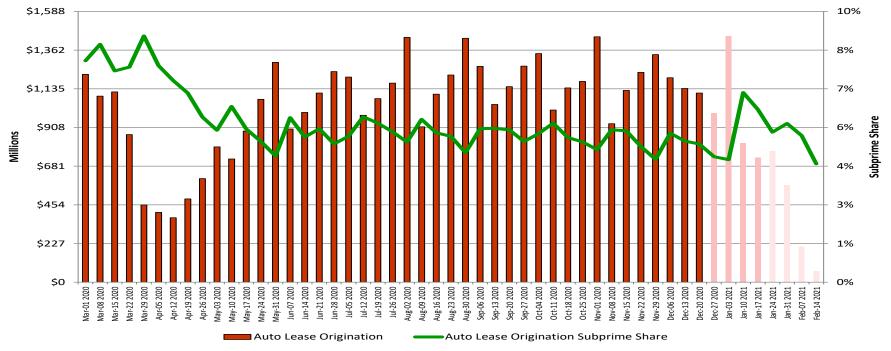
Total Originations in \$Millions; NSA Subprime accounts defined as those with borrower's origination VantageScore® 3.0 less than 620





## **Auto Lease Originations**

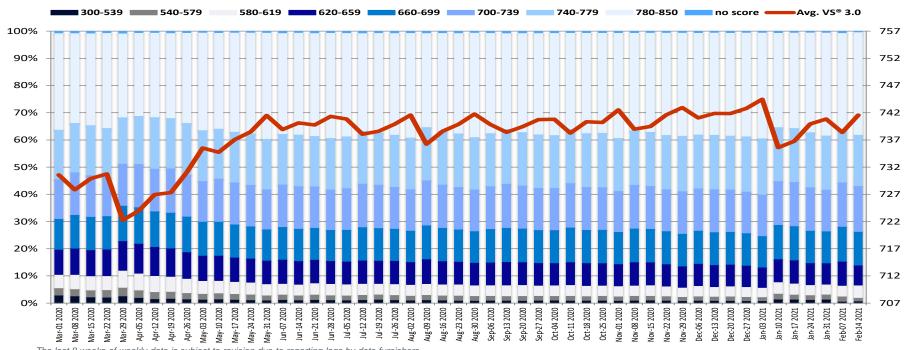
Total Originations in \$Millions; NSA Subprime accounts defined as those with borrower's origination FICO® Auto Score 8 less than 620





## **Auto Lease Origination Risk**

VantageScore® 3.0 Distribution for Auto Lease Originations by Week (Percent of Accounts)

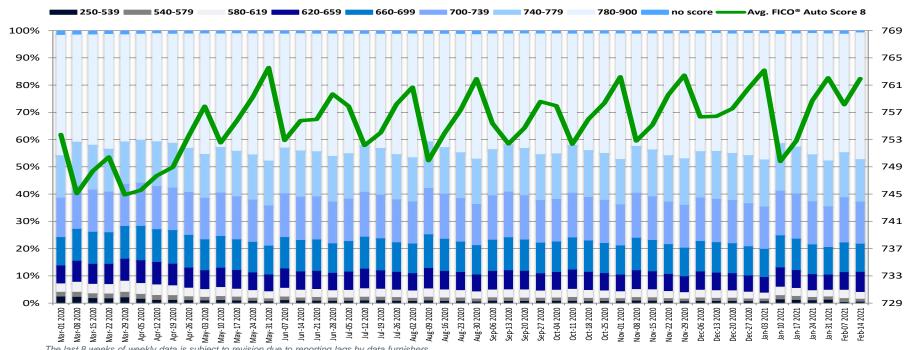


The last 8 weeks of weekly data is subject to revision due to reporting lags by data furnishers.



## **Auto Lease Origination Risk**

FICO® Auto Score 8 Distribution for Auto Originations by Week (% of Accounts)



The last 8 weeks of weekly data is subject to revision due to reporting lags by data furnishers.



# Credit Trends Originations: Auto Loans



## **Auto Loan Originations Observations**

Originations through February 14, 2021 reported as of February 16, 2021

- 6,100 auto loans, totaling \$201.4 million, have been originated the week ending February 14th.
- Auto loans represent 62.0% of all auto account originations and 75.9% of all auto origination balances for the week ending February 14th.
- An estimated 800 auto loans were originated in the week ending February 14th to consumers with a VantageScore® 3.0 credit score below 620. These are generally considered subprime accounts. These newly-issued loans have a corresponding total balance of \$23.0 million.
- In the week ending February 14th, 12.9% of auto loans were issued to consumers with a VantageScore® 3.0 subprime credit score, accounting for 11.4% of origination balances.
- An estimated 700 auto loans were originated in the week ending February 14th to consumers with a FICO® Auto 8 credit score below 620. These are generally considered subprime accounts. These newly-issued loans have a corresponding total balance of \$18.4 million.
- In the week ending February 14th, 11.0% of auto loans were issued to consumers with a FICO® Auto 8 subprime credit score, accounting for 9.2% of origination balances.
- The average origination loan amount for all auto loans issued in the week ending February 14th was \$33,040. The average subprime loan amount was \$29,333.



## Auto Loan Originations: Accounts

Number of Accounts in Thousands; NSA . Average VantageScore® 3.0



# AUTO LOAN ACCOUNTS ORIGINATED (THOUSANDS)		
WEEKEND	CURR YR	PREV YR
Mar-01 2020	495.0	559.8
Mar-08 2020	508.1	489.2
Mar-15 2020	471.9	507.7
Mar-22 2020	360.9	523.1
Mar-29 2020	279.1	580.7
Apr-05 2020	259.1	464.3
Apr-12 2020	254.7	470.3
Apr-19 2020	334.5	477.2
Apr-26 2020	390.8	503.4
May-03 2020	446.9	491.0
May-10 2020	431.5	458.1
May-17 2020	472.0	480.4

# AUTO LOAN ACCOUNTS ORIGINATED (THOUSANDS)		
WEEKEND	CURR YR	PREV YR
May-24 2020	525.2	525.9
May-31 2020	565.3	534.2
Jun-07 2020	483.8	456.6
Jun-14 2020	519.2	474.5
Jun-21 2020	531.1	489.7
Jun-28 2020	547.2	555.0
Jul-05 2020	505.8	444.9
Jul-12 2020	490.3	476.1
Jul-19 2020	494.9	487.2
Jul-26 2020	504.4	509.7
Aug-02 2020	530.6	525.0
Aug-09 2020	462.6	479.3

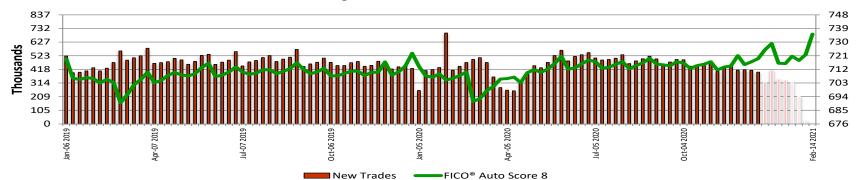
 icw mades		5.0
# AUTO LOAN ACCOUNTS ORIGINATED (THOUSANDS)		
WEEKEND	CURR YR	PREV YR
Aug-16 2020	483.5	497.4
Aug-23 2020	499.6	512.2
Aug-30 2020	520.0	571.8
Sep-06 2020	499.2	441.0
Sep-13 2020	445.4	460.4
Sep-20 2020	474.6	473.5
Sep-27 2020	495.0	505.2
Oct-04 2020	491.8	472.5
Oct-11 2020	442.9	448.0
Oct-18 2020	445.0	448.2
Oct-25 2020	462.8	470.0
Nov-01 2020	483.2	479.0

# AUTO LOAN ACCOUNTS ORIGINATED (THOUSANDS)		
WEEKEND	CURR YR	PREV YR
Nov-08 2020	403.4	442.5
Nov-15 2020	425.5	448.9
Nov-22 2020	447.7	480.6
Nov-29 2020	413.0	476.0
Dec-06 2020	415.0	421.5
Dec-13 2020	411.3	437.7
Dec-20 2020	397.3	451.5
Dec-27 2020	320.5	426.1
Jan-03 2021	410.2	256.6
Jan-10 2021	342.5	409.4
Jan-17 2021	334.5	416.8
Jan-24 2021	313.6	432.9

# AUTO LOAN ACCOUNTS ORIGINATED (THOUSANDS)		
WEEKEND	CURR YR	PREV YR
Jan-31 2021	213.6	697.1
Feb-07 2021	26.0	412.1
Feb-14 2021	6.1	442.3

## Auto Loan Originations: Accounts

Number of Accounts in Thousands; NSA . Average FICO® Auto Score 8



# AUTO LOAN ACCOUNTS ORIGINATED (THOUSANDS)		
WEEKEND	CURR YR	PREV YR
Mar-01 2020	495.0	559.8
Mar-08 2020	508.1	489.2
Mar-15 2020	471.9	507.7
Mar-22 2020	360.9	523.1
Mar-29 2020	279.1	580.7
Apr-05 2020	259.1	464.3
Apr-12 2020	254.7	470.3
Apr-19 2020	334.5	477.2
Apr-26 2020	390.8	503.4
May-03 2020	446.9	491.0
May-10 2020	431.5	458.1
May-17 2020	472.0	480.4

# AUTO LOAN ACCOUNTS ORIGINATED (THOUSANDS)		
WEEKEND	CURR YR	PREV YR
May-24 2020	525.2	525.9
May-31 2020	565.3	534.2
Jun-07 2020	483.8	456.6
Jun-14 2020	519.2	474.5
Jun-21 2020	531.1	489.7
Jun-28 2020	547.2	555.0
Jul-05 2020	505.8	444.9
Jul-12 2020	490.3	476.1
Jul-19 2020	494.9	487.2
Jul-26 2020	504.4	509.7
Aug-02 2020	530.6	525.0
Aug-09 2020	462.6	479.3

# AUTO LOAN ACCOUNTS ORIGINATED (THOUSANDS)		
WEEKEND	CURR YR	PREV YR
Aug-16 2020	483.5	497.4
Aug-23 2020	499.6	512.2
Aug-30 2020	520.0	571.8
Sep-06 2020	499.2	441.0
Sep-13 2020	445.4	460.4
Sep-20 2020	474.6	473.5
Sep-27 2020	495.0	505.2
Oct-04 2020	491.8	472.5
Oct-11 2020	442.9	448.0
Oct-18 2020	445.0	448.2
Oct-25 2020	462.8	470.0
Nov-01 2020	483.2	479.0

# AUTO LOAN ACCOUNTS ORIGINATED (THOUSANDS)		
WEEKEND	CURR YR	PREV YR
Nov-08 2020	403.4	442.5
Nov-15 2020	425.5	448.9
Nov-22 2020	447.7	480.6
Nov-29 2020	413.0	476.0
Dec-06 2020	415.0	421.5
Dec-13 2020	411.3	437.7
Dec-20 2020	397.3	451.5
Dec-27 2020	320.5	426.1
Jan-03 2021	410.2	256.6
Jan-10 2021	342.5	409.4
Jan-17 2021	334.5	416.8
Jan-24 2021	313.6	432.9

# AUTO LOAN ACCOUNTS ORIGINATED (THOUSANDS)		
WEEKEND	CURR YR	PREV YR
Jan-31 2021	213.6	697.1
Feb-07 2021	26.0	412.1
Feb-14 2021	6.1	442.3

## Auto Loan Originations: Balances

Total Balances Originated in \$Millions; NSA. Average VantageScore® 3.0



TOTAL AUTO LOAN BALANCES ORIGINATED (MILLIONS)		
WEEKEND	CURR YR	PREV YR
Mar-01 2020	\$11,267.8	\$12,426.7
Mar-08 2020	\$11,574.0	\$10,862.0
Mar-15 2020	\$11,020.9	\$11,585.5
Mar-22 2020	\$8,935.7	\$12,095.7
Mar-29 2020	\$7,530.1	\$13,801.7
Apr-05 2020	\$7,009.4	\$10,577.9
Apr-12 2020	\$6,808.6	\$10,837.1
Apr-19 2020	\$8,712.7	\$11,154.8
Apr-26 2020	\$10,170.7	\$11,807.7
May-03 2020	\$11,599.1	\$11,520.9
May-10 2020	\$10,822.5	\$10,695.8
May-17 2020	\$11,837.0	\$11,335.8

TOTAL AUTO LOAN BALANCES ORIGINATED (MILLIONS)		
WEEKEND	CURR YR	PREV YR
May-24 2020	\$13,288.4	\$12,584.7
May-31 2020	\$14,672.3	\$13,092.2
Jun-07 2020	\$11,782.5	\$10,629.0
Jun-14 2020	\$12,713.2	\$11,188.8
Jun-21 2020	\$13,108.8	\$11,686.6
Jun-28 2020	\$13,734.3	\$13,502.2
Jul-05 2020	\$12,743.3	\$10,640.4
Jul-12 2020	\$12,067.1	\$11,227.7
Jul-19 2020	\$12,254.1	\$11,544.7
Jul-26 2020	\$12,654.6	\$12,148.4
Aug-02 2020	\$13,531.6	\$12,554.3
Aug-09 2020	\$11,549.6	\$11,280.8

TOTAL AUTO LOAN BALANCES ORIGINATED (MILLIONS)														
WEEKEND														
Aug-16 2020	\$12,248.1	\$11,836.2												
Aug-23 2020	\$12,755.7	\$12,334.5												
Aug-30 2020	\$13,546.4	\$14,117.9												
Sep-06 2020	\$12,982.4	\$10,694.1												
Sep-13 2020	\$11,706.2	\$11,028.8												
Sep-20 2020	\$12,417.3	\$11,416.2												
Sep-27 2020	\$13,103.9	\$12,385.9												
Oct-04 2020	\$13,026.7	\$11,368.6												
Oct-11 2020	\$11,517.9	\$10,708.4												
Oct-18 2020	\$11,730.2	\$10,823.0												
Oct-25 2020	\$12,189.8	\$11,379.1												
Nov-01 2020	\$12,890.7	\$11,661.0												

TOTAL AUTO LOAN BALANCES													
ORIGINA	TED (MILLI	ONS)											
WEEKEND	CURR YR	PREV YR											
Nov-08 2020	\$10,537.7	\$10,566.5											
Nov-15 2020	\$11,288.2	\$10,927.2											
Nov-22 2020	\$11,868.7	\$11,627.6											
Nov-29 2020	\$11,337.0	\$12,021.5											
Dec-06 2020	\$11,182.8	\$10,221.5											
Dec-13 2020	\$11,165.1	\$10,720.1											
Dec-20 2020	\$10,908.5	\$11,319.8											
Dec-27 2020	\$9,027.0	\$10,991.0											
Jan-03 2021	\$11,678.1	\$6,271.1											
Jan-10 2021	\$9,005.7	\$9,589.9											
Jan-17 2021	\$8,751.2	\$9,824.3											
Jan-24 2021	\$8,310.0	\$10,330.2											

ORIGINATED (MILLIONS)													
WEEKEND CURR YR PREV YR													
Jan-31 2021	\$5,486.7	\$16,635.3											
Feb-07 2021	\$790.3	\$9,671.3											
Feb-14 2021	\$201.4	\$10,552.5											

## Auto Loan Originations: Balances

Total Balances Originated in \$Millions; NSA. Average FICO® Auto Score 8



TOTAL AUTO LOAN BALANCES ORIGINATED (MILLIONS)													
WEEKEND	CURR YR	PREV YR											
Mar-01 2020	\$11,267.8	\$12,426.7											
Mar-08 2020	\$11,574.0	\$10,862.0											
Mar-15 2020	\$11,020.9	\$11,585.5											
Mar-22 2020	\$8,935.7	\$12,095.7											
Mar-29 2020	\$7,530.1	\$13,801.7											
Apr-05 2020	\$7,009.4	\$10,577.9											
Apr-12 2020	\$6,808.6	\$10,837.1											
Apr-19 2020	\$8,712.7	\$11,154.8											
Apr-26 2020	\$10,170.7	\$11,807.7											
May-03 2020	\$11,599.1	\$11,520.9											
May-10 2020	\$10,822.5	\$10,695.8											
May-17 2020	\$11,837.0	\$11,335.8											

TOTAL AUTO LOAN BALANCES ORIGINATED (MILLIONS)													
WEEKEND	CURR YR	PREV YR											
May-24 2020	\$13,288.4	\$12,584.7											
May-31 2020	\$14,672.3	\$13,092.2											
Jun-07 2020	\$11,782.5	\$10,629.0											
Jun-14 2020	\$12,713.2	\$11,188.8											
Jun-21 2020	\$13,108.8	\$11,686.6											
Jun-28 2020	\$13,734.3	\$13,502.2											
Jul-05 2020	\$12,743.3	\$10,640.4											
Jul-12 2020	\$12,067.1	\$11,227.7											
Jul-19 2020	\$12,254.1	\$11,544.7											
Jul-26 2020	\$12,654.6	\$12,148.4											
Aug-02 2020	\$13,531.6	\$12,554.3											
Aug-09 2020	\$11,549.6	\$11,280.8											

	TOTAL AUTO LOAN BALANCES ORIGINATED (MILLIONS)														
WEEKEND	CURR YR	PREV YR													
Aug-16 2020	\$12,248.1	\$11,836.2													
Aug-23 2020	\$12,755.7	\$12,334.5													
Aug-30 2020	\$13,546.4	\$14,117.9													
Sep-06 2020	\$12,982.4	\$10,694.1													
Sep-13 2020	\$11,706.2	\$11,028.8													
Sep-20 2020	\$12,417.3	\$11,416.2													
Sep-27 2020	\$13,103.9	\$12,385.9													
Oct-04 2020	\$13,026.7	\$11,368.6													
Oct-11 2020	\$11,517.9	\$10,708.4													
Oct-18 2020	\$11,730.2	\$10,823.0													
Oct-25 2020	\$12,189.8	\$11,379.1													
Nov-01 2020	\$12,890.7	\$11,661.0													

ORIGINATED (MILLIONS)													
WEEKEND	CURR YR	PREV YR											
Nov-08 2020	\$10,537.7	\$10,566.5											
Nov-15 2020	\$11,288.2	\$10,927.2											
Nov-22 2020	\$11,868.7	\$11,627.6											
Nov-29 2020	\$11,337.0	\$12,021.5											
Dec-06 2020	\$11,182.8	\$10,221.5											
Dec-13 2020	\$11,165.1	\$10,720.1											
Dec-20 2020	\$10,908.5	\$11,319.8											
Dec-27 2020	\$9,027.0	\$10,991.0											
Jan-03 2021	\$11,678.1	\$6,271.1											
Jan-10 2021	\$9,005.7	\$9,589.9											
Jan-17 2021	\$8,751.2	\$9,824.3											
Jan-24 2021	\$8,310.0	\$10,330.2											

**TOTAL AUTO LOAN BALANCES** 

ORIGINATED (MILLIONS)													
WEEKEND CURR YR PREV YR													
Jan-31 2021	\$5,486.7	\$16,635.3											
Feb-07 2021	\$790.3	\$9,671.3											
Feb-14 2021	\$201.4	\$10,552.5											

## Subprime Auto Loan Originations: Accounts

Number of Accounts in Thousands; NSA. Subprime Accounts, Average VantageScore® 3.0 Subprime accounts defined as those with borrower's origination VantageScore® 3.0 less than 620



								INEW ITA	ues —	V3° 3	.0									
	ME AUTO L GINATED (TI					LOAN ACCO			ME AUTO L				ME AUTO L GINATED (T			# SUBPRIME AUTO LOAN ACCOUNTS ORIGINATED (THOUSANDS)				
WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	
Mar-01 2020	145.6	166.7	29.4%	May-24 2020	100.7	102.9	19.2%	Aug-16 2020	85.7	99.1	17.7%	Nov-08 2020	72.3	91.3	17.9%	Jan-31 2021	35.5	165.7	16.6%	
Mar-08 2020	137.7	131.2	27.1%	May-31 2020	101.9	101.0	18.0%	Aug-23 2020	88.8	101.7	17.8%	Nov-15 2020	76.2	92.6	17.9%	Feb-07 2021	4.2	90.8	16.0%	
Mar-15 2020	119.5	124.6	25.3%	Jun-07 2020	88.4	92.2	18.3%	Aug-30 2020	89.8	109.2	17.3%	Nov-22 2020	81.3	100.8	18.2%	Feb-14 2021	0.8	96.7	12.9%	
Mar-22 2020	88.2	122.6	24.4%	Jun-14 2020	95.9	95.9	18.5%	Sep-06 2020	84.7	85.3	17.0%	Nov-29 2020	68.6	90.9	16.6%					
Mar-29 2020	63.5	128.4	22.7%	Jun-21 2020	95.8	98.3	18.0%	Sep-13 2020	75.9	94.2	17.0%	Dec-06 2020	72.0	86.6	17.3%					
Apr-05 2020	56.2	100.6	21.7%	Jun-28 2020	97.5	109.1	17.8%	Sep-20 2020	83.8	97.8	17.7%	Dec-13 2020	69.9	88.7	17.0%					
Apr-12 2020	52.9	101.2	20.8%	Jul-05 2020	88.0	86.0	17.4%	Sep-27 2020	85.7	101.8	17.3%	Dec-20 2020	66.3	88.9	16.7%					
Apr-19 2020	77.0	100.5	23.0%	Jul-12 2020	88.9	96.2	18.1%	Oct-04 2020	85.4	97.9	17.4%	Dec-27 2020	48.8	74.2	15.2%					
Apr-26 2020	83.0	105.0	21.2%	Jul-19 2020	90.7	99.5	18.3%	Oct-11 2020	78.0	92.2	17.6%	Jan-03 2021	60.2	49.0	14.7%					
May-03 2020	92.6	101.8	20.7%	Jul-26 2020	91.7	102.6	18.2%	Oct-18 2020	78.7	93.2	17.7%	Jan-10 2021	58.6	84.8	17.1%					

82.1

85.2

96.5

98.7

17.7% Jan-17 2021

17.6% Jan-24 2021

17.8% Oct-25 2020

17.9% Nov-01 2020

Source: Equifax Inc.

93.5

97.9

20.2% Aug-02 2020

19.7% Aug-09 2020

94.6

83.0

104.5



87.0

93.1

May-10 2020

May-17 2020

89.1

91.6

17.3%

16.3%

57.9

51.3

## Subprime Auto Loan Originations: Accounts

Number of Accounts in Thousands; NSA. Subprime Accounts, Average FICO® Auto Score 8 Subprime accounts defined as those with borrower's origination FICO® Auto Score 8 less than 620



							INEW	iraues		O Auto	30016 8	1							
		OAN ACCO				HOUSAND			OAN ACCO				LOAN ACCOU (THOUSANDS)		# SUBPRIME AUTO LOAN ACCOUNTS ORIGINATED (THOUSANDS)				
WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL
Mar-01 2020	120.3	137.4	24.3%	May-24 2020	82.0	87.0	15.6%	Aug-16 2020	75.4	86.2	15.6%	Nov-08 2020	66.3	81.2	16.4%	Jan-31 2021	30.7	140.1	14.4%
Mar-08 2020	118.7	107.7	23.4%	May-31 2020	82.3	86.3	14.6%	Aug-23 2020	76.2	86.3	15.3%	Nov-15 2020	68.7	80.1	16.1%	Feb-07 2021	3.7	76.7	14.4%
Mar-15 2020	101.1	101.4	21.4%	Jun-07 2020	78.8	82.5	16.3%	Aug-30 2020	75.8	92.4	14.6%	Nov-22 2020	72.3	86.5	16.1%	Feb-14 2021	0.7	80.4	11.0%
Mar-22 2020	72.7	99.9	20.2%	Jun-14 2020	83.4	84.7	16.1%	Sep-06 2020	77.7	75.1	15.6%	Nov-29 2020	60.1	76.8	14.5%				
Mar-29 2020	51.1	103.8	18.3%	Jun-21 2020	82.0	84.7	15.4%	Sep-13 2020	69.6	81.9	15.6%	Dec-06 2020	66.4	77.3	16.0%				
Apr-05 2020	47.2	90.0	18.2%	Jun-28 2020	81.7	92.5	14.9%	Sep-20 2020	75.1	82.7	15.8%	Dec-13 2020	64.1	77.9	15.6%				
Apr-12 2020	45.2	88.4	17.7%	Jul-05 2020	76.7	77.0	15.2%	Sep-27 2020	75.7	85.6	15.3%	Dec-20 2020	60.3	76.4	15.2%				
Apr-19 2020	64.4	85.5	19.2%	Jul-12 2020	79.2	84.5	16.2%	Oct-04 2020	76.3	86.9	15.5%	Dec-27 2020	43.6	62.7	13.6%				

71.3

70.1

71.9

74.1

81.5

80.4

82.4

85.3

16.1% Jan-03 2021

15.8% Jan-10 2021

15.5% Jan-17 2021

15.3% Jan-24 2021

Source: Equifax Inc.

88.0

88.9

82.6

85.1

17.4% Jul-19 2020

17.1% Jul-26 2020

17.2% Aug-02 2020

16.5% Aug-09 2020

79.1

78.6

80.9

74.1

85.9

87.3

90.7

85.1

16.0%

15.6%

Oct-11 2020

Oct-18 2020

15.3% Oct-25 2020

16.0% Nov-01 2020



68.1

76.5

74.0

77.7

Apr-26 2020

May-03 2020

May-10 2020

May-17 2020

43.8

74.9

77.3

78.1

13.0%

15.6%

15.5%

14.2%

53.4

53.3

51.8

44.6

## Subprime Auto Loan Originations: Balances

Total Balances Originated in \$Millions; NSA. Subprime Accounts, Average VantageScore® 3.0 Subprime accounts defined as those with borrower's origination VantageScore® 3.0 less than 620

\$2,031.2

\$1,837.0

\$1,911.6

\$1,642.5



	New Trades VS® 3.0																		
TOTAL SUBI	PRIME AUT			TOTAL SUBI				TOTAL SUBPRIME AUTO LOAN BALANCES ORIGINATED (MILLIONS)				TOTAL SUBPRIME AUTO LOAN BALANCES ORIGINATED (MILLIONS)				TOTAL SUBPRIME AUTO LOAN BALANCES ORIGINATED (MILLIONS)			
OK	IGIIVATED (I	WIILLIONS)		ORIGINATED (MILLIONS)				UK	IGINATED (	IVIILLIONS		ORIGINATED (MILLIONS)				ORIGINATED (MILLIONS)			
WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL
Mar-01 2020	\$2,573.2	\$2,869.4	22.8%	May-24 2020	\$1,964.8	\$1,988.5	14.8%	Aug-16 2020	\$1,730.3	\$1,910.2	14.1%	Nov-08 2020	\$1,465.0	\$1,736.0	13.9%	Jan-31 2021	\$721.7	\$3,157.8	13.2%
Mar-08 2020	\$2,465.5	\$2,308.4	21.3%	May-31 2020	\$2,052.5	\$2,010.1	14.0%	Aug-23 2020	\$1,808.6	\$1,986.9	14.2%	Nov-15 2020	\$1,569.2	\$1,785.2	13.9%	Feb-07 2021	\$101.1	\$1,718.5	12.8%
Mar-15 2020	\$2,229.5	\$2,277.8	20.2%	Jun-07 2020	\$1,667.2	\$1,735.8	14.2%	Aug-30 2020	\$1,869.3	\$2,185.6	13.8%	Nov-22 2020	\$1,634.3	\$1,899.0	13.8%	Feb-14 2021	\$23.0	\$1,870.6	11.4%
Mar-22 2020	\$1,728.0	\$2,289.7	19.3%	Jun-14 2020	\$1,833.1	\$1,829.2	14.4%	Sep-06 2020	\$1,747.8	\$1,673.7	13.5%	Nov-29 2020	\$1,435.1	\$1,802.6	12.7%				
Mar-29 2020	\$1,340.7	\$2,477.0	17.8%	Jun-21 2020	\$1,844.0	\$1,901.4	14.1%	Sep-13 2020	\$1,587.3	\$1,817.5	13.6%	Dec-06 2020	\$1,455.2	\$1,630.1	13.0%				
Apr-05 2020	\$1,178.6	\$1,851.5	16.8%	Jun-28 2020	\$1,911.9	\$2,146.9	13.9%	Sep-20 2020	\$1,729.0	\$1,900.6	13.9%	Dec-13 2020	\$1,419.3	\$1,679.7	12.7%				
Apr-12 2020	\$1,095.1	\$1,903.0	16.1%	Jul-05 2020	\$1,727.1	\$1,677.1	13.6%	Sep-27 2020	\$1,791.2	\$2,010.2	13.7%	Dec-20 2020	\$1,355.3	\$1,708.5	12.4%				
Apr-19 2020	\$1,525.7	\$1,910.6	17.5%	Jul-12 2020	\$1,711.7	\$1,845.0	14.2%	Oct-04 2020	\$1,777.6	\$1,891.1	13.6%	Dec-27 2020	\$1,037.2	\$1,496.3	11.5%				
Apr-26 2020	\$1,638.7	\$2,018.7	16.1%	Jul-19 2020	\$1,767.1	\$1,916.7	14.4%	Oct-11 2020	\$1,599.2	\$1,775.1	13.9%	Jan-03 2021	\$1,327.2	\$963.0	11.4%				
May-03 2020	\$1,799.3	\$1,937.3	15.5%	Jul-26 2020	\$1,814.5	\$1,992.7	14.3%	Oct-18 2020	\$1,634.7	\$1,814.6	13.9%	Jan-10 2021	\$1,228.0	\$1,602.9	13.6%				

\$1,701.5

\$1,784.8

14.1% Oct-25 2020

14.2% Nov-01 2020

\$1,876.5

\$1,914.4

14.0% Jan-17 2021

13.8% Jan-24 2021

Source: Equitax Inc.

\$1,765.8

\$1,869.7

15.3% Aug-02 2020

15.2% Aug-09 2020



\$1.659.2

\$1,800.0

May-10 2020

May-17 2020

\$1,692.2

\$1,765.5

13.9%

13.2%

\$1.215.6

\$1,096.2

## Subprime Auto Loan Originations: Balances

Total Balances Originated in \$Millions; NSA. Subprime Accounts, Average FICO® Auto Score 8 Subprime accounts defined as those with borrower's origination FICO® Auto Score 8 less than 620



	New Hades — FICO Auto Score 8																		
TOTAL SUBF	PRIME AUT IGINATED (					UTO LOAN D (MILLION	BALANCES (S)	TOTAL SUBI	PRIME AUT IGINATED (			TOTAL SUBPRIME AUTO LOAN BALANCES ORIGINATED (MILLIONS)				TOTAL SUBPRIME AUTO LOAN BALANCES ORIGINATED (MILLIONS)			
WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL
Mar-01 2020	\$2,088.5	\$2,337.2	18.5%	May-24 2020	\$1,533.1	\$1,633.3	11.5%	Aug-16 2020	\$1,497.6	\$1,630.2	12.2%	Nov-08 2020	\$1,327.0	\$1,525.6	12.6%	Jan-31 2021	\$597.0	\$2,619.3	10.9%
Mar-08 2020	\$2,118.2	\$1,866.9	18.3%	May-31 2020	\$1,584.1	\$1,672.1	10.8%	Aug-23 2020	\$1,510.6	\$1,643.8	11.8%	Nov-15 2020	\$1,390.5	\$1,514.7	12.3%	Feb-07 2021	\$88.3	\$1,420.8	11.2%
Mar-15 2020	\$1,859.8	\$1,814.5	16.9%	Jun-07 2020	\$1,472.2	\$1,534.5	12.5%	Aug-30 2020	\$1,523.4	\$1,794.5	11.2%	Nov-22 2020	\$1,411.7	\$1,573.4	11.9%	Feb-14 2021	\$18.4	\$1,514.6	9.2%
Mar-22 2020	\$1,386.5	\$1,818.2	15.5%	Jun-14 2020	\$1,566.5	\$1,587.6	12.3%	Sep-06 2020	\$1,583.1	\$1,448.3	12.2%	Nov-29 2020	\$1,212.1	\$1,475.1	10.7%				
Mar-29 2020	\$1,023.7	\$1,946.3	13.6%	Jun-21 2020	\$1,533.3	\$1,595.3	11.7%	Sep-13 2020	\$1,432.3	\$1,548.4	12.2%	Dec-06 2020	\$1,333.9	\$1,434.3	11.9%				
Apr-05 2020	\$955.2	\$1,640.1	13.6%	Jun-28 2020	\$1,550.5	\$1,761.1	11.3%	Sep-20 2020	\$1,518.6	\$1,565.8	12.2%	Dec-13 2020	\$1,282.9	\$1,440.5	11.5%				
Apr-12 2020	\$911.3	\$1,634.6	13.4%	Jul-05 2020	\$1,472.7	\$1,483.3	11.6%	Sep-27 2020	\$1,537.4	\$1,640.0	11.7%	Dec-20 2020	\$1,207.2	\$1,420.1	11.1%				
Apr-19 2020	\$1,235.8	\$1,588.8	14.2%	Jul-12 2020	\$1,508.9	\$1,594.8	12.5%	Oct-04 2020	\$1,552.0	\$1,651.0	11.9%	Dec-27 2020	\$900.7	\$1,221.8	10.0%				
Apr-26 2020	\$1,290.3	\$1,643.5	12.7%	Jul-19 2020	\$1,517.1	\$1,620.4	12.4%	Oct-11 2020	\$1,441.2	\$1,543.6	12.5%	Jan-03 2021	\$1,145.7	\$850.8	9.8%				

\$1.428.5

\$1,445.6

\$1,506.5

\$1.540.0

\$1,561.9

\$1,618.6

12.2% Jan-10 2021

11.9% Jan-17 2021

11.7% Jan-24 2021

Oct-18 2020

Oct-25 2020

12.6% Nov-01 2020

Source: Equifax Inc.

\$1.657.9

\$1,537.9

\$1,594.9

12.4% Jul-26 2020

12.8% Aug-02 2020

12.3% Aug-09 2020

\$1.514.5

\$1,591.2

\$1,453.0 \$1,600.1

\$1,646.6

\$1,722.7



\$1.435.5

\$1.384.5

\$1,460.6

May-03 2020

May-10 2020

May-17 2020

\$1.397.2

\$1,445.4

\$1,471.2

12.2%

12.2%

11.1%

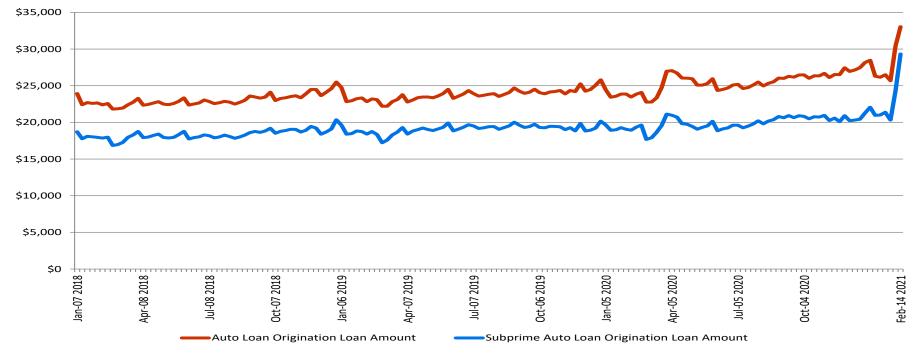
\$1.100.5

\$1.067.7

\$924.2

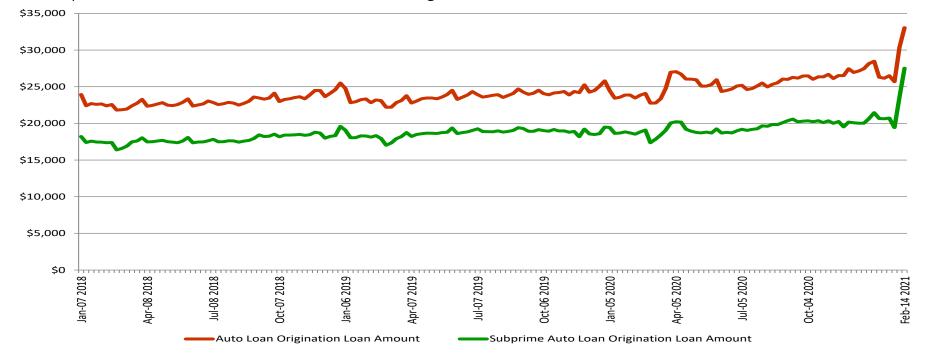
## Auto Loan Average Origination Balance

Average Origination Balance Over Time; NSA Subprime accounts defined as those with borrower's origination VantageScore® 3.0 less than 620



## Auto Loan Average Origination Balance

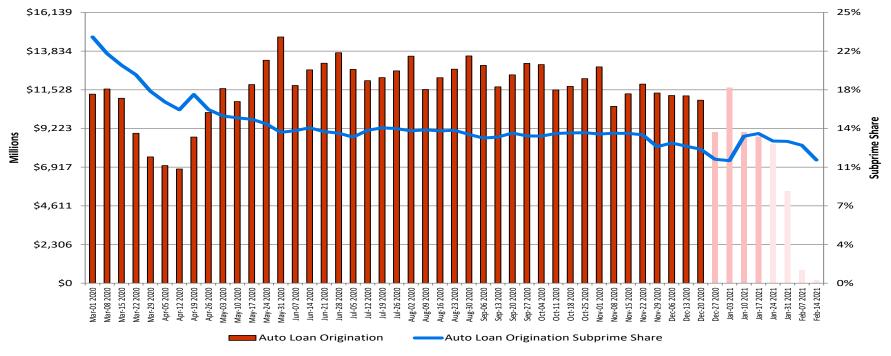
Average Origination Balance Over Time; NSA Subprime accounts defined as those with borrower's origination FICO® Auto Score 8 less than 620





## **Auto Loan Originations**

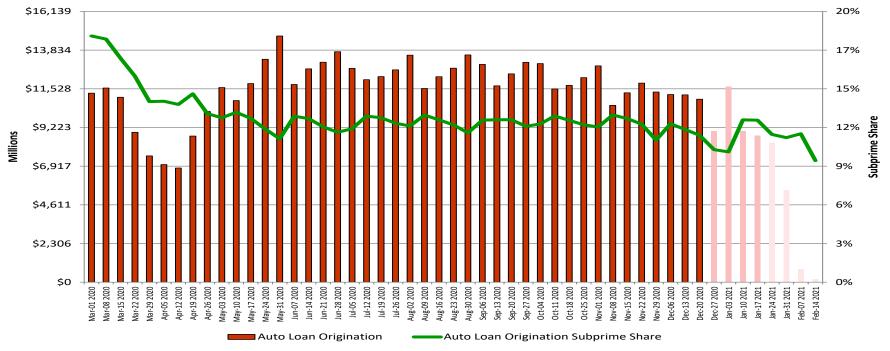
Total Originations in \$Millions; NSA Subprime accounts defined as those with borrower's origination VantageScore® 3.0 less than 620





## **Auto Loan Originations**

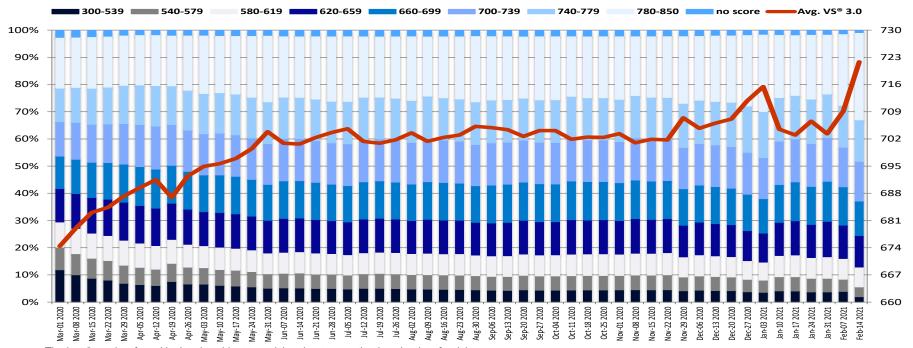
Total Originations in \$Millions; NSA Subprime accounts defined as those with borrower's origination FICO® Auto Score 8 less than 620





## Auto Loan Origination Risk

VantageScore® 3.0 Distribution for Auto Loan Originations by Week (Percent of Accounts)

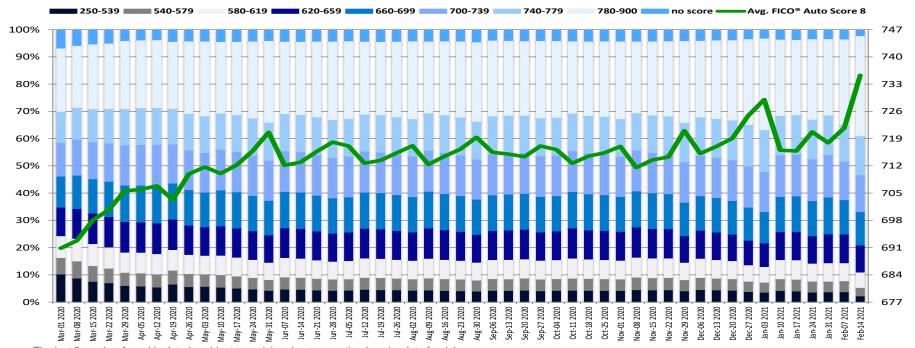


The last 8 weeks of weekly data is subject to revision due to reporting lags by data furnishers.



## Auto Loan Origination Risk

FICO® Auto Score 8 Distribution for Auto Originations by Week (% of Accounts)



The last 8 weeks of weekly data is subject to revision due to reporting lags by data furnishers.



# Credit Trends Originations: Bankcard



## **US Bankcard Originations Observations**

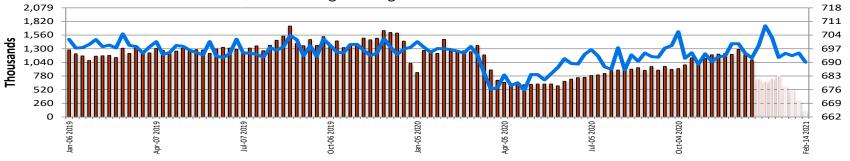
Originations Estimates through February 14, 2021 reported as of February 16, 2021

- Around 115,700 bankcards have been originated the week ending February 14th.
- Total bankcard credit limits originated during the week ending February 14th are \$388.2 million.
- Around 29,000 bankcards have been issued during the week ending February 14th to consumers with a VantageScore® 3.0 credit score below 620. These are generally considered subprime accounts. These newlyissued cards have a corresponding total credit limit of \$26.1 million.
- In the week ending February 14th, 25.1% of new bankcards were issued to consumers with a VantageScore® 3.0 subprime credit score, with their share of new total credit limits at 6.7%.
- Around 27,100 bankcards have been issued during the week ending February 14th to consumers with a FICO® Score 9 credit score below 620. These are generally considered subprime accounts. These newly-issued cards have a corresponding total credit limit of \$22.4 million.
- In the week ending February 14th, 23.4% of new bankcards were issued to consumers with a FICO® Score 9 subprime credit score, with their share of new total credit limits at 5.8%.
- The average credit limit for all bankcards issued in the week ending February 14th was \$3,355. The average credit limit on new subprime cards was \$899.



## Bankcard Originations: Accounts

Number of Accounts in Thousands; NSA. Average VantageScore® 3.0



**New Trades** 

# BANKCARD ACCOUNTS ORIGINATED (THOUSANDS)			
WEEKEND CURR YR PREV YR			
Mar-01 2020	1,242.5	1,310.1	
Mar-08 2020	1,362.2	1,212.1	
Mar-15 2020	1,182.3	1,331.5	
Mar-22 2020	896.6	1,239.7	
Mar-29 2020	701.4	1,221.2	
Apr-05 2020	662.4	1,304.8	
Apr-12 2020	619.2	1,268.1	
Apr-19 2020	647.2	1,210.1	
Apr-26 2020	616.0	1,254.7	
May-03 2020	623.5	1,311.7	
May-10 2020	626.7	1,253.9	
May-17 2020	628.3	1,283.5	

		-	
# BANKCARD ACCOUNTS ORIGINATED (THOUSANDS)			
WEEKEND CURR YR PREV YR			
May-24 2020	627.8	1,277.3	
May-31 2020	593.2	1,212.9	
Jun-07 2020	680.7	1,299.2	
Jun-14 2020	721.7	1,328.2	
Jun-21 2020	750.0	1,313.5	
Jun-28 2020	756.8	1,290.4	
Jul-05 2020	790.6	1,240.6	
Jul-12 2020	803.0	1,314.0	
Jul-19 2020	827.6	1,356.4	
Jul-26 2020	885.0	1,261.6	
Aug-02 2020	893.7	1,366.0	
Aug-09 2020	958.9	1,462.4	

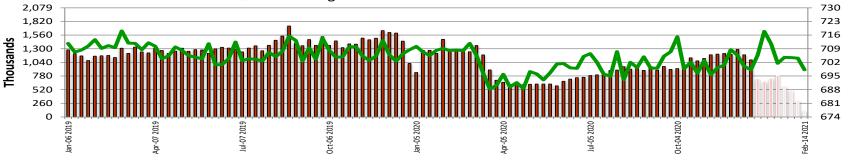
# BANKCARD ACCOUNTS ORIGINATED (THOUSANDS)		
WEEKEND	CURR YR	PREV YR
Aug-16 2020	910.6	1,540.8
Aug-23 2020	939.0	1,732.9
Aug-30 2020	887.6	1,400.0
Sep-06 2020	960.1	1,357.3
Sep-13 2020	892.5	1,475.5
Sep-20 2020	962.2	1,364.7
Sep-27 2020	907.7	1,529.9
Oct-04 2020	922.4	1,364.4
Oct-11 2020	993.7	1,449.5
Oct-18 2020	1,127.2	1,322.1
Oct-25 2020	1,069.5	1,392.5
Nov-01 2020	1,115.5	1,387.6

# BANKCARD ACCOUNTS ORIGINATED (THOUSANDS)		
WEEKEND CURR YR PREV YR		
Nov-08 2020	1,185.1	1,503.0
Nov-15 2020	1,198.0	1,470.3
Nov-22 2020	1,210.1	1,500.3
Nov-29 2020	1,194.1	1,645.1
Dec-06 2020	1,286.7	1,608.8
Dec-13 2020	1,185.5	1,598.9
Dec-20 2020	1,088.0	1,445.8
Dec-27 2020	722.9	1,021.5
Jan-03 2021	673.8	848.4
Jan-10 2021	730.8	1,267.6
Jan-17 2021	785.7	1,269.6
Jan-24 2021	579.6	1,212.2

# BANKCARD ACCOUNTS ORIGINATED (THOUSANDS)			
WEEKEND CURR YR PREV YR			
Jan-31 2021	506.4	1,480.2	
Feb-07 2021	308.8	1,260.3	
Feb-14 2021	115.7	1,264.4	

## Bankcard Originations: Accounts

Number of Accounts in Thousands; NSA. Average FICO® Score 9



# BANKCARD ACCOUNTS ORIGINATED (THOUSANDS)			
WEEKEND CURR YR PREV YR			
Mar-01 2020	1,242.5	1,310.1	
Mar-08 2020	1,362.2	1,212.1	
Mar-15 2020	1,182.3	1,331.5	
Mar-22 2020	896.6	1,239.7	
Mar-29 2020	701.4	1,221.2	
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May-31 2020	593.2	1,212.9	
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Jun-28 2020	756.8	1,290.4	
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Jul-19 2020	827.6	1,356.4	
Jul-26 2020	885.0	1,261.6	
Aug-02 2020	893.7	1,366.0	
Aug-09 2020	958.9	1,462.4	

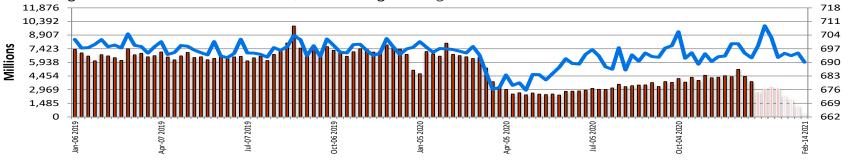
New Trades ——FICO® Score 9					
	# BANKCARD ACCOUNTS ORIGINATED (THOUSANDS)				
2		WEEKEND	CURR YR	PREV YR	
'.3		Aug-16 2020	910.6	1,540.8	
9		Aug-23 2020	939.0	1,732.9	
).2		Aug-30 2020	887.6	1,400.0	
3.2		Sep-06 2020	960.1	1,357.3	
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).4		Sep-20 2020	962.2	1,364.7	
0.6		Sep-27 2020	907.7	1,529.9	
.0		Oct-04 2020	922.4	1,364.4	
5.4		Oct-11 2020	993.7	1,449.5	
6		Oct-18 2020	1,127.2	1,322.1	
5.0		Oct-25 2020	1,069.5	1,392.5	
.4	l	Nov-01 2020	1,115.5	1,387.6	

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WEEKEND	WEEKEND CURR YR PREV YR		
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Nov-15 2020	1,198.0	1,470.3	
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WEEKEND CURR YR PREV YR			
Jan-31 2021	506.4	1,480.2	
Feb-07 2021	308.8	1,260.3	
Feb-14 2021	115.7	1,264.4	

## Bankcard Originations: Credit Limits

Total Origination Credit Limits in \$Millions; NSA. Average VantageScore® 3.0



**New Trades** 

TOTAL BANKCARD BALANCES ORIGINATED (MILLIONS)			
WEEKEND CURR YR PREV YR			
Mar-01 2020	\$6,369.5	\$7,423.2	
Mar-08 2020	\$6,502.7	\$6,763.8	
Mar-15 2020	\$5,322.8	\$6,935.0	
Mar-22 2020	\$3,835.7	\$6,552.9	
Mar-29 2020	\$3,106.0	\$6,669.2	
Apr-05 2020	\$2,994.0	\$7,071.3	
Apr-12 2020	\$2,497.5	\$6,520.9	
Apr-19 2020	\$2,634.8	\$6,218.7	
Apr-26 2020	\$2,408.9	\$6,643.8	
May-03 2020	\$2,611.0	\$7,020.2	
May-10 2020	\$2,482.5	\$6,476.7	
May-17 2020	\$2,443.7	\$6,549.5	

TOTAL BANKCARD BALANCES ORIGINATED (MILLIONS)			
WEEKEND	CURR YR	PREV YR	
May-24 2020	\$2,494.4	\$6,230.2	
May-31 2020	\$2,384.8	\$6,372.8	
Jun-07 2020	\$2,790.8	\$6,501.6	
Jun-14 2020	\$2,804.8	\$6,438.0	
Jun-21 2020	\$2,835.2	\$6,536.4	
Jun-28 2020	\$2,931.2	\$6,596.3	
Jul-05 2020	\$3,105.5	\$6,113.3	
Jul-12 2020	\$3,015.8	\$6,438.6	
Jul-19 2020	\$3,004.8	\$6,603.4	
Jul-26 2020	\$3,160.6	\$6,147.5	
Aug-02 2020	\$3,562.7	\$6,820.4	
Aug-09 2020	\$3,308.8	\$7,230.8	

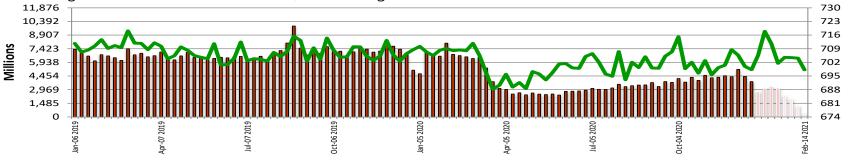
TOTAL BANKCARD BALANCES ORIGINATED (MILLIONS)													
WEEKEND	CURR YR	PREV YR											
Aug-16 2020	\$3,405.8	\$8,048.3											
Aug-23 2020	\$3,472.0	\$9,896.9											
Aug-30 2020	\$3,486.2	\$7,500.8											
Sep-06 2020	\$3,749.8	\$6,747.6											
Sep-13 2020	\$3,319.2	\$7,541.4											
Sep-20 2020	\$3,856.0	\$6,913.2											
Sep-27 2020	\$3,765.2	\$7,653.0											
Oct-04 2020	\$4,180.4	\$7,255.1											
Oct-11 2020	\$3,789.8	\$7,161.1											
Oct-18 2020	\$4,311.9	\$6,609.2											
Oct-25 2020	\$3,985.6	\$7,101.3											
Nov-01 2020	\$4,542.3	\$7,429.0											

TOTAL BANKCARD BALANCES ORIGINATED (MILLIONS)												
WEEKEND	CURR YR	PREV YR										
Nov-08 2020	\$4,271.8	\$7,390.2										
Nov-15 2020	\$4,323.9	\$7,062.3										
Nov-22 2020	\$4,485.3	\$7,170.5										
Nov-29 2020	\$4,373.6	\$7,843.0										
Dec-06 2020	\$5,176.6	\$7,705.8										
Dec-13 2020	\$4,415.6	\$7,389.5										
Dec-20 2020	\$3,857.3	\$6,819.0										
Dec-27 2020	\$2,715.3	\$5,091.2										
Jan-03 2021	\$3,112.2	\$4,701.4										
Jan-10 2021	\$3,294.6	\$7,125.6										
Jan-17 2021	\$3,127.9	\$6,867.5										
Jan-24 2021	\$2,282.4	\$6,617.1										

TOTAL BANKCARD BALANCES ORIGINATED (MILLIONS)													
WEEKEND CURR YR PREV YR													
Jan-31 2021	\$1,953.0	\$8,034.3											
Feb-07 2021	\$1,203.5	\$6,814.5											
Feb-14 2021	\$388.2	\$6,678.8											

## Bankcard Originations: Credit Limits

Total Origination Credit Limits in \$Millions; NSA. Average FICO® Score 9



New Trades

TOTAL BANKCARD BALANCES ORIGINATED (MILLIONS)													
WEEKEND	CURR YR	PREV YR											
Mar-01 2020	\$6,369.5	\$7,423.2											
Mar-08 2020	\$6,502.7	\$6,763.8											
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Mar-29 2020	\$3,106.0	\$6,669.2											
Apr-05 2020	\$2,994.0	\$7,071.3											
Apr-12 2020	\$2,497.5	\$6,520.9											
Apr-19 2020	\$2,634.8	\$6,218.7											
Apr-26 2020	\$2,408.9	\$6,643.8											
May-03 2020	\$2,611.0	\$7,020.2											
May-10 2020	\$2,482.5	\$6,476.7											
May-17 2020	\$2,443.7	\$6,549.5											

TOTAL BANKCARD BALANCES ORIGINATED (MILLIONS)													
WEEKEND	CURR YR	PREV YR											
May-24 2020	\$2,494.4	\$6,230.2											
May-31 2020	\$2,384.8	\$6,372.8											
Jun-07 2020	\$2,790.8	\$6,501.6											
Jun-14 2020	\$2,804.8	\$6,438.0											
Jun-21 2020	\$2,835.2	\$6,536.4											
Jun-28 2020	\$2,931.2	\$6,596.3											
Jul-05 2020	\$3,105.5	\$6,113.3											
Jul-12 2020	\$3,015.8	\$6,438.6											
Jul-19 2020	\$3,004.8	\$6,603.4											
Jul-26 2020	\$3,160.6	\$6,147.5											
Aug-02 2020	\$3,562.7	\$6,820.4											
Aug-09 2020	\$3,308.8	\$7,230.8											

TOTAL BANKCARD BALANCES ORIGINATED (MILLIONS)													
WEEKEND	CURR YR	PREV YR											
Aug-16 2020	\$3,405.8	\$8,048.3											
Aug-23 2020	\$3,472.0	\$9,896.9											
Aug-30 2020	\$3,486.2	\$7,500.8											
Sep-06 2020	\$3,749.8	\$6,747.6											
Sep-13 2020	\$3,319.2	\$7,541.4											
Sep-20 2020	\$3,856.0	\$6,913.2											
Sep-27 2020	\$3,765.2	\$7,653.0											
Oct-04 2020	\$4,180.4	\$7,255.1											
Oct-11 2020	\$3,789.8	\$7,161.1											
Oct-18 2020	\$4,311.9	\$6,609.2											
Oct-25 2020	\$3,985.6	\$7,101.3											
Nov-01 2020	\$4,542.3	\$7,429.0											

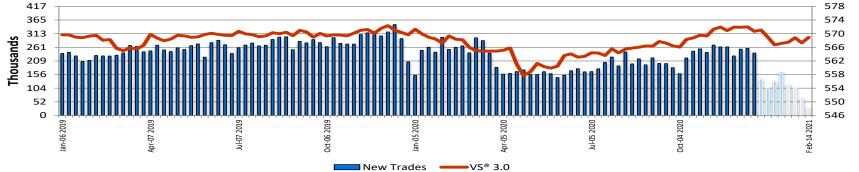
FICO® Score 9

ORIGINATED (MILLIONS)												
WEEKEND	CURR YR	PREV YR										
Nov-08 2020	\$4,271.8	\$7,390.2										
Nov-15 2020	\$4,323.9	\$7,062.3										
Nov-22 2020	\$4,485.3	\$7,170.5										
Nov-29 2020	\$4,373.6	\$7,843.0										
Dec-06 2020	\$5,176.6	\$7,705.8										
Dec-13 2020	\$4,415.6	\$7,389.5										
Dec-20 2020	\$3,857.3	\$6,819.0										
Dec-27 2020	\$2,715.3	\$5,091.2										
Jan-03 2021	\$3,112.2	\$4,701.4										
Jan-10 2021	\$3,294.6	\$7,125.6										
Jan-17 2021	\$3,127.9	\$6,867.5										
Jan-24 2021	\$2,282.4	\$6,617.1										

TOTAL BANKCARD BALANCES ORIGINATED (MILLIONS)												
WEEKEND CURR YR PREV YR												
Jan-31 2021	\$1,953.0	\$8,034.3										
Feb-07 2021	\$1,203.5	\$6,814.5										
Feb-14 2021	\$388.2	\$6,678.8										

## Subprime Bankcard Originations: Accounts

Number of Accounts in Thousands; NSA. Subprime Accounts, Average VantageScore® 3.0 Subprime accounts defined as those with borrower's origination VantageScore® 3.0 less than 620



	New Hades VS- 3.0																		
	IME BANKC GINATED (TI				IME BANKO GINATED (T				ME BANKO					CARD ACCO		# SUBPRIME BANKCARD ACCOUNTS ORIGINATED (THOUSANDS)			
WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% ТОТА
Mar-01 2020	240.0	231.0	19.3%	May-24 2020	160.1	273.6	25.5%	Aug-16 2020	197.6	300.0	21.7%	Nov-08 2020	269.5	309.8	22.7%	Jan-31 2021	106.2	299.2	21.0
Mar-08 2020	297.2	239.3	21.8%	May-31 2020	145.5	223.4	24.5%	Aug-23 2020	217.0	301.0	23.1%	Nov-15 2020	262.8	316.2	21.9%	Feb-07 2021	69.2	253.1	22.4
Mar-15 2020	286.4	267.8	24.2%	Jun-07 2020	154.3	278.8	22.7%	Aug-30 2020	193.9	252.0	21.8%	Nov-22 2020	262.7	317.0	21.7%	Feb-14 2021	29.0	260.6	25.:
Mar-22 2020	238.8	264.0	26.6%	Jun-14 2020	171.2	287.9	23.7%	Sep-06 2020	220.5	283.5	23.0%	Nov-29 2020	228.0	304.7	19.1%				
Mar-29 2020	184.4	243.8	26.3%	Jun-21 2020	179.2	270.9	23.9%	Sep-13 2020	199.2	277.9	22.3%	Dec-06 2020	254.0	319.5	19.7%				
Apr-05 2020	158.4	247.3	23.9%	Jun-28 2020	167.1	237.3	22.1%	Sep-20 2020	199.0	290.4	20.7%	Dec-13 2020	257.0	347.7	21.7%				
Apr-12 2020	161.1	268.9	26.0%	Jul-05 2020	168.0	258.6	21.3%	Sep-27 2020	182.8	279.0	20.1%	Dec-20 2020	238.9	294.3	22.0%				
Apr-19 2020	167.9	250.9	25.9%	Jul-12 2020	178.6	269.4	22.2%	Oct-04 2020	160.4	263.5	17.4%	Dec-27 2020	139.5	205.4	19.3%				
Apr-26 2020	174.2	244.8	28.3%	Jul-19 2020	203.7	277.2	24.6%	Oct-11 2020	220.3	297.7	22.2%	Jan-03 2021	106.9	154.2	15.9%				
May-03 2020	156.0	258 /	25.2%	Jul-26 2020	222 5	266.6	25 2%	Oct-18 2020	2/6 3	276.1	21.8%	Ian-10 2021	130.0	2/0.2	17 9%				

255.0

241.7

Oct-25 2020

25.4% Nov-01 2020

273.5

273.4

23.8% Jan-17 2021

21.7% Jan-24 2021

Source: Equifax Inc.

252.6

267.2

25.0% Aug-02 2020

26.7% Aug-09 2020

189.7

243.1

269.1

290.7



156.9

167.5

May-10 2020

May-17 2020

261.4

21.4%

20.9%

167.9

121.1

## Subprime Bankcard Originations: Accounts

169.6

228.7

237.9

262.8

19.0% Oct-25 2020

23.9% Nov-01 2020

Number of Accounts in Thousands; NSA. Subprime Accounts, Average FICO® Score 9 Subprime accounts defined as those with borrower's origination FICO® Score 9 less than 620



	New Trades — FICO- Score 9																		
	IME BANKO				IME BANKO GINATED (T				ARD ACCO				(CARD ACCOU (THOUSANDS)	NTS	# SUBPRIME BANKCARD ACCOUNTS ORIGINATED (THOUSANDS)				
WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL
Mar-01 2020	197.5	187.9	15.9%	May-24 2020	135.8	240.3	21.6%	Aug-16 2020	182.6	264.4	20.0%	Nov-08 2020	269.6	280.7	22.7%	Jan-31 2021	94.6	252.3	18.7%
Mar-08 2020	255.9	195.3	18.8%	May-31 2020	121.6	191.2	20.5%	Aug-23 2020	198.3	250.5	21.1%	Nov-15 2020	258.0	279.4	21.5%	Feb-07 2021	63.2	216.2	20.5%
Mar-15 2020	242.0	218.5	20.5%	Jun-07 2020	139.5	257.4	20.5%	Aug-30 2020	175.6	212.4	19.8%	Nov-22 2020	253.7	276.1	21.0%	Feb-14 2021	27.1	218.8	23.4%
Mar-22 2020	199.6	215.1	22.3%	Jun-14 2020	153.4	259.6	21.3%	Sep-06 2020	215.4	253.1	22.4%	Nov-29 2020	216.3	263.8	18.1%				
Mar-29 2020	151.1	195.0	21.5%	Jun-21 2020	160.8	238.3	21.4%	Sep-13 2020	194.3	241.0	21.8%	Dec-06 2020	251.2	292.4	19.5%				
Apr-05 2020	134.6	219.7	20.3%	Jun-28 2020	147.1	206.3	19.4%	Sep-20 2020	189.4	251.7	19.7%	Dec-13 2020	254.6	313.7	21.5%				
Apr-12 2020	140.2	237.5	22.7%	Jul-05 2020	150.2	236.0	19.0%	Sep-27 2020	171.4	234.6	18.9%	Dec-20 2020	233.4	259.5	21.5%				
Apr-19 2020	144.5	218.5	22.3%	Jul-12 2020	162.7	241.1	20.3%	Oct-04 2020	149.6	236.9	16.2%	Dec-27 2020	134.2	176.8	18.6%				
Apr-26 2020	148.1	210.1	24.0%	Jul-19 2020	186.4	243.1	22.5%	Oct-11 2020	215.5	269.9	21.7%	Jan-03 2021	99.7	138.5	14.8%				
May-03 2020	131.8	228.2	21.1%	Jul-26 2020	204.6	230.4	23.1%	Oct-18 2020	239.4	243.2	21.2%	Jan-10 2021	119.4	222.0	16.3%				

244.4

230.2

239.1

238.9

22.9% Jan-17 2021

20.6% Jan-24 2021

Source: Equifax Inc.

227.3

236.7

21.3% Aug-02 2020

22.8% Aug-09 2020



133.2

143.4

May-10 2020

May-17 2020

229.3

19.6%

18.9%

154.3

109.3

## Subprime Bankcard Originations: Credit Limits

Total Origination Credit Limits in \$Millions; NSA. Subprime Accounts, Average VantageScore® 3.0 Subprime accounts defined as those with borrower's origination VantageScore® 3.0 less than 620



		New Trades VS® 3.0																		
TOTAL SUB OR	PRIME BAN IGINATED (			TOTAL SUB OR		NKCARD BA		TOTAL SUB OR	PRIME BAN			TOTAL SUB OR	PRIME BAN IGINATED (			TOTAL SUBPRIME BANKCARD BALANCES ORIGINATED (MILLIONS)				
WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	
Mar-01 2020	\$213.8	\$209.2	3.4%	May-24 2020	\$118.1	\$221.8	4.7%	Aug-16 2020	\$131.8	\$254.1	3.9%	Nov-08 2020	\$167.0	\$254.3	3.9%	Jan-31 2021	\$82.6	\$252.7	4.2%	
Mar-08 2020	\$233.6	\$201.9	3.6%	May-31 2020	\$110.4	\$200.6	4.6%	Aug-23 2020	\$139.3	\$281.5	4.0%	Nov-15 2020	\$170.5	\$269.8	3.9%	Feb-07 2021	\$61.0	\$216.6	5.1%	
Mar-15 2020	\$226.2	\$223.1	4.2%	Jun-07 2020	\$110.6	\$223.9	4.0%	Aug-30 2020	\$128.0	\$231.5	3.7%	Nov-22 2020	\$175.9	\$268.9	3.9%	Feb-14 2021	\$26.1	\$220.6	6.7%	
Mar-22 2020	\$192.1	\$226.6	5.0%	Jun-14 2020	\$124.6	\$237.5	4.4%	Sep-06 2020	\$135.0	\$237.1	3.6%	Nov-29 2020	\$158.6	\$254.3	3.6%					
Mar-29 2020	\$159.1	\$228.1	5.1%	Jun-21 2020	\$123.9	\$230.0	4.4%	Sep-13 2020	\$127.9	\$259.4	3.9%	Dec-06 2020	\$169.9	\$269.4	3.3%					
Apr-05 2020	\$129.1	\$209.3	4.3%	Jun-28 2020	\$121.7	\$212.0	4.2%	Sep-20 2020	\$132.0	\$248.8	3.4%	Dec-13 2020	\$171.6	\$279.8	3.9%					
Apr-12 2020	\$125.0	\$219.0	5.0%	Jul-05 2020	\$113.7	\$215.9	3.7%	Sep-27 2020	\$124.9	\$248.1	3.3%	Dec-20 2020	\$154.7	\$243.1	4.0%					
Apr-19 2020	\$125.7	\$210.5	4.8%	Jul-12 2020	\$121.7	\$225.8	4.0%	Oct-04 2020	\$112.1	\$223.7	2.7%	Dec-27 2020	\$97.1	\$167.5	3.6%					
Apr-26 2020	\$116.4	\$215.7	4.8%	Jul-19 2020	\$134.6	\$240.0	4.5%	Oct-11 2020	\$135.2	\$246.8	3.6%	Jan-03 2021	\$83.7	\$137.4	2.7%					

\$149.5

\$156.3

\$153.7

\$233.1

\$232.7

\$237.4

3.5% Jan-10 2021

3.9% Jan-17 2021

3.4% Jan-24 2021

Source: Equifax Inc.

\$229.3

\$211.6

\$227.1

4.2% Jul-26 2020

4.4% Aug-02 2020

4.8% Aug-09 2020

\$139.0

\$126.0

\$143.6

\$226.2

\$226.2

\$242.5

4.4% Oct-18 2020

3.5% Oct-25 2020

4.3% Nov-01 2020



\$109.8

\$110.4

\$116.9

May-03 2020

May-10 2020

May-17 2020

\$212.1

\$218.6

3.0%

3.7%

3.8%

\$99.1

\$115.7

\$87.5

## Subprime Bankcard Originations: Credit Limits

Total Origination Credit Limits in \$Millions; NSA. Subprime Accounts, Average FICO® Score 9 Subprime accounts defined as those with borrower's origination FICO® Score 9 less than 620



	New Trades — FICO- Score 9																		
TOTAL SUB OR	PRIME BAN IGINATED (				JBPRIME BA			TOTAL SUBPRIME BANKCARD BALANCES ORIGINATED (MILLIONS)				TOTAL SUB OR	PRIME BAN IGINATED (			TOTAL SUBPRIME BANKCARD BALANCES ORIGINATED (MILLIONS)			
WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND CURR YR PREV YR  % TOTAL			WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAI	
Mar-01 2020	\$142.1	\$133.7	2.2%	May-24 2020	\$84.6	\$158.6	3.4%	Aug-16 2020	\$111.7	\$186.9	3.3%	Nov-08 2020	\$158.4	\$198.9	3.7%	Jan-31 2021	\$60.9	\$168.2	3.1
Mar-08 2020	\$177.5	\$135.9	2.7%	May-31 2020	\$76.3	\$137.6	3.2%	Aug-23 2020	\$114.1	\$180.9	3.3%	Nov-15 2020	\$155.0	\$200.7	3.6%	Feb-07 2021	\$49.4	\$152.7	4.1
Mar-15 2020	\$163.0	\$144.4	3.1%	Jun-07 2020	\$91.6	\$183.2	3.3%	Aug-30 2020	\$100.7	\$150.8	2.9%	Nov-22 2020	\$152.5	\$192.3	3.4%	Feb-14 2021	\$22.4	\$149.7	5.8
Mar-22 2020	\$130.6	\$145.1	3.4%	Jun-14 2020	\$100.8	\$182.2	3.6%	Sep-06 2020	\$122.6	\$179.9	3.3%	Nov-29 2020	\$132.2	\$176.4	3.0%				
Mar-29 2020	\$100.9	\$141.4	3.2%	Jun-21 2020	\$98.7	\$166.3	3.5%	Sep-13 2020	\$117.5	\$186.7	3.5%	Dec-06 2020	\$157.9	\$215.9	3.0%				
Apr-05 2020	\$91.5	\$163.0	3.1%	Jun-28 2020	\$91.5	\$146.9	3.1%	Sep-20 2020	\$113.4	\$171.4	2.9%	Dec-13 2020	\$158.6	\$217.1	3.6%				
Apr-12 2020	\$96.8	\$165.1	3.9%	Jul-05 2020	\$92.0	\$175.6	3.0%	Sep-27 2020	\$102.0	\$157.1	2.7%	Dec-20 2020	\$139.2	\$177.9	3.6%				
Apr-19 2020	\$92.4	\$150.4	3.5%	Jul-12 2020	\$103.5	\$172.6	3.4%	Oct-04 2020	\$94.4	\$171.1	2.3%	Dec-27 2020	\$82.8	\$113.9	3.0%				
Apr-26 2020	\$82.6	\$143.9	3.4%	Jul-19 2020	\$112.2	\$172.1	3.7%	Oct-11 2020	\$124.8	\$190.6	3.3%	Jan-03 2021	\$67.1	\$107.3	2.2%				
May-03 2020	\$76.5	\$172.7	2.9%	Jul-26 2020	\$113.3	\$154.0	3.6%	Oct-18 2020	\$133.5	\$167.7	3.1%	Jan-10 2021	\$83.9	\$164.5	2.5%				

\$134.9

\$129.8

\$159.8

\$164.5

3.4% Jan-17 2021

2.9% Jan-24 2021

2.8% Oct-25 2020

3.8% Nov-01 2020

Source: Equifax Inc.

\$165.4

\$166.5

3.4% Aug-02 2020

3.6% Aug-09 2020

\$99.5

\$125.6

\$164.4

\$189.0



\$84.4

\$88.4

May-10 2020

May-17 2020

\$160.3

3.1%

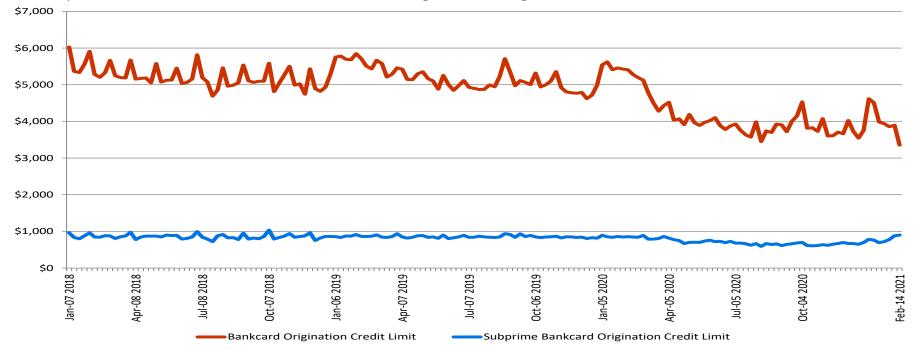
2.9%

\$95.8

\$65.9

## Bankcard Average Origination Credit Limit

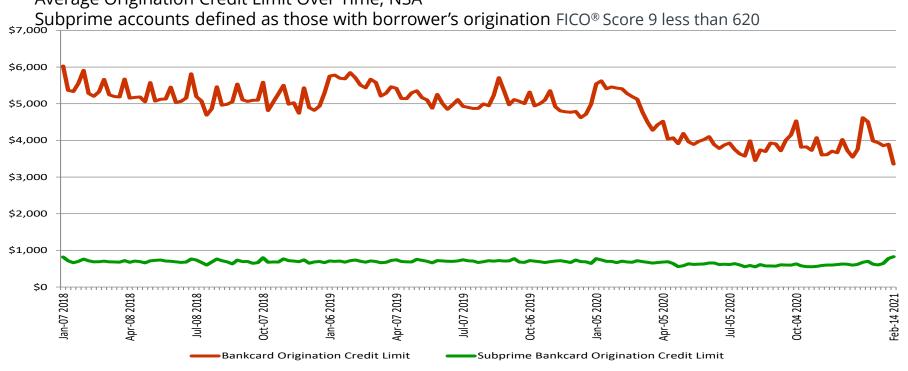
Average Origination Credit Limit Over Time; NSA Subprime accounts defined as those with borrower's origination VantageScore® 3.0 less than 620





## Bankcard Average Origination Credit Limit

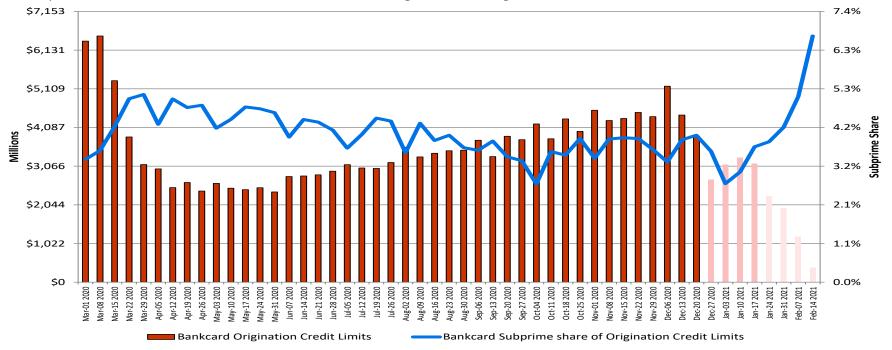
Average Origination Credit Limit Over Time; NSA





## **Bankcard Origination Credit Limits**

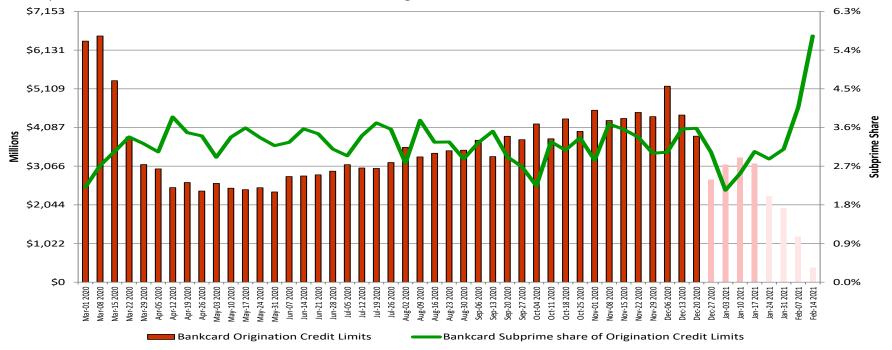
Total Credit Limits in \$Millions; Subprime Share of Total Origination Credit Limits (%); NSA Subprime accounts defined as those with borrower's origination VantageScore® 3.0 less than 620





## **Bankcard Origination Credit Limits**

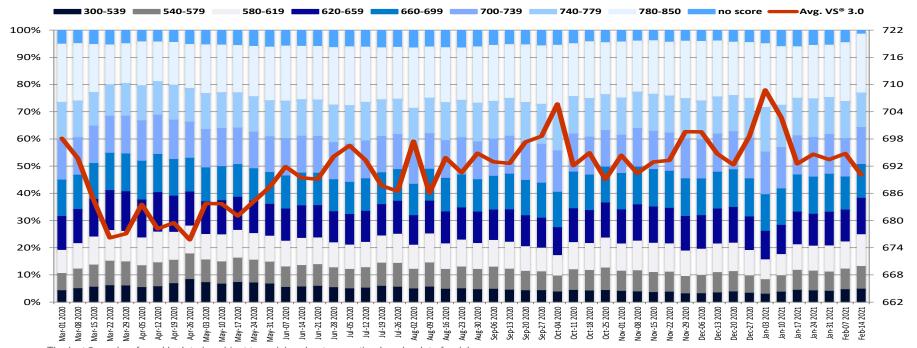
Total Credit Limits in \$Millions; Subprime Share of Total Origination Credit Limits (%); NSA Subprime accounts defined as those with borrower's origination FICO® Score 9 less than 620





## Bankcard Origination Risk

VantageScore® 3.0 Distribution for Bankcard Originations by Week (Percent of Accounts)

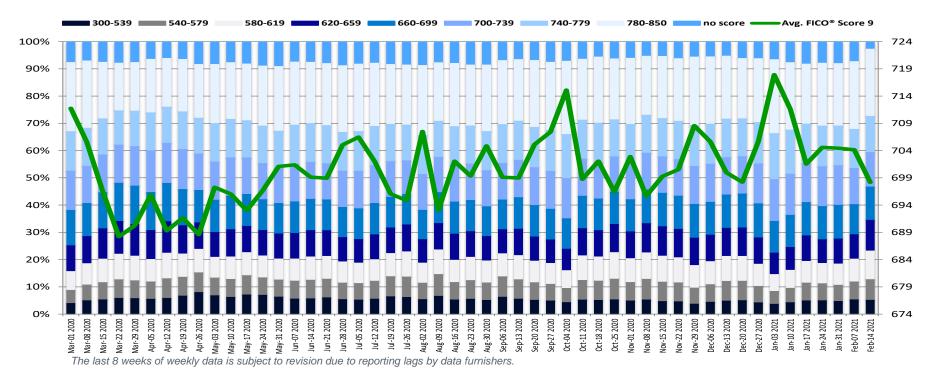


The last 8 weeks of weekly data is subject to revision due to reporting lags by data furnishers



## Bankcard Origination Risk

FICO® Bankcard Score 9 Distribution for Bankcard Originations by Week (Percent of Accounts)





# Credit Trends Originations: Private Label Credit Card



#### Credit Cards: Private Label

## Private Label Originations Observations

Originations through February 14, 2021 reported as of February 16, 2021

- 64,900 private label cards were issued in the week ending February 14th. The total credit limit for private label cards originated in the week ending February 14th is \$177.7 million.
- In the week ending February 14th, approximately 7,200 private label cards have been originated to consumers with a VantageScore® 3.0 credit score below 620. These are generally considered subprime accounts. These newly issued cards have a corresponding credit limit of \$6.2 million.
- In the week ending February 14th, 11.1% of private label cards were issued to consumers with a VantageScore® 3.0 subprime credit score, representing 3.5% of total new limits.
- In the week ending February 14th, approximately 5,900 private label cards have been originated to consumers with a FICO® Score 9 credit score below 620. These are generally considered subprime accounts. These newly issued cards have a corresponding credit limit of \$4.7 million.
- In the week ending February 14th, 9.1% of private label cards were issued to consumers with a FICO® Score 9 subprime credit score, representing 2.7% of total new limits.
- The average credit limit for all private label cards issued in the week ending February 14th was \$2,737. The average credit limit on new subprime cards was \$854.



#### Credit Cards: Private Label

## Private Label Originations: Accounts

Number of Accounts in Thousands; NSA. Average VantageScore® 3.0



# PRIVATE LABEL ACCOUNTS ORIGINATED (THOUSANDS)		
WEEKEND	CURR YR	PREV YR
Mar-01 2020	538.9	583.9
Mar-08 2020	584.0	603.8
Mar-15 2020	533.5	655.3
Mar-22 2020	309.9	644.5
Mar-29 2020	253.1	655.1
Apr-05 2020	266.0	646.9
Apr-12 2020	263.1	672.3
Apr-19 2020	317.3	649.3
Apr-26 2020	328.7	676.6
May-03 2020	350.3	670.1
May-10 2020	365.7	693.8
May-17 2020	388.1	639.5

# PRIVATE LABEL ACCOUNTS ORIGINATED (THOUSANDS)		
WEEKEND	CURR YR	PREV YR
May-24 2020	453.2	721.6
May-31 2020	427.0	697.1
Jun-07 2020	416.4	682.2
Jun-14 2020	459.9	684.2
Jun-21 2020	481.1	627.4
Jun-28 2020	470.9	661.2
Jul-05 2020	483.4	724.4
Jul-12 2020	474.2	684.6
Jul-19 2020	467.1	698.8
Jul-26 2020	473.2	669.1
Aug-02 2020	489.7	715.5
Aug-09 2020	532.3	703.2

# PRIVATE LABEL ACCOUNTS ORIGINATED (THOUSANDS)		
WEEKEND	CURR YR	PREV YR
Aug-16 2020	520.0	665.3
Aug-23 2020	512.2	660.2
Aug-30 2020	515.1	692.8
Sep-06 2020	565.0	678.1
Sep-13 2020	560.5	614.6
Sep-20 2020	570.0	617.0
Sep-27 2020	549.6	625.4
Oct-04 2020	547.4	622.4
Oct-11 2020	558.9	643.6
Oct-18 2020	599.3	658.6
Oct-25 2020	548.5	606.6
Nov-01 2020	535.0	624.2

# PRIVATE LABEL ACCOUNTS ORIGINATED (THOUSANDS)		
WEEKEND	CURR YR	PREV YR
Nov-08 2020	600.1	774.3
Nov-15 2020	692.3	812.1
Nov-22 2020	707.8	814.0
Nov-29 2020	939.5	1,306.7
Dec-06 2020	796.2	1,018.3
Dec-13 2020	758.4	991.6
Dec-20 2020	737.3	1,016.0
Dec-27 2020	562.8	658.0
Jan-03 2021	450.3	377.7
Jan-10 2021	405.6	458.0
Jan-17 2021	389.0	470.1
Jan-24 2021	331.4	494.2

# PRIVATE LABEL ACCOUNTS ORIGINATED (THOUSANDS)			
WEEKEND CURR YR PREV YR			
Jan-31 2021	254.2	609.9	
Feb-07 2021	191.3	525.0	
Feb-14 2021	64.9	610.3	

## Credit Cards: Private Label

## Private Label Originations: Accounts

Number of Accounts in Thousands; NSA. Average FICO® Score 9



# PRIVATE LABEL ACCOUNTS		
ORIGINATED (THOUSANDS)		
, ,		
WEEKEND	CURR YR	PREV YR
Mar-01 2020	538.9	583.9
Mar-08 2020	584.0	603.8
Mar-15 2020	533.5	655.3
Mar-22 2020	309.9	644.5
Mar-29 2020	253.1	655.1
Apr-05 2020	266.0	646.9
Apr-12 2020	263.1	672.3
Apr-19 2020	317.3	649.3
Apr-26 2020	328.7	676.6
May-03 2020	350.3	670.1
May-10 2020	365.7	693.8
May-17 2020	388.1	639.5

# PRIVATE LABEL ACCOUNTS ORIGINATED (THOUSANDS)		
WEEKEND	CURR YR	PREV YR
May-24 2020	453.2	721.6
May-31 2020	427.0	697.1
Jun-07 2020	416.4	682.2
Jun-14 2020	459.9	684.2
Jun-21 2020	481.1	627.4
Jun-28 2020	470.9	661.2
Jul-05 2020	483.4	724.4
Jul-12 2020	474.2	684.6
Jul-19 2020	467.1	698.8
Jul-26 2020	473.2	669.1
Aug-02 2020	489.7	715.5
Aug-09 2020	532.3	703.2

# PRIVATE LABEL ACCOUNTS ORIGINATED (THOUSANDS)		
WEEKEND	CURR YR	PREV YR
Aug-16 2020	520.0	665.3
Aug-23 2020	512.2	660.2
Aug-30 2020	515.1	692.8
Sep-06 2020	565.0	678.1
Sep-13 2020	560.5	614.6
Sep-20 2020	570.0	617.0
Sep-27 2020	549.6	625.4
Oct-04 2020	547.4	622.4
Oct-11 2020	558.9	643.6
Oct-18 2020	599.3	658.6
Oct-25 2020	548.5	606.6
Nov-01 2020	535.0	624.2

# PRIVATE LABEL ACCOUNTS ORIGINATED (THOUSANDS)		
WEEKEND	CURR YR	PREV YR
Nov-08 2020	600.1	774.3
Nov-15 2020	692.3	812.1
Nov-22 2020	707.8	814.0
Nov-29 2020	939.5	1,306.7
Dec-06 2020	796.2	1,018.3
Dec-13 2020	758.4	991.6
Dec-20 2020	737.3	1,016.0
Dec-27 2020	562.8	658.0
Jan-03 2021	450.3	377.7
Jan-10 2021	405.6	458.0
Jan-17 2021	389.0	470.1
Jan-24 2021	331.4	494.2

# PRIVATE LABEL ACCOUNTS ORIGINATED (THOUSANDS)			
WEEKEND CURR YR PREV YR			
Jan-31 2021	254.2	609.9	
Feb-07 2021	191.3	525.0	
Feb-14 2021	64.9	610.3	

# Private Label Originations: Credit Limits

Total Origination Credit Limits in \$Millions; NSA. Average VantageScore® 3.0



TOTAL PRIVATE LABEL BALANCES ORIGINATED (MILLIONS)										
WEEKEND	CURR YR	PREV YR								
Mar-01 2020	\$1,197.0	\$1,234.2								
Mar-08 2020	\$1,295.2	\$1,274.2								
Mar-15 2020	\$1,206.6	\$1,431.2								
Mar-22 2020	\$712.4	\$1,396.9								
Mar-29 2020	\$548.5	\$1,458.8								
Apr-05 2020	\$560.3	\$1,448.1								
Apr-12 2020	\$551.0	\$1,504.7								
Apr-19 2020	\$676.0	\$1,425.5								
Apr-26 2020	\$703.9	\$1,547.7								
May-03 2020	\$770.5	\$1,482.8								
May-10 2020	\$825.1	\$1,496.9								
May-17 2020	\$867.3	\$1,422.5								

TOTAL PRIVATE LABEL BALANCES ORIGINATED (MILLIONS)										
WEEKEND	CURR YR	PREV YR								
May-24 2020	\$1,068.2	\$1,735.2								
May-31 2020	\$1,057.1	\$1,676.5								
Jun-07 2020	\$928.8	\$1,471.1								
Jun-14 2020	\$1,020.5	\$1,468.9								
Jun-21 2020	\$1,046.0	\$1,397.8								
Jun-28 2020	\$1,088.3	\$1,491.1								
Jul-05 2020	\$1,188.0	\$1,737.8								
Jul-12 2020	\$1,100.0	\$1,521.5								
Jul-19 2020	\$1,044.9	\$1,486.3								
Jul-26 2020	\$1,065.0	\$1,427.2								
Aug-02 2020	\$1,107.1	\$1,464.3								
Aug-09 2020	\$1,169.0	\$1,448.1								

TOTAL PRIVATE LABEL BALANCES ORIGINATED (MILLIONS)										
WEEKEND	CURR YR	PREV YR								
Aug-16 2020	\$1,173.7	\$1,437.4								
Aug-23 2020	\$1,127.0	\$1,417.0								
Aug-30 2020	\$1,183.3	\$1,672.5								
Sep-06 2020	\$1,337.8	\$1,605.6								
Sep-13 2020	\$1,294.0	\$1,330.7								
Sep-20 2020	\$1,178.8	\$1,315.8								
Sep-27 2020	\$1,136.3	\$1,379.7								
Oct-04 2020	\$1,139.5	\$1,353.6								
Oct-11 2020	\$1,156.0	\$1,406.7								
Oct-18 2020	\$1,258.8	\$1,442.4								
Oct-25 2020	\$1,158.6	\$1,381.1								
Nov-01 2020	\$1,160.1	\$1,359.3								

ORIGINATED (MILLIONS)										
WEEKEND	CURR YR	PREV YR								
Nov-08 2020	\$1,237.7	\$1,636.8								
Nov-15 2020	\$1,414.9	\$1,680.3								
Nov-22 2020	\$1,429.4	\$1,718.8								
Nov-29 2020	\$1,888.5	\$2,654.1								
Dec-06 2020	\$1,516.1	\$1,949.3								
Dec-13 2020	\$1,405.5	\$1,811.2								
Dec-20 2020	\$1,369.4	\$1,879.6								
Dec-27 2020	\$1,100.4	\$1,393.5								
Jan-03 2021	\$1,048.2	\$905.4								
Jan-10 2021	\$908.5	\$1,065.0								
Jan-17 2021	\$885.0	\$1,085.5								
Jan-24 2021	\$815.1	\$1,167.9								

TOTAL PRIVATE LABEL BALANCES

ORIGINATED (MILLIONS)												
WEEKEND	CURR YR	PREV YR										
Jan-31 2021	\$625.0	\$1,439.8										
Feb-07 2021	\$445.4	\$1,180.0										
Feb-14 2021	\$177.7	\$1,398.2										



# Private Label Originations: Credit Limits

Total Origination Credit Limits in \$Millions; NSA. Average FICO® Score 9



TOTAL PRIVATE LABEL BALANCES ORIGINATED (MILLIONS)											
WEEKEND	CURR YR	PREV YR									
Mar-01 2020	\$1,197.0	\$1,234.2									
Mar-08 2020	\$1,295.2	\$1,274.2									
Mar-15 2020	\$1,206.6	\$1,431.2									
Mar-22 2020	\$712.4	\$1,396.9									
Mar-29 2020	\$548.5	\$1,458.8									
Apr-05 2020	\$560.3	\$1,448.1									
Apr-12 2020	\$551.0	\$1,504.7									
Apr-19 2020	\$676.0	\$1,425.5									
Apr-26 2020	\$703.9	\$1,547.7									
May-03 2020	\$770.5	\$1,482.8									
May-10 2020	\$825.1	\$1,496.9									
May-17 2020	\$867.3	\$1,422.5									

TOTAL PRIVATE LABEL BALANCES ORIGINATED (MILLIONS)										
WEEKEND	CURR YR	PREV YR								
May-24 2020	\$1,068.2	\$1,735.2								
May-31 2020	\$1,057.1	\$1,676.5								
Jun-07 2020	\$928.8	\$1,471.1								
Jun-14 2020	\$1,020.5	\$1,468.9								
Jun-21 2020	\$1,046.0	\$1,397.8								
Jun-28 2020	\$1,088.3	\$1,491.1								
Jul-05 2020	\$1,188.0	\$1,737.8								
Jul-12 2020	\$1,100.0	\$1,521.5								
Jul-19 2020	\$1,044.9	\$1,486.3								
Jul-26 2020	\$1,065.0	\$1,427.2								
Aug-02 2020	\$1,107.1	\$1,464.3								
Aug-09 2020	\$1,169.0	\$1,448.1								

TOTAL PRIVATE LABEL BALANCES ORIGINATED (MILLIONS)										
WEEKEND	CURR YR	PREV YR								
Aug-16 2020	\$1,173.7	\$1,437.4								
Aug-23 2020	\$1,127.0	\$1,417.0								
Aug-30 2020	\$1,183.3	\$1,672.5								
Sep-06 2020	\$1,337.8	\$1,605.6								
Sep-13 2020	\$1,294.0	\$1,330.7								
Sep-20 2020	\$1,178.8	\$1,315.8								
Sep-27 2020	\$1,136.3	\$1,379.7								
Oct-04 2020	\$1,139.5	\$1,353.6								
Oct-11 2020	\$1,156.0	\$1,406.7								
Oct-18 2020	\$1,258.8	\$1,442.4								
Oct-25 2020	\$1,158.6	\$1,381.1								
Nov-01 2020	\$1,160.1	\$1,359.3								

TOTAL PRIVATE LABEL BALANCES											
ORIGINATED (MILLIONS)											
WEEKEND	CURR YR	PREV YR									
Nov-08 2020	\$1,237.7	\$1,636.8									
Nov-15 2020	\$1,414.9	\$1,680.3									
Nov-22 2020	\$1,429.4	\$1,718.8									
Nov-29 2020	\$1,888.5	\$2,654.1									
Dec-06 2020	\$1,516.1	\$1,949.3									
Dec-13 2020	\$1,405.5	\$1,811.2									
Dec-20 2020	\$1,369.4	\$1,879.6									
Dec-27 2020	\$1,100.4	\$1,393.5									
Jan-03 2021	\$1,048.2	\$905.4									
Jan-10 2021	\$908.5	\$1,065.0									
Jan-17 2021	\$885.0	\$1,085.5									
Jan-24 2021	\$815.1	\$1,167.9									

TOTAL PRIVATE LARFI BALANCES

ORIGINATED (MILLIONS)										
WEEKEND	CURR YR	PREV YR								
Jan-31 2021	\$625.0	\$1,439.8								
Feb-07 2021	\$445.4	\$1,180.0								
Feb-14 2021	\$177.7	\$1,398.2								

# Subprime Private Label Originations: Accounts

Number of Accounts Originated in Thousands; NSA. Subprime Accounts, Average VantageScore® 3.0 Subprime accounts defined as those with borrower's origination VantageScore® 3.0 less than 620



								New Trac	des 💳	<b>—</b> VS® 3	.0								
# SUBPRIME PRIVATE LABEL ACCOUNTS # SUBP				# SUBPRIME PRIVATE LABEL ACCOUNTS ORIGINATED (THOUSANDS)				# SUBPRIME PRIVATE LABEL ACCOUNTS ORIGINATED (THOUSANDS)				# SUBPRIME PRIVATE LABEL ACCOUNTS ORIGINATED (THOUSANDS)							
WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL
Mar-01 2020	113.7	127.8	21.1%	May-24 2020	115.0	127.7	25.4%	Aug-16 2020	90.9	124.4	17.5%	Nov-08 2020	115.3	160.2	19.2%	Jan-31 2021	39.6	124.4	15.6%
Mar-08 2020	126.3	125.1	21.6%	May-31 2020	99.8	119.1	23.4%	Aug-23 2020	98.9	129.2	19.3%	Nov-15 2020	126.2	174.7	18.2%	Feb-07 2021	27.2	108.6	14.29
Mar-15 2020	118.2	128.4	22.1%	Jun-07 2020	94.4	122.0	22.7%	Aug-30 2020	97.0	122.6	18.8%	Nov-22 2020	125.8	173.8	17.8%	Feb-14 2021	7.2	117.1	11.19
Mar-22 2020	81.0	126.1	26.1%	Jun-14 2020	97.4	120.8	21.2%	Sep-06 2020	100.5	126.7	17.8%	Nov-29 2020	157.4	239.8	16.8%				
Mar-29 2020	72.7	128.4	28.7%	Jun-21 2020	100.0	117.8	20.8%	Sep-13 2020	96.5	118.8	17.2%	Dec-06 2020	152.1	222.6	19.1%				
Apr-05 2020	75.1	123.9	28.3%	Jun-28 2020	93.0	119.7	19.7%	Sep-20 2020	104.4	119.7	18.3%	Dec-13 2020	141.2	209.1	18.6%				
Apr-12 2020	72.3	125.0	27.5%	Jul-05 2020	88.7	124.5	18.4%	Sep-27 2020	100.4	115.9	18.3%	Dec-20 2020	126.6	200.9	17.2%				
Apr-19 2020	89.4	120.6	28.2%	Jul-12 2020	89.3	127.2	18.8%	Oct-04 2020	98.7	119.5	18.0%	Dec-27 2020	92.2	122.1	16.4%				
Apr-26 2020	98.6	125.2	30.0%	Jul-19 2020	87.7	126.5	18.8%	Oct-11 2020	103.6	120.9	18.5%	Jan-03 2021	74.6	73.0	16.6%				
May-03 2020	102.9	125.1	29.4%	Jul-26 2020	89.5	128.1	18.9%	Oct-18 2020	103.3	126.5	17.2%	Jan-10 2021	74.2	90.0	18.3%				

100.3

95.3

116.7

122.3

18.3% Jan-17 2021

17.8% Jan-24 2021

Source: Equifax Inc.

126.6

115.7

27.5% Aug-02 2020

26.7% Aug-09 2020

90.9

95.7

138.7

134.1

18.6% Oct-25 2020

18.0% Nov-01 2020



100.7

103.5

May-10 2020

May-17 2020

93.0

17.1%

15.1%

66.5

50.2

# Subprime Private Label Originations: Accounts

Number of Accounts Originated in Thousands; NSA. Subprime Accounts, Average FICO® Score 9 Subprime accounts defined as those with borrower's origination FICO® Score 9 less than 620



	New Trades ——FICO® Score 9																		
# SUBPRIME PRIVATE LABEL ACCOUNTS ORIGINATED (THOUSANDS)				# SUBPRIME PRIVATE LABEL ACCOUNTS ORIGINATED (THOUSANDS)				# SUBPRIME PRIVATE LABEL ACCOUNTS ORIGINATED (THOUSANDS)				# SUBPRIME PRIVATE LABEL ACCOUNTS ORIGINATED (THOUSANDS)				# SUBPRIME PRIVATE LABEL ACCOUNTS ORIGINATED (THOUSANDS)			
WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL
Mar-01 2020	92.8	106.0	17.2%	May-24 2020	94.2	109.8	20.8%	Aug-16 2020	82.0	110.8	15.8%	Nov-08 2020	110.2	145.2	18.4%	Jan-31 2021	32.1	103.9	12.6%
Mar-08 2020	108.6	102.6	18.6%	May-31 2020	78.0	102.8	18.3%	Aug-23 2020	87.0	112.6	17.0%	Nov-15 2020	117.9	156.0	17.0%	Feb-07 2021	23.8	91.1	12.5%
Mar-15 2020	99.1	101.2	18.6%	Jun-07 2020	87.6	113.9	21.0%	Aug-30 2020	82.9	103.6	16.1%	Nov-22 2020	112.6	149.6	15.9%	Feb-14 2021	5.9	94.1	9.1%
Mar-22 2020	65.7	98.3	21.2%	Jun-14 2020	87.9	109.3	19.1%	Sep-06 2020	96.4	114.7	17.1%	Nov-29 2020	134.4	198.9	14.3%				-
Mar-29 2020	57.5	100.8	22.7%	Jun-21 2020	87.9	103.7	18.3%	Sep-13 2020	92.1	104.6	16.4%	Dec-06 2020	147.2	204.0	18.5%				
Apr-05 2020	64.4	113.0	24.2%	Jun-28 2020	79.5	102.9	16.9%	Sep-20 2020	96.5	102.7	16.9%	Dec-13 2020	136.4	187.0	18.0%				
Apr-12 2020	63.0	111.5	23.9%	Jul-05 2020	80.3	115.3	16.6%	Sep-27 2020	90.6	95.4	16.5%	Dec-20 2020	119.5	174.4	16.2%				
Apr-19 2020	75.7	104.9	23.9%	Jul-12 2020	82.6	115.4	17.4%	Oct-04 2020	92.0	109.5	16.8%	Dec-27 2020	85.0	101.6	15.1%				
Apr-26 2020	81.5	105.5	24.8%	Jul-19 2020	78.3	111.8	16.8%	Oct-11 2020	98.4	110.1	17.6%	Jan-03 2021	66.7	66.4	14.8%				

94.6

90.0

83.8

112.2

100.7

107.2

15.8% Jan-10 2021

16.4% Jan-17 2021

15.7% Jan-24 2021

Source: Equifax Inc.

112.2

114.3

101.3

24.5% Jul-26 2020

23.8% Aug-02 2020

22.5% Aug-09 2020

78.3

79.2

88.1

111.5

125.9

125.1

16.5% Oct-18 2020

16.2% Oct-25 2020

16.6% Nov-01 2020



85.8

87.2

May-03 2020

May-10 2020

May-17 2020

80.6

81.0

76.3

16.7%

15.2%

12.8%

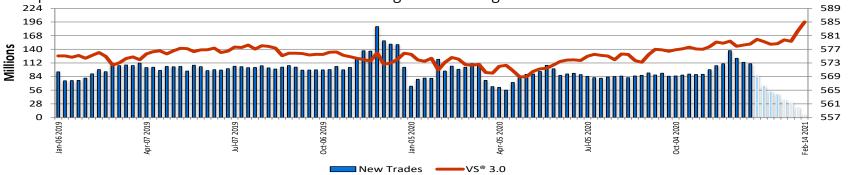
67.8

59.0

42.4

# Subprime Private Label Originations: Credit Limits

Total Origination Credit Limits in \$Milions; NSA. Subprime Accounts, Average VantageScore® 3.0 Subprime accounts defined as those with borrower's origination VantageScore® 3.0 less than 620



TOTAL SUBPR																			
ORI	IGINATED (	MILLIONS)		ORI	IGINATED (	MILLIONS)		OR	IGINATED (	MILLIONS)		ORIGINATED (MILLIONS)			ORIGINATED (MILLIONS)				
WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL
Mar-01 2020	\$103.4	\$111.9	8.6%	May-24 2020	\$107.2	\$107.4	10.0%	Aug-16 2020	\$82.1	\$99.7	7.0%	Nov-08 2020	\$98.3	\$122.2	7.9%	Jan-31 2021	\$31.0	\$119.7	5.0%
Mar-08 2020	\$110.8	\$106.6	8.6%	May-31 2020	\$100.1	\$104.6	9.5%	Aug-23 2020	\$85.3	\$103.5	7.6%	Nov-15 2020	\$106.7	\$137.1	7.5%	Feb-07 2021	\$21.2	\$95.6	4.8%
Mar-15 2020	\$106.2	\$107.9	8.8%	Jun-07 2020	\$86.6	\$96.6	9.3%	Aug-30 2020	\$86.9	\$106.7	7.3%	Nov-22 2020	\$110.5	\$136.5	7.7%	Feb-14 2021	\$6.2	\$105.8	3.5%
Mar-22 2020	\$76.5	\$106.9	10.7%	Jun-14 2020	\$89.5	\$98.4	8.8%	Sep-06 2020	\$91.6	\$103.7	6.9%	Nov-29 2020	\$137.4	\$186.9	7.3%				
Mar-29 2020	\$63.5	\$112.0	11.6%	Jun-21 2020	\$90.9	\$97.5	8.7%	Sep-13 2020	\$87.4	\$97.3	6.8%	Dec-06 2020	\$121.9	\$157.8	8.0%				
Apr-05 2020	\$62.0	\$102.7	11.1%	Jun-28 2020	\$88.2	\$100.4	8.1%	Sep-20 2020	\$91.1	\$97.6	7.7%	Dec-13 2020	\$113.6	\$150.7	8.1%				
Apr-12 2020	\$56.3	\$103.4	10.2%	Jul-05 2020	\$84.7	\$105.5	7.1%	Sep-27 2020	\$84.9	\$98.0	7.5%	Dec-20 2020	\$110.5	\$149.8	8.1%				
Apr-19 2020	\$72.0	\$96.9	10.6%	Jul-12 2020	\$82.0	\$104.5	7.5%	Oct-04 2020	\$85.4	\$97.9	7.5%	Dec-27 2020	\$86.6	\$103.4	7.9%				
Apr-26 2020	\$82.1	\$105.0	11.7%	Jul-19 2020	\$80.9	\$102.4	7.7%	Oct-11 2020	\$87.4	\$98.6	7.6%	Jan-03 2021	\$65.6	\$64.5	6.3%				
May-03 2020	\$88.7	\$104.3	11.5%	Jul-26 2020	\$83.4	\$102.9	7.8%	Oct-18 2020	\$89.3	\$105.0	7.1%	Jan-10 2021	\$53.7	\$78.7	5.9%				
May-10 2020	\$89.2	\$105.0	10.8%	Aug-02 2020	\$84.2	\$106.3	7.6%	Oct-25 2020	\$88.4	\$98.0	7.6%	Jan-17 2021	\$48.2	\$81.0	5.4%				
May-17 2020	\$94.6	\$95.6	10.9%	Aug-09 2020	\$85.2	\$101.9	7.3%	Nov-01 2020	\$88.8	\$103.2	7.7%	Jan-24 2021	\$36.9	\$80.5	4.5%				

Source: Equifax Inc.

# Subprime Private Label Originations: Credit Limits

Total Origination Credit Limits in \$Millions; NSA. Subprime Accounts, Average FICO® Score 9 Subprime accounts defined as those with borrower's origination FICO® Score 9 less than 620



TOTAL SUBPRIME PRIVATE LABEL BALANCES			TOTAL SUBPRIME PRIVATE LABEL BALANCES			TOTAL SUBPRIME PRIVATE LABEL BALANCES			TOTAL SUBPRIME PRIVATE LABEL BALANCES			TOTAL SUBPRIME PRIVATE LABEL BALANCES							
ORIGINATED (MILLIONS)				ORIGINATED (MILLIONS)			ORIGINATED (MILLIONS)			ORIGINATED (MILLIONS)			ORIGINATED (MILLIONS)						
WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL
Mar-01 2020	\$80.8	\$89.4	6.7%	May-24 2020	\$82.0	\$85.5	7.7%	Aug-16 2020	\$69.7	\$83.0	5.9%	Nov-08 2020	\$89.9	\$105.6	7.3%	Jan-31 2021	\$22.0	\$94.7	3.5%
Mar-08 2020	\$92.1	\$83.3	7.1%	May-31 2020	\$73.5	\$83.8	7.0%	Aug-23 2020	\$71.0	\$83.5	6.3%	Nov-15 2020	\$94.3	\$115.0	6.7%	Feb-07 2021	\$17.4	\$75.6	3.9%
Mar-15 2020	\$85.0	\$80.3	7.0%	Jun-07 2020	\$76.8	\$87.3	8.3%	Aug-30 2020	\$69.8	\$83.1	5.9%	Nov-22 2020	\$93.4	\$109.6	6.5%	Feb-14 2021	\$4.7	\$79.2	2.7%
Mar-22 2020	\$58.2	\$77.7	8.2%	Jun-14 2020	\$76.6	\$84.1	7.5%	Sep-06 2020	\$84.6	\$89.2	6.3%	Nov-29 2020	\$109.7	\$143.9	5.8%				
Mar-29 2020	\$46.0	\$81.5	8.4%	Jun-21 2020	\$75.3	\$79.9	7.2%	Sep-13 2020	\$78.9	\$80.7	6.1%	Dec-06 2020	\$112.2	\$137.6	7.4%				
Apr-05 2020	\$48.7	\$89.5	8.7%	Jun-28 2020	\$70.7	\$80.1	6.5%	Sep-20 2020	\$79.0	\$77.5	6.7%	Dec-13 2020	\$104.7	\$126.9	7.4%				
Apr-12 2020	\$45.0	\$86.4	8.2%	Jul-05 2020	\$73.5	\$93.4	6.2%	Sep-27 2020	\$71.2	\$73.7	6.3%	Dec-20 2020	\$99.8	\$121.6	7.3%				
Apr-19 2020	\$55.8	\$78.3	8.3%	Jul-12 2020	\$72.8	\$89.7	6.6%	Oct-04 2020	\$75.8	\$85.8	6.7%	Dec-27 2020	\$76.3	\$79.3	6.9%				
Apr-26 2020	\$61.8	\$80.6	8.8%	Jul-19 2020	\$68.5	\$83.2	6.6%	Oct-11 2020	\$79.0	\$85.4	6.8%	Jan-03 2021	\$54.8	\$55.7	5.2%				

\$77.1

\$75.2

\$73.3

\$86.5

\$77.8

\$85.4

6.1% Jan-10 2021

6.5% Jan-17 2021

6.3% Jan-24 2021

6.4% Oct-18 2020

6.3% Oct-25 2020

6.4% Nov-01 2020

Source: Equifax Inc.

\$89.0

\$90.1

\$77.7

8.8% Jul-26 2020

8.7% Aug-02 2020

8.6% Aug-09 2020

\$68.3

\$70.1

\$75.3

\$82.2

\$90.9

\$90.2



\$68.2

\$72.1

\$74.8

May-03 2020

May-10 2020

May-17 2020

\$67.4

\$66.4

5.0%

4.3%

3.4%

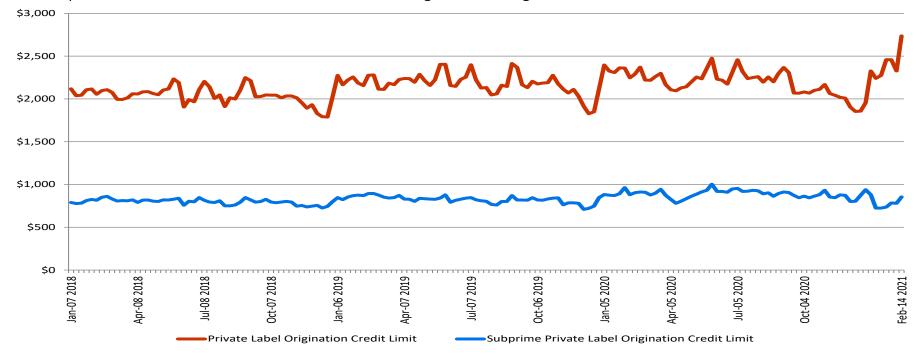
\$45.6

\$38.5

\$27.5

# Private Label Card Average Origination Credit Limit

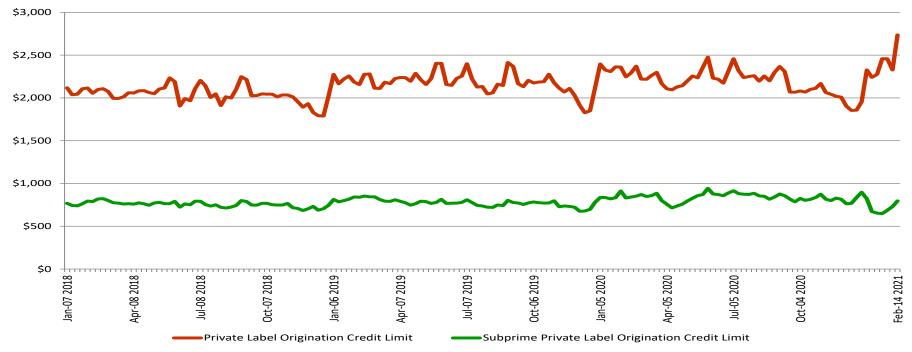
Average Origination Credit Limit over time; NSA Subprime accounts defined as those with borrower's origination VantageScore® 3.0 less than 620





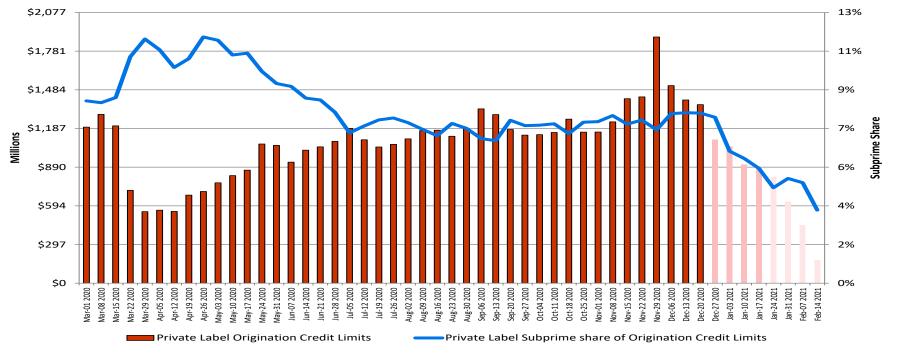
# Private Label Card Average Origination Credit Limit

Average Origination Credit Limit over time; NSA Subprime accounts defined as those with borrower's origination FICO® Score 9 less than 620



# **Private Label Origination Credit Limits**

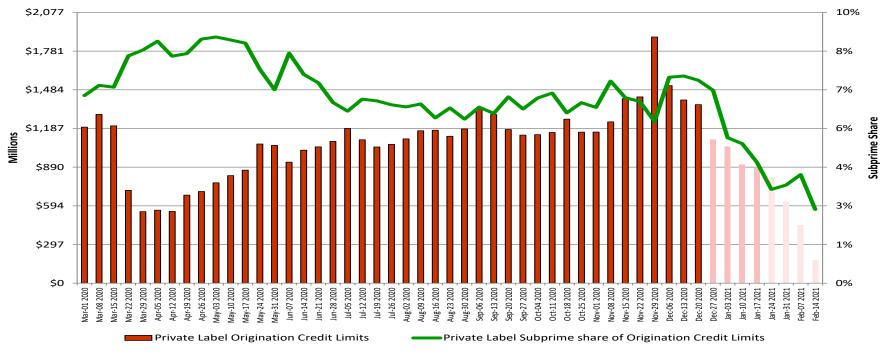
Total Credit Limits in \$Millions; Subprime Share of Total Origination Credit Limits (%); NSA Subprime accounts defined as those with borrower's origination VantageScore® 3.0 less than 620





# **Private Label Origination Credit Limits**

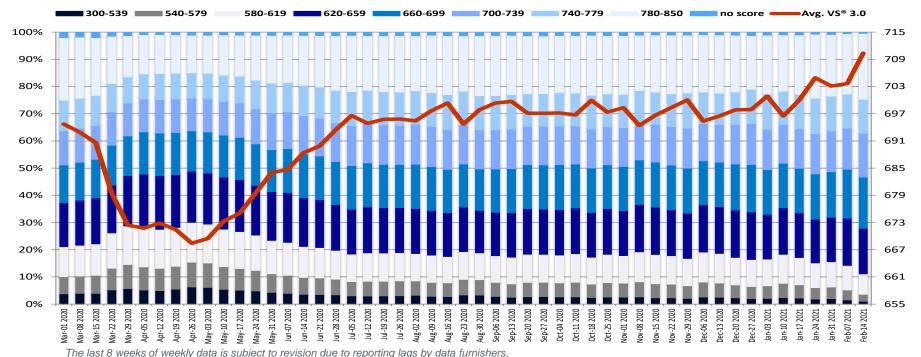
Total Credit Limits in \$Millions; Subprime Share of Total Origination Credit Limits (%); NSA Subprime accounts defined as those with borrower's origination FICO® Score 9 less than 620





# Private Label Credit Cards Origination Risk

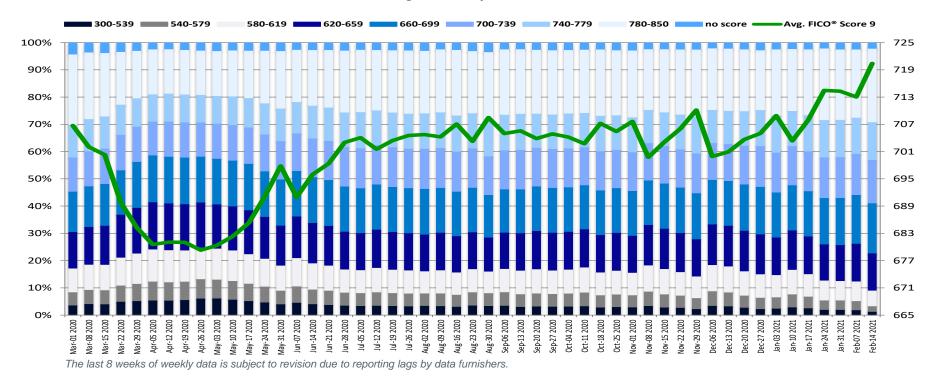
VantageScore® 3.0 Distribution for Private Label Card Originations by Week (Percent of Accounts)





# Private Label Credit Cards Origination Risk

FICO® Score 9 Distribution for Private Label Card Originations by Week (Percent of Accounts)





# Credit Trends Originations: First Mortgage



### First Mortgage Originations Observations

Originations through February 14, 2021 reported as of February 16, 2021

- 1,000 first mortgage loans were issued in the week ending February 14th.
- The total credit limit for first mortgage loans originated in the week ending February 14th is \$200 million.
- It is important to note that for the week ending February 14th, there was low weekly volume for first mortgage subprime accounts.
- The average credit limit for all first mortgage loans issued in the week ending February 14th was \$218,163. The average credit limit on new subprime cards was \$134,801.



# First Mortgage Originations: Accounts

Number of Accounts in Thousands; NSA. Average VantageScore® 3.0



# FIRST MORTGAGE ACCOUNTS ORIGINATED (THOUSANDS)							
WEEKEND	CURR YR	PREV YR					
Mar-01 2020	232.6	140.8					
Mar-08 2020	176.8	100.2					
Mar-15 2020	190.9	116.1					
Mar-22 2020	211.2	116.2					
Mar-29 2020	245.6	159.4					
Apr-05 2020	241.3	108.2					
Apr-12 2020	215.6	119.2					
Apr-19 2020	242.2	132.4					
Apr-26 2020	273.3	158.2					
May-03 2020	270.2	170.5					
May-10 2020	229.5	134.0					
May-17 2020	256.7	150.0					

# FIRST MORTGAGE ACCOUNTS ORIGINATED (THOUSANDS)							
WEEKEND	CURR YR	PREV YR					
May-24 2020	296.8	169.9					
May-31 2020	243.5	167.1					
Jun-07 2020	248.9	139.0					
Jun-14 2020	265.0	154.5					
Jun-21 2020	285.8	161.9					
Jun-28 2020	311.4	219.2					
Jul-05 2020	270.8	112.7					
Jul-12 2020	259.9	158.8					
Jul-19 2020	289.5	174.6					
Jul-26 2020	300.7	198.8					
Aug-02 2020	340.8	203.9					
Aug-09 2020	263.6	157.0					

# FIRST MORTGAGE ACCOUNTS ORIGINATED (THOUSANDS)							
WEEKEND	CURR YR	PREV YR					
Aug-16 2020	287.7	176.3					
Aug-23 2020	304.7	186.3					
Aug-30 2020	339.0	244.1					
Sep-06 2020	314.0	131.0					
Sep-13 2020	240.7	184.6					
Sep-20 2020	310.0	203.6					
Sep-27 2020	345.8	237.6					
Oct-04 2020	340.2	209.1					
Oct-11 2020	289.7	183.4					
Oct-18 2020	283.2	176.2					
Oct-25 2020	324.2	218.8					
Nov-01 2020	355.2	218.8					

ORIGINATED (THOUSANDS)							
WEEKEND	CURR YR	PREV YR					
Nov-08 2020	272.2	172.7					
Nov-15 2020	253.8	169.5					
Nov-22 2020	316.9	216.5					
Nov-29 2020	220.3	155.0					
Dec-06 2020	259.5	167.6					
Dec-13 2020	218.9	183.0					
Dec-20 2020	236.3	213.3					
Dec-27 2020	165.0	136.8					
Jan-03 2021	150.8	52.3					
Jan-10 2021	135.4	135.7					
Jan-17 2021	155.5	154.4					
Jan-24 2021	126.3	136.9					

# FIRST MORTGAGE ACCOUNTS ORIGINATED (THOUSANDS)						
WEEKEND	CURR YR	PREV YR				
Jan-31 2021	120.3	197.1				
Feb-07 2021	16.6	142.5				
Feb-14 2021	1.0	168.1				

# First Mortgage Originations: Accounts

Number of Accounts in Thousands; NSA. Average FICO® Score 5



# FIRST MORTGAGE ACCOUNTS ORIGINATED (THOUSANDS)							
WEEKEND	CURR YR	PREV YR					
Mar-01 2020	232.6	140.8					
Mar-08 2020	176.8	100.2					
Mar-15 2020	190.9	116.1					
Mar-22 2020	211.2	116.2					
Mar-29 2020	245.6	159.4					
Apr-05 2020	241.3	108.2					
Apr-12 2020	215.6	119.2					
Apr-19 2020	242.2	132.4					
Apr-26 2020	273.3	158.2					
May-03 2020	270.2	170.5					
May-10 2020	229.5	134.0					
May-17 2020	256.7	150.0					

# FIRST MORTGAGE ACCOUNTS ORIGINATED (THOUSANDS)							
WEEKEND	CURR YR	PREV YR					
May-24 2020	296.8	169.9					
May-31 2020	243.5	167.1					
Jun-07 2020	248.9	139.0					
Jun-14 2020	265.0	154.5					
Jun-21 2020	285.8	161.9					
Jun-28 2020	311.4	219.2					
Jul-05 2020	270.8	112.7					
Jul-12 2020	259.9	158.8					
Jul-19 2020	289.5	174.6					
Jul-26 2020	300.7	198.8					
Aug-02 2020	340.8	203.9					
Aug-09 2020	263.6	157.0					

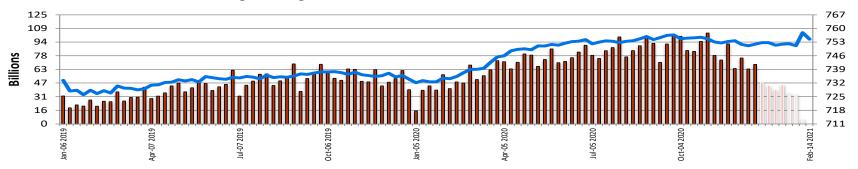
# FIRST MORTGAGE ACCOUNTS ORIGINATED (THOUSANDS)							
WEEKEND	CURR YR	PREV YR					
Aug-16 2020	287.7	176.3					
Aug-23 2020	304.7	186.3					
Aug-30 2020	339.0	244.1					
Sep-06 2020	314.0	131.0					
Sep-13 2020	240.7	184.6					
Sep-20 2020	310.0	203.6					
Sep-27 2020	345.8	237.6					
Oct-04 2020	340.2	209.1					
Oct-11 2020	289.7	183.4					
Oct-18 2020	283.2	176.2					
Oct-25 2020	324.2	218.8					
Nov-01 2020	355.2	218.8					

ORIGINATED (THOUSANDS)							
WEEKEND	CURR YR	PREV YR					
Nov-08 2020	272.2	172.7					
Nov-15 2020	253.8	169.5					
Nov-22 2020	316.9	216.5					
Nov-29 2020	220.3	155.0					
Dec-06 2020	259.5	167.6					
Dec-13 2020	218.9	183.0					
Dec-20 2020	236.3	213.3					
Dec-27 2020	165.0	136.8					
Jan-03 2021	150.8	52.3					
Jan-10 2021	135.4	135.7					
Jan-17 2021	155.5	154.4					
Jan-24 2021	126.3	136.9					

# FIRST MORTGAGE ACCOUNTS ORIGINATED (THOUSANDS)						
WEEKEND CURR YR PREV YR						
Jan-31 2021	120.3	197.1				
Feb-07 2021	16.6	142.5				
Feb-14 2021	1.0	168.1				

# First Mortgage Originations: Balances

\$ Balances in Billions; NSA. Average VantageScore® 3.0



TOTAL FIRST MORTGAGE												
BALANCES ORIGINATED												
(BILLIONS)												
WEEKEND	CURR YR	PREV YR										
Mar-01 2020	\$67.6	\$36.8										
Mar-08 2020	\$51.1	\$26.3										
Mar-15 2020	\$55.4	\$30.4										
Mar-22 2020	\$62.1	\$30.8										
Mar-29 2020	\$72.6	\$42.1										
Apr-05 2020	\$71.4	\$29.1										
Apr-12 2020	\$63.2	\$31.9										
Apr-19 2020	\$70.7	\$35.7										
Apr-26 2020	\$80.3	\$43.7										
May-03 2020	\$79.0	\$47.0										
May-10 2020	\$66.1	\$36.9										
May-17 2020	\$74.0	\$41.6										

TOTAL FIRST MORTGAGE											
BALANCES ORIGINATED											
(BILLIONS)											
WEEKEND	CURR YR	PREV YR									
May-24 2020	\$86.1	\$47.5									
May-31 2020	\$70.3	\$46.4									
Jun-07 2020	\$71.7	\$38.4									
Jun-14 2020	\$76.0	\$42.7									
Jun-21 2020	\$82.5	\$45.5									
Jun-28 2020	\$90.3	\$61.6									
Jul-05 2020	\$78.7	\$32.1									
Jul-12 2020	\$75.1	\$44.5									
Jul-19 2020	\$84.0	\$49.3									
Jul-26 2020	\$87.6	\$57.0									
Aug-02 2020	\$99.8	\$57.4									
Aug-09 2020	\$77.0	\$44.2									

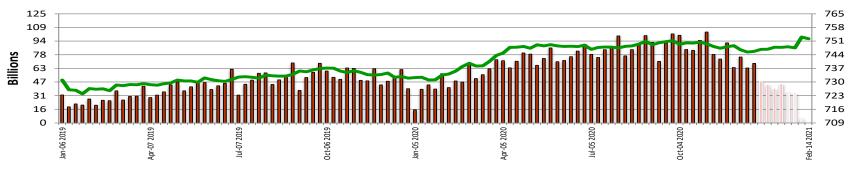
New Trades	-VS	® 3.0								
TOTAL FIRST MORTGAGE										
BALANCES ORIGINATED										
(BILLIONS)										
WEEKEND	CURR YR	PREV YR								
Aug-16 2020	\$84.2	\$49.5								
Aug-23 2020	\$89.7	\$53.2								
Aug-30 2020	\$100.2	\$68.8								
Sep-06 2020	\$92.5	\$37.4								
Sep-13 2020	\$70.6	\$52.1								
Sep-20 2020	\$91.7	\$58.1								
Sep-27 2020	\$102.2	\$68.5								
Oct-04 2020	\$100.6	\$59.6								
Oct-11 2020	\$84.3	\$52.4								
Oct-18 2020	\$83.2	\$50.2								
Oct-25 2020	\$94.6	\$63.1								
Nov-01 2020	\$104.3	\$62.5								

TOTAL FIRST MORTGAGE												
BALANC	BALANCES ORIGINATED											
(BILLIONS)												
WEEKEND	CURR YR	PREV YR										
Nov-08 2020	\$78.7	\$48.9										
Nov-15 2020	\$73.4	\$48.4										
Nov-22 2020	\$91.9	\$62.2										
Nov-29 2020	\$63.6	\$43.7										
Dec-06 2020	\$75.6	\$47.9										
Dec-13 2020	\$63.0	\$52.0										
Dec-20 2020	\$68.3	\$61.3										
Dec-27 2020	\$47.9	\$39.3										
Jan-03 2021	\$43.9	\$15.0										
Jan-10 2021	\$39.0	\$38.7										
Jan-17 2021	\$44.7	\$43.7										
Jan-24 2021	\$35.9	\$38.9										

TOTAL FIRST MORTGAGE									
BALANCES ORIGINATED									
(BILLIONS)									
WEEKEND	CURR YR	PREV YR							
Jan-31 2021	\$34.2	\$56.5							
Feb-07 2021	\$5.2	\$40.6							
Feb-14 2021	\$0.2	\$48.1							

# First Mortgage Originations: Balances

\$ Balances in Billions; NSA. Average FICO® Score 5



TOTAL FIRST MORTGAGE												
	BALANCES ORIGINATED											
	(BILLIONS) WEEKEND CURR YR PREV YR											
Mar-01 2020	\$67.6	\$36.8										
Mar-08 2020	\$51.1	\$26.3										
Mar-15 2020	\$55.4	\$30.4										
Mar-22 2020	\$62.1	\$30.8										
Mar-29 2020	\$72.6	\$42.1										
Apr-05 2020	\$71.4	\$29.1										
Apr-12 2020	\$63.2	\$31.9										
Apr-19 2020	\$70.7	\$35.7										
Apr-26 2020	\$80.3	\$43.7										
May-03 2020	\$79.0	\$47.0										
May-10 2020	\$66.1	\$36.9										
May-17 2020	\$74.0	\$41.6										

		IN IN									
TOTAL FIRST MORTGAGE											
BALANCES ORIGINATED											
(BILLIONS)											
WEEKEND	CURR YR	PREV YR									
May-24 2020	\$86.1	\$47.5									
May-31 2020	\$70.3	\$46.4									
Jun-07 2020	\$71.7	\$38.4									
Jun-14 2020	\$76.0	\$42.7									
Jun-21 2020	\$82.5	\$45.5									
Jun-28 2020	\$90.3	\$61.6									
Jul-05 2020	\$78.7	\$32.1									
Jul-12 2020	\$75.1	\$44.5									
Jul-19 2020	\$84.0	\$49.3									
Jul-26 2020	\$87.6	\$57.0									
Aug-02 2020	\$99.8	\$57.4									
Aug-09 2020	\$77.0	\$44.2									

Trades ——FICO® Score 5										
TOTAL FIRST MORTGAGE										
BALANCES ORIGINATED										
(BILLIONS)										
WEEKEND	CURR YR	PREV YR								
Aug-16 2020	\$84.2	\$49.5								
Aug-23 2020	\$89.7	\$53.2								
Aug-30 2020	\$100.2	\$68.8								
Sep-06 2020	\$92.5	\$37.4								
Sep-13 2020	\$70.6	\$52.1								
Sep-20 2020	\$91.7	\$58.1								
Sep-27 2020	\$102.2	\$68.5								
Oct-04 2020	\$100.6	\$59.6								
Oct-11 2020	\$84.3	\$52.4								
Oct-18 2020	\$83.2	\$50.2								
Oct-25 2020	\$94.6	\$63.1								
Nov-01 2020	\$104.3	\$62.5								

TOTAL FIRST MORTGAGE												
BALANC	BALANCES ORIGINATED											
(BILLIONS)												
WEEKEND	CURR YR	PREV YR										
Nov-08 2020	\$78.7	\$48.9										
Nov-15 2020	\$73.4	\$48.4										
Nov-22 2020	\$91.9	\$62.2										
Nov-29 2020	\$63.6	\$43.7										
Dec-06 2020	\$75.6	\$47.9										
Dec-13 2020	\$63.0	\$52.0										
Dec-20 2020	\$68.3	\$61.3										
Dec-27 2020	\$47.9	\$39.3										
Jan-03 2021	\$43.9	\$15.0										
Jan-10 2021	\$39.0	\$38.7										
Jan-17 2021	\$44.7	\$43.7										
Jan-24 2021	\$35.9	\$38.9										

TOTAL FIRST MORTGAGE									
BALANCES ORIGINATED									
(BILLIONS)									
WEEKEND	CURR YR	PREV YR							
Jan-31 2021	\$34.2	\$56.5							
Feb-07 2021	\$5.2	\$40.6							
Feb-14 2021	\$0.2	\$48.1							

# Subprime FM Originations: Accounts

Number of Accounts in Thousands; NSA. Subprime Accounts, Average VantageScore® 3.0 Subprime accounts defined as those with borrower's origination VantageScore® 3.0 less than 620



	New Trades VS® 3.0																		
# SUBPRIME FIRST MORTGAGE ACCOUNTS ORIGINATED (THOUSANDS)				# SUBPRIME FIRST MORTGAGE ACCOUNTS ORIGINATED (THOUSANDS)				# SUBPRIME FIRST MORTGAGE ACCOUNTS ORIGINATED (THOUSANDS)				# SUBPRIME FIRST MORTGAGE ACCOUNTS ORIGINATED (THOUSANDS)				# SUBPRIME FIRST MORTGAGE ACCOUNTS ORIGINATED (THOUSANDS)			
WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL
Mar-01 2020	11.5	8.6	4.9%	May-24 2020	8.6	9.5	2.9%	Aug-16 2020	7.3	9.1	2.5%	Nov-08 2020	7.0	8.9	2.6%	Jan-31 2021	3.5	11.2	2.9%
Mar-08 2020	8.7	6.3	4.9%	May-31 2020	6.9	8.6	2.8%	Aug-23 2020	7.6	9.7	2.5%	Nov-15 2020	6.7	9.0	2.6%	Feb-07 2021	0.3	8.1	1.9%
Mar-15 2020	9.4	7.3	4.9%	Jun-07 2020	6.6	7.0	2.7%	Aug-30 2020	7.6	12.5	2.2%	Nov-22 2020	8.2	11.9	2.6%	Feb-14 2021	*	9.4	2.9%
Mar-22 2020	9.5	7.7	4.5%	Jun-14 2020	6.9	8.1	2.6%	Sep-06 2020	7.7	6.4	2.4%	Nov-29 2020	5.4	8.0	2.5%				
Mar-29 2020	9.7	10.4	3.9%	Jun-21 2020	7.4	8.7	2.6%	Sep-13 2020	5.8	9.0	2.4%	Dec-06 2020	7.1	8.6	2.7%				
Apr-05 2020	9.3	6.4	3.8%	Jun-28 2020	7.6	11.4	2.4%	Sep-20 2020	6.8	10.1	2.2%	Dec-13 2020	6.3	9.9	2.9%				
Apr-12 2020	7.3	7.0	3.4%	Jul-05 2020	7.2	5.9	2.6%	Sep-27 2020	7.7	11.3	2.2%	Dec-20 2020	6.6	11.5	2.8%				
Apr-19 2020	8.1	7.5	3.3%	Jul-12 2020	6.5	7.9	2.5%	Oct-04 2020	8.0	10.1	2.3%	Dec-27 2020	4.3	7.6	2.6%				
Apr-26 2020	8.8	9.0	3.2%	Jul-19 2020	7.2	9.0	2.5%	Oct-11 2020	6.8	8.8	2.3%	Jan-03 2021	3.9	3.2	2.6%				

6.6

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11.2

10.7

2.3% Jan-10 2021

2.3% Jan-17 2021

2.3% Jan-24 2021

Source: Equifax Inc.

9.1

7.1

8.0

3.2% Jul-26 2020

3.0% Aug-02 2020

3.0% Aug-09 2020

7.8

8.8

10.5

10.1

8.0



8.8

6.8

7.6

May-03 2020

May-10 2020

May-17 2020

2.6% Oct-18 2020

2.6% Oct-25 2020

2.5% Nov-01 2020

7.7

9.3

8.4

3.9

4.4

3.7

2.9%

2.8%

2.9%

# Subprime FM Originations: Accounts

Number of Accounts in Thousands; NSA. Subprime Accounts, Average FICO® Score 5 Subprime accounts defined as those with borrower's origination FICO® Score 5 less than 620



	New Trades ——FICO® Score 5																		
# SUBPRIME FIRST MORTGAGE ACCOUNTS ORIGINATED (THOUSANDS)				# SUBPRIME FIRST MORTGAGE ACCOUNTS ORIGINATED (THOUSANDS)				# SUBPRIME ORIG	FIRST MO					ORTGAGE ACC THOUSANDS)		# SUBPRIME FIRST MORTGAGE ACCOUNTS ORIGINATED (THOUSANDS)			
WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL
Mar-01 2020	8.5	6.6	3.6%	May-24 2020	6.7	7.8	2.3%	Aug-16 2020	6.2	7.3	2.2%	Nov-08 2020	5.8	7.0	2.1%	Jan-31 2021	3.0	8.9	2.5%
Mar-08 2020	6.8	4.6	3.8%	May-31 2020	5.0	7.1	2.1%	Aug-23 2020	6.4	8.0	2.1%	Nov-15 2020	5.8	7.4	2.3%	Feb-07 2021	0.3	6.1	1.89
Mar-15 2020	7.4	5.5	3.9%	Jun-07 2020	5.7	6.0	2.3%	Aug-30 2020	6.2	10.0	1.8%	Nov-22 2020	7.0	9.7	2.2%	Feb-14 2021	*	7.1	1.39
Mar-22 2020	7.5	5.5	3.5%	Jun-14 2020	5.8	7.0	2.2%	Sep-06 2020	6.9	5.0	2.2%	Nov-29 2020	4.4	6.5	2.0%				
Mar-29 2020	7.6	7.6	3.1%	Jun-21 2020	6.2	7.4	2.2%	Sep-13 2020	5.1	7.2	2.1%	Dec-06 2020	6.4	7.1	2.4%				
Apr-05 2020	7.0	5.2	2.9%	Jun-28 2020	6.2	9.6	2.0%	Sep-20 2020	6.1	8.0	2.0%	Dec-13 2020	5.8	8.3	2.6%				
Apr-12 2020	5.6	5.7	2.6%	Jul-05 2020	6.0	4.8	2.2%	Sep-27 2020	6.5	8.8	1.9%	Dec-20 2020	6.1	9.7	2.6%				
Apr-19 2020	6.3	6.0	2.6%	Jul-12 2020	5.6	6.5	2.1%	Oct-04 2020	6.8	8.1	2.0%	Dec-27 2020	3.9	6.1	2.3%				

5.8

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9.4

8.5

2.0% Jan-03 2021

2.0% Jan-10 2021

1.9% Jan-17 2021

1.9% Jan-24 2021

Source: Equifax Inc.

7.2

7.4

5.8

6.6

2.5% Jul-19 2020

2.4% Jul-26 2020

2.3% Aug-02 2020

2.3% Aug-09 2020



6.8

6.5

5.2

5.9

Apr-26 2020

May-03 2020

May-10 2020

May-17 2020

2.1% Oct-11 2020

2.2% Oct-18 2020

2.2% Oct-25 2020

2.2% Nov-01 2020

7.5

8.7

8.3

6.2

6.7

7.3

5.8

6.3

7.8

7.0

2.3%

2.6%

2.5%

2.5%

3.5

3.5

3.8

3.2

# Subprime FM Originations: Balances

Total Origination Balances in \$Billions; NSA. Subprime Accounts, Average VantageScore® 3.0 Subprime accounts defined as those with borrower's origination VantageScore® 3.0 less than 620



								New Tra	des 💳	<b>—</b> VS® 3	3.0								
TOTAL SUBPRIME FIRST MORTGAGE BALANCES ORIGINATED (BILLIONS)						IRST MORT			UBPRIME F				UBPRIME F					IRST MORT ATED (BILLI	
WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL
Mar-01 2020	\$2.6	\$1.7	3.8%	May-24 2020	\$1.9	\$2.0	2.3%	Aug-16 2020	\$1.6	\$2.0	1.9%	Nov-08 2020	\$1.6	\$1.9	2.0%	Jan-31 2021	\$0.8	\$2.5	2.4%
Mar-08 2020	\$1.9	\$1.2	3.8%	May-31 2020	\$1.5	\$1.8	2.2%	Aug-23 2020	\$1.7	\$2.2	1.9%	Nov-15 2020	\$1.5	\$2.0	2.1%	Feb-07 2021	*	\$1.8	1.3%
Mar-15 2020	\$2.1	\$1.5	3.8%	Jun-07 2020	\$1.5	\$1.5	2.1%	Aug-30 2020	\$1.7	\$2.8	1.7%	Nov-22 2020	\$1.9	\$2.7	2.0%	Feb-14 2021	*	\$2.1	1.8%
Mar-22 2020	\$2.1	\$1.5	3.4%	Jun-14 2020	\$1.5	\$1.7	2.0%	Sep-06 2020	\$1.7	\$1.4	1.8%	Nov-29 2020	\$1.2	\$1.7	1.9%				
Mar-29 2020	\$2.2	\$2.1	3.0%	Jun-21 2020	\$1.6	\$1.9	2.0%	Sep-13 2020	\$1.3	\$2.0	1.8%	Dec-06 2020	\$1.6	\$1.9	2.1%				
Apr-05 2020	\$2.1	\$1.3	2.9%	Jun-28 2020	\$1.7	\$2.5	1.9%	Sep-20 2020	\$1.5	\$2.3	1.7%	Dec-13 2020	\$1.4	\$2.2	2.3%				
Apr-12 2020	\$1.7	\$1.4	2.6%	Jul-05 2020	\$1.6	\$1.3	2.0%	Sep-27 2020	\$1.7	\$2.6	1.7%	Dec-20 2020	\$1.5	\$2.6	2.2%				
Apr-19 2020	\$1.8	\$1.6	2.6%	Jul-12 2020	\$1.5	\$1.7	1.9%	Oct-04 2020	\$1.8	\$2.2	1.8%	Dec-27 2020	\$1.0	\$1.7	2.1%				

\$1.5

\$1.5

\$1.7

\$1.8

\$1.9

\$1.9

\$2.5

\$2.4

1.8% Jan-03 2021

1.8% Jan-10 2021

1.8% Jan-17 2021

1.8% Jan-24 2021

Source: Equifax Inc.

\$1.9

\$1.9

\$1.5

\$1.7

2.5% Jul-19 2020

2.4% Jul-26 2020

2.3% Aug-02 2020

2.3% Aug-09 2020

\$1.6

\$1.7

\$1.9

\$1.5

\$1.9

\$2.4

\$2.2

\$1.7



\$2.0

\$1.9

\$1.5

\$1.7

Apr-26 2020

May-03 2020

May-10 2020

May-17 2020

1.9% Oct-11 2020

2.0% Oct-18 2020

1.9% Oct-25 2020

1.9% Nov-01 2020

\$0.7

\$1.7

\$2.1

\$1.9

2.0%

2.3%

2.2%

2.4%

\$0.9

\$0.9

\$1.0

\$0.9

# Subprime FM Originations: Balances

Total Origination Balances in \$Billions; NSA. Subprime Accounts, Average FICO® Score 5 Subprime accounts defined as those with borrower's origination FICO® Score 5 less than 620



								iew iraues		FICO 30	Jore 5								
TOTAL SUBPRIME FIRST MORTGAGE BALANCES ORIGINATED (BILLIONS)				TOTAL SUBPRIME FIRST MORTGAGE BALANCES ORIGINATED (BILLIONS)				TOTAL SUBPRIME FIRST MORTGAGE BALANCES ORIGINATED (BILLIONS)			TOTAL SUBPRIME FIRST MORTGAGE BALANCES ORIGINATED (BILLIONS)				TOTAL SUBPRIME FIRST MORTGAGE BALANCES ORIGINATED (BILLIONS)				
WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL
Mar-01 2020	\$1.8	\$1.3	2.7%	May-24 2020	\$1.4	\$1.6	1.7%	Aug-16 2020	\$1.3	\$1.5	1.6%	Nov-08 2020	\$1.3	\$1.5	1.6%	Jan-31 2021	\$0.7	\$1.9	1.9%
Mar-08 2020	\$1.4	\$0.9	2.8%	May-31 2020	\$1.0	\$1.4	1.5%	Aug-23 2020	\$1.4	\$1.7	1.5%	Nov-15 2020	\$1.3	\$1.5	1.7%	Feb-07 2021	*	\$1.3	1.3%
Mar-15 2020	\$1.6	\$1.0	2.9%	Jun-07 2020	\$1.2	\$1.2	1.7%	Aug-30 2020	\$1.3	\$2.1	1.3%	Nov-22 2020	\$1.5	\$2.1	1.7%	Feb-14 2021	*	\$1.5	0.7%
Mar-22 2020	\$1.6	\$1.0	2.6%	Jun-14 2020	\$1.2	\$1.4	1.6%	Sep-06 2020	\$1.5	\$1.0	1.6%	Nov-29 2020	\$1.0	\$1.3	1.5%				
Mar-29 2020	\$1.6	\$1.5	2.2%	Jun-21 2020	\$1.3	\$1.5	1.6%	Sep-13 2020	\$1.1	\$1.5	1.6%	Dec-06 2020	\$1.4	\$1.5	1.8%				
Apr-05 2020	\$1.5	\$1.0	2.1%	Jun-28 2020	\$1.3	\$2.0	1.5%	Sep-20 2020	\$1.3	\$1.7	1.4%	Dec-13 2020	\$1.3	\$1.7	2.0%				
Apr-12 2020	\$1.2	\$1.1	1.9%	Jul-05 2020	\$1.3	\$1.0	1.7%	Sep-27 2020	\$1.4	\$1.9	1.4%	Dec-20 2020	\$1.3	\$2.1	1.9%				
Apr-19 2020	\$1.3	\$1.2	1.9%	Jul-12 2020	\$1.2	\$1.3	1.6%	Oct-04 2020	\$1.4	\$1.7	1.4%	Dec-27 2020	\$0.8	\$1.3	1.8%				

\$1.2

\$1.2

\$1.3

\$1.5

\$1.5

\$1.5

\$2.0

\$1.8

1.4% Jan-03 2021

1.4% Jan-10 2021

1.4% Jan-17 2021

1.4% Jan-24 2021

Source: Equifax Inc.

\$1.5

\$1.4

\$1.1

\$1.3

1.8% Jul-19 2020

1.7% Jul-26 2020

1.7% Aug-02 2020

1.7% Aug-09 2020

\$1.3

\$1.4

\$1.6

\$1.5

\$1.8

\$1.7

\$1.3



\$1.4

\$1.4

\$1.1

\$1.2

Apr-26 2020

May-03 2020

May-10 2020

May-17 2020

1.6% Oct-11 2020

1.6% Oct-18 2020

1.6% Oct-25 2020

1.6% Nov-01 2020

\$0.5

\$1.4

\$1.7

\$1.5

1.8%

1.9%

1.9%

2.0%

\$0.8

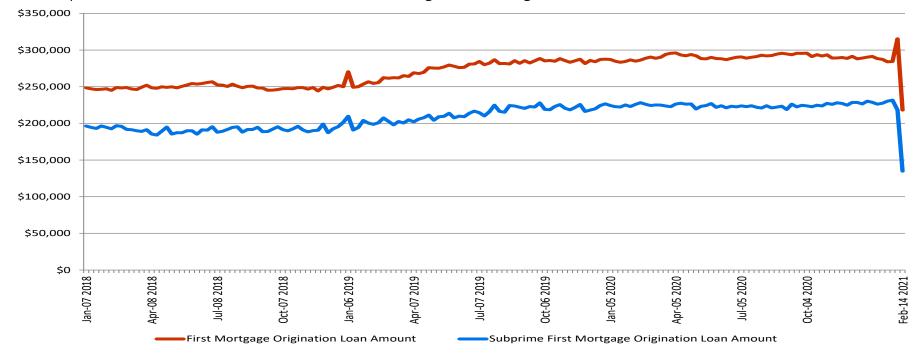
\$0.8

\$0.8

\$0.7

# First Mortgage Average Origination Balance

Average Origination Balance Over Time; NSA Subprime accounts defined as those with borrower's origination VantageScore® 3.0 less than 620





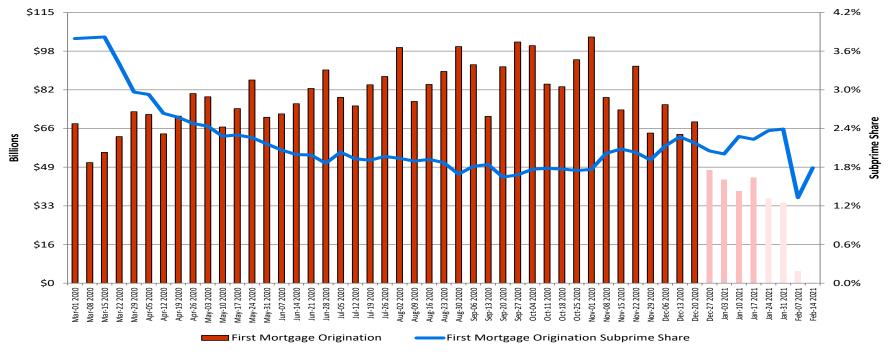
# First Mortgage Average Origination Balance

Average Origination Balance Over Time; NSA Subprime accounts defined as those with borrower's origination FICO® Score 5 less than 620



# First Mortgage Origination Balances

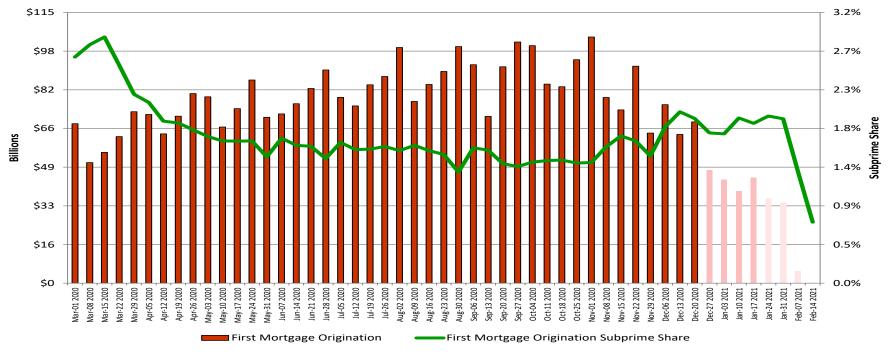
Total Origination Balances in \$Billions; Subprime Share of Total Origination Balances (%); Subprime accounts defined as those with borrower's origination VantageScore® 3.0 less than 620





# First Mortgage Origination Balances

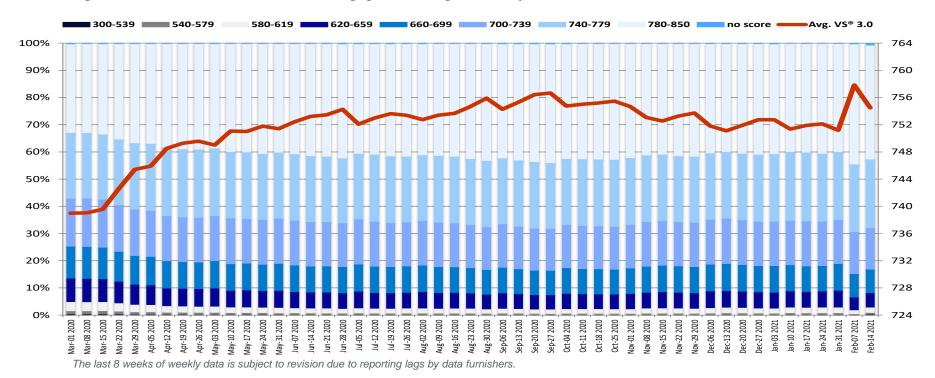
Total Origination Balances in \$Billions; Subprime Share of Total Origination Balances (%); Subprime accounts defined as those with borrower's origination FICO® Score 5 less than 620





# First Mortgage Origination Risk

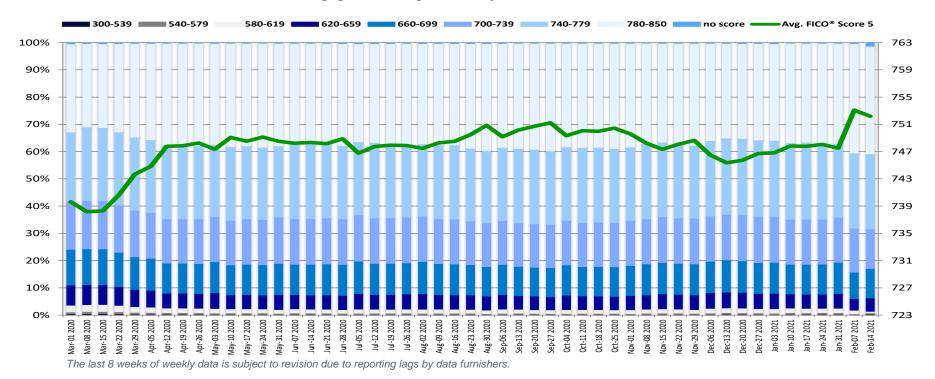
VantageScore® 3.0 Distribution for First Mortgage Loan Originations by Week (Percent of Accounts)





# First Mortgage Origination Risk

FICO® Score 5 Distribution for First Mortgage Loan Originations by Week (Percent of Accounts)





# Credit Trends Originations: ::::::: Home Equity Revolving Lines of Credit



### **HELOC Originations Observations**

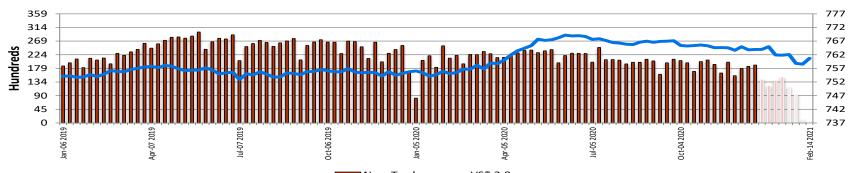
Originations through February 14, 2021 reported as of February 16, 2021

- Around 250 HELOCs have been originated in the week ending February 14th.
- The total credit limit on HELOCs originated in the week ending February 14th is \$22.9 million.
- The average loan amount for all HELOCs originated in the week ending February 14th is \$91,548. The average credit limit on subprime HELOCs was \$34,698.
- It is important to note that for the week ending February 14th, there was low weekly volume for HELOC subprime accounts.



# **HELOC Originations: Accounts**

Number of Accounts in Hundreds; NSA. Average VantageScore® 3.0



# HELOC ACCOUNTS ORIGINATED (HUNDREDS)							
WEEKEND	CURR YR	PREV YR					
Mar-01 2020	225.2	228.6					
Mar-08 2020	224.5	222.3					
Mar-15 2020	235.0	233.7					
Mar-22 2020	227.6	242.0					
Mar-29 2020	215.1	261.8					
Apr-05 2020	216.0	245.8					
Apr-12 2020	219.4	260.2					
Apr-19 2020	230.0	271.8					
Apr-26 2020	238.2	281.8					
May-03 2020	239.8	282.8					
May-10 2020	231.4	278.8					
May-17 2020	237.3	285.8					

# HELOC ACCOUNTS ORIGINATED (HUNDREDS)							
WEEKEND	CURR YR	PREV YR					
May-24 2020	241.0	298.9					
May-31 2020	197.8	242.5					
Jun-07 2020	221.5	266.6					
Jun-14 2020	229.4	278.2					
Jun-21 2020	228.7	276.2					
Jun-28 2020	228.4	289.7					
Jul-05 2020	199.8	205.2					
Jul-12 2020	248.1	251.0					
Jul-19 2020	208.1	261.0					
Jul-26 2020	208.3	271.5					
Aug-02 2020	206.5	264.7					
Aug-09 2020	194.1	251.9					

vew mades	iew irades VS® 3.0						
# HELOC ACCOUNTS ORIGINATED (HUNDREDS)							
WEEKEND CURR YR PREV YR							
Aug-16 2020	199.5	263.3					
Aug-23 2020	199.7	269.6					
Aug-30 2020	209.4	277.6					
Sep-06 2020	204.1	207.4					
Sep-13 2020	160.0	254.7					
Sep-20 2020	197.8	266.1					
Sep-27 2020	209.6	273.6					
Oct-04 2020	205.2	265.9					
Oct-11 2020	197.6	265.4					
Oct-18 2020	169.6	228.2					
Oct-25 2020	201.8	269.2					
Nov-01 2020	207.0	267.4					

# HELOC ACCOUNTS ORIGINATED (HUNDREDS)							
WEEKEND	CURR YR	PREV YR					
Nov-08 2020	192.7	250.3					
Nov-15 2020	164.2	212.2					
Nov-22 2020	199.9	265.6					
Nov-29 2020	155.5	201.2					
Dec-06 2020	179.1	229.0					
Dec-13 2020	186.0	241.6					
Dec-20 2020	190.4	254.7					
Dec-27 2020	142.8	168.4					
Jan-03 2021	122.6	81.8					
Jan-10 2021	139.4	205.7					
Jan-17 2021	150.9	220.9					
Jan-24 2021	118.2	182.9					

# HELOC ACCOUNTS ORIGINATED (HUNDREDS)							
WEEKEND	CURR YR	PREV YR					
Jan-31 2021	94.4	253.8					
Feb-07 2021	10.6	213.4					
Feb-14 2021	2.5	222.1					

# **HELOC Originations: Accounts**

Number of Accounts in Hundreds; NSA. Average FICO® Score 5



# HELOC ACCOUNTS ORIGINATED (HUNDREDS)							
WEEKEND	CURR YR	PREV YR					
Mar-01 2020	225.2	228.6					
Mar-08 2020	224.5	222.3					
Mar-15 2020	235.0	233.7					
Mar-22 2020	227.6	242.0					
Mar-29 2020	215.1	261.8					
Apr-05 2020	216.0	245.8					
Apr-12 2020	219.4	260.2					
Apr-19 2020	230.0	271.8					
Apr-26 2020	238.2	281.8					
May-03 2020	239.8	282.8					
May-10 2020	231.4	278.8					
May-17 2020	237.3	285.8					

# HELOC ACCOUNTS ORIGINATED (HUNDREDS)							
WEEKEND	CURR YR	PREV YR					
May-24 2020	241.0	298.9					
May-31 2020	197.8	242.5					
Jun-07 2020	221.5	266.6					
Jun-14 2020	229.4	278.2					
Jun-21 2020	228.7	276.2					
Jun-28 2020	228.4	289.7					
Jul-05 2020	199.8	205.2					
Jul-12 2020	248.1	251.0					
Jul-19 2020	208.1	261.0					
Jul-26 2020	208.3	271.5					
Aug-02 2020	206.5	264.7					
Aug-09 2020	194.1	251.9					

# HELOC ACCOUNTS ORIGINATED (HUNDREDS)							
WEEKEND	CURR YR	PREV YR					
Aug-16 2020	199.5	263.3					
Aug-23 2020	199.7	269.6					
Aug-30 2020	209.4	277.6					
Sep-06 2020	204.1	207.4					
Sep-13 2020	160.0	254.7					
Sep-20 2020	197.8	266.1					
Sep-27 2020	209.6	273.6					
Oct-04 2020	205.2	265.9					
Oct-11 2020	197.6	265.4					
Oct-18 2020	169.6	228.2					
Oct-25 2020	201.8	269.2					
Nov-01 2020	207.0	267.4					

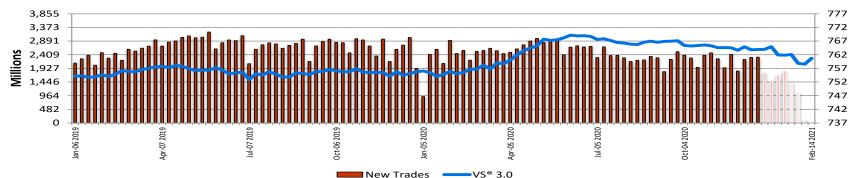
# HELOC ACCOUNTS ORIGINATED (HUNDREDS)								
WEEKEND	CURR YR	PREV YR						
Nov-08 2020	192.7	250.3						
Nov-15 2020	164.2	212.2						
Nov-22 2020	199.9	265.6						
Nov-29 2020	155.5	201.2						
Dec-06 2020	179.1	229.0						
Dec-13 2020	186.0	241.6						
Dec-20 2020	190.4	254.7						
Dec-27 2020	142.8	168.4						
Jan-03 2021	122.6	81.8						
Jan-10 2021	139.4	205.7						
Jan-17 2021	150.9	220.9						
Jan-24 2021	118.2	182.9						

# HELOC ACCOUNTS ORIGINATED (HUNDREDS)							
WEEKEND	CURR YR	PREV YR					
Jan-31 2021	94.4	253.8					
Feb-07 2021	10.6	213.4					
Feb-14 2021	2.5	222.1					



# **HELOC Originations: Total Credit Limits**

Total Credit Limits in \$Millions; NSA. Average VantageScore® 3.0



TOTAL HELOC BALANCES ORIGINATED (MILLIONS)										
WEEKEND	CURR YR	PREV YR								
Mar-01 2020	\$2,528.6	\$2,603.5								
Mar-08 2020	\$2,561.9	\$2,542.6								
Mar-15 2020	\$2,639.1	\$2,643.9								
Mar-22 2020	\$2,552.5	\$2,713.5								
Mar-29 2020	\$2,451.6	\$2,937.9								
Apr-05 2020	\$2,497.1	\$2,720.7								
Apr-12 2020	\$2,615.7	\$2,858.2								
Apr-19 2020	\$2,761.6	\$2,898.2								
Apr-26 2020	\$2,893.5	\$3,026.3								
May-03 2020	\$2,989.7	\$3,073.3								
May-10 2020	\$2,846.8	\$3,010.3								
May-17 2020	\$2,932.9	\$3,033.6								

TOTAL HELOC BALANCES ORIGINATED (MILLIONS)											
WEEKEND	CURR YR	PREV YR									
May-24 2020	\$2,965.4	\$3,212.3									
May-31 2020	\$2,410.1	\$2,618.6									
Jun-07 2020	\$2,680.6	\$2,834.3									
Jun-14 2020	\$2,728.6	\$2,933.9									
Jun-21 2020	\$2,687.0	\$2,907.1									
Jun-28 2020	\$2,707.5	\$3,084.6									
Jul-05 2020	\$2,312.6	\$2,095.4									
Jul-12 2020	\$2,687.1	\$2,603.9									
Jul-19 2020	\$2,382.9	\$2,760.7									
Jul-26 2020	\$2,390.7	\$2,829.6									
Aug-02 2020	\$2,305.4	\$2,795.7									
Aug-09 2020	\$2,171.8	\$2,641.5									

TOTAL HELOC BALANCES ORIGINATED (MILLIONS)											
WEEKEND	CURR YR	PREV YR									
Aug-16 2020	\$2,217.1	\$2,741.2									
Aug-23 2020	\$2,228.8	\$2,808.6									
Aug-30 2020	\$2,350.8	\$2,958.6									
Sep-06 2020	\$2,303.0	\$2,173.5									
Sep-13 2020	\$1,814.1	\$2,724.3									
Sep-20 2020	\$2,246.3	\$2,877.5									
Sep-27 2020	\$2,516.9	\$2,961.2									
Oct-04 2020	\$2,393.1	\$2,850.8									
Oct-11 2020	\$2,295.0	\$2,837.6									
Oct-18 2020	\$1,967.1	\$2,478.3									
Oct-25 2020	\$2,391.2	\$2,977.2									
Nov-01 2020	\$2,475.7	\$2,931.3									

TOTAL HELOC BALANCES ORIGINATED (MILLIONS)										
WEEKEND	CURR YR	PREV YR								
Nov-08 2020	\$2,267.9	\$2,718.6								
Nov-15 2020	\$1,951.2	\$2,368.6								
Nov-22 2020	\$2,420.9	\$2,964.9								
Nov-29 2020	\$1,835.0	\$2,174.3								
Dec-06 2020	\$2,244.2	\$2,602.0								
Dec-13 2020	\$2,317.9	\$2,750.1								
Dec-20 2020	\$2,327.0	\$3,019.4								
Dec-27 2020	\$1,769.9	\$1,926.9								
Jan-03 2021	\$1,494.0	\$935.4								
Jan-10 2021	\$1,692.9	\$2,422.3								
Jan-17 2021	\$1,836.8	\$2,601.8								
Jan-24 2021	\$1,405.1	\$2,103.4								

TOTAL HELOC BALANCES ORIGINATED (MILLIONS)									
WEEKEND	CURR YR	PREV YR							
Jan-31 2021	\$1,082.1	\$2,915.3							
Feb-07 2021	\$123.9	\$2,453.9							
Feb-14 2021	\$22.9	\$2,563.3							

# **HELOC Originations: Total Credit Limits**

Total Credit Limits in \$Millions; NSA. Average FICO® Score 5



TOTAL HELOC BALANCES ORIGINATED (MILLIONS)										
WEEKEND	CURR YR	PREV YR								
Mar-01 2020	\$2,528.6	\$2,603.5								
Mar-08 2020	\$2,561.9	\$2,542.6								
Mar-15 2020	\$2,639.1	\$2,643.9								
Mar-22 2020	\$2,552.5	\$2,713.5								
Mar-29 2020	\$2,451.6	\$2,937.9								
Apr-05 2020	\$2,497.1	\$2,720.7								
Apr-12 2020	\$2,615.7	\$2,858.2								
Apr-19 2020	\$2,761.6	\$2,898.2								
Apr-26 2020	\$2,893.5	\$3,026.3								
May-03 2020	\$2,989.7	\$3,073.3								
May-10 2020	\$2,846.8	\$3,010.3								
May-17 2020	\$2,932.9	\$3,033.6								

TOTAL HELOC BALANCES ORIGINATED (MILLIONS)										
WEEKEND CURR YR PREV YR										
May-24 2020	\$2,965.4	\$3,212.3								
May-31 2020	\$2,410.1	\$2,618.6								
Jun-07 2020	\$2,680.6	\$2,834.3								
Jun-14 2020	\$2,728.6	\$2,933.9								
Jun-21 2020	\$2,687.0	\$2,907.1								
Jun-28 2020	\$2,707.5	\$3,084.6								
Jul-05 2020	\$2,312.6	\$2,095.4								
Jul-12 2020	\$2,687.1	\$2,603.9								
Jul-19 2020	\$2,382.9	\$2,760.7								
Jul-26 2020	\$2,390.7	\$2,829.6								
Aug-02 2020	\$2,305.4	\$2,795.7								
Aug-09 2020	\$2,171.8	\$2,641.5								

TOTAL HELOC BALANCES ORIGINATED (MILLIONS)											
WEEKEND	CURR YR	PREV YR									
Aug-16 2020	\$2,217.1	\$2,741.2									
Aug-23 2020	\$2,228.8	\$2,808.6									
Aug-30 2020	\$2,350.8	\$2,958.6									
Sep-06 2020	\$2,303.0	\$2,173.5									
Sep-13 2020	\$1,814.1	\$2,724.3									
Sep-20 2020	\$2,246.3	\$2,877.5									
Sep-27 2020	\$2,516.9	\$2,961.2									
Oct-04 2020	\$2,393.1	\$2,850.8									
Oct-11 2020	\$2,295.0	\$2,837.6									
Oct-18 2020	\$1,967.1	\$2,478.3									
Oct-25 2020	\$2,391.2	\$2,977.2									
Nov-01 2020	\$2,475.7	\$2,931.3									

TOTAL HELOC BALANCES ORIGINATED (MILLIONS)										
WEEKEND	CURR YR	PREV YR								
Nov-08 2020	\$2,267.9	\$2,718.6								
Nov-15 2020	\$1,951.2	\$2,368.6								
Nov-22 2020	\$2,420.9	\$2,964.9								
Nov-29 2020	\$1,835.0	\$2,174.3								
Dec-06 2020	\$2,244.2	\$2,602.0								
Dec-13 2020	\$2,317.9	\$2,750.1								
Dec-20 2020	\$2,327.0	\$3,019.4								
Dec-27 2020	\$1,769.9	\$1,926.9								
Jan-03 2021	\$1,494.0	\$935.4								
Jan-10 2021	\$1,692.9	\$2,422.3								
Jan-17 2021	\$1,836.8	\$2,601.8								
Jan-24 2021	\$1,405.1	\$2,103.4								

TOTAL HELOC BALANCES ORIGINATED (MILLIONS)										
WEEKEND	CURR YR	PREV YR								
Jan-31 2021	\$1,082.1	\$2,915.3								
Feb-07 2021	\$123.9	\$2,453.9								
Feb-14 2021	\$22.9	\$2,563.3								



1.8% Jul-19 2020

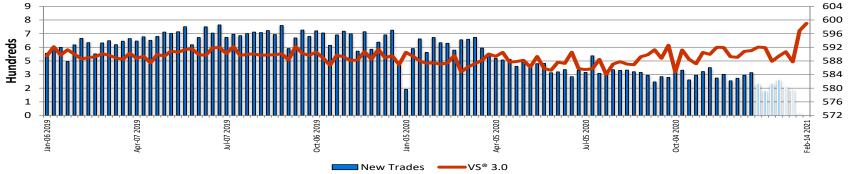
2.0% Jul-26 2020

1.9% Aug-02 2020

1.9% Aug-09 2020

# Subprime HELOC Originations: Accounts

Number of Accounts in Hundreds; NSA. Subprime Accounts, Average VantageScore® 3.0 Subprime accounts defined as those with borrower's origination VantageScore® 3.0 less than 620



	New Trades VS® 3.0																		
# SUBPRIME HELOC ACCOUNTS ORIGINATED (HUNDREDS)				# SUBPRIME HELOC ACCOUNTS ORIGINATED (HUNDREDS)				# SUBPRIME HELOC ACCOUNTS ORIGINATED (HUNDREDS)				# SUBPRIME HELOC ACCOUNTS ORIGINATED (HUNDREDS)				# SUBPRIME HELOC ACCOUNTS ORIGINATED (HUNDREDS)			
WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL
Mar-01 2020	6.4	6.2	2.9%	May-24 2020	4.4	7.6	1.8%	Aug-16 2020	3.9	7.2	1.9%	Nov-08 2020	4.1	7.0	2.1%	Jan-31 2021	2.2	6.6	2.3%
Mar-08 2020	6.5	6.4	2.9%	May-31 2020	3.6	6.0	1.8%	Aug-23 2020	3.7	6.9	1.9%	Nov-15 2020	3.2	5.5	1.9%	Feb-07 2021	0.2	6.2	1.7%
Mar-15 2020	6.7	6.0	2.8%	Jun-07 2020	3.7	6.6	1.7%	Aug-30 2020	3.7	7.7	1.8%	Nov-22 2020	3.5	7.1	1.8%	Feb-14 2021	*	6.2	1.6%
Mar-22 2020	5.7	6.3	2.5%	Jun-14 2020	3.9	7.6	1.7%	Sep-06 2020	3.4	5.7	1.7%	Nov-29 2020	3.0	5.6	1.9%				
Mar-29 2020	5.3	6.6	2.5%	Jun-21 2020	3.3	7.0	1.4%	Sep-13 2020	2.9	6.6	1.8%	Dec-06 2020	3.2	6.2	1.8%				
Apr-05 2020	4.9	6.3	2.3%	Jun-28 2020	3.9	7.7	1.7%	Sep-20 2020	3.3	7.3	1.7%	Dec-13 2020	3.4	6.9	1.8%				
Apr-12 2020	4.7	6.7	2.2%	Jul-05 2020	3.7	6.7	1.8%	Sep-27 2020	3.3	6.7	1.6%	Dec-20 2020	3.7	7.3	1.9%				
Apr-19 2020	4.8	6.4	2.1%	Jul-12 2020	5.1	6.9	2.0%	Oct-04 2020	3.9	7.2	1.9%	Dec-27 2020	2.7	4.4	1.9%				

3.9

3.0

3.4

3.7

7.0

6.0

6.9

7.2

2.0% Jan-03 2021

1.8% Jan-10 2021

1.7% Jan-17 2021

1.8% Jan-24 2021

Source: Equifax Inc.

6.7

7.1

7.0

7.1



4.7

4.3

Apr-26 2020

May-03 2020

May-10 2020

May-17 2020

6.8

7.0

7.1

7.1

3.6

3.6

3.9

3.8

1.7% Oct-11 2020

1.7% Oct-18 2020

1.9% Oct-25 2020

2.0% Nov-01 2020

5.7

6.5

5.4

1.7%

1.9%

2.0%

2.1%

2.1

2.7

3.0

2.5

# Subprime HELOC Originations: Accounts

Number of Accounts in Hundreds; NSA. Subprime Accounts, Average FICO® Score 5 Subprime accounts defined as those with borrower's origination FICO® Score 5 less than 620



	New Trades FICO® Score 5																		
# SUBPRIME HELOC ACCOUNTS ORIGINATED # SU					HELOC ACC	COUNTS OF	RIGINATED	# SUBPRIME HELOC ACCOUNTS ORIGINATED				# SUBPRIME HELOC ACCOUNTS ORIGINATED				# SUBPRIME HELOC ACCOUNTS ORIGINATED			
(HUNDREDS)					(HUNDR	REDS)			(HUNDR	EDS)			(HUND	REDS)		(HUNDREDS)			
WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL
Mar-01 2020	4.0	3.7	1.8%	May-24 2020	3.0	5.0	1.2%	Aug-16 2020	3.2	4.9	1.6%	Nov-08 2020	2.6	4.5	1.4%	Jan-31 2021	1.5	4.9	1.6%
Mar-08 2020	3.8	3.4	1.7%	May-31 2020	2.7	3.8	1.3%	Aug-23 2020	3.1	5.4	1.6%	Nov-15 2020	2.1	3.8	1.3%	Feb-07 2021	0.1	. 3.5	0.9%
Mar-15 2020	4.2	3.8	1.8%	Jun-07 2020	2.8	4.5	1.3%	Aug-30 2020	3.0	5.1	1.4%	Nov-22 2020	2.9	4.9	1.4%	Feb-14 2021	*	3.9	0.4%
Mar-22 2020	3.7	3.6	1.6%	Jun-14 2020	2.5	4.9	1.1%	Sep-06 2020	2.6	3.6	1.3%	Nov-29 2020	2.3	3.8	1.5%				
Mar-29 2020	3.2	4.1	1.5%	Jun-21 2020	2.7	5.0	1.2%	Sep-13 2020	1.9	4.5	1.2%	Dec-06 2020	2.3	3.8	1.3%				
Apr-05 2020	3.0	3.3	1.4%	Jun-28 2020	2.9	5.6	1.2%	Sep-20 2020	2.5	4.7	1.3%	Dec-13 2020	2.7	4.6	1.5%				
Apr-12 2020	2.4	3.8	1.1%	Jul-05 2020	2.8	3.6	1.4%	Sep-27 2020	2.9	4.7	1.4%	Dec-20 2020	2.7	5.1	1.4%				
Apr-19 2020	3.1	4.0	1.3%	Jul-12 2020	4.1	4.4	1.7%	Oct-04 2020	2.8	4.2	1.4%	Dec-27 2020	2.1	3.4	1.5%				
Apr-26 2020	3.2	4.4	1.4%	Jul-19 2020	2.7	4.9	1.3%	Oct-11 2020	2.7	4.5	1.4%	Jan-03 2021	1.7	1.2	1.4%				
May-03 2020	3.0	4.6	1 3%	Jul-26 2020	3.5	49	1 7%	Oct-18 2020	2.4	4.0	1 4%	Jan-10 2021	1 9	3.2	1 4%				

2.8

2.8

4.8

5.0

1.4% Jan-17 2021

1.3% Jan-24 2021

Source: Equifax Inc.

4.3

4.7

1.2% Aug-02 2020

1.3% Aug-09 2020



2.7

3.0

May-10 2020

May-17 2020

1.4% Oct-25 2020

1.4% Nov-01 2020

4.8

4.6

2.9

2.7

4.1

3.7

1.4%

1.5%

2.2

1.7

## Subprime HELOC Originations: Total Limits

Total Credit Limits in \$Millions; NSA. Subprime Accounts, Average VantageScore® 3.0 Subprime accounts defined as those with borrower's origination VantageScore® 3.0 less than 620



								INEW ITA	ues	V3 3	0								
TOTAL SUBPRIME HELOC BALANCES ORIGINATED (MILLIONS)  TOTAL SUBPRIME HELOC BALANCES ORIGINATED (MILLIONS)					UBPRIME H				JBPRIME H IGINATED (			_		ELOC BALA					
WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL
Mar-01 2020	\$38.7	\$43.0	1.5%	May-24 2020	\$31.9	\$47.2	1.1%	Aug-16 2020	\$30.1	\$48.9	1.4%	Nov-08 2020	\$29.1	\$47.4	1.3%	Jan-31 2021	\$12.6	\$44.5	1.2%
Mar-08 2020	\$41.5	\$37.3	1.6%	May-31 2020	\$24.2	\$36.8	1.0%	Aug-23 2020	\$20.1	\$43.9	0.9%	Nov-15 2020	\$19.9	\$33.0	1.0%	Feb-07 2021	\$0.9	\$44.3	0.7%
Mar-15 2020	\$39.5	\$40.5	1.5%	Jun-07 2020	\$21.7	\$42.2	0.8%	Aug-30 2020	\$20.6	\$55.8	0.9%	Nov-22 2020	\$24.3	\$46.2	1.0%	Feb-14 2021	\$0.1	\$42.1	0.6%
Mar-22 2020	\$34.3	\$43.2	1.3%	Jun-14 2020	\$25.4	\$46.9	0.9%	Sep-06 2020	\$21.3	\$33.2	0.9%	Nov-29 2020	\$18.4	\$41.5	1.0%				
Mar-29 2020	\$35.3	\$42.1	1.4%	Jun-21 2020	\$18.4	\$40.2	0.7%	Sep-13 2020	\$18.9	\$40.8	1.0%	Dec-06 2020	\$22.9	\$40.6	1.0%				
Apr-05 2020	\$28.1	\$42.5	1.1%	Jun-28 2020	\$25.3	\$49.2	0.9%	Sep-20 2020	\$18.0	\$48.3	0.8%	Dec-13 2020	\$23.7	\$42.6	1.0%				
Apr-12 2020	\$34.1	\$42.6	1.3%	Jul-05 2020	\$21.3	\$40.7	0.9%	Sep-27 2020	\$20.8	\$41.7	0.8%	Dec-20 2020	\$24.6	\$50.7	1.1%				
Apr-19 2020	\$31.1	\$40.4	1.1%	Jul-12 2020	\$35.4	\$42.8	1.3%	Oct-04 2020	\$25.8	\$43.0	1.1%	Dec-27 2020	\$18.1	\$33.0	1.0%				

\$22.9

\$19.7

\$23.0

\$21.7

\$44.7

\$38.1

\$44.4

\$47.5

1.0% Jan-03 2021

1.0% Jan-10 2021

1.0% Jan-17 2021

0.9% Jan-24 2021

Source: Equifax Inc.

\$43.1

\$46.5

\$50.7

\$44.8

1.1% Jul-19 2020

1.1% Jul-26 2020

1.0% Aug-02 2020

0.9% Aug-09 2020

\$20.4

\$29.3

\$23.5

\$21.9

\$44.2

\$42.1

\$44.7

\$47.7

0.9% Oct-11 2020

1.2% Oct-18 2020

1.0% Oct-25 2020

1.0% Nov-01 2020



\$31.8

\$33.8

\$28.8

\$27.3

Apr-26 2020

May-03 2020

May-10 2020

May-17 2020

\$15.6

\$36.6

\$40.7

1.0%

0.9%

0.9%

1.1%

\$14.3

\$15.7

\$16.9

\$14.8

0.6% Jul-26 2020

0.7% Aug-02 2020

0.6% Aug-09 2020

## Subprime HELOC Originations: Total Limits

Total Credit Limits in \$Millions; NSA. Subprime Accounts, Average FICO® Score 5 Subprime accounts defined as those with borrower's origination FICO® Score 5 less than 620



	JBPRIME H IGINATED (			TOTAL SUBPRIME HELOC BALANCES ORIGINATED (MILLIONS)			TOTAL SUBPRIME HELOC BALANCES ORIGINATED (MILLIONS)			TOTAL SUBPRIME HELOC BALANCES ORIGINATED (MILLIONS)			TOTAL SUBPRIME HELOC BALANCES ORIGINATED (MILLIONS)						
WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% ТОТА
Mar-01 2020	\$19.8	\$20.7	0.8%	May-24 2020	\$24.8	\$24.6	0.8%	Aug-16 2020	\$15.9	\$29.6	0.7%	Nov-08 2020	\$15.0	\$24.6	0.7%	Jan-31 2021	\$7.1	\$31.3	0.7
Mar-08 2020	\$22.5	\$19.1	0.9%	May-31 2020	\$13.0	\$21.2	0.5%	Aug-23 2020	\$14.8	\$30.0	0.7%	Nov-15 2020	\$10.9	\$23.4	0.6%	Feb-07 2021	\$0.6	\$19.9	0.5
Mar-15 2020	\$26.0	\$23.2	1.0%	Jun-07 2020	\$15.8	\$23.0	0.6%	Aug-30 2020	\$16.7	\$28.8	0.7%	Nov-22 2020	\$16.8	\$25.7	0.7%	Feb-14 2021	*	\$23.5	0.1
Mar-22 2020	\$20.8	\$21.5	0.8%	Jun-14 2020	\$13.3	\$31.3	0.5%	Sep-06 2020	\$16.2	\$21.6	0.7%	Nov-29 2020	\$13.1	\$21.8	0.7%				
Mar-29 2020	\$20.0	\$23.7	0.8%	Jun-21 2020	\$16.9	\$28.4	0.6%	Sep-13 2020	\$10.8	\$23.5	0.6%	Dec-06 2020	\$27.8	\$21.4	1.2%				
Apr-05 2020	\$18.0	\$28.1	0.7%	Jun-28 2020	\$15.5	\$28.7	0.6%	Sep-20 2020	\$15.3	\$27.0	0.7%	Dec-13 2020	\$15.9	\$27.0	0.7%				
Apr-12 2020	\$16.4	\$21.0	0.6%	Jul-05 2020	\$22.8	\$17.9	1.0%	Sep-27 2020	\$16.1	\$24.1	0.6%	Dec-20 2020	\$14.3	\$32.8	0.6%				
Apr-19 2020	\$18.2	\$21.9	0.7%	Jul-12 2020	\$21.5	\$23.8	0.8%	Oct-04 2020	\$18.0	\$24.4	0.8%	Dec-27 2020	\$11.9	\$23.8	0.7%				
Apr-26 2020	\$17.3	\$23.0	0.6%	Jul-19 2020	\$15.3	\$26.8	0.6%	Oct-11 2020	\$15.9	\$24.5	0.7%	Jan-03 2021	\$9.0	\$6.6	0.6%				

\$14.3

\$18.3

\$15.7

\$24.5

\$26.1

\$30.6

Source: Equifax Inc.

\$23.6

\$27.8

\$26.4



\$17.4

\$19.4

\$16.7

May-03 2020

May-10 2020

May-17 2020

0.8% Oct-18 2020

0.7% Oct-25 2020

0.5% Nov-01 2020

\$24.8

\$27.2

\$22.8

\$18.6

\$15.4

\$11.5

\$16.3

\$22.7

\$11.5

\$12.4

\$9.2

0.7%

0.7%

0.7%

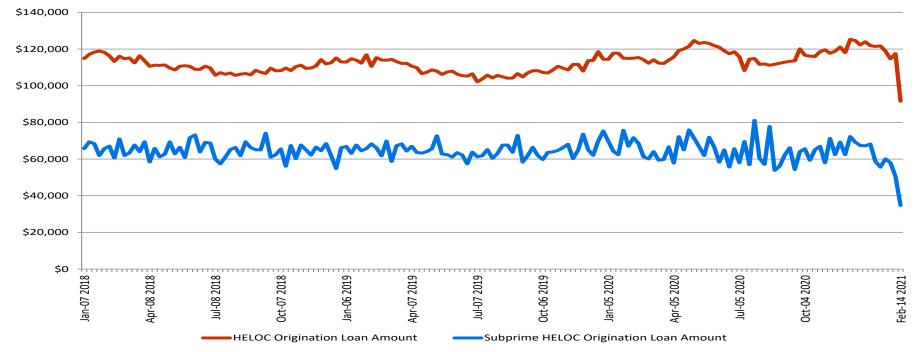
0.7% Jan-10 2021

0.8% Jan-17 2021

0.6% Jan-24 2021

## **HELOC Average Origination Credit Limit**

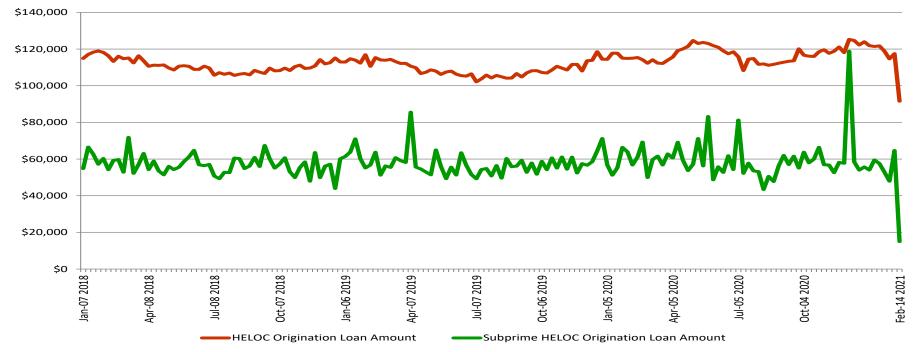
Average Origination Credit Limit over time; NSA Subprime accounts defined as those with borrower's origination VantageScore® 3.0 less than 620





## **HELOC Average Origination Credit Limit**

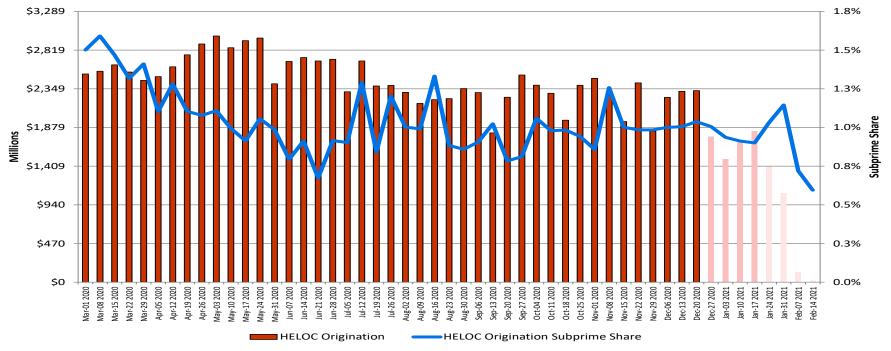
Average Origination Credit Limit over time; NSA Subprime accounts defined as those with borrower's origination FICO® Score 5 less than 620





## **HELOC Origination Credit Limits**

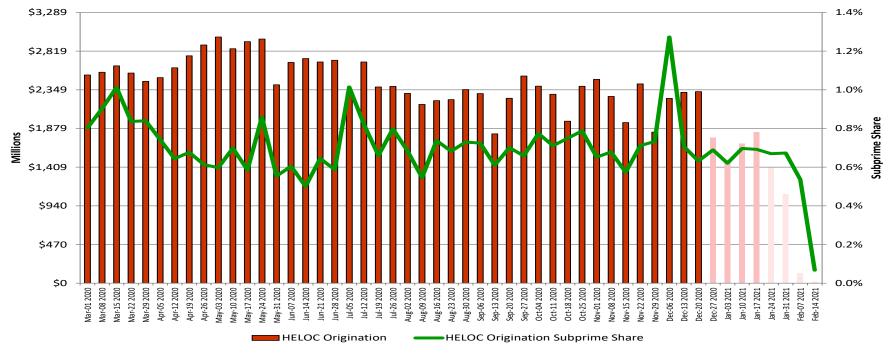
Total Credit Limits in \$Millions; Subprime Share of Total Origination Credit Limits (%); NSA Subprime accounts defined as those with borrower's origination VantageScore® 3.0 less than 620





## **HELOC Origination Credit Limits**

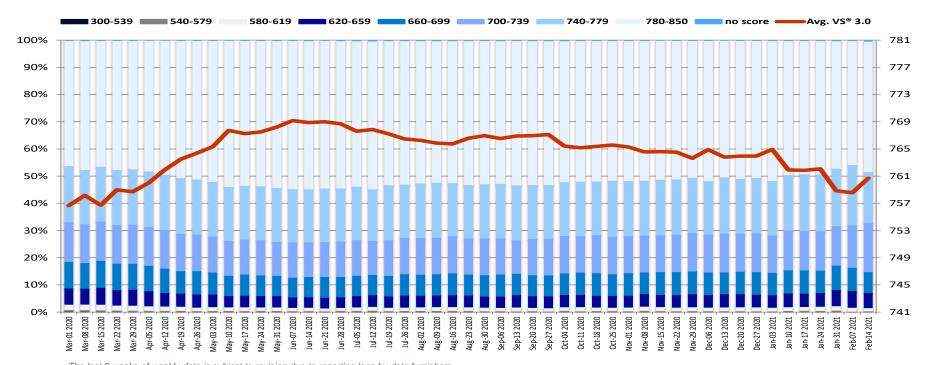
Total Credit Limits in \$Millions; Subprime Share of Total Origination Credit Limits (%); NSA Subprime accounts defined as those with borrower's origination FICO® Score 5 less than 620





## **HELOC Origination Risk**

VantageScore® 3.0 Distribution for HELOC Originations by Week (Percent of Accounts)

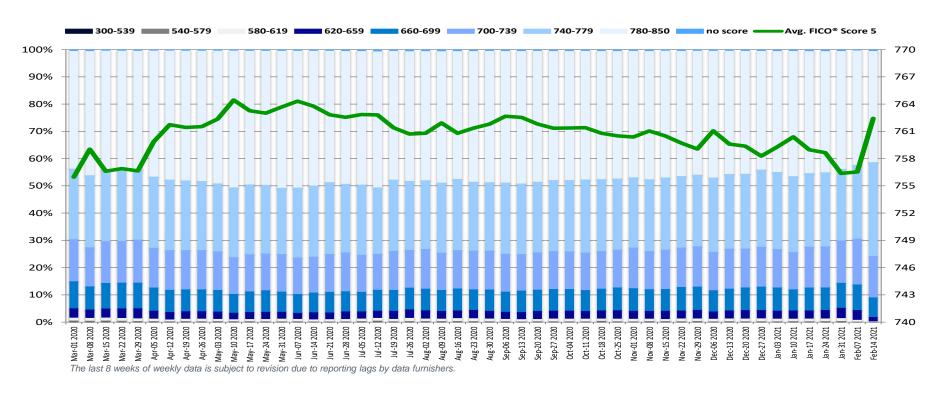


The last 8 weeks of weekly data is subject to revision due to reporting lags by data furnishers.



## **HELOC Origination Risk**

FICO® Score 5 Distribution for HELOC Originations by Week (Percent of Accounts)



## Credit Trends Originations: Home Equity Installment Loans



## Home Equity Loan Originations Observations

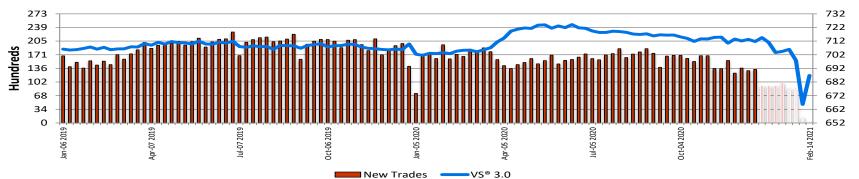
Originations through February 14, 2021 reported as of February 16, 2021

- Around 310 HE Installment loans have been originated in the week ending February 14th.
- The total dollar amount of HE loans originated the week ending February 14th is \$10.9 million.
- The average loan amount for all HE loans originated in the week ending February 14th was \$34,958.
- It is important to note that for the week ending February 14th, there was low weekly volume for HE Installment subprime accounts.



## Home Equity Loan Originations: Accounts

Number of Accounts in Hundreds; NSA. Average VantageScore® 3.0



# HOME EQUITY LOANS ACCOUNTS ORIGINATED (HUNDREDS)							
WEEKEND	CURR YR	PREV YR					
Mar-01 2020	184.5	170.8					
Mar-08 2020	180.3	159.7					
Mar-15 2020	187.6	172.8					
Mar-22 2020	178.2	182.9					
Mar-29 2020	158.7	201.5					
Apr-05 2020	143.6	186.5					
Apr-12 2020	135.8	194.6					
Apr-19 2020	145.9	197.7					
Apr-26 2020	151.3	199.1					
May-03 2020	161.0	204.2					
May-10 2020	147.9	194.8					
May-17 2020	156.0	203.1					

# HOME EQUITY LOANS ACCOUNTS ORIGINATED (HUNDREDS)							
WEEKEND	CURR YR	PREV YR					
May-24 2020	169.8	212.0					
May-31 2020	147.6	190.0					
Jun-07 2020	156.7	202.5					
Jun-14 2020	158.7	209.2					
Jun-21 2020	164.8	210.4					
Jun-28 2020	172.7	227.4					
Jul-05 2020	161.1	168.4					
Jul-12 2020	157.9	202.1					
Jul-19 2020	170.5	208.5					
Jul-26 2020	173.3	213.1					
Aug-02 2020	185.9	214.8					
Aug-09 2020	163.8	203.1					

# HOME EQUITY LOANS ACCOUNTS ORIGINATED (HUNDREDS)							
WEEKEND	CURR YR	PREV YR					
Aug-16 2020	172.2	205.1					
Aug-23 2020	177.6	209.7					
Aug-30 2020	185.7	222.0					
Sep-06 2020	174.1	159.4					
Sep-13 2020	139.2	196.8					
Sep-20 2020	167.2	204.4					
Sep-27 2020	169.2	208.9					
Oct-04 2020	169.0	208.7					
Oct-11 2020	161.5	204.6					
Oct-18 2020	153.7	188.4					
Oct-25 2020	168.0	207.2					
Nov-01 2020	168.2	208.3					

# HOME EQUITY LOANS ACCOUNTS ORIGINATED (HUNDREDS)							
WEEKEND	CURR YR	PREV YR					
Nov-08 2020	136.3	195.7					
Nov-15 2020	135.7	181.0					
Nov-22 2020	156.2	210.3					
Nov-29 2020	124.7	170.6					
Dec-06 2020	137.2	182.3					
Dec-13 2020	130.7	193.4					
Dec-20 2020	134.1	198.7					
Dec-27 2020	93.1	141.8					
Jan-03 2021	92.7	74.1					
Jan-10 2021	93.3	167.8					
Jan-17 2021	99.5	175.1					
Jan-24 2021	87.1	161.2					

# HOME EQUITY LOANS ACCOUNTS ORIGINATED (HUNDREDS)						
WEEKEND	CURR YR	PREV YR				
Jan-31 2021	88.5	195.7				
Feb-07 2021	14.8	160.2				
Feb-14 2021	3.1	171.6				



## Home Equity Loan Originations: Accounts

Number of Accounts in Hundreds; NSA. Average FICO® Score 5



# HOME EQUITY LOANS ACCOUNTS ORIGINATED (HUNDREDS)							
WEEKEND	CURR YR	PREV YR					
Mar-01 2020	184.5	170.8					
Mar-08 2020	180.3	159.7					
Mar-15 2020	187.6	172.8					
Mar-22 2020	178.2	182.9					
Mar-29 2020	158.7	201.5					
Apr-05 2020	143.6	186.5					
Apr-12 2020	135.8	194.6					
Apr-19 2020	145.9	197.7					
Apr-26 2020	151.3	199.1					
May-03 2020	161.0	204.2					
May-10 2020	147.9	194.8					
May-17 2020	156.0	203.1					

# HOME EQUITY LOANS ACCOUNTS ORIGINATED (HUNDREDS)							
WEEKEND	CURR YR	PREV YR					
May-24 2020	169.8	212.0					
May-31 2020	147.6	190.0					
Jun-07 2020	156.7	202.5					
Jun-14 2020	158.7	209.2					
Jun-21 2020	164.8	210.4					
Jun-28 2020	172.7	227.4					
Jul-05 2020	161.1	168.4					
Jul-12 2020	157.9	202.1					
Jul-19 2020	170.5	208.5					
Jul-26 2020	173.3	213.1					
Aug-02 2020	185.9	214.8					
Aug-09 2020	163.8	203.1					

# HOME EQUITY LOANS ACCOUNTS ORIGINATED (HUNDREDS)								
WEEKEND	CURR YR	PREV YR						
Aug-16 2020	172.2	205.1						
Aug-23 2020	177.6	209.7						
Aug-30 2020	185.7	222.0						
Sep-06 2020	174.1	159.4						
Sep-13 2020	139.2	196.8						
Sep-20 2020	167.2	204.4						
Sep-27 2020	169.2	208.9						
Oct-04 2020	169.0	208.7						
Oct-11 2020	161.5	204.6						
Oct-18 2020	153.7	188.4						
Oct-25 2020	168.0	207.2						
Nov-01 2020	168.2	208.3						

# HOME EQUITY LOANS ACCOUNTS ORIGINATED (HUNDREDS)							
WEEKEND	CURR YR	PREV YR					
Nov-08 2020	136.3	195.7					
Nov-15 2020	135.7	181.0					
Nov-22 2020	156.2	210.3					
Nov-29 2020	124.7	170.6					
Dec-06 2020	137.2	182.3					
Dec-13 2020	130.7	193.4					
Dec-20 2020	134.1	198.7					
Dec-27 2020	93.1	141.8					
Jan-03 2021	92.7	74.1					
Jan-10 2021	93.3	167.8					
Jan-17 2021	99.5	175.1					
Jan-24 2021	87.1	161.2					

# HOME EQUITY LOANS ACCOUNTS ORIGINATED (HUNDREDS)							
WEEKEND	CURR YR	PREV YR					
Jan-31 2021	88.5	195.7					
Feb-07 2021	14.8	160.2					
Feb-14 2021	3.1	171.6					

## Home Equity Loan Originations: Balances

Total Origination Balances in \$Millions; NSA. Average VantageScore® 3.0



TOTAL HOME EQUITY LOANS BALANCES ORIGINATED (MILLIONS)											
WEEKEND	CURR YR	PREV YR									
Mar-01 2020	\$776.6	\$642.9									
Mar-08 2020	\$708.4	\$587.4									
Mar-15 2020	\$749.0	\$638.2									
Mar-22 2020	\$734.1	\$686.4									
Mar-29 2020	\$746.1	\$746.5									
Apr-05 2020	\$678.6	\$657.0									
Apr-12 2020	\$679.0	\$692.3									
Apr-19 2020	\$747.8	\$708.6									
Apr-26 2020	\$836.8	\$725.2									
May-03 2020	\$832.6	\$734.2									
May-10 2020	\$771.4	\$709.6									
May-17 2020	\$836.1	\$721.1									

TOTAL HOME EQUITY LOANS BALANCES ORIGINATED (MILLIONS)										
WEEKEND	CURR YR	PREV YR								
May-24 2020	\$904.4	\$794.8								
May-31 2020	\$691.7	\$669.9								
Jun-07 2020	\$744.5	\$720.9								
Jun-14 2020	\$753.5	\$757.3								
Jun-21 2020	\$763.9	\$784.0								
Jun-28 2020	\$852.8	\$847.9								
Jul-05 2020	\$688.5	\$580.3								
Jul-12 2020	\$696.4	\$723.8								
Jul-19 2020	\$754.9	\$780.7								
Jul-26 2020	\$782.9	\$798.0								
Aug-02 2020	\$840.4	\$787.4								
Aug-09 2020	\$737.0	\$749.6								

•	icw mades	- 45	5.0										
	TOTAL HOME EQUITY LOANS BALANCES ORIGINATED (MILLIONS)												
	WEEKEND	CURR YR	PREV YR										
	Aug-16 2020	\$770.7	\$767.3										
	Aug-23 2020	\$823.8	\$806.9										
	Aug-30 2020	\$890.8	\$876.0										
	Sep-06 2020	\$835.1	\$627.2										
	Sep-13 2020	\$660.0	\$778.5										
	Sep-20 2020	\$813.0	\$817.8										
	Sep-27 2020	\$838.0	\$864.0										
	Oct-04 2020	\$807.8	\$847.3										
	Oct-11 2020	\$781.8	\$826.9										
	Oct-18 2020	\$712.6	\$724.5										
	Oct-25 2020	\$846.4	\$879.2										
	Nov-01 2020	\$836.5	\$877.6										

TOTAL HOME EQUITY LOANS BALANCES ORIGINATED (MILLIONS)											
WEEKEND	CURR YR	PREV YR									
Nov-08 2020	\$690.4	\$775.8									
Nov-15 2020	\$648.7	\$712.1									
Nov-22 2020	\$800.5	\$894.4									
Nov-29 2020	\$634.8	\$700.9									
Dec-06 2020	\$699.4	\$711.6									
Dec-13 2020	\$681.8	\$782.5									
Dec-20 2020	\$727.3	\$856.7									
Dec-27 2020	\$558.7	\$590.8									
Jan-03 2021	\$497.9	\$278.9									
Jan-10 2021	\$498.4	\$645.9									
Jan-17 2021	\$535.2	\$704.5									
Jan-24 2021	\$467.2	\$626.8									

TOTAL HOME EQUITY LOANS BALANCES ORIGINATED (MILLIONS)										
WEEKEND	CURR YR	PREV YR								
Jan-31 2021	\$407.9	\$807.6								
Feb-07 2021	\$52.0	\$630.0								
Feb-14 2021	\$10.9	\$692.6								

## Home Equity Loan Originations: Balances

Total Origination Balances in \$Millions; NSA. Average FICO® Score 5



TOTAL HOME EQUITY LOANS BALANCES ORIGINATED (MILLIONS)											
WEEKEND	CURR YR	PREV YR									
Mar-01 2020	\$776.6	\$642.9									
Mar-08 2020	\$708.4	\$587.4									
Mar-15 2020	\$749.0	\$638.2									
Mar-22 2020	\$734.1	\$686.4									
Mar-29 2020	\$746.1	\$746.5									
Apr-05 2020	\$678.6	\$657.0									
Apr-12 2020	\$679.0	\$692.3									
Apr-19 2020	\$747.8	\$708.6									
Apr-26 2020	\$836.8	\$725.2									
May-03 2020	\$832.6	\$734.2									
May-10 2020	\$771.4	\$709.6									
May-17 2020	\$836.1	\$721.1									

TOTAL HOME EQUITY LOANS BALANCES ORIGINATED (MILLIONS)											
WEEKEND	CURR YR	PREV YR									
May-24 2020	\$904.4	\$794.8									
May-31 2020	\$691.7	\$669.9									
Jun-07 2020	\$744.5	\$720.9									
Jun-14 2020	\$753.5	\$757.3									
Jun-21 2020	\$763.9	\$784.0									
Jun-28 2020	\$852.8	\$847.9									
Jul-05 2020	\$688.5	\$580.3									
Jul-12 2020	\$696.4	\$723.8									
Jul-19 2020	\$754.9	\$780.7									
Jul-26 2020	\$782.9	\$798.0									
Aug-02 2020	\$840.4	\$787.4									
Aug-09 2020	\$737.0	\$749.6									

 Trades	1100	50010 5										
TOTAL HOME EQUITY LOANS BALANCES ORIGINATED (MILLIONS)												
WEEKEND	CURR YR	PREV YR										
Aug-16 2020	\$770.7	\$767.3										
Aug-23 2020	\$823.8	\$806.9										
Aug-30 2020	\$890.8	\$876.0										
Sep-06 2020	\$835.1	\$627.2										
Sep-13 2020	\$660.0	\$778.5										
Sep-20 2020	\$813.0	\$817.8										
Sep-27 2020	\$838.0	\$864.0										
Oct-04 2020	\$807.8	\$847.3										
Oct-11 2020	\$781.8	\$826.9										
Oct-18 2020	\$712.6	\$724.5										
Oct-25 2020	\$846.4	\$879.2										
Nov-01 2020	\$836.5	\$877.6										

TOTAL HOME EQUITY LOANS BALANCES ORIGINATED (MILLIONS)											
WEEKEND	CURR YR	PREV YR									
Nov-08 2020	\$690.4	\$775.8									
Nov-15 2020	\$648.7	\$712.1									
Nov-22 2020	\$800.5	\$894.4									
Nov-29 2020	\$634.8	\$700.9									
Dec-06 2020	\$699.4	\$711.6									
Dec-13 2020	\$681.8	\$782.5									
Dec-20 2020	\$727.3	\$856.7									
Dec-27 2020	\$558.7	\$590.8									
Jan-03 2021	\$497.9	\$278.9									
Jan-10 2021	\$498.4	\$645.9									
Jan-17 2021	\$535.2	\$704.5									
Jan-24 2021	\$467.2	\$626.8									

TOTAL HOME EQUITY LOANS BALANCES ORIGINATED (MILLIONS)									
WEEKEND	CURR YR	PREV YR							
Jan-31 2021	\$407.9	\$807.6							
Feb-07 2021	\$52.0	\$630.0							
Feb-14 2021	\$10.9	\$692.6							



## Subprime HE Loan Originations: Accounts

Number of Accounts in Hundreds; NSA. Subprime Accounts, Average VantageScore® 3.0 Subprime accounts defined as those with borrower's origination VantageScore® 3.0 less than 620



	New Hades — V3 3.0																		
# SUBPRIME HOME EQUITY LOANS ACCOUNTS ORIGINATED (HUNDREDS)					•	TY LOANS A			HOME EQUI			# SUBPRIME I OR		TY LOANS A		# SUBPRIME HOME EQUITY LOANS ACCOUNTS ORIGINATED (HUNDREDS)			
WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL
Mar-01 2020	22.8	20.7	12.4%	May-24 2020	16.7	22.3	9.8%	Aug-16 2020	16.7	24.0	9.7%	Nov-08 2020	15.8	22.6	11.6%	Jan-31 2021	14.5	25.6	16.4%
Mar-08 2020	23.2	20.0	12.9%	May-31 2020	12.8	21.3	8.7%	Aug-23 2020	17.7	24.0	10.0%	Nov-15 2020	15.3	21.1	11.3%	Feb-07 2021	3.4	20.5	23.1%
Mar-15 2020	22.2	20.8	11.8%	Jun-07 2020	14.6	23.1	9.3%	Aug-30 2020	18.2	25.7	9.8%	Nov-22 2020	19.9	26.1	12.7%	Feb-14 2021	*	20.3	
Mar-22 2020	20.2	22.2	11.3%	Jun-14 2020	13.3	22.6	8.4%	Sep-06 2020	18.3	18.9	10.5%	Nov-29 2020	14.5	20.8	11.6%	100 14 2021		20.5	7.770
Mar-29 2020	17.0	23.0	10.7%	Jun-21 2020	14.4	23.5	8.8%	Sep-13 2020	14.3	22.8	10.3%	Dec-06 2020	16.9	22.6	12.3%				
Apr-05 2020	14.9	23.3	10.4%	Jun-28 2020	16.2	24.0	9.4%	Sep-20 2020	17.3	22.8	10.3%	Dec-13 2020	15.2	22.3	11.7%				
Apr-12 2020	11.8	21.8	8.7%	Jul-05 2020	15.6	19.7	9.7%	Sep-27 2020	18.2	23.5	10.7%	Dec-20 2020	16.0	24.2	11.9%				
Apr-19 2020	12.5	22.7	8.6%	Jul-12 2020	15.5	23.7	9.8%	Oct-04 2020	18.4	24.5	10.9%	Dec-27 2020	10.4	15.5	11.2%				

18.1

17.6

18.7

18.4

22.7

20.6

22.3

22.9

11.2% Jan-03 2021

11.4% Jan-10 2021

11.1% Jan-17 2021

10.9% Jan-24 2021

Source: Equifax Inc.

22.3

23.7

21.4

23.5

8.9% Jul-19 2020

9.5% Jul-26 2020

8.5% Aug-02 2020

8.7% Aug-09 2020

16.3

16.1

17.7

16.2

23.7

24.7

25.3

24.8

9.6% Oct-11 2020

9.3% Oct-18 2020

9.5% Oct-25 2020

9.9% Nov-01 2020



13.4

15.3

12.6

13.6

Apr-26 2020

May-03 2020

May-10 2020

May-17 2020

21.9

19.8

11.7%

14.3%

13.4%

13.0%

10.9

13.4

13.3

11.3

## Subprime HE Loan Originations: Accounts

Number of Accounts in Hundreds; NSA. Subprime Accounts, Average FICO® Score 5 Subprime accounts defined as those with borrower's origination FICO® Score 5 less than 620



	New Trades FICO* Score 5																		
# SUBPRIME HOME EQUITY LOANS ACCOUNTS ORIGINATED (HUNDREDS)					HOME EQUI IGINATED (H				HOME EQUI IGINATED (H				-	JITY LOANS AC (HUNDREDS)	COUNTS	# SUBPRIME HOME EQUITY LOANS ACCOUNTS ORIGINATED (HUNDREDS)			
WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% ТОТА
Mar-01 2020	17.0	16.4	9.2%	May-24 2020	15.4	19.6	9.1%	Aug-16 2020	14.5	18.9	8.4%	Nov-08 2020	13.6	17.6	10.0%	Jan-31 2021	11.4	19.1	12.9
Mar-08 2020	16.8	15.6	9.3%	May-31 2020	11.2	18.2	7.6%	Aug-23 2020	15.6	19.5	8.8%	Nov-15 2020	12.7	17.0	9.4%	Feb-07 2021	1.6	15.8	11.1
Mar-15 2020	16.0	16.3	8.5%	Jun-07 2020	13.5	19.1	8.6%	Aug-30 2020	15.5	21.3	8.4%	Nov-22 2020	19.0	22.2	12.1%				
Mar-22 2020	15.0	17.7	8.4%	Jun-14 2020	11.6	18.2	7.3%	Sep-06 2020	14.5	14.7	8.3%	Nov-29 2020	13.5	16.9	10.8%	Feb-14 2021	*	14.5	3.2
Mar-29 2020	12.8	18.4	8.1%	Jun-21 2020	13.9	19.6	8.4%	Sep-13 2020	11.2	17.8	8.1%	Dec-06 2020	14.2	18.1	10.3%	5			
Apr-05 2020	12.0	18.8	8.4%	Jun-28 2020	14.3	19.7	8.3%	Sep-20 2020	14.9	18.7	8.9%	Dec-13 2020	12.3	17.3	9.4%	5			
Apr-12 2020	9.4	16.7	6.9%	Jul-05 2020	13.6	15.9	8.5%	Sep-27 2020	15.8	19.6	9.4%	Dec-20 2020	13.6	19.9	10.2%	5			
Apr-19 2020	10.6	18.8	7.3%	Jul-12 2020	13.1	19.6	8.3%	Oct-04 2020	15.2	18.9	9.0%	Dec-27 2020	8.6	12.6	9.2%	S			
Apr-26 2020	11.4	19.0	7.5%	Jul-19 2020	14.4	19.1	8.5%	Oct-11 2020	14.6	17.2	9.0%	Jan-03 2021	9.3	7.1	10.0%	S			

14.9

16.3

16.3

16.7

18.6

18.2

9.7% Jan-10 2021

9.7% Jan-17 2021

9.7% Jan-24 2021

8.1% Oct-18 2020

8.6% Oct-25 2020

8.9% Nov-01 2020

Source: Equifax Inc.

19.4

18.3

20.3

8.5% Jul-26 2020

7.6% Aug-02 2020

7.5% Aug-09 2020

14.0

16.0

14.5

20.4

21.2

19.7



13.7

11.2

11.8

May-03 2020

May-10 2020

May-17 2020

15.3

15.8

14.9

10.3%

10.3%

10.0%

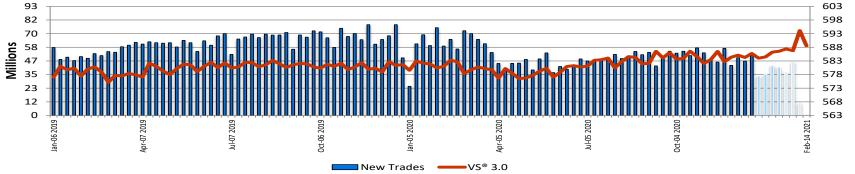
9.6

10.3

8.7

## Subprime HE Loan Originations: Balances

Total Balances in \$Millions; NSA. Subprime Accounts, Average VantageScore® 3.0 Subprime accounts defined as those with borrower's origination VantageScore® 3.0 less than 620



	New Trades VS® 3.0																		
TOTAL SUBPRIME HOME EQUITY LOANS BALANCES ORIGINATED (MILLIONS)				TOTAL SUBPRIME HOME EQUITY LOANS BALANCES ORIGINATED (MILLIONS)			TOTAL SUBPRIME HOME EQUITY LOANS BALANCES ORIGINATED (MILLIONS)			TOTAL SUBPRIME HOME EQUITY LOANS BALANCES ORIGINATED (MILLIONS)			TOTAL SUBPRIME HOME EQUITY LOANS BALANCES ORIGINATED (MILLIONS)						
WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% ТОТА
Mar-01 2020	\$72.7	\$54.7	9.4%	May-24 2020	\$53.6	\$62.3	5.9%	Aug-16 2020	\$50.4	\$68.8	6.5%	Nov-08 2020	\$47.1	\$70.3	6.8%	Jan-31 2021	\$45.6	\$75.2	11.2
Mar-08 2020	\$70.2	\$54.2	9.9%	May-31 2020	\$36.8	\$54.9	5.3%	Aug-23 2020	\$54.9	\$69.0	6.7%	Nov-15 2020	\$45.8	\$64.9	7.1%	Feb-07 2021	\$10.6	\$59.5	20.4
Mar-15 2020	\$65.2	\$58.9	8.7%	Jun-07 2020	\$42.1	\$64.0	5.6%	Aug-30 2020	\$52.1	\$71.1	5.9%	Nov-22 2020	\$57.5	\$77.8	7.2%	Feb-14 2021	\$0.8	\$65.3	7.2
Mar-22 2020	\$61.5	\$60.2	8.4%	Jun-14 2020	\$39.6	\$60.3	5.3%	Sep-06 2020	\$54.2	\$56.8	6.5%	Nov-29 2020	\$42.9	\$61.1	6.8%				
Mar-29 2020	\$54.0	\$62.6	7.2%	Jun-21 2020	\$42.5	\$68.2	5.6%	Sep-13 2020	\$42.5	\$69.0	6.4%	Dec-06 2020	\$49.5	\$65.1	7.1%				
Apr-05 2020	\$44.6	\$61.2	6.6%	Jun-28 2020	\$48.5	\$70.1	5.7%	Sep-20 2020	\$50.7	\$67.2	6.2%	Dec-13 2020	\$46.7	\$68.3	6.9%				
Apr-12 2020	\$38.7	\$63.1	5.7%	Jul-05 2020	\$46.8	\$52.4	6.8%	Sep-27 2020	\$55.0	\$72.5	6.6%	Dec-20 2020	\$51.4	\$77.8	7.1%				
Apr-19 2020	\$44.7	\$62.4	6.0%	Jul-12 2020	\$47.0	\$65.5	6.8%	Oct-04 2020	\$53.5	\$71.7	6.6%	Dec-27 2020	\$33.6	\$49.4	6.0%				
Apr-26 2020	\$44.9	\$62.0	5.4%	Jul-19 2020	\$46.9	\$67.2	6.2%	Oct-11 2020	\$55.1	\$66.5	7.0%	Jan-03 2021	\$35.2	\$25.1	7.1%				

\$51.3

\$57.8

\$53.7

\$58.3

\$74.7

\$67.8

6.2% Oct-18 2020

6.2% Oct-25 2020

6.6% Nov-01 2020

Source: Equifax Inc.

\$62.4

\$58.7

\$64.4

5.8% Jul-26 2020

5.1% Aug-02 2020

5.8% Aug-09 2020

\$48.2

\$52.3

\$48.8

\$69.8

\$66.8

\$69.7



\$48.0

\$39.1

\$48.4

May-03 2020

May-10 2020

May-17 2020

\$61.4

\$69.1

\$42.6

\$41.3

\$36.8

8.5%

7.7%

7.9%

7.2% Jan-10 2021

6.8% Jan-17 2021

6.4% Jan-24 2021

## Subprime HE Loan Originations: Balances

Total Balances in \$Millions; NSA. Subprime Accounts, Average FICO® Score 5 Subprime accounts defined as those with borrower's origination FICO® Score 5 less than 620



	New Trades FICO** Score 5																		
TOTAL SUBPRIME HOME EQUITY LOANS BALANCES ORIGINATED (MILLIONS)				TOTAL SUBPRIME HOME EQUITY LOANS BALANCES ORIGINATED (MILLIONS)			TOTAL SUBPRIME HOME EQUITY LOANS BALANCES ORIGINATED (MILLIONS)			TOTAL SUBPRIME HOME EQUITY LOANS BALANCES ORIGINATED (MILLIONS)			TOTAL SUBPRIME HOME EQUITY LOAI BALANCES ORIGINATED (MILLIONS)						
WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% T0
Mar-01 2020	\$51.6	\$42.3	6.6%	May-24 2020	\$46.8	\$51.8	5.2%	Aug-16 2020	\$43.2	\$50.7	5.6%	Nov-08 2020	\$37.9	\$50.4	5.5%	Jan-31 2021	\$35.0	\$56.2	:
Mar-08 2020	\$46.1	\$39.9	6.5%	May-31 2020	\$31.7	\$42.5	4.6%	Aug-23 2020	\$44.9	\$53.9	5.4%	Nov-15 2020	\$34.9	\$47.3	5.4%	Feb-07 2021	\$4.9	\$44.7	
Mar-15 2020	\$43.5	\$43.3	5.8%	Jun-07 2020	\$36.7	\$50.8	4.9%	Aug-30 2020	\$44.2	\$58.1	5.0%	Nov-22 2020	\$52.5	\$67.3	6.6%	Feb-14 2021	\$0.4	\$44.8	
Mar-22 2020	\$44.5	\$45.6	6.1%	Jun-14 2020	\$32.8	\$45.6	4.4%	Sep-06 2020	\$40.1	\$39.4	4.8%	Nov-29 2020	\$37.9	\$48.6	6.0%				
Mar-29 2020	\$40.7	\$47.7	5.5%	Jun-21 2020	\$39.7	\$53.2	5.2%	Sep-13 2020	\$31.3	\$49.5	4.7%	Dec-06 2020	\$40.3	\$48.2	5.8%				
Apr-05 2020	\$36.5	\$43.4	5.4%	Jun-28 2020	\$41.5	\$52.8	4.9%	Sep-20 2020	\$40.1	\$52.2	4.9%	Dec-13 2020	\$35.8	\$50.5	5.2%				
Apr-12 2020	\$28.4	\$42.9	4.2%	Jul-05 2020	\$40.9	\$37.9	5.9%	Sep-27 2020	\$45.9	\$56.3	5.5%	Dec-20 2020	\$39.3	\$56.2	5.4%				
Apr-19 2020	\$33.4	\$49.4	4.5%	Jul-12 2020	\$39.3	\$50.0	5.6%	Oct-04 2020	\$42.7	\$50.6	5.3%	Dec-27 2020	\$26.6	\$39.7	4.8%				
Apr-26 2020	\$35.3	\$50.1	4.2%	Jul-19 2020	\$40.2	\$50.0	5.3%	Oct-11 2020	\$41.2	\$46.8	5.3%	Jan-03 2021	\$28.4	\$17.1	5.7%				

\$40.4

\$47.2

\$46.2

\$44.0

\$60.6

\$49.3

5.7% Jan-10 2021

5.6% Jan-17 2021

5.5% Jan-24 2021

Source: Equifax Inc.

\$49.6

\$45.7

\$52.5

5.0% Jul-26 2020

4.2% Aug-02 2020

4.4% Aug-09 2020

\$41.7

\$48.6

\$41.5

\$53.8

\$52.2

\$50.9

5.3% Oct-18 2020

5.8% Oct-25 2020

5.6% Nov-01 2020



\$42.0

\$32.1

\$37.0

May-03 2020

May-10 2020

May-17 2020

\$42.4

\$45.1

5.6%

5.9%

5.3%

\$27.9

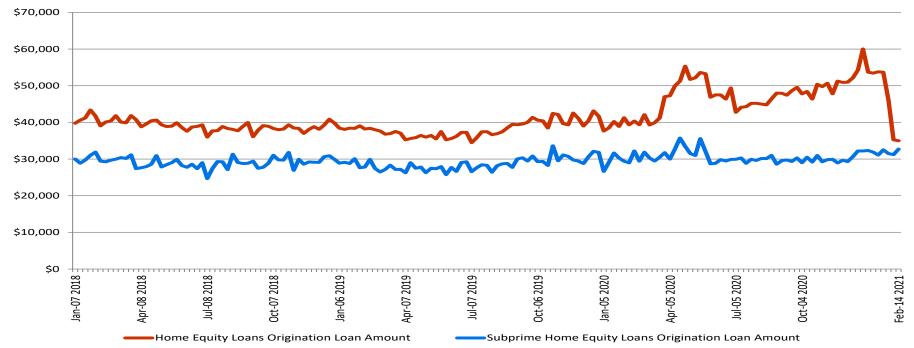
\$31.8

\$24.9

TOTAL 8.6% 9.4% 3.3%

## Home Equity Loan Average Origination Balance

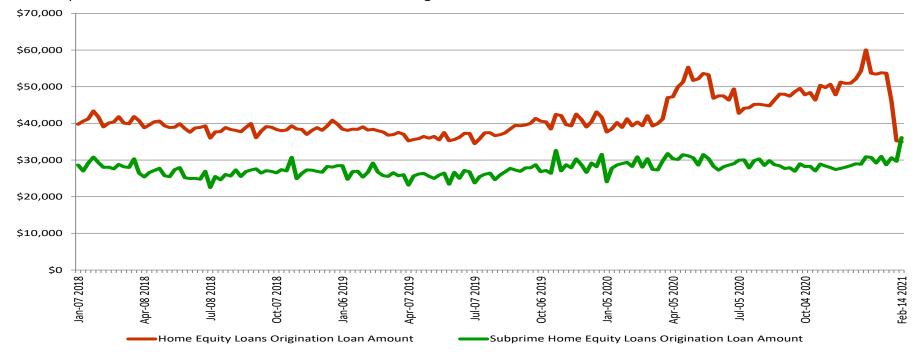
Average Origination Balance Over Time; NSA Subprime accounts defined as those with borrower's origination VantageScore® 3.0 less than 620





## Home Equity Loan Average Origination Balance

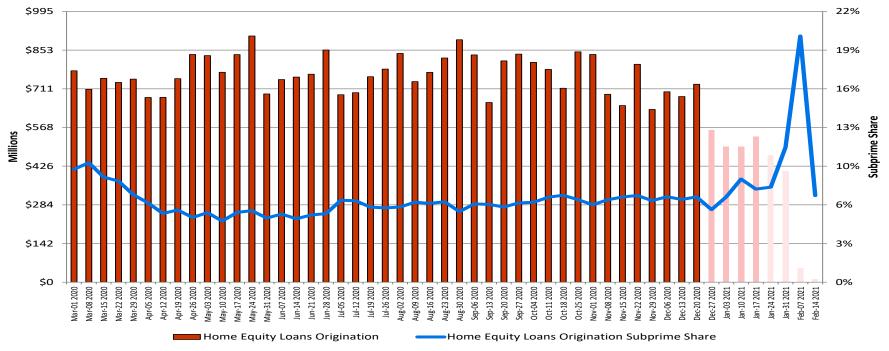
Average Origination Balance Over Time; NSA Subprime accounts defined as those with borrower's origination FICO® Score 5 less than 620





## Home Equity Loan Origination Balances

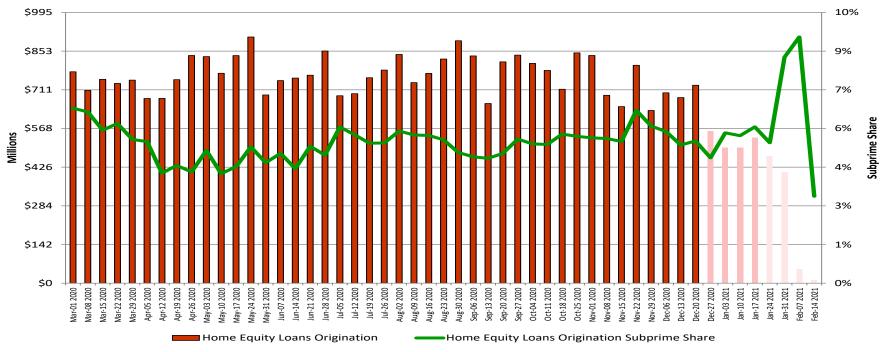
Total Balances in \$Millions; Subprime Share of Total Origination Balances (%); NSA Subprime accounts defined as those with borrower's origination VantageScore® 3.0 less than 620





## Home Equity Loan Origination Balances

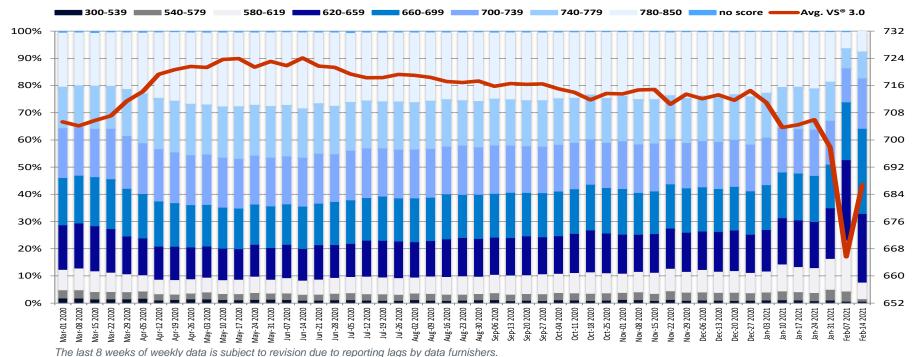
Total Balances in \$Millions; Subprime Share of Total Origination Balances (%); NSA Subprime accounts defined as those with borrower's origination FICO® Score 5 less than 620





## Home Equity Loan Origination Risk

VantageScore® 3.0 Distribution for Home Equity Installment Loan Originations by Week (Percent of Accounts)

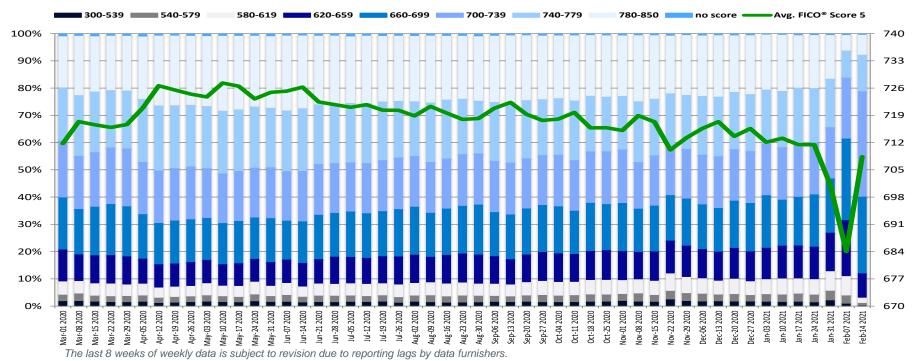


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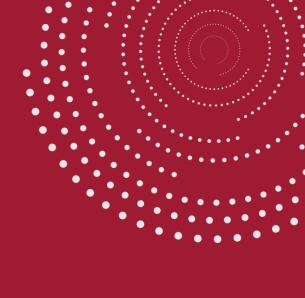


## Home Equity Loan Origination Risk

FICO® Score 5 Distribution for Home Equity Installment Loan Originations by Week (Percent of Accounts)







# Credit Trends Originations: Consumer Finance



## Consumer Finance Originations Observations

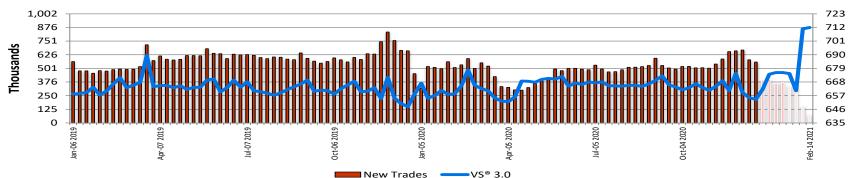
Originations through February 14, 2021 reported as of February 16, 2021

- 75,600 consumer finance loans were originated in the week ending February 14th.
- The total dollar amount of consumer finance loans originated the week ending of February 14th is \$317.7 million.
- Around 6,900 consumer finance loans have been issued the week ending February 14th to consumers with a VantageScore® 3.0 credit score below 620. These are generally considered subprime accounts. These newly issued loans have a corresponding total origination amount of \$12.2 million.
- In the week ending February 14th, 9.1% of all consumer finance loans were issued to consumers with a VantageScore® 3.0 subprime credit score. Origination credit limits on subprime consumer finance loans represent 3.8% of the total.
- Around 5,800 consumer finance loans have been issued the week ending February 14th to consumers with a FICO® Score 9 credit score below 620. These are generally considered subprime accounts. These newly issued loans have a corresponding total origination amount of \$9.4 million.
- In the week ending February 14th, 7.6% of all consumer finance loans were issued to consumers with a FICO® Score 9 subprime credit score. Origination credit limits on subprime consumer finance loans represent 3.0% of the total.
- The average loan amount for all consumer finance loans originated in the week ending of February 14th was \$4,204. The average loan amount on new subprime consumer finance loans was \$1,763.



## Consumer Finance Loan Originations: Accounts

Number of Accounts in Thousands; NSA. Average VantageScore® 3.0



# CONSUMER FINANCE ACCOUNTS ORIGINATED (THOUSANDS)							
WEEKEND	CURR YR	PREV YR					
Mar-01 2020	501.1	491.6					
Mar-08 2020	552.7	493.6					
Mar-15 2020	522.5	517.6					
Mar-22 2020	425.4	717.5					
Mar-29 2020	333.8	573.1					
Apr-05 2020	327.5	615.3					
Apr-12 2020	303.8	585.4					
Apr-19 2020	301.5	578.3					
Apr-26 2020	325.2	583.9					
May-03 2020	361.6	619.5					
May-10 2020	386.1	619.5					
May-17 2020	411.0	617.0					

# CONSUMER FINANCE ACCOUNTS ORIGINATED (THOUSANDS)							
WEEKEND	CURR YR	PREV YR					
May-24 2020	496.0	681.3					
May-31 2020	480.5	639.8					
Jun-07 2020	499.5	635.8					
Jun-14 2020	502.4	591.1					
Jun-21 2020	493.9	631.6					
Jun-28 2020	488.5	625.0					
Jul-05 2020	530.8	627.3					
Jul-12 2020	495.3	621.6					
Jul-19 2020	468.7	601.1					
Jul-26 2020	471.0	590.6					
Aug-02 2020	488.4	605.5					
Aug-09 2020	511.0	603.2					

# CONSUMER FINANCE ACCOUNTS ORIGINATED (THOUSANDS)							
WEEKEND	CURR YR	PREV YR					
Aug-16 2020	512.1	586.3					
Aug-23 2020	517.1	581.5					
Aug-30 2020	527.9	643.2					
Sep-06 2020	594.8	593.4					
Sep-13 2020	527.4	568.1					
Sep-20 2020	505.0	549.2					
Sep-27 2020	495.1	564.8					
Oct-04 2020	518.8	597.7					
Oct-11 2020	519.1	580.1					
Oct-18 2020	506.0	560.1					
Oct-25 2020	507.4	601.9					
Nov-01 2020	502.9	582.7					

# CONSUMER FINANCE ACCOUNTS ORIGINATED (THOUSANDS)							
WEEKEND	CURR YR	PREV YR					
Nov-08 2020	541.0	635.9					
Nov-15 2020	586.7	632.1					
Nov-22 2020	654.9	745.5					
Nov-29 2020	662.3	834.6					
Dec-06 2020	669.9	757.2					
Dec-13 2020	580.3	666.7					
Dec-20 2020	559.7	662.5					
Dec-27 2020	392.5	452.6					
Jan-03 2021	397.3	318.2					
Jan-10 2021	363.7	517.9					
Jan-17 2021	371.4	510.0					
Jan-24 2021	340.2	497.7					

# CONSUMER FINANCE ACCOUNTS ORIGINATED (THOUSANDS)						
WEEKEND CURR YR PREV YR						
Jan-31 2021	345.8	562.1				
Feb-07 2021	155.0	508.7				
Feb-14 2021	75.6	533.8				

## Consumer Finance Loan Originations: Accounts

Number of Accounts in Thousands; NSA. Average FICO® Score 9



# CONSUMER FINANCE ACCOUNTS ORIGINATED (THOUSANDS)							
WEEKEND	CURR YR	PREV YR					
Mar-01 2020	501.1	491.6					
Mar-08 2020	552.7	493.6					
Mar-15 2020	522.5	517.6					
Mar-22 2020	425.4	717.5					
Mar-29 2020	333.8	573.1					
Apr-05 2020	327.5	615.3					
Apr-12 2020	303.8	585.4					
Apr-19 2020	301.5	578.3					
Apr-26 2020	325.2	583.9					
May-03 2020	361.6	619.5					
May-10 2020	386.1	619.5					
May-17 2020	411.0	617.0					

# CONSUMER FINANCE ACCOUNTS ORIGINATED (THOUSANDS)						
WEEKEND	CURR YR	PREV YR				
May-24 2020	496.0	681.3				
May-31 2020	480.5	639.8				
Jun-07 2020	499.5	635.8				
Jun-14 2020	502.4	591.1				
Jun-21 2020	493.9	631.6				
Jun-28 2020	488.5	625.0				
Jul-05 2020	530.8	627.3				
Jul-12 2020	495.3	621.6				
Jul-19 2020	468.7	601.1				
Jul-26 2020	471.0	590.6				
Aug-02 2020	488.4	605.5				
Aug-09 2020	511.0	603.2				

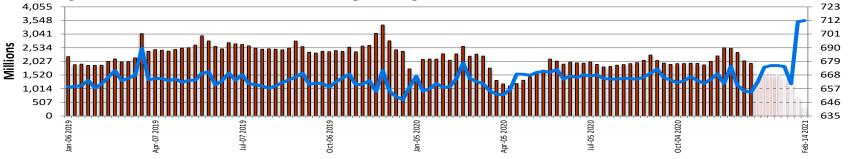
# CONSUMER FINANCE ACCOUNTS ORIGINATED (THOUSANDS)							
WEEKEND	CURR YR	PREV YR					
Aug-16 2020	512.1	586.3					
Aug-23 2020	517.1	581.5					
Aug-30 2020	527.9	643.2					
Sep-06 2020	594.8	593.4					
Sep-13 2020	527.4	568.1					
Sep-20 2020	505.0	549.2					
Sep-27 2020	495.1	564.8					
Oct-04 2020	518.8	597.7					
Oct-11 2020	519.1	580.1					
Oct-18 2020	506.0	560.1					
Oct-25 2020	507.4	601.9					
Nov-01 2020	502.9	582.7					

# CONSUMER FINANCE ACCOUNTS ORIGINATED (THOUSANDS)							
WEEKEND	CURR YR	PREV YR					
Nov-08 2020	541.0	635.9					
Nov-15 2020	586.7	632.1					
Nov-22 2020	654.9	745.5					
Nov-29 2020	662.3	834.6					
Dec-06 2020	669.9	757.2					
Dec-13 2020	580.3	666.7					
Dec-20 2020	559.7	662.5					
Dec-27 2020	392.5	452.6					
Jan-03 2021	397.3	318.2					
Jan-10 2021	363.7	517.9					
Jan-17 2021	371.4	510.0					
Jan-24 2021	340.2	497.7					

# CONSUMER FINANCE ACCOUNTS ORIGINATED (THOUSANDS)						
WEEKEND CURR YR PREV YR						
Jan-31 2021	345.8	562.1				
Feb-07 2021	155.0	508.7				
Feb-14 2021	75.6	533.8				

## Consumer Finance Loan Originations: Credit Limits

Total Origination Balances in \$Millions; NSA. Average VantageScore® 3.0



New Trades

TOTAL CONSUMER FINANCE BALANCES ORIGINATED (MILLIONS)											
WEEKEND	CURR YR	PREV YR									
Mar-01 2020	\$2,221.5	\$2,006.7									
Mar-08 2020	\$2,296.4	\$2,020.2									
Mar-15 2020	\$2,225.9	\$2,162.1									
Mar-22 2020	\$1,779.7	\$3,061.6									
Mar-29 2020	\$1,322.8	\$2,407.7									
Apr-05 2020	\$1,191.8	\$2,465.1									
Apr-12 2020	\$1,111.0	\$2,443.3									
Apr-19 2020	\$1,206.2	\$2,410.7									
Apr-26 2020	\$1,327.7	\$2,473.1									
May-03 2020	\$1,452.2	\$2,523.2									
May-10 2020	\$1,572.9	\$2,535.5									
May-17 2020	\$1,701.3	\$2,634.9									

TOTAL CONSUMER FINANCE BALANCES ORIGINATED (MILLIONS)										
WEEKEND	CURR YR	PREV YR								
May-24 2020	\$2,113.7	\$2,980.9								
May-31 2020	\$2,038.2	\$2,789.4								
Jun-07 2020	\$1,926.9	\$2,585.9								
Jun-14 2020	\$2,001.9	\$2,492.6								
Jun-21 2020	\$1,972.6	\$2,723.0								
Jun-28 2020	\$1,960.2	\$2,682.1								
Jul-05 2020	\$2,004.6	\$2,656.5								
Jul-12 2020	\$1,920.2	\$2,607.8								
Jul-19 2020	\$1,822.0	\$2,522.3								
Jul-26 2020	\$1,840.1	\$2,479.8								
Aug-02 2020	\$1,888.7	\$2,492.8								
Aug-09 2020	\$1,909.7	\$2,480.1								

•	iew maacs	• • • •	5.0											
	TOTAL CONSUMER FINANCE BALANCES ORIGINATED (MILLIONS													
	WEEKEND	CURR YR	PREV YR											
	Aug-16 2020	\$1,945.4	\$2,461.0											
	Aug-23 2020	\$1,981.0	\$2,524.6											
	Aug-30 2020	\$2,067.8	\$2,786.0											
	Sep-06 2020	\$2,265.5	\$2,575.9											
	Sep-13 2020	\$2,060.3	\$2,373.5											
	Sep-20 2020	\$1,963.5	\$2,340.2											
	Sep-27 2020	\$1,920.7	\$2,405.5											
	Oct-04 2020	\$1,944.4	\$2,388.9											
	Oct-11 2020	\$1,948.2	\$2,431.1											
	Oct-18 2020	\$1,962.0	\$2,402.0											
	Oct-25 2020	\$1,952.7	\$2,556.8											
	Nov-01 2020	\$1,898.9	\$2,384.5											

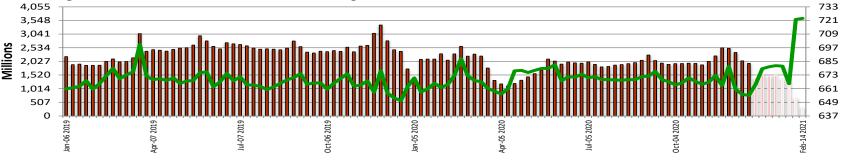
TOTAL CONSUMER FINANCE BALANCES ORIGINATED (MILLIONS)											
WEEKEND	CURR YR	PREV YR									
Nov-08 2020	\$2,028.9	\$2,596.4									
Nov-15 2020	\$2,230.7	\$2,622.7									
Nov-22 2020	\$2,533.1	\$3,071.9									
Nov-29 2020	\$2,515.9	\$3,378.7									
Dec-06 2020	\$2,359.7	\$2,792.9									
Dec-13 2020	\$2,048.7	\$2,460.7									
Dec-20 2020	\$1,957.3	\$2,401.0									
Dec-27 2020	\$1,409.3	\$1,748.2									
Jan-03 2021	\$1,569.5	\$1,275.3									
Jan-10 2021	\$1,474.6	\$2,102.0									
Jan-17 2021	\$1,518.5	\$2,116.5									
Jan-24 2021	\$1,390.7	\$2,115.4									

TOTAL CONSUMER FINANCE BALANCES ORIGINATED (MILLIONS)											
WEEKEND	CURR YR	PREV YR									
Jan-31 2021	\$1,294.9	\$2,309.0									
Feb-07 2021	\$680.4	\$2,074.9									
Feb-14 2021	\$317.7	\$2,308.0									



## Consumer Finance Loan Originations: Credit Limits

Total Origination Balances in \$Millions; NSA. Average FICO® Score 9



**New Trades** 

TOTAL CONSUMER FINANCE BALANCES ORIGINATED (MILLIONS)											
WEEKEND	CURR YR	PREV YR									
Mar-01 2020	\$2,221.5	\$2,006.7									
Mar-08 2020	\$2,296.4	\$2,020.2									
Mar-15 2020	\$2,225.9	\$2,162.1									
Mar-22 2020	\$1,779.7	\$3,061.6									
Mar-29 2020	\$1,322.8	\$2,407.7									
Apr-05 2020	\$1,191.8	\$2,465.1									
Apr-12 2020	\$1,111.0	\$2,443.3									
Apr-19 2020	\$1,206.2	\$2,410.7									
Apr-26 2020	\$1,327.7	\$2,473.1									
May-03 2020	\$1,452.2	\$2,523.2									
May-10 2020	\$1,572.9	\$2,535.5									
May-17 2020	\$1,701.3	\$2,634.9									

TOTAL CONSUMER FINANCE BALANCES ORIGINATED (MILLIONS)											
WEEKEND	CURR YR	PREV YR									
May-24 2020	\$2,113.7	\$2,980.9									
May-31 2020	\$2,038.2	\$2,789.4									
Jun-07 2020	\$1,926.9	\$2,585.9									
Jun-14 2020	\$2,001.9	\$2,492.6									
Jun-21 2020	\$1,972.6	\$2,723.0									
Jun-28 2020	\$1,960.2	\$2,682.1									
Jul-05 2020	\$2,004.6	\$2,656.5									
Jul-12 2020	\$1,920.2	\$2,607.8									
Jul-19 2020	\$1,822.0	\$2,522.3									
Jul-26 2020	\$1,840.1	\$2,479.8									
Aug-02 2020	\$1,888.7	\$2,492.8									
Aug-09 2020	\$1,909.7	\$2,480.1									

TOTAL CONSUMER FINANCE BALANCES ORIGINATED (MILLIONS)												
WEEKEND	CURR YR	PREV YR										
Aug-16 2020	\$1,945.4	\$2,461.0										
Aug-23 2020	\$1,981.0	\$2,524.6										
Aug-30 2020	\$2,067.8	\$2,786.0										
Sep-06 2020	\$2,265.5	\$2,575.9										
Sep-13 2020	\$2,060.3	\$2,373.5										
Sep-20 2020	\$1,963.5	\$2,340.2										
Sep-27 2020	\$1,920.7	\$2,405.5										
Oct-04 2020	\$1,944.4	\$2,388.9										
Oct-11 2020	\$1,948.2	\$2,431.1										
Oct-18 2020	\$1,962.0	\$2,402.0										
Oct-25 2020	\$1,952.7	\$2,556.8										
Nov-01 2020	\$1,898.9	\$2,384.5										

FICO® Score 9

TOTAL CONSUMER FINANCE BALANCES ORIGINATED (MILLIONS)										
WEEKEND	CURR YR	PREV YR								
Nov-08 2020	\$2,028.9	\$2,596.4								
Nov-15 2020	\$2,230.7	\$2,622.7								
Nov-22 2020	\$2,533.1	\$3,071.9								
Nov-29 2020	\$2,515.9	\$3,378.7								
Dec-06 2020	\$2,359.7	\$2,792.9								
Dec-13 2020	\$2,048.7	\$2,460.7								
Dec-20 2020	\$1,957.3	\$2,401.0								
Dec-27 2020	\$1,409.3	\$1,748.2								
Jan-03 2021	\$1,569.5	\$1,275.3								
Jan-10 2021	\$1,474.6	\$2,102.0								
Jan-17 2021	\$1,518.5	\$2,116.5								
Jan-24 2021	\$1,390.7	\$2,115.4								

TOTAL CONSUMER FINANCE BALANCES ORIGINATED (MILLIONS)											
WEEKEND	CURR YR	PREV YR									
Jan-31 2021	\$1,294.9	\$2,309.0									
Feb-07 2021	\$680.4	\$2,074.9									
Feb-14 2021	\$317.7	\$2,308.0									



## Subprime Consumer Finance Originations: Accounts

Number of Accounts in Thousands; NSA. Subprime Accounts, Average VantageScore® 3.0 Subprime accounts defined as those with borrower's origination VantageScore® 3.0 less than 620



								New Trac	aes —	VS~ 3	5.0								
# SUBPRIME CONSUMER FINANCE ACCOUNTS  # SUBPRIME CONSUMER FINANCE ACCOUNTS  ORIGINATED (THOUSANDS)						# SUBPRIME CONSUMER FINANCE ACCOUNTS ORIGINATED (THOUSANDS)  # SUBPRIME CONSUMER FINANCE ACCOUNTS ORIGINATED (THOUSANDS)						NTS # SUBPRIME CONSUMER FINANCE AC ORIGINATED (THOUSANDS)							
WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	%
Mar-01 2020	165.4	166.4	33.0%	May-24 2020	154.7	216.9	31.2%	Aug-16 2020	170.0	200.3	33.2%	Nov-08 2020	182.1	224.9	33.7%	Jan-31 2021	119.9	205.1	
Mar-08 2020	189.9	162.3	34.4%	May-31 2020	145.5	199.5	30.3%	Aug-23 2020	173.9	193.2	33.6%	Nov-15 2020	183.4	214.2	31.3%	Feb-07 2021	15.1	183.1	
Mar-15 2020	183.4	166.5	35.1%	Jun-07 2020	168.1	225.4	33.7%	Aug-30 2020	174.6	211.2	33.1%	Nov-22 2020	230.4	284.9	35.2%	Feb-14 2021	6.9	177.7	L
Mar-22 2020	159.2	181.9	37.4%	Jun-14 2020	162.8	199.5	32.4%	Sep-06 2020	189.6	185.8	31.9%	Nov-29 2020	196.1	261.3	29.6%				
Mar-29 2020	129.4	197.4	38.8%	Jun-21 2020	163.9	197.7	33.2%	Sep-13 2020	158.0	199.3	29.9%	Dec-06 2020	242.9	290.4	36.3%				
Apr-05 2020	127.9	208.8	39.0%	Jun-28 2020	157.5	211.8	32.2%	Sep-20 2020	164.9	190.6	32.7%	Dec-13 2020	218.8	265.6	37.7%				
Apr-12 2020	112.0	195.6	36.9%	Jul-05 2020	175.5	201.8	33.1%	Sep-27 2020	167.1	198.6	33.8%	Dec-20 2020	213.2	270.2	38.1%				
Apr-19 2020	92.2	197.6	30.6%	Jul-12 2020	157.0	217.1	31.7%	Oct-04 2020	180.8	216.9	34.8%	Dec-27 2020	133.8	162.8	34.1%				
Apr-26 2020	101.3	197.0	31.2%	Jul-19 2020	154.3	209.9	32.9%	Oct-11 2020	175.9	199.4	33.9%	Jan-03 2021	114.3	103.0	28.8%				
May-03 2020	114.4	217.2	31.6%	Jul-26 2020	156.7	210.0	33.3%	Oct-18 2020	163.9	185.5	32.4%	Jan-10 2021	100.9	193.4	27.7%				

171.9

176.5

194.0

208.1

33.9% Jan-17 2021

35.1% Jan-24 2021

Source: Equifax Inc.

211.9

210.1

30.4% Aug-02 2020

30.3% Aug-09 2020

164.2

169.0

220.7

213.2

33.6% Oct-25 2020

33.1% Nov-01 2020



117.4

124.4

May-10 2020

May-17 2020

185.2

27.7%

28.3%

102.9

96.2

CCOUNTS

% TOTAL 34.7% 9.7% 9.1%

## Subprime Consumer Finance Originations: Accounts

Number of Accounts in Thousands; NSA. Subprime Accounts, Average FICO® Score 9 Subprime accounts defined as those with borrower's origination FICO® Score 9 less than 620



	New Trades → FICO® Score 9																		
# SUBPRIME CONSUMER FINANCE ACCOUNTS ORIGINATED (THOUSANDS)				# SUBPRIME ORI		FINANCE A		# SUBPRIME CONSUMER FINANCE ACCOUNTS ORIGINATED (THOUSANDS)				# SUBPRIME CONSUMER FINANCE ACCOUNTS ORIGINATED (THOUSANDS)				# SUBPRIME CONSUMER FINANCE ACCOUNTS ORIGINATED (THOUSANDS)			
WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL
Mar-01 2020	147.4	149.4	29.4%	May-24 2020	137.4	199.7	27.7%	Aug-16 2020	162.2	186.8	31.7%	Nov-08 2020	175.7	210.1	32.5%	Jan-31 2021	111.4	189.3	32.2%
Mar-08 2020	173.0	143.8	31.3%	May-31 2020	128.1	185.0	26.7%	Aug-23 2020	164.0	178.8	31.7%	Nov-15 2020	175.0	198.0	29.8%	Feb-07 2021	12.6	166.2	8.1%
Mar-15 2020	165.3	146.1	31.6%	Jun-07 2020	160.5	214.9	32.1%	Aug-30 2020	163.7	196.8	31.0%	Nov-22 2020	219.7	265.1	33.5%	Feb-14 2021	5.8	158.7	7.6%
Mar-22 2020	141.7	158.7	33.3%	Jun-14 2020	154.0	188.0	30.7%	Sep-06 2020	183.3	174.1	30.8%	Nov-29 2020	183.5	241.4	27.7%				
Mar-29 2020	115.3	174.0	34.5%	Jun-21 2020	153.2	184.1	31.0%	Sep-13 2020	152.3	184.4	28.9%	Dec-06 2020	235.5	273.3	35.2%				
Apr-05 2020	118.2	196.0	36.1%	Jun-28 2020	146.0	197.9	29.9%	Sep-20 2020	158.4	175.5	31.4%	Dec-13 2020	212.4	248.1	36.6%				
Apr-12 2020	103.5	180.6	34.1%	Jul-05 2020	168.2	191.4	31.7%	Sep-27 2020	159.9	181.9	32.3%	Dec-20 2020	205.8	252.2	36.8%				
Apr-19 2020	82.0	181.6	27.2%	Jul-12 2020	150.5	203.0	30.4%	Oct-04 2020	173.8	205.9	33.5%	Dec-27 2020	128.2	150.5	32.7%				
Apr-26 2020	89.5	179.5	27.5%	Jul-19 2020	147.3	195.0	31.4%	Oct-11 2020	168.5	187.0	32.5%	Jan-03 2021	109.3	97.7	27.5%				

155.5

162.9

167.5

Oct-18 2020

31.9% Oct-25 2020

31.8% Nov-01 2020

172.4

179.2

195.1

30.7% Jan-10 2021

32.1% Jan-17 2021

33.3% Jan-24 2021

Source: Equifax Inc.

203.9

197.8

194.9

6 Jul-26 2020

27.6% Aug-02 2020

27.1% Aug-09 2020

147.8

156.0

162.4

194.8

208.2

200.0



103.0

106.5

111.3

May-03 2020

May-10 2020

May-17 2020

181.6

170.9

159.0

26.2%

25.8%

25.9%

95.3

95.7

88.2

## Subprime Consumer Fin. Originations: Credit Limits

Total Balances in \$Millions; NSA. Subprime Accounts, Average VantageScore® 3.0 Subprime accounts defined as those with borrower's origination VantageScore® 3.0 less than 620



New Irades VS® 3.0																			
	BPRIME CO			TOTAL SUBPRIME CONSUMER FINANCE BALANCES ORIGINATED (MILLIONS)				TOTAL SUBPRIME CONSUMER FINANCE BALANCES ORIGINATED (MILLIONS)				TOTAL SUBPRIME CONSUMER FINANCE BALANCES ORIGINATED (MILLIONS)				TOTAL SUBPRIME CONSUMER FINANCE BALANCES ORIGINATED (MILLIONS)			
WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL
Mar-01 2020	\$417.5	\$382.7	18.8%	May-24 2020	\$380.0	\$538.1	18.0%	Aug-16 2020	\$365.4	\$468.6	18.8%	Nov-08 2020	\$395.8	\$507.6	19.5%	Jan-31 2021	\$275.7	\$466.2	21.3%
Mar-08 2020	\$434.1	\$372.1	18.9%	May-31 2020	\$325.2	\$468.8	16.0%	Aug-23 2020	\$383.0	\$465.7	19.3%	Nov-15 2020	\$401.3	\$494.2	18.0%	Feb-07 2021	\$37.6	\$409.5	5.5%
Mar-15 2020	\$431.2	\$390.5	19.4%	Jun-07 2020	\$344.5	\$510.6	17.9%	Aug-30 2020	\$385.6	\$490.9	18.6%	Nov-22 2020	\$610.0	\$762.1	24.1%	Feb-14 2021	\$12.2	\$412.0	3.8%
Mar-22 2020	\$376.0	\$435.8	21.1%	Jun-14 2020	\$347.4	\$472.4	17.4%	Sep-06 2020	\$398.1	\$404.9	17.6%	Nov-29 2020	\$438.9	\$579.4	17.4%				
Mar-29 2020	\$286.1	\$465.0	21.6%	Jun-21 2020	\$365.2	\$485.2	18.5%	Sep-13 2020	\$335.6	\$455.6	16.3%	Dec-06 2020	\$511.2	\$606.3	21.7%				
Apr-05 2020	\$256.1	\$450.4	21.5%	Jun-28 2020	\$358.0	\$509.4	18.3%	Sep-20 2020	\$371.2	\$450.8	18.9%	Dec-13 2020	\$461.6	\$565.9	22.5%				
Apr-12 2020	\$222.4	\$449.1	20.0%	Jul-05 2020	\$358.2	\$447.2	17.9%	Sep-27 2020	\$377.2	\$468.6	19.6%	Dec-20 2020	\$452.7	\$577.0	23.1%				
Apr-19 2020	\$209.2	\$462.1	17.3%	Jul-12 2020	\$346.2	\$514.0	18.0%	Oct-04 2020	\$383.4	\$466.1	19.7%	Dec-27 2020	\$275.6	\$339.0	19.6%				

\$383.6

\$360.8

\$382.7

\$380.0

\$449.4

\$433.6

\$455.0

\$461.7

19.7% Jan-03 2021

18.4% Jan-10 2021

19.6% Jan-17 2021

20.0% Jan-24 2021

Source: Equifax Inc.

\$466.5

\$481.8

\$485.1

\$526.0

18.2% Jul-19 2020

17.6% Jul-26 2020

16.7% Aug-02 2020

16.7% Aug-09 2020

\$346.7

\$360.5

\$369.6

\$357.7

\$504.1

\$501.3

\$505.2

\$496.0

19.0%

19.6%

Oct-11 2020

Oct-18 2020

19.6% Oct-25 2020

18.7% Nov-01 2020



\$241.7

\$255.6

\$263.3

\$283.4

Apr-26 2020

May-03 2020

May-10 2020

May-17 2020

\$197.2

\$428.7

\$430.1

15.9%

16.3%

16.7%

17.7%

\$249.6

\$239.6

\$253.9

\$246.8

## Subprime Consumer Fin. Originations: Credit Limits

Total Balances in \$Millions; NSA. Subprime Accounts, Average FICO® Score 9 Subprime accounts defined as those with borrower's origination FICO® Score 9 less than 620



The states — The states																			
	BPRIME CO		TOTAL SUBPRIME CONSUMER FINANCE BALANCES ORIGINATED (MILLIONS)				TOTAL SUBPRIME CONSUMER FINANCE BALANCES ORIGINATED (MILLIONS)				TOTAL SUBPRIME CONSUMER FINANCE BALANCES ORIGINATED (MILLIONS)				TOTAL SUBPRIME CONSUMER FINANCE BALANCES ORIGINATED (MILLIONS)				
WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL
Mar-01 2020	\$339.7	\$314.0	15.3%	May-24 2020	\$328.5	\$465.1	15.5%	Aug-16 2020	\$333.9	\$405.3	17.2%	Nov-08 2020	\$361.4	\$436.0	17.8%	Jan-31 2021	\$245.3	\$400.0	18.9%
Mar-08 2020	\$350.7	\$303.0	15.3%	May-31 2020	\$274.5	\$404.6	13.5%	Aug-23 2020	\$347.1	\$399.5	17.5%	Nov-15 2020	\$363.8	\$425.0	16.3%	Feb-07 2021	\$29.3	\$339.9	4.3%
Mar-15 2020	\$352.3	\$316.4	15.8%	Jun-07 2020	\$315.8	\$444.8	16.4%	Aug-30 2020	\$349.2	\$428.2	16.9%	Nov-22 2020	\$565.8	\$681.1	22.3%	Feb-14 2021	\$9.4	\$337.1	3.0%
Mar-22 2020	\$302.4	\$347.5	17.0%	Jun-14 2020	\$315.1	\$411.2	15.7%	Sep-06 2020	\$364.0	\$345.0	16.1%	Nov-29 2020	\$398.3	\$507.1	15.8%				
Mar-29 2020	\$239.0	\$377.1	18.1%	Jun-21 2020	\$329.5	\$419.5	16.7%	Sep-13 2020	\$306.8	\$390.9	14.9%	Dec-06 2020	\$472.8	\$531.7	20.0%				
Apr-05 2020	\$223.2	\$382.3	18.7%	Jun-28 2020	\$319.5	\$446.6	16.3%	Sep-20 2020	\$338.8	\$385.2	17.3%	Dec-13 2020	\$427.5	\$497.3	20.9%				
Apr-12 2020	\$195.6	\$377.1	17.6%	Jul-05 2020	\$328.5	\$385.8	16.4%	Sep-27 2020	\$349.2	\$398.8	18.2%	Dec-20 2020	\$422.1	\$508.7	21.6%				
Apr-19 2020	\$178.0	\$386.9	14.8%	Jul-12 2020	\$316.1	\$440.2	16.5%	Oct-04 2020	\$350.9	\$404.3	18.0%	Dec-27 2020	\$255.0	\$294.6	18.1%				

\$346.2

\$325.4

\$347.2

\$347.1

Oct-11 2020

Oct-18 2020

Oct-25 2020

17.1% Nov-01 2020

\$384.8

\$370.1

\$390.4

\$400.9

17.8% Jan-03 2021

16.6% Jan-10 2021

17.8% Jan-17 2021

18.3% Jan-24 2021

Source: Equifax Inc.

\$392.5

\$415.2

\$415.4

\$452.7

15.7% Jul-19 2020

15.2% Jul-26 2020

14.6% Aug-02 2020

14.4% Aug-09 2020

\$316.8

\$330.1

\$339.0

\$326.6

\$431.3

\$433.6

\$437.6

\$425.8



\$208.0

\$221.0

\$229.0

\$244.9

Apr-26 2020

May-03 2020

May-10 2020

May-17 2020

\$170.2

\$364.3

\$365.9

14.5%

14.3%

14.8%

15.7%

\$228.0

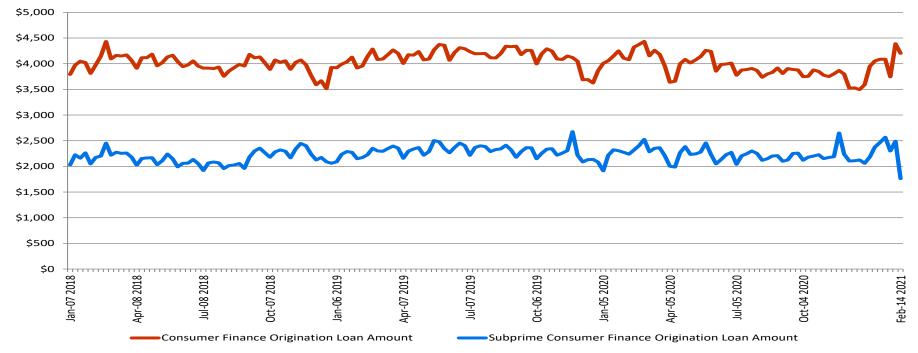
\$211.4

\$224.6

\$219.0

## Consumer Finance Average Origination Credit Limit

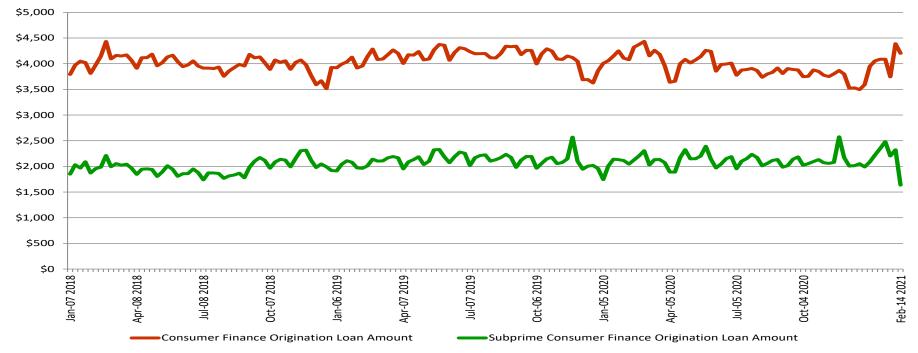
Average Origination Loan Credit Limit Over Time; NSA Subprime accounts defined as those with borrower's origination VantageScore® 3.0 less than 620





## Consumer Finance Average Origination Credit Limit

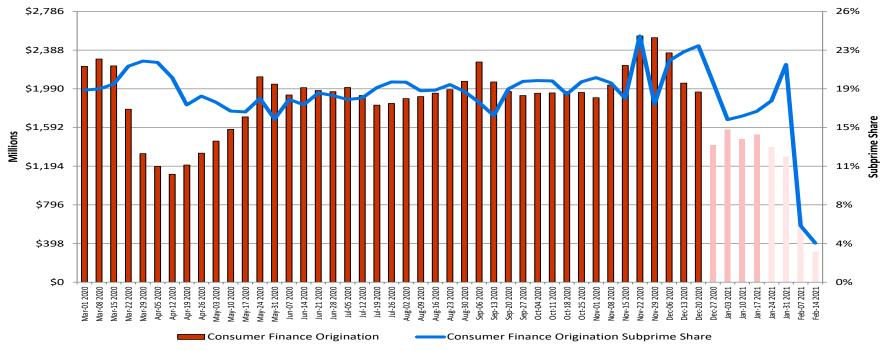
Average Origination Loan Credit Limit Over Time; NSA Subprime accounts defined as those with borrower's origination FICO® Score 9 less than 620





## Consumer Finance Origination Credit Limits

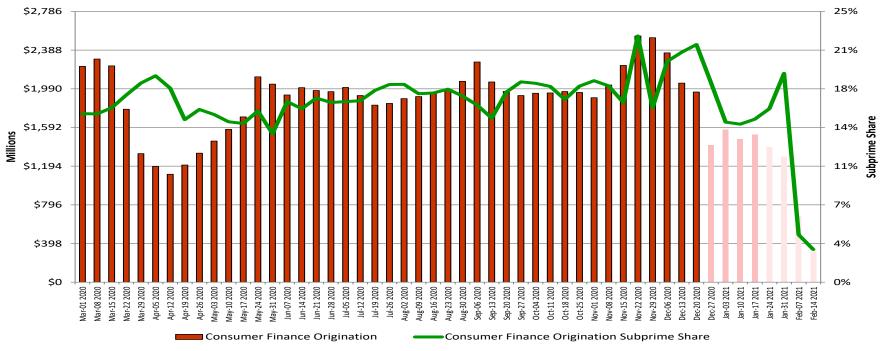
Total Balances in \$Millions; Subprime Share of Total Origination Credit Limits (%); NSA Subprime accounts defined as those with borrower's origination VantageScore® 3.0 less than 620





## **Consumer Finance Origination Credit Limits**

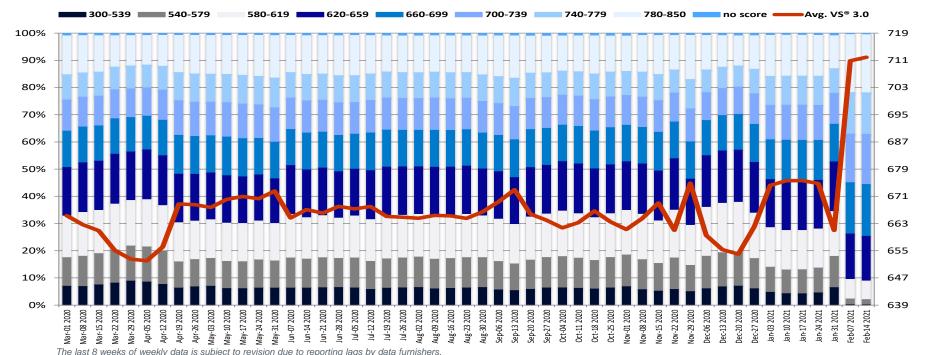
Total Balances in \$Millions; Subprime Share of Total Origination Credit Limits (%); NSA Subprime accounts defined as those with borrower's origination FICO® Score 9 less than 620





## Consumer Finance Loan Origination Risk

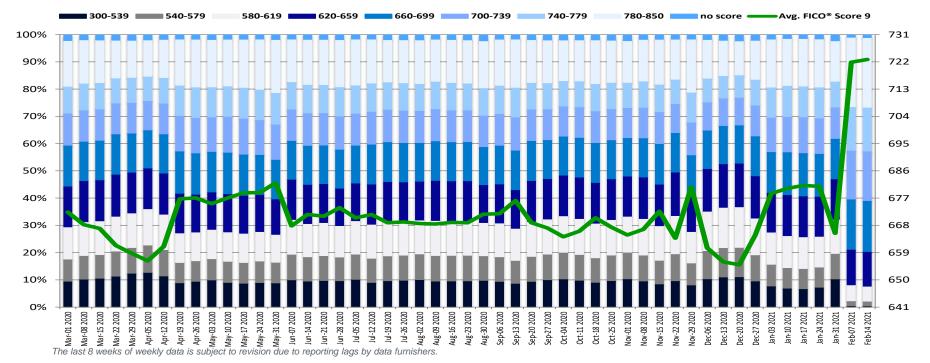
VantageScore® 3.0 Distribution for Consumer Finance Loan Originations by Week (Percent of Accounts)





## Consumer Finance Loan Origination Risk

FICO® Score 9 Distribution for Consumer Finance Loan Originations by Week (Percent of Accounts)





## Credit Trends Originations: Consumer Finance Installment Loans



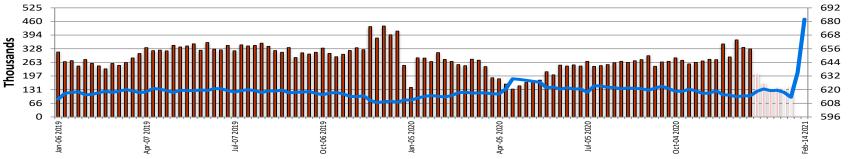
## Consumer Finance Installment Loan Originations Observations Originations through February 14, 2021 reported as of February 16, 2021

- Around 800 consumer finance (CF) installment loans were originated in the week ending February 14th.
- The total dollar amount of CF installment loans originated in the week ending February 14th is \$6.8 million.
- The average loan amount for CF installment loans issued in the week ending February 14th was \$9,047. The average loan amount on new subprime CF installment loans was \$5,035.
- It is important to note that for the week ending February 14th, there was low weekly volume for CF Installment subprime accounts.



## Consumer Finance Installment Loan Originations: Accounts

Number of Accounts in Thousands; NSA. Average VantageScore® 3.0



**New Trades** 

# CONSUMER FINANCE INSTALLMENT ACCOUNTS ORIGINATED (THOUSANDS)		
WEEKEND	CURR YR	PREV YR
Mar-01 2020	247.0	257.8
Mar-08 2020	278.2	248.8
Mar-15 2020	273.5	262.2
Mar-22 2020	242.6	284.4
Mar-29 2020	188.8	305.6
Apr-05 2020	183.7	334.0
Apr-12 2020	158.6	319.1
Apr-19 2020	134.6	322.0
Apr-26 2020	149.7	318.0
May-03 2020	165.9	345.3
May-10 2020	170.1	337.0
May-17 2020	177.2	341.8

# CONSUMER FINANCE INSTALLMENT ACCOUNTS ORIGINATED (THOUSANDS)		
WEEKEND	CURR YR	PREV YR
May-24 2020	218.0	352.0
May-31 2020	203.0	321.2
Jun-07 2020	249.5	358.7
Jun-14 2020	245.1	326.8
Jun-21 2020	251.1	323.1
Jun-28 2020	245.5	344.9
Jul-05 2020	268.3	318.6
Jul-12 2020	243.8	347.2
Jul-19 2020	247.7	342.0
Jul-26 2020	252.6	344.4
Aug-02 2020	261.0	355.2
Aug-09 2020	268.2	340.1

# CONSUMER FINANCE INSTALLMENT ACCOUNTS ORIGINATED (THOUSANDS)		
WEEKEND	CURR YR	PREV YR
Aug-16 2020	263.1	319.9
Aug-23 2020	271.0	311.5
Aug-30 2020	276.0	334.3
Sep-06 2020	295.2	286.6
Sep-13 2020	244.4	309.0
Sep-20 2020	264.8	302.8
Sep-27 2020	268.0	311.9
Oct-04 2020	284.8	331.9
Oct-11 2020	273.1	306.4
Oct-18 2020	255.4	290.1
Oct-25 2020	263.4	302.0
Nov-01 2020	269.6	320.2

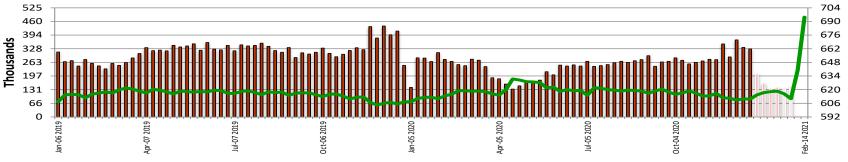
# CONSUMER FINANCE INSTALLMENT ACCOUNTS ORIGINATED (THOUSANDS)		
WEEKEND	CURR YR	PREV YR
Nov-08 2020	277.7	333.2
Nov-15 2020	276.3	324.0
Nov-22 2020	351.7	435.0
Nov-29 2020	288.9	380.0
Dec-06 2020	371.3	437.7
Dec-13 2020	335.0	396.1
Dec-20 2020	328.0	413.8
Dec-27 2020	207.6	248.4
Jan-03 2021	162.1	142.4
Jan-10 2021	137.1	284.8
Jan-17 2021	142.6	283.8
Jan-24 2021	140.8	267.0

# CONSUMER FINANCE INSTALLMENT ACCOUNTS ORIGINATED (THOUSANDS)		
WEEKEND CURR YR PREV YR		
Jan-31 2021	146.6	309.9
Feb-07 2021	8.5	277.2
Feb-14 2021	0.8	267.5



## Consumer Finance Installment Loan Originations: Accounts

Number of Accounts in Thousands; NSA. Average FICO® Score 9



**New Trades** 

# CONSUMER FINANCE INSTALLMENT ACCOUNTS ORIGINATED (THOUSANDS)		
WEEKEND	CURR YR	PREV YR
Mar-01 2020	247.0	257.8
Mar-08 2020	278.2	248.8
Mar-15 2020	273.5	262.2
Mar-22 2020	242.6	284.4
Mar-29 2020	188.8	305.6
Apr-05 2020	183.7	334.0
Apr-12 2020	158.6	319.1
Apr-19 2020	134.6	322.0
Apr-26 2020	149.7	318.0
May-03 2020	165.9	345.3
May-10 2020	170.1	337.0
May-17 2020	177.2	341.8

# CONSUMER FINANCE INSTALLMENT ACCOUNTS ORIGINATED (THOUSANDS)		
WEEKEND	CURR YR	PREV YR
May-24 2020	218.0	352.0
May-31 2020	203.0	321.2
Jun-07 2020	249.5	358.7
Jun-14 2020	245.1	326.8
Jun-21 2020	251.1	323.1
Jun-28 2020	245.5	344.9
Jul-05 2020	268.3	318.6
Jul-12 2020	243.8	347.2
Jul-19 2020	247.7	342.0
Jul-26 2020	252.6	344.4
Aug-02 2020	261.0	355.2
Aug-09 2020	268.2	340.1

# CONSUMER FINANCE INSTALLMENT ACCOUNTS ORIGINATED (THOUSANDS)		
WEEKEND	CURR YR	PREV YR
Aug-16 2020	263.1	319.9
Aug-23 2020	271.0	311.5
Aug-30 2020	276.0	334.3
Sep-06 2020	295.2	286.6
Sep-13 2020	244.4	309.0
Sep-20 2020	264.8	302.8
Sep-27 2020	268.0	311.9
Oct-04 2020	284.8	331.9
Oct-11 2020	273.1	306.4
Oct-18 2020	255.4	290.1
Oct-25 2020	263.4	302.0
Nov-01 2020	269.6	320.2

FICO® Score 9

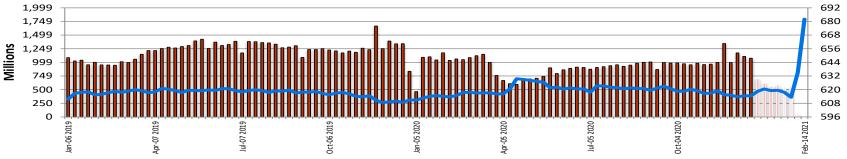
# CONSUMER FINANCE INSTALLMENT ACCOUNTS ORIGINATED (THOUSANDS)		
WEEKEND	CURR YR	PREV YR
Nov-08 2020	277.7	333.2
Nov-15 2020	276.3	324.0
Nov-22 2020	351.7	435.0
Nov-29 2020	288.9	380.0
Dec-06 2020	371.3	437.7
Dec-13 2020	335.0	396.1
Dec-20 2020	328.0	413.8
Dec-27 2020	207.6	248.4
Jan-03 2021	162.1	142.4
Jan-10 2021	137.1	284.8
Jan-17 2021	142.6	283.8
Jan-24 2021	140.8	267.0

# CONSUMER FINANCE INSTALLMENT ACCOUNTS ORIGINATED (THOUSANDS)		
WEEKEND CURR YR PREV YR		
Jan-31 2021	146.6	309.9
Feb-07 2021	8.5	277.2
Feb-14 2021	0.8	267.5



## Consumer Finance Installment Loan Originations: Balances

Total Origination Balances in \$Millions; NSA. Average VantageScore® 3.0



TOTAL CONSUMER FINANCE		
INSTALLMENT BALANCES ORIGINATED		
(N	/ILLIONS)	
WEEKEND	CURR YR	PREV YR
Mar-01 2020	\$1,087.5	\$1,012.2
Mar-08 2020	\$1,123.2	\$996.5
Mar-15 2020	\$1,148.9	\$1,059.6
Mar-22 2020	\$1,002.0	\$1,148.5
Mar-29 2020	\$761.9	\$1,216.7
Apr-05 2020	\$668.3	\$1,215.9
Apr-12 2020	\$610.2	\$1,254.4
Apr-19 2020	\$598.7	\$1,277.7
Apr-26 2020	\$667.0	\$1,264.3
May-03 2020	\$694.7	\$1,291.6
May-10 2020	\$710.6	\$1,309.9
May-17 2020	\$743.2	\$1,393.7

TOTAL CONSUMER FINANCE		
INSTALLMENT I	BALANCES O	RIGINATED
(1)	/ILLIONS)	
WEEKEND	CURR YR	PREV YR
May-24 2020	\$901.7	\$1,424.6
May-31 2020	\$796.1	\$1,255.8
Jun-07 2020	\$864.1	\$1,370.0
Jun-14 2020	\$891.3	\$1,308.9
Jun-21 2020	\$912.5	\$1,328.6
Jun-28 2020	\$907.1	\$1,388.0
Jul-05 2020	\$876.5	\$1,172.8
Jul-12 2020	\$906.1	\$1,382.6
Jul-19 2020	\$921.4	\$1,378.5
Jul-26 2020	\$940.6	\$1,363.0
Aug-02 2020	\$955.5	\$1,355.6
Aug-09 2020	\$927.0	\$1,334.6

New Trades	-VS	® 3.0
TOTAL CO	NSUMER FIN	IANCE
INSTALLMENT I	BALANCES O	RIGINATED
(N	MILLIONS)	
WEEKEND	CURR YR	PREV YR
Aug-16 2020	\$950.2	\$1,267.4
Aug-23 2020	\$985.0	\$1,280.4
Aug-30 2020	\$1,002.3	\$1,306.0
Sep-06 2020	\$1,006.8	\$1,091.1
Sep-13 2020	\$869.4	\$1,235.2
Sep-20 2020	\$997.5	\$1,234.5
Sep-27 2020	\$987.5	\$1,251.0
Oct-04 2020	\$989.5	\$1,226.3
Oct-11 2020	\$974.9	\$1,211.6
Oct-18 2020	\$956.3	\$1,173.6
Oct-25 2020	\$984.1	\$1,205.9
Nov-01 2020	\$961.1	\$1,185.5

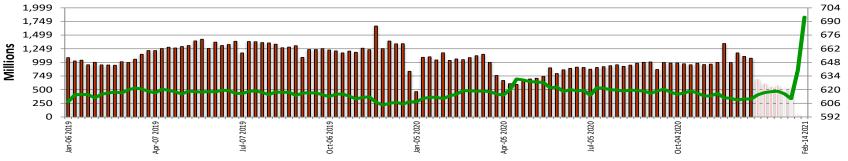
TOTAL CONSUMER FINANCE														
INSTALLMENT E	NSTALLMENT BALANCES ORIGINATED													
(MILLIONS)														
WEEKEND	CURR YR	PREV YR												
Nov-08 2020	\$969.5	\$1,259.2												
Nov-15 2020	\$999.5	\$1,233.4												
Nov-22 2020	\$1,345.8	\$1,665.5												
Nov-29 2020	\$997.2	\$1,252.5												
Dec-06 2020	\$1,173.4	\$1,390.5												
Dec-13 2020	\$1,110.5	\$1,340.6												
Dec-20 2020	\$1,077.9	\$1,342.2												
Dec-27 2020	\$695.0	\$837.5												
Jan-03 2021	\$613.7	\$465.9												
Jan-10 2021	\$555.5	\$1,093.3												
Jan-17 2021	\$583.9	\$1,102.5												
Jan-24 2021	\$533.3	\$1,044.1												

INSTALLMENT E	NSUMER FIN BALANCES O MILLIONS)	
WEEKEND	CURR YR	PREV YR
Jan-31 2021	\$541.4	\$1,175.7
Feb-07 2021	\$52.3	\$1,036.3
Feb-14 2021	\$6.8	\$1,062.4



## Consumer Finance Installment Loan Originations: Balances

Total Origination Balances in \$Millions; NSA. Average FICO® Score 9



TOTAL CONSUMER FINANCE												
INSTALLMENT I	BALANCES O	RIGINATED										
(1)	/ILLIONS)											
WEEKEND	CURR YR	PREV YR										
Mar-01 2020	\$1,087.5	\$1,012.2										
Mar-08 2020	\$1,123.2	\$996.5										
Mar-15 2020	\$1,148.9	\$1,059.6										
Mar-22 2020	\$1,002.0	\$1,148.5										
Mar-29 2020	\$761.9	\$1,216.7										
Apr-05 2020	\$668.3	\$1,215.9										
Apr-12 2020	\$610.2	\$1,254.4										
Apr-19 2020	\$598.7	\$1,277.7										
Apr-26 2020	\$667.0	\$1,264.3										
May-03 2020	\$694.7	\$1,291.6										
May-10 2020	\$710.6	\$1,309.9										
May-17 2020	\$743.2	\$1,393.7										

TOTAL CONSUMER FINANCE												
INSTALLMENT	BALANCES O	RIGINATED										
1)	MILLIONS)											
WEEKEND CURR YR PREV YR												
May-24 2020	\$901.7	\$1,424.6										
May-31 2020	\$796.1	\$1,255.8										
Jun-07 2020	\$864.1	\$1,370.0										
Jun-14 2020	\$891.3	\$1,308.9										
Jun-21 2020	\$912.5	\$1,328.6										
Jun-28 2020	\$907.1	\$1,388.0										
Jul-05 2020	\$876.5	\$1,172.8										
Jul-12 2020	\$906.1	\$1,382.6										
Jul-19 2020	\$921.4	\$1,378.5										
Jul-26 2020	\$940.6	\$1,363.0										
Aug-02 2020	\$955.5	\$1,355.6										
Aug-09 2020	\$927.0	\$1,334.6										

Trades 💳	—FICO®	Score 9											
TOTAL CONSUMER FINANCE INSTALLMENT BALANCES ORIGINATED													
(MILLIONS)													
WEEKEND CURR YR PREV YR													
Aug-16 2020	\$950.2	\$1,267.4											
Aug-23 2020	\$985.0	\$1,280.4											
Aug-30 2020	\$1,002.3	\$1,306.0											
Sep-06 2020	\$1,006.8	\$1,091.1											
Sep-13 2020	\$869.4	\$1,235.2											
Sep-20 2020	\$997.5	\$1,234.5											
Sep-27 2020	\$987.5	\$1,251.0											
Oct-04 2020	\$989.5	\$1,226.3											
Oct-11 2020	\$974.9	\$1,211.6											
Oct-18 2020	\$956.3	\$1,173.6											
Oct-25 2020	\$984.1	\$1,205.9											
Nov-01 2020	\$961.1	\$1,185.5											

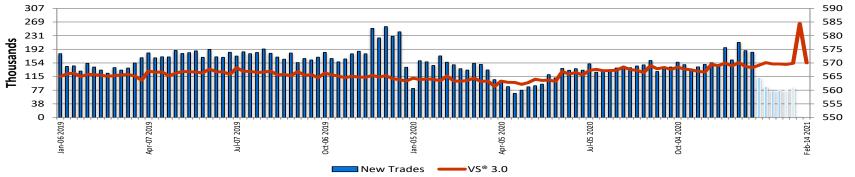
TOTAL CONSUMER FINANCE														
INSTALLMENT E	BALANCES O	RIGINATED												
(N	(MILLIONS)													
WEEKEND	CURR YR	PREV YR												
Nov-08 2020	\$969.5	\$1,259.2												
Nov-15 2020	\$999.5	\$1,233.4												
Nov-22 2020	\$1,345.8	\$1,665.5												
Nov-29 2020	\$997.2	\$1,252.5												
Dec-06 2020	\$1,173.4	\$1,390.5												
Dec-13 2020	\$1,110.5	\$1,340.6												
Dec-20 2020	\$1,077.9	\$1,342.2												
Dec-27 2020	\$695.0	\$837.5												
Jan-03 2021	\$613.7	\$465.9												
Jan-10 2021	\$555.5	\$1,093.3												
Jan-17 2021	\$583.9	\$1,102.5												
Jan-24 2021	\$533.3	\$1,044.1												

TOTAL CONSUMER FINANCE														
INSTALLMENT BALANCES ORIGINATED														
(MILLIONS)														
WEEKEND	CURR YR	PREV YR												
Jan-31 2021	\$541.4	\$1,175.7												
Feb-07 2021	\$52.3	\$1,036.3												
Feb-14 2021	\$6.8	\$1,062.4												



## Subprime Consumer Fin. Installment Loan Originations: Accounts

Number of Accounts in Thousands; NSA. Subprime Accounts, Average VantageScore® 3.0 Subprime accounts defined as those with borrower's origination VantageScore® 3.0 less than 620



	New Hades — V3 5.6																
# SUBPRIME C	ONSUMER F			# SUBPRIME C ACCOUNT	ONSUMER F			# SUBPRIME C		FINANCE INS		# SUBPRIME C	# SUBPRIME CONS ACCOUNTS OF				
WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CUI
Mar-01 2020	133.9	140.6	54.2%	May-24 2020	120.9	187.9	55.4%	Aug-16 2020	140.5	170.5	53.4%	Nov-08 2020	154.3	186.8	55.5%	Jan-31 2021	
Mar-08 2020	153.2	134.0	55.1%	May-31 2020	111.7	169.9	55.0%	Aug-23 2020	145.3	164.6	53.6%	Nov-15 2020	149.3	179.5	54.1%	Feb-07 2021	
Mar-15 2020	149.9	139.6	54.8%	Jun-07 2020	138.4	191.8	55.5%	Aug-30 2020	148.4	181.9	53.8%	Nov-22 2020	196.8	251.3	56.0%	Feb-14 2021	
Mar-22 2020	134.1	153.7	55.3%	Jun-14 2020	133.1	171.2	54.3%	Sep-06 2020	160.7	154.9	54.4%	Nov-29 2020	162.4	224.4	56.2%	I	
Mar-29 2020	106.7	168.6	56.5%	Jun-21 2020	137.6	169.9	54.8%	Sep-13 2020	129.7	166.3	53.1%	Dec-06 2020	211.8	256.2	57.1%	1	
Apr-05 2020	104.9	182.0	57.1%	Jun-28 2020	133.5	184.2	54.4%	Sep-20 2020	137.4	162.4	51.9%	Dec-13 2020	188.3	229.0	56.2%	1	
Apr-12 2020	87.3	168.4	55.0%	Jul-05 2020	151.2	173.3	56.3%	Sep-27 2020	142.4	170.2	53.2%	Dec-20 2020	184.1	241.5	56.1%	I	
Apr-19 2020	68.3	171.1	50.8%	Jul-12 2020	128.0	185.4	52.5%	Oct-04 2020	155.8	183.7	54.7%	Dec-27 2020	112.1	141.9	54.0%	1	
Apr-26 2020	77.0	170.8	51.5%	Jul-19 2020	129.9	179.9	52.4%	Oct-11 2020	148.9	166.3	54.5%	Jan-03 2021	86.8	82.1	53.5%	I	
May-03 2020	86.4	189.1	52.1%	Jul-26 2020	134.3	183.5	53.2%	Oct-18 2020	136.1	156.8	53.3%	Jan-10 2021	74.6	160.1	54.4%	1	
May-10 2020	89.7	180.5	52.7%	Aug-02 2020	139.4	193.2	53.4%	Oct-25 2020	142.7	165.1	54.2%	Jan-17 2021	76.9	157.0	53.9%	1	
May-17 2020	93.9	182.8	53.0%	Aug-09 2020	144.6	181.3	53.9%	Nov-01 2020	149.7	179.5	55.5%	Jan-24 2021	77.1	146.8	54.7%	1	

Source: Equifax Inc.

146.8 Originations through February 14, 2021 reported as of February 16, 2021

SUMER FINANCE INSTALLMENT RIGINATED (THOUSANDS)

173.6

155.8

148.6

JRR YR | PREV YR 83.1

% TOTAL

56.7%

38.2%

9.3%

## Subprime Consumer Fin. Installment Loan Originations: Accounts

Number of Accounts in Thousands; NSA. Subprime Accounts, Average FICO® Score 9 Subprime accounts defined as those with borrower's origination FICO® Score 9 less than 620



	New Trades FICO® Score 9																			
# SUBPRIME CO	ONSUMER F			# SUBPRIME C		FINANCE INS											E CONSUMER FINANCE INSTALL JNTS ORIGINATED (THOUSAND			
WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% T	
Mar-01 2020	122.6	131.6	49.6%	May-24 2020	114.0	179.4	52.3%	Aug-16 2020	135.6	162.0	51.5%	Nov-08 2020	149.4	176.6	53.8%	Jan-31 2021	78.9	164.7		
Mar-08 2020	141.6	124.2	50.9%	May-31 2020	105.0	162.0	51.7%	Aug-23 2020	140.0	156.6	51.7%	Nov-15 2020	143.7	169.6	52.0%	Feb-07 2021	3.0	145.3		
Mar-15 2020	138.2	128.4	50.5%	Jun-07 2020	134.2	184.0	53.8%	Aug-30 2020	142.8	174.2	51.7%	Nov-22 2020	190.4	239.6	54.1%	Feb-14 2021	*	136.9		
Mar-22 2020	123.7	141.0	51.0%	Jun-14 2020	128.5	164.1	52.4%	Sep-06 2020	156.5	147.5	53.0%	Nov-29 2020	157.1	214.2	54.4%					
Mar-29 2020	99.9	155.0	52.9%	Jun-21 2020	132.4	162.2	52.8%	Sep-13 2020	126.0	156.7	51.6%	Dec-06 2020	206.3	243.8	55.6%					
Apr-05 2020	99.9	174.0	54.4%	Jun-28 2020	128.3	177.3	52.3%	Sep-20 2020	133.6	153.7	50.4%	Dec-13 2020	182.9	216.4	54.6%					
Apr-12 2020	83.1	159.3	52.4%	Jul-05 2020	147.4	166.3	55.0%	Sep-27 2020	139.1	160.8	51.9%	Dec-20 2020	179.0	229.2	54.6%					
Apr-19 2020	64.4	162.1	47.8%	Jul-12 2020	123.7	175.5	50.8%	Oct-04 2020	151.6	175.9	53.2%	Dec-27 2020	109.3	135.3	52.6%					
Apr-26 2020	72.7	161.7	48.6%	Jul-19 2020	126.0	170.7	50.9%	Oct-11 2020	142.8	157.9	52.3%	Jan-03 2021	84.7	79.0	52.2%					

130.2

137.8

144.4

148.9

157.3

172.0

51.0% Jan-10 2021

52.3% Jan-17 2021

53.6% Jan-24 2021

Source: Equifax Inc.

180.9

171.4

174.1

49.6% Jul-26 2020

49.8% Aug-02 2020

50.0% Aug-09 2020



82.2

84.8

May-03 2020

May-10 2020

May-17 2020

6 Oct-18 2020

51.8% Oct-25 2020

52.4% Nov-01 2020

174.7

184.9

171.8

129.7

135.2

140.4

151.4

147.7

139.1

51.8%

51.0%

52.2%

71.0

72.7

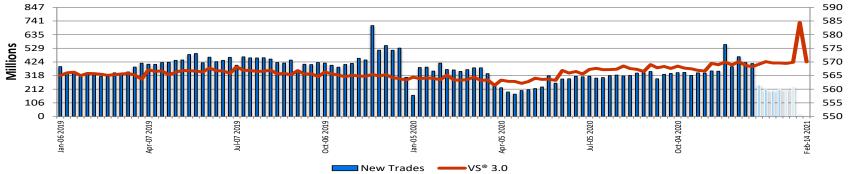
73.4

LLMENT

53.9% 35.7% 6.9%

## Subprime Consumer Fin. Installment Originations: Balances

Total Balances in \$Millions; NSA. Subprime Accounts, Average VantageScore® 3.0 Subprime accounts defined as those with borrower's origination VantageScore® 3.0 less than 620



	New Irades VS® 3.0																		
TOTAL SU	IANCE (MILLIONS)	TOTAL SU	IBPRIME COI					NSUMER FIN			JBPRIME COI BALANCES O								
WEEKEND	CURR YR	DDEV/ VD	% TOTAL	WEEKEND	WEEKEND	WEEKEND	CLIDD VD	PREV YR	O TOTAL	WEEKEND	CURR YR	DDEV/ VD	`  •/						
WEEKEND	CUKK YK	PREVIK	% IUIAL	WEEKEND	CURR YR	PREV YR	% IUIAL	WEEKEND	CURR YR	PREVIR	% TOTAL	WEEKEND	CUKK IK	PKEV TK	% IUIAL	WEEKEND	CUKK YK	PREV IK	70
Mar-01 2020	\$364.4	\$338.8	33.5%	May-24 2020	\$316.4	\$489.4	35.1%	Aug-16 2020	\$318.0	\$418.9	33.5%	Nov-08 2020	\$354.1	\$452.0	36.5%	Jan-31 2021	\$228.3	\$414.5	Ш
Mar-08 2020	\$378.0	\$327.6	33.7%	May-31 2020	\$259.1	\$417.8	32.5%	Aug-23 2020	\$337.3	\$415.9	34.2%	Nov-15 2020	\$352.7	\$438.9	35.3%	Feb-07 2021	\$16.5	\$365.2	
Mar-15 2020	\$378.4	\$346.2	32.9%	Jun-07 2020	\$291.4	\$461.3	33.7%	Aug-30 2020	\$339.1	\$438.1	33.8%	Nov-22 2020	\$559.1	\$705.8	41.5%	Feb-14 2021	\$0.4	\$361.8	
Mar-22 2020	\$332.8	\$384.8	33.2%	Jun-14 2020	\$292.7	\$425.7	32.8%	Sep-06 2020	\$350.0	\$354.0	34.8%	Nov-29 2020	\$385.8	\$515.7	38.7%				
Mar-29 2020	\$251.5	\$414.3	33.0%	Jun-21 2020	\$312.1	\$436.3	34.2%	Sep-13 2020	\$292.8	\$406.1	33.7%	Dec-06 2020	\$464.7	\$551.7	39.6%				
Apr-05 2020	\$223.8	\$405.8	33.5%	Jun-28 2020	\$308.7	\$459.9	34.0%	Sep-20 2020	\$327.5	\$403.4	32.8%	Dec-13 2020	\$418.3	\$514.5	37.7%				
Apr-12 2020	\$190.6	\$405.5	31.2%	Jul-05 2020	\$313.3	\$398.5	35.7%	Sep-27 2020	\$335.0	\$419.4	33.9%	Dec-20 2020	\$411.4	\$531.0	38.2%				
Apr-19 2020	\$173.8	\$419.1	29.0%	Jul-12 2020	\$298.6	\$463.8	33.0%	Oct-04 2020	\$341.1	\$415.2	34.5%	Dec-27 2020	\$243.2	\$304.1	35.0%				
Apr-26 2020	\$201.5	\$421.4	30.2%	Jul-19 2020	\$302.4	\$455.6	32.8%	Oct-11 2020	\$342.7	\$398.2	35.2%	Jan-03 2021	\$208.9	\$165.5	34.0%				
May-03 2020	\$207.2	\$436.6	29.8%	Jul-26 2020	\$317.2	\$454.6	33.7%	Oct-18 2020	\$318.9	\$383.5	33.3%	Jan-10 2021	\$198.5	\$380.7	35.7%				

\$339.6

\$337.8

\$404.5

\$413.2

34.5% Jan-17 2021

35.1% Jan-24 2021

Source: Equifax Inc.

\$438.9

\$481.7

30.6% Aug-02 2020

30.8% Aug-09 2020

\$322.2

\$315.1

\$456.6

\$446.5

33.7% Oct-25 2020

34.0% Nov-01 2020



\$217.2

\$229.2

May-10 2020

May-17 2020

\$383.9

36.1%

38.9%

\$210.7

\$207.4

ANCE (MILLIONS) % TOTAL 42.2% 31.7% 5.2%

## Subprime Consumer Fin. Installment Originations: Balances

Total Balances in \$Millions; NSA. Subprime Accounts, Average FICO® Score 9 Subprime accounts defined as those with borrower's origination FICO® Score 9 less than 620



	New Trades FICO* Score 9																		
TOTAL SU		NSUMER FIN ORIGINATED				MER FINANCI NATED (MILI	E INSTALLMENT LIONS)		JBPRIME COI BALANCES C				JBPRIME CO BALANCES C			TOTAL SUBPRIME CONSUMER FINANCE INSTALLMENT BALANCES ORIGINATED (MILLION			
WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% ТОТА
Mar-01 2020	\$300.8	\$286.5	27.7%	May-24 2020	\$286.7	\$436.7	31.8%	Aug-16 2020	\$295.5	\$368.0	31.1%	Nov-08 2020	\$325.2	\$391.3	33.5%	Jan-31 2021	\$208.1	\$363.4	38.4
Mar-08 2020	\$306.0	\$275.3	27.2%	May-31 2020	\$230.9	\$369.7	29.0%	Aug-23 2020	\$312.8	\$364.8	31.8%	Nov-15 2020	\$324.1	\$384.3	32.4%	Feb-07 2021	\$13.9	\$309.0	26.6
Mar-15 2020	\$313.2	\$290.1	27.3%	Jun-07 2020	\$271.1	\$402.5	31.4%	Aug-30 2020	\$315.4	\$391.1	31.5%	Nov-22 2020	\$525.6	\$642.6	39.1%	Feb-14 2021	*	\$303.0	1.4
Mar-22 2020	\$273.8	\$320.1	27.3%	Jun-14 2020	\$271.1	\$375.1	30.4%	Sep-06 2020	\$322.5	\$304.1	32.0%	Nov-29 2020	\$361.7	\$464.6	36.3%				
Mar-29 2020	\$217.8	\$347.3	28.6%	Jun-21 2020	\$289.5	\$384.9	31.7%	Sep-13 2020	\$270.8	\$353.2	31.1%	Dec-06 2020	\$433.2	\$488.3	36.9%				
Apr-05 2020	\$198.9	\$349.2	29.8%	Jun-28 2020	\$285.6	\$413.5	31.5%	Sep-20 2020	\$303.2	\$352.2	30.4%	Dec-13 2020	\$389.0	\$457.1	35.0%				
Apr-12 2020	\$171.8	\$346.9	28.2%	Jul-05 2020	\$292.4	\$345.8	33.4%	Sep-27 2020	\$316.7	\$365.9	32.1%	Dec-20 2020	\$387.8	\$475.9	36.0%				
Apr-19 2020	\$153.3	\$360.0	25.6%	Jul-12 2020	\$275.9	\$400.9	30.4%	Oct-04 2020	\$316.0	\$360.6	31.9%	Dec-27 2020	\$229.7	\$271.8	33.1%				

\$310.4

\$291.6

\$313.8

\$314.3

\$343.4

\$333.2

\$356.4

\$364.9

31.8% Jan-03 2021

31.9% Jan-17 2021

32.7% Jan-24 2021

Jan-10 2021

Source: Equifax Inc.

\$366.6

\$381.8

\$380.9

\$424.0

27.2% Jul-19 2020

26.8% Jul-26 2020

27.3% Aug-02 2020

27.7% Aug-09 2020

\$280.8

\$296.9

\$301.3

\$291.2

\$395.6

\$401.6

\$399.6

\$385.5



\$181.3

\$185.9

\$194.3

\$206.2

Apr-26 2020

May-03 2020

May-10 2020

May-17 2020

31.5%

30.5% Oct-11 2020

31.4% Nov-01 2020

Oct-18 2020

Oct-25 2020

\$143.6

\$324.4

\$331.0

31.8%

31.8%

32.5%

35.5%

\$195.2

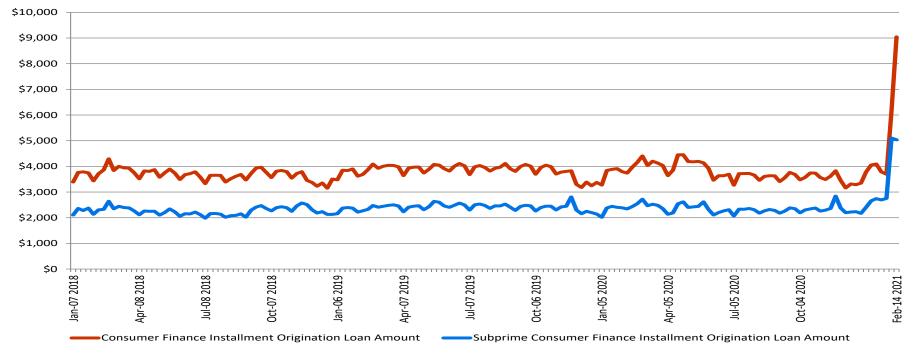
\$176.6

\$189.9

\$189.4

## CF Installment Loan Average Origination Balance

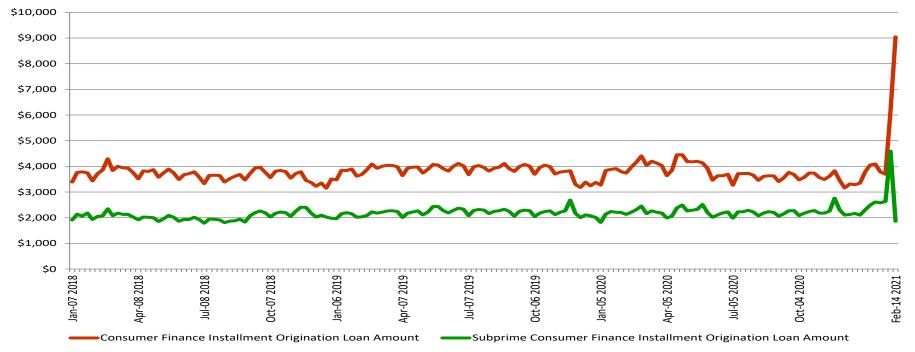
Average Origination Balance Over Time; NSA Subprime accounts defined as those with borrower's origination VantageScore® 3.0 less than 620





## CF Installment Loan Average Origination Balance

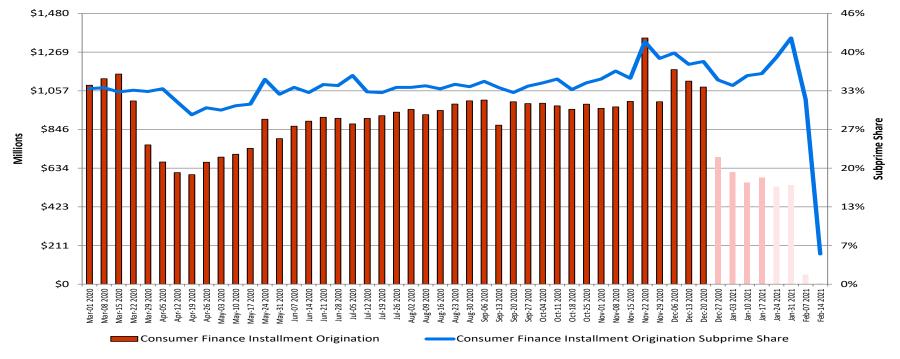
Average Origination Balance Over Time; NSA Subprime accounts defined as those with borrower's origination FICO® Score 9 less than 620





## Consumer Finance Installment Origination Balances

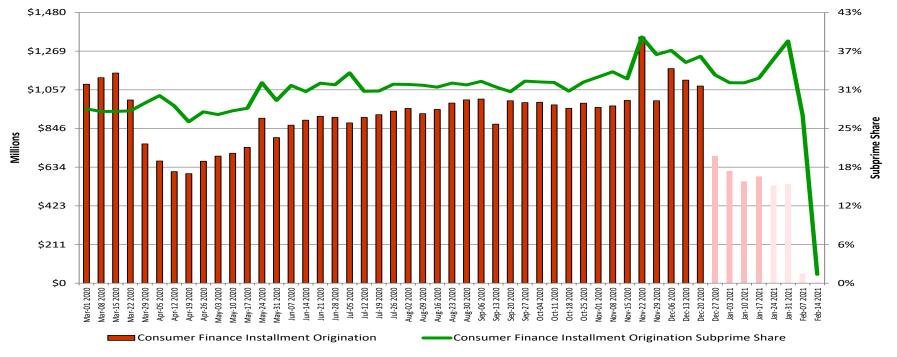
Total Balances in \$Millions; Subprime Share of Total Origination Balances (%); NSA Subprime accounts defined as those with borrower's origination VantageScore® 3.0 less than 620





## Consumer Finance Installment Origination Balances

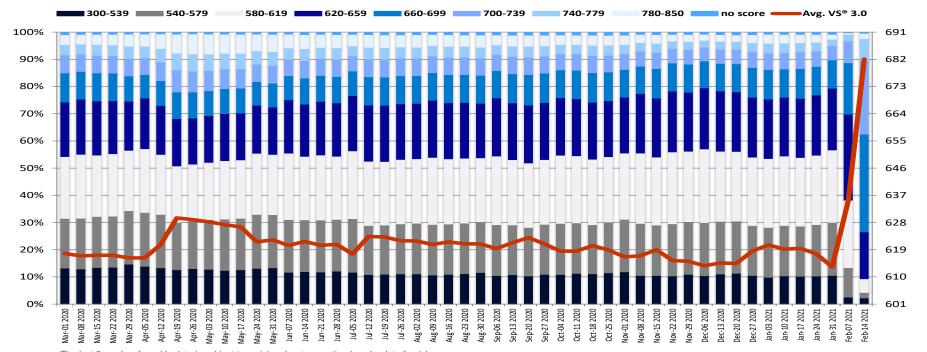
Total Balances in \$Millions; Subprime Share of Total Origination Balances (%); NSA Subprime accounts defined as those with borrower's origination FICO® Score 9 less than 620





## Consumer Finance Installment Loan Origination Risk

VantageScore® 3.0 Distribution for Consumer Finance Loan Originations by Week (Percent of Accounts)

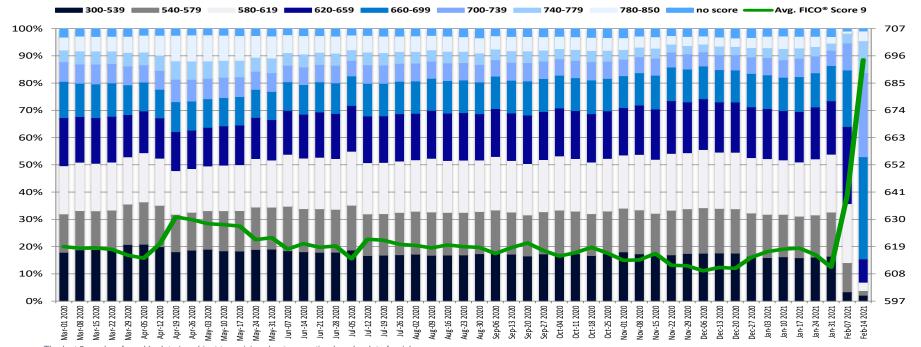


The last 8 weeks of weekly data is subject to revision due to reporting lags by data furnishers



## Consumer Finance Installment Loan Origination Risk

FICO® Score 9 Distribution for Consumer Finance Loan Originations by Week (Percent of Accounts)



The last 8 weeks of weekly data is subject to revision due to reporting lags by data furnishers.



# Credit Trends Originations: Consumer Finance Revolving Loans



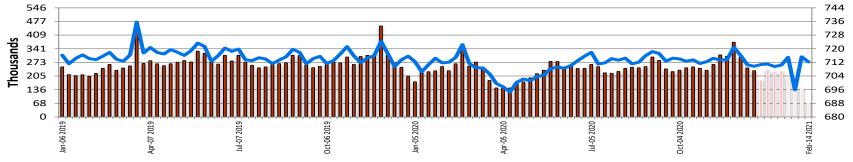
#### Consumer Finance Revolving Loan Originations Observations Originations through February 14, 2021 reported as of February 16, 2021

- 74,800 consumer finance (CF) revolving loans were originated in the week ending February 14th.
- The total dollar amount of CF revolving loans originated in the week ending February 14th was \$310.9 million.
- Around 6,800 CF revolving loans have been issued in the week ending February 14th to consumers with a VantageScore® 3.0 credit score below 620. These are generally considered subprime accounts. These newly issued loans have a corresponding total origination amount of \$11.8 million.
- In the week ending February 14th, 9.1% of all CF revolving loans were issued to consumers with a VantageScore® 3.0 subprime credit score. Origination balances on subprime CF revolving loans represent 3.8% of the total.
- Around 5,700 CF revolving loans have been issued in the week ending February 14th to consumers with a FICO® Score 9 credit score below 620. These are generally considered subprime accounts. These newly issued loans have a corresponding total origination amount of \$9.3 million.
- In the week ending February 14th, 7.7% of all CF revolving loans were issued to consumers with a FICO® Score 9 subprime credit score. Origination balances on subprime CF revolving loans represent 3.0% of the total.
- The average loan amount for all CF revolving loans originated the week ending February 14th is \$4,155. The average loan amount on new subprime CF revolving loans was \$1,729.



## Consumer Finance Revolving Loan Originations: Accounts

Number of Accounts in Thousands; NSA. Average VantageScore® 3.0



**New Trades** 

# CONSUMER FINANCE REVOLVING ACCOUNTS ORIGINATED (THOUSANDS)		
WEEKEND	CURR YR	PREV YR
Mar-01 2020	254.1	233.9
Mar-08 2020	274.5	244.8
Mar-15 2020	248.9	255.4
Mar-22 2020	182.8	433.1
Mar-29 2020	145.1	267.5
Apr-05 2020	143.9	281.3
Apr-12 2020	145.2	266.3
Apr-19 2020	166.9	256.3
Apr-26 2020	175.5	265.9
May-03 2020	195.7	274.2
May-10 2020	216.0	282.5
May-17 2020	233.8	275.2

# CONSUMER FINANCE REVOLVING ACCOUNTS ORIGINATED (THOUSANDS)		
WEEKEND	CURR YR	PREV YR
May-24 2020	278.0	329.4
May-31 2020	277.5	318.5
Jun-07 2020	250.1	277.1
Jun-14 2020	257.2	264.3
Jun-21 2020	242.8	308.6
Jun-28 2020	243.0	280.1
Jul-05 2020	262.5	308.8
Jul-12 2020	251.5	274.5
Jul-19 2020	220.9	259.0
Jul-26 2020	218.4	246.2
Aug-02 2020	227.4	250.3
Aug-09 2020	242.9	263.1

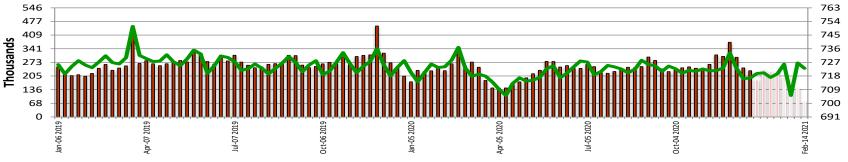
# CONSUMER FINANCE REVOLVING ACCOUNTS ORIGINATED (THOUSANDS)		
WEEKEND	CURR YR	PREV YR
Aug-16 2020	249.0	266.5
Aug-23 2020	246.2	270.0
Aug-30 2020	251.9	308.9
Sep-06 2020	299.7	306.8
Sep-13 2020	283.0	259.1
Sep-20 2020	240.1	246.4
Sep-27 2020	227.1	252.9
Oct-04 2020	234.0	265.8
Oct-11 2020	246.0	273.6
Oct-18 2020	250.6	269.9
Oct-25 2020	243.9	299.9
Nov-01 2020	233.3	262.5

# CONSUMER FINANCE REVOLVING ACCOUNTS ORIGINATED (THOUSANDS)		
WEEKEND	CURR YR	PREV YR
Nov-08 2020	263.3	302.7
Nov-15 2020	310.4	308.1
Nov-22 2020	303.2	310.5
Nov-29 2020	373.4	454.6
Dec-06 2020	298.6	319.5
Dec-13 2020	245.3	270.6
Dec-20 2020	231.6	248.7
Dec-27 2020	184.8	204.2
Jan-03 2021	235.2	175.8
Jan-10 2021	226.6	233.1
Jan-17 2021	228.8	226.2
Jan-24 2021	199.4	230.6

# CONSUMER FINANCE REVOLVING ACCOUNTS ORIGINATED (THOUSANDS)		
WEEKEND CURR YR PREV YR		
Jan-31 2021	199.3	252.2
Feb-07 2021	146.5	231.4
Feb-14 2021	74.8	266.3

## Consumer Finance Revolving Loan Originations: Accounts

Number of Accounts in Thousands; NSA. Average FICO® Score 9



**New Trades** 

# CONSUMER FINANCE REVOLVING ACCOUNTS ORIGINATED (THOUSANDS)		
WEEKEND	CURR YR	PREV YR
Mar-01 2020	254.1	233.9
Mar-08 2020	274.5	244.8
Mar-15 2020	248.9	255.4
Mar-22 2020	182.8	433.1
Mar-29 2020	145.1	267.5
Apr-05 2020	143.9	281.3
Apr-12 2020	145.2	266.3
Apr-19 2020	166.9	256.3
Apr-26 2020	175.5	265.9
May-03 2020	195.7	274.2
May-10 2020	216.0	282.5
May-17 2020	233.8	275.2

# CONSUMER FINANCE REVOLVING ACCOUNTS ORIGINATED (THOUSANDS)		
WEEKEND	CURR YR	PREV YR
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Jun-14 2020	257.2	264.3
Jun-21 2020	242.8	308.6
Jun-28 2020	243.0	280.1
Jul-05 2020	262.5	308.8
Jul-12 2020	251.5	274.5
Jul-19 2020	220.9	259.0
Jul-26 2020	218.4	246.2
Aug-02 2020	227.4	250.3
Aug-09 2020	242.9	263.1

# CONSUMER FINANCE REVOLVING ACCOUNTS ORIGINATED (THOUSANDS)		
WEEKEND	CURR YR	PREV YR
Aug-16 2020	249.0	266.5
Aug-23 2020	246.2	270.0
Aug-30 2020	251.9	308.9
Sep-06 2020	299.7	306.8
Sep-13 2020	283.0	259.1
Sep-20 2020	240.1	246.4
Sep-27 2020	227.1	252.9
Oct-04 2020	234.0	265.8
Oct-11 2020	246.0	273.6
Oct-18 2020	250.6	269.9
Oct-25 2020	243.9	299.9
Nov-01 2020	233.3	262.5

FICO® Score 9

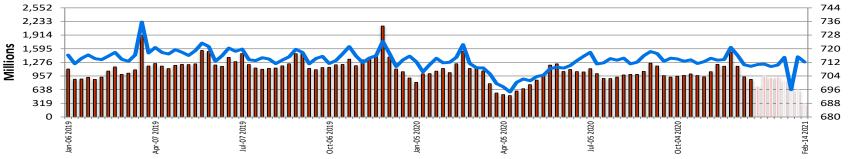
# CONSUMER FINANCE REVOLVING ACCOUNTS ORIGINATED (THOUSANDS)		
WEEKEND	CURR YR	PREV YR
Nov-08 2020	263.3	302.7
Nov-15 2020	310.4	308.1
Nov-22 2020	303.2	310.5
Nov-29 2020	373.4	454.6
Dec-06 2020	298.6	319.5
Dec-13 2020	245.3	270.6
Dec-20 2020	231.6	248.7
Dec-27 2020	184.8	204.2
Jan-03 2021	235.2	175.8
Jan-10 2021	226.6	233.1
Jan-17 2021	228.8	226.2
Jan-24 2021	199.4	230.6

# CONSUMER FINANCE REVOLVING ACCOUNTS ORIGINATED (THOUSANDS)		
WEEKEND	CURR YR	PREV YR
Jan-31 2021	199.3	252.2
Feb-07 2021	146.5	231.4
Feb-14 2021	74.8	266.3



## Consumer Finance Revolving Loan Originations: Limits

Total Origination Credit Limits in \$Millions; NSA. Average VantageScore® 3.0



TOTAL CONSUMER FINANCE REVOLVING BALANCES ORIGINATED		
	AILLIONS)	I CIII A I E E
WEEKEND	CURR YR	PREV YR
Mar-01 2020	\$1,134.0	\$994.4
Mar-08 2020	\$1,173.3	\$1,023.7
Mar-15 2020	\$1,077.0	\$1,102.5
Mar-22 2020	\$777.8	\$1,913.1
Mar-29 2020	\$560.9	\$1,191.0
Apr-05 2020	\$523.5	\$1,249.3
Apr-12 2020	\$500.8	\$1,188.8
Apr-19 2020	\$607.5	\$1,133.0
Apr-26 2020	\$660.7	\$1,208.8
May-03 2020	\$757.5	\$1,231.6
May-10 2020	\$862.3	\$1,225.6
May-17 2020	\$958.1	\$1,241.2

TOTAL CONSUMER FINANCE		
REVOLVING BA	ALANCES OR	RIGINATED
(1)	/ILLIONS)	
WEEKEND	CURR YR	PREV YR
May-24 2020	\$1,212.0	\$1,556.3
May-31 2020	\$1,242.0	\$1,533.6
Jun-07 2020	\$1,062.8	\$1,215.9
Jun-14 2020	\$1,110.6	\$1,183.7
Jun-21 2020	\$1,060.1	\$1,394.4
Jun-28 2020	\$1,053.1	\$1,294.2
Jul-05 2020	\$1,128.1	\$1,483.6
Jul-12 2020	\$1,014.1	\$1,225.2
Jul-19 2020	\$900.5	\$1,143.9
Jul-26 2020	\$899.5	\$1,116.8
Aug-02 2020	\$933.1	\$1,137.2
Aug-09 2020	\$982.7	\$1,145.4

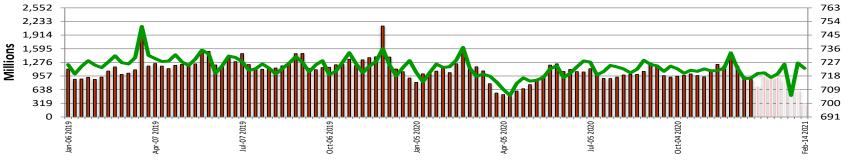
New Trades	VS	₩ 3.0												
TOTAL CONSUMER FINANCE														
REVOLVING BALANCES ORIGINATED														
(MILLIONS)														
WEEKEND	CURR YR	PREV YR												
Aug-16 2020	\$995.2	\$1,193.6												
Aug-23 2020	\$996.0	\$1,244.3												
Aug-30 2020	\$1,065.6	\$1,480.0												
Sep-06 2020	\$1,258.7	\$1,484.8												
Sep-13 2020	\$1,190.9	\$1,138.3												
Sep-20 2020	\$966.0	\$1,105.6												
Sep-27 2020	\$933.2	\$1,154.6												
Oct-04 2020	\$954.9	\$1,162.6												
Oct-11 2020	\$973.3	\$1,219.6												
Oct-18 2020	\$1,005.7	\$1,228.3												
Oct-25 2020	\$968.7	\$1,350.8												
Nov-01 2020	\$937.8	\$1,199.0												

TOTAL CONSUMER FINANCE													
REVOLVING BA	ALANCES OR	IGINATED											
(1)	/ILLIONS)												
WEEKEND	PREV YR												
Nov-08 2020	\$1,059.4	\$1,337.2											
Nov-15 2020	\$1,231.2	\$1,389.3											
Nov-22 2020	\$1,187.3	\$1,406.4											
Nov-29 2020	\$1,518.7	\$2,126.3											
Dec-06 2020	\$1,186.2	\$1,402.4											
Dec-13 2020	\$938.2	\$1,120.1											
Dec-20 2020	\$879.4	\$1,058.8											
Dec-27 2020	\$714.2	\$910.7											
Jan-03 2021	\$955.8	\$809.3											
Jan-10 2021	\$919.1	\$1,008.7											
Jan-17 2021	\$934.6	\$1,014.0											
Jan-24 2021	\$857.4	\$1,071.4											

TOTAL CONSUMER FINANCE REVOLVING BALANCES ORIGINATED (MILLIONS)														
WEEKEND CURR YR PREV YR														
Jan-31 2021	\$753.4	\$1,133.3												
Feb-07 2021	\$628.1	\$1,038.6												
Feb-14 2021	\$310.9	\$1,245.6												

## Consumer Finance Revolving Loan Originations: Limits

Total Origination Credit Limits in \$Millions; NSA. Average FICO® Score 9



TOTAL CONSUMER FINANCE REVOLVING BALANCES ORIGINATED													
	AILLIONS)	IOIIVATED											
WEEKEND	CURR YR	PREV YR											
Mar-01 2020	\$1,134.0	\$994.4											
Mar-08 2020	\$1,173.3	\$1,023.7											
Mar-15 2020	\$1,077.0	\$1,102.5											
Mar-22 2020	\$777.8	\$1,913.1											
Mar-29 2020	\$560.9	\$1,191.0											
Apr-05 2020	\$523.5	\$1,249.3											
Apr-12 2020	\$500.8	\$1,188.8											
Apr-19 2020	\$607.5	\$1,133.0											
Apr-26 2020	\$660.7	\$1,208.8											
May-03 2020	\$757.5	\$1,231.6											
May-10 2020	\$862.3	\$1,225.6											
May-17 2020	\$958.1	\$1,241.2											

TOTAL CONSUMER FINANCE														
REVOLVING BA	REVOLVING BALANCES ORIGINATED													
(MILLIONS)														
WEEKEND CURR YR PREV YR														
May-24 2020	\$1,212.0	\$1,556.3												
May-31 2020	\$1,242.0	\$1,533.6												
Jun-07 2020	\$1,062.8	\$1,215.9												
Jun-14 2020	\$1,110.6	\$1,183.7												
Jun-21 2020	\$1,060.1	\$1,394.4												
Jun-28 2020	\$1,053.1	\$1,294.2												
Jul-05 2020	\$1,128.1	\$1,483.6												
Jul-12 2020	\$1,014.1	\$1,225.2												
Jul-19 2020	\$900.5	\$1,143.9												
Jul-26 2020	\$899.5	\$1,116.8												
Aug-02 2020	\$933.1	\$1,137.2												
Aug-09 2020	\$982.7	\$1,145.4												

rrades —	FICO	Score 9												
TOTAL CONSUMER FINANCE														
REVOLVING BALANCES ORIGINATED														
(MILLIONS)														
WEEKEND CURR YR PREV YR														
Aug-16 2020	\$995.2	\$1,193.6												
Aug-23 2020	\$996.0	\$1,244.3												
Aug-30 2020	\$1,065.6	\$1,480.0												
Sep-06 2020	\$1,258.7	\$1,484.8												
Sep-13 2020	\$1,190.9	\$1,138.3												
Sep-20 2020	\$966.0	\$1,105.6												
Sep-27 2020	\$933.2	\$1,154.6												
Oct-04 2020	\$954.9	\$1,162.6												
Oct-11 2020	\$973.3	\$1,219.6												
Oct-18 2020	\$1,005.7	\$1,228.3												
Oct-25 2020	\$968.7	\$1,350.8												
Nov-01 2020	\$937.8	\$1,199.0												

TOTAL CONSUMER FINANCE													
REVOLVING BA		IGINATED											
(N	<u>/IILLIONS)</u>												
WEEKEND	CURR YR	PREV YR											
Nov-08 2020	\$1,059.4	\$1,337.2											
Nov-15 2020	\$1,231.2	\$1,389.3											
Nov-22 2020	\$1,187.3	\$1,406.4											
Nov-29 2020	\$1,518.7	\$2,126.3											
Dec-06 2020	\$1,186.2	\$1,402.4											
Dec-13 2020	\$938.2	\$1,120.1											
Dec-20 2020	\$879.4	\$1,058.8											
Dec-27 2020	\$714.2	\$910.7											
Jan-03 2021	\$955.8	\$809.3											
Jan-10 2021	\$919.1	\$1,008.7											
Jan-17 2021	\$934.6	\$1,014.0											
Jan-24 2021	\$857.4	\$1,071.4											

TOTAL CONSUMER FINANCE REVOLVING BALANCES ORIGINATED (MILLIONS)													
WEEKEND CURR YR PREV YR													
Jan-31 2021	\$753.4	\$1,133.3											
Feb-07 2021	\$628.1	\$1,038.6											
Feb-14 2021	\$310.9	\$1,245.6											

## Subprime Consumer Finance Revolving Loan Originations: Accounts

Number of Accounts in Thousands; NSA. Subprime Accounts, Average VantageScore® 3.0 Subprime accounts defined as those with borrower's origination VantageScore® 3.0 less than 620



								New Tra	des 💳	<b>—</b> VS® 3	.0									
# SUBPRIME ACCOUN		FINANCE RE		# SUBPRIME ACCOUNT		FINANCE RE		# SUBPRIME ACCOUN	CONSUMER TS ORIGINAT			# SUBPRIME ACCOUNT	CONSUMER IS ORIGINAT			# SUBPRIME CONSUMER FINANCE REVOLVING ACCOUNTS ORIGINATED (THOUSANDS)				
WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	
Mar-01 2020	31.5	25.7	12.4%	May-24 2020	33.8	29.1	12.2%	Aug-16 2020	29.6	29.8	11.9%	Nov-08 2020	27.8	38.2	10.6%	Jan-31 2021	36.8	31.5	18.5%	
Mar-08 2020	36.7	28.3	13.4%	May-31 2020	33.7	29.6	12.1%	Aug-23 2020	28.6	28.6	11.6%	Nov-15 2020	34.1	34.6	11.0%	Feb-07 2021	11.8	27.2	8.1%	
Mar-15 2020	33.6	26.9	13.5%	Jun-07 2020	29.7	33.6	11.9%	Aug-30 2020	26.3	29.3	10.4%	Nov-22 2020	33.5	33.6	11.1%	Feb-14 2021	6.8	29.1	9.1%	
Mar-22 2020	25.1	28.1	13.7%	Jun-14 2020	29.7	28.3	11.5%	Sep-06 2020	28.9	30.9	9.6%	Nov-29 2020	33.7	36.9	9.0%					
Mar-29 2020	22.7	28.8	15.6%	Jun-21 2020	26.2	27.8	10.8%	Sep-13 2020	28.2	33.0	10.0%	Dec-06 2020	31.0	34.2	10.4%					
Apr-05 2020	22.9	26.7	15.9%	Jun-28 2020	24.0	27.7	9.9%	Sep-20 2020	27.5	28.2	11.4%	Dec-13 2020	30.5	36.6	12.4%					
Apr-12 2020	24.7	27.2	17.0%	Jul-05 2020	24.3	28.5	9.3%	Sep-27 2020 24.7 28.3 10.9%				Dec-20 2020 29.0 28.7 12.5%				.5%				
Apr-19 2020	23.8	26.6	14.3%	Jul-12 2020	29.0	31.7	11.5%	Oct-04 2020	24.9	33.2	10.7%	Dec-27 2020	21.6	20.9	11.7%					

27.0

27.9

29.2

26.8

33.1

28.8

28.9

28.6

11.0% Jan-03 2021

11.1% Jan-10 2021

12.0% Jan-17 2021

11.5% Jan-24 2021

Source: Equifax Inc.

26.2

28.1

31.4

27.3

13.8% Jul-19 2020

14.3% Jul-26 2020

12.9% Aug-02 2020

13.0% Aug-09 2020

24.4

22.4

24.8

24.3

30.0

26.5

27.5

31.9

11.0%

10.3%

Oct-11 2020

Oct-18 2020

10.9% Oct-25 2020

10.0% Nov-01 2020



24.3

28.0

27.8

30.5

Apr-26 2020

May-03 2020

May-10 2020

May-17 2020

20.9

28.2

26.1

11.7%

11.6%

11.4%

9.6%

27.5

26.3

26.1

19.1

## Subprime Consumer Finance Revolving Loan Originations: Accounts

Number of Accounts in Thousands; NSA. Subprime Accounts, Average FICO® Score 9 Subprime accounts defined as those with borrower's origination FICO® Score 9 less than 620



								icw iraccs		1100 30	.016 5								
# SUBPRIME ACCOUNT		FINANCE RE		# SUBPRIME ACCOUNT	CONSUMER S ORIGINAT			# SUBPRIME ACCOUNT	CONSUMER					ER FINANCE REVO ATED (THOUSAN	-	# SUBPRIME CONSUMER FINANC ACCOUNTS ORIGINATED (THO			
WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND CURR YR PREV YR % TOTAL WE				WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV '	
Mar-01 2020	24.8	17.7	9.8%	May-24 2020	23.5	20.3	8.4%	Aug-16 2020	26.6	24.7	10.7%	Nov-08 2020	26.3	33.4	10.0%	Jan-31 2021	32.5	2	
Mar-08 2020	31.4	19.6	11.4%	May-31 2020	23.1	23.0	8.3%	Aug-23 2020	24.0	22.2	9.8%	Nov-15 2020	31.3	28.4	10.1%	Feb-07 2021	9.6	2	
Mar-15 2020	27.1	17.7	10.9%	Jun-07 2020	26.2	30.9	10.5%	Aug-30 2020	20.9	22.6	8.3%	Nov-22 2020	29.2	25.5	9.6%	Feb-14 2021	5.7	2	
Mar-22 2020	18.0	17.6	9.9%	Jun-14 2020	25.5	23.9	9.9%	Sep-06 2020	26.9	26.7	9.0%	Nov-29 2020	26.4	27.2	7.1%				
Mar-29 2020	15.4	18.9	10.6%	Jun-21 2020	20.8	22.0	8.5%	Sep-13 2020	26.3	27.6	9.3%	Dec-06 2020	29.2	29.5	9.8%				
Apr-05 2020	18.2	22.0	12.7%	Jun-28 2020	17.7	20.6	7.3%	Sep-20 2020	24.9	21.9	10.4%	Dec-13 2020	29.5	31.7	12.0%				
Apr-12 2020	20.4	21.3	14.1%	Jul-05 2020	20.7	25.2	7.9%	Sep-27 2020	20.8	21.1	9.2%	Dec-20 2020	26.8	22.9	11.6%				
Apr-19 2020	17.7	19.5	10.6%	Jul-12 2020	26.8	27.5	10.6%	Oct-04 2020	22.2	30.0	9.5%	Dec-27 2020	18.9	15.3	10.2%				
Apr-26 2020	16.8	17.8	9.6%	Jul-19 2020	Oct-11 2020	25.7	29.1	10.5%	Jan-03 2021	24.6	18.7	10.4%							
May-03 2020	0 20.7 23.0 10.6% Jul-26 2020 18.1 20.1 8						8.3%	Oct-18 2020	25.3	23.5	10.1%	Jan-10 2021	24.3	30.2	10.7%				

25.2

23.1

21.9

23.1

10.3% Jan-17 2021

9.9% Jan-24 2021

9.2% Oct-25 2020

9.0% Nov-01 2020

Source: Equifax Inc.

26.4

20.8

10.1% Aug-02 2020

9.7% Aug-09 2020

20.8

22.0

23.2

28.2



22.7

May-10 2020

May-17 2020

23.2

19.9

10.1%

7.4%

23.0

14.8

NCE REVOLVING HOUSANDS)

24.6

21.0

21.8

% TOTAL

16.3%

6.5%

7.7%

## Subprime Consumer Finance Revolving Originations: Limits

Total Credit Limits in \$Millions; NSA. Subprime Accounts, Average VantageScore® 3.0 Subprime accounts defined as those with borrower's origination VantageScore® 3.0 less than 620



								New Tra	des 💳	<b>—</b> VS® 3	.0								
TOTAL SU REVOLVING B		NSUMER FIN RIGINATED (I		TOTAL SU REVOLVING BA		NSUMER FIN RIGINATED (		TOTAL SU REVOLVING B	JBPRIME COI ALANCES OF			TOTAL SU REVOLVING B	JBPRIME COI ALANCES OF			TOTAL SUBPRIME CONSUMER FINANCE REVOLVING BALANCES ORIGINATED (MILLIONS)			
WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL
Mar-01 2020	\$53.1	\$43.9	4.7%	May-24 2020	\$63.6	\$48.7	5.2%	Aug-16 2020	\$47.4	\$49.6	4.8%	Nov-08 2020	\$41.8	\$55.6	3.9%	Jan-31 2021	\$47.4	\$51.7	6.3%
Mar-08 2020	\$56.1	\$44.5	4.8%	May-31 2020	\$66.1	\$51.0	5.3%	Aug-23 2020	\$45.6	\$49.9	4.6%	Nov-15 2020	\$48.6	\$55.2	4.0%	Feb-07 2021	\$21.0	\$44.3	3.3%
Mar-15 2020	\$52.7	\$44.3	4.9%	Jun-07 2020	\$53.1	\$49.4	5.0%	Aug-30 2020	\$46.5	\$52.8	4.4%	Nov-22 2020	\$50.9	\$56.3	4.3%	Feb-14 2021	\$11.8	\$50.2	3.8%
Mar-22 2020	\$43.1	\$51.0	5.5%	Jun-14 2020	\$54.7	\$46.6	4.9%	Sep-06 2020	\$48.2	\$50.9	3.8%	Nov-29 2020	\$53.1	\$63.7	3.5%				
Mar-29 2020	\$34.6	\$50.7	6.2%	Jun-21 2020	\$53.1	\$48.9	5.0%	Sep-13 2020	\$42.8	\$49.5	3.6%	Dec-06 2020	\$46.5	\$54.6	3.9%				
Apr-05 2020	\$32.4	\$44.6	6.2%	Jun-28 2020	\$49.2	\$49.5	4.7%	Sep-20 2020	\$43.6	\$47.4	4.5%	Dec-13 2020	\$43.3	\$51.4	4.6%				
Apr-12 2020	2020 \$31.7 \$43.6 6.3% Jul-05 2020 \$44.9 \$48.6						4.0%	Sep-27 2020	\$42.2	\$49.2	4.5%	Dec-20 2020	\$41.4	\$46.1	4.7%				
Apr-19 2020	\$35.4	\$43.0	5.8%	Jul-12 2020	\$47.6	\$50.2	4.7%	Oct-04 2020	\$42.2	\$50.9	4.4%	Dec-27 2020	\$32.3	\$34.9	4.5%				

\$40.9

\$42.0

\$43.2

\$42.2

\$51.2

\$50.1

\$50.5

\$48.5

4.2% Jan-03 2021

4.2% Jan-10 2021

4.5% Jan-17 2021

4.5% Jan-24 2021

Source: Equifax Inc.

\$45.1

\$45.2

\$46.1

\$44.4

6.1% Jul-19 2020

6.4% Jul-26 2020

5.3% Aug-02 2020

5.7% Aug-09 2020

\$44.3

\$43.3

\$47.4

\$42.6

\$48.5

\$46.7

\$48.6

\$49.5

4.9% Oct-11 2020

4.8% Oct-18 2020

5.1% Oct-25 2020

4.3% Nov-01 2020



\$40.2

\$48.3

\$46.1

\$54.1

Apr-26 2020

May-03 2020

May-10 2020

May-17 2020

\$31.6

\$48.0

\$46.2

4.3%

4.5%

4.6%

4.6%

\$40.7

\$41.2

\$43.3

\$39.5

## Subprime Consumer Finance Revolving Originations: Limits

Total Credit Limits in \$Millions; NSA. Subprime Accounts, Average FICO® Score 9 Subprime accounts defined as those with borrower's origination FICO® Score 9 less than 620



	New Trades FICO® Score 9																		
TOTAL SU	JBPRIME COI				RIME CONSU		CE REVOLVING LIONS)	TOTAL SU	JBPRIME CO ALANCES OF			TOTAL SU		NSUMER FIN RIGINATED (I	TOTAL SUBPRIME CONSUMER FINA REVOLVING BALANCES ORIGINATED (MI				
WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	%
Mar-01 2020	\$38.9	\$27.5	3.4%	May-24 2020	\$41.8	\$28.4	3.4%	Aug-16 2020	\$38.4	\$37.3	3.9%	Nov-08 2020	\$36.2	\$44.7	3.4%	Jan-31 2021	\$37.2	\$36.6	
Mar-08 2020	\$44.7	\$27.7	3.8%	May-31 2020	\$43.6	\$34.9	3.5%	Aug-23 2020	\$34.3	\$34.7	3.4%	Nov-15 2020	\$39.7	\$40.7	3.2%	Feb-07 2021	\$15.4	\$31.0	
Mar-15 2020	\$39.1	\$26.3	3.6%	Jun-07 2020	\$44.7	\$42.3	4.2%	Aug-30 2020	\$33.8	\$37.2	3.2%	Nov-22 2020	\$40.2	\$38.5	3.4%	Feb-14 2021	\$9.3	\$34.2	
Mar-22 2020	\$28.6	\$27.4	3.7%	Jun-14 2020	\$44.0	\$36.1	4.0%	Sep-06 2020	\$41.5	\$40.9	3.3%	Nov-29 2020	\$36.6	\$42.5	2.4%				
Mar-29 2020	\$21.2	\$29.8	3.8%	Jun-21 2020	\$40.0	\$34.6	3.8%	Sep-13 2020	\$36.0	\$37.7	3.0%	Dec-06 2020	\$39.6	\$43.4	3.3%				
Apr-05 2020	\$24.3	\$33.2	4.6%	Jun-28 2020	\$34.0	\$33.1	3.2%	Sep-20 2020	\$35.6	\$33.0	3.7%	Dec-13 2020	\$38.5	\$40.1	4.1%				
Apr-12 2020	\$23.8	\$30.2	4.8%	Jul-05 2020	\$36.1	\$40.0	3.2%	Sep-27 2020	\$32.6	\$32.8	3.5%	Dec-20 2020	\$34.3	\$32.8	3.9%				
Apr-19 2020	\$24.6	\$26.9	4.1%	Jul-12 2020	\$40.2	\$39.3	4.0%	Oct-04 2020	\$34.9	\$43.7	3.7%	Dec-27 2020	\$25.3	\$22.8	3.5%				
Apr-26 2020	\$26.7	\$25.9	4.0%	Jul-19 2020	\$36.0	\$35.5	4.0%	Oct-11 2020	\$35.8	\$41.4	3.7%	Jan-03 2021	\$32.8	\$26.6	3.4%				

\$33.8

\$33.4

\$32.7

\$37.0

\$34.0

\$35.9

3.4% Jan-10 2021

3.4% Jan-17 2021

3.5% Jan-24 2021

3.7% Oct-18 2020

4.0% Oct-25 2020

3.6% Nov-01 2020

Source: Equifax Inc.

\$33.4

\$34.5

\$28.7

4.6% Jul-26 2020

4.0% Aug-02 2020

4.0% Aug-09 2020

\$33.2

\$37.7

\$35.5

\$31.9

\$38.0

\$40.4



\$35.1

\$34.7

\$38.7

May-03 2020

May-10 2020

May-17 2020

\$39.9

\$34.9

3.8%

3.7%

3.4%

\$34.7

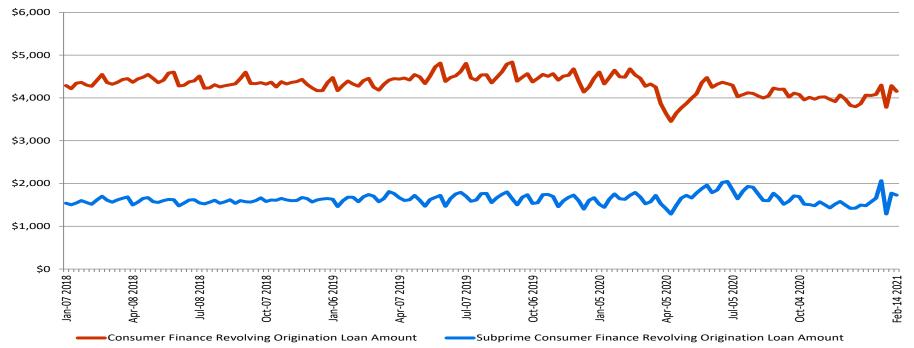
\$34.7

\$29.5

ANCE /ILLIONS) % TOTAL 4.9% 2.4% 3.0%

## CF Revolving Average Origination Credit Limit

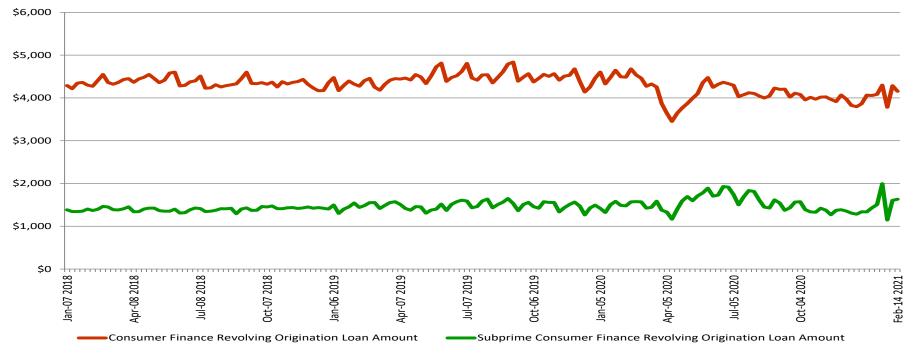
Average Origination Loan Credit Limit Over Time; NSA Subprime accounts defined as those with borrower's origination VantageScore® 3.0 less than 620





## CF Revolving Average Origination Credit Limit

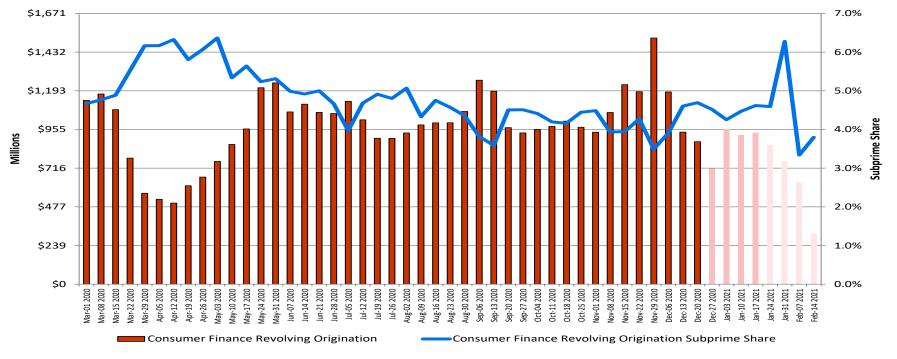
Average Origination Loan Credit Limit Over Time; NSA Subprime accounts defined as those with borrower's origination FICO® Score 9 less than 620





## Consumer Finance Revolving Origination Credit Limits

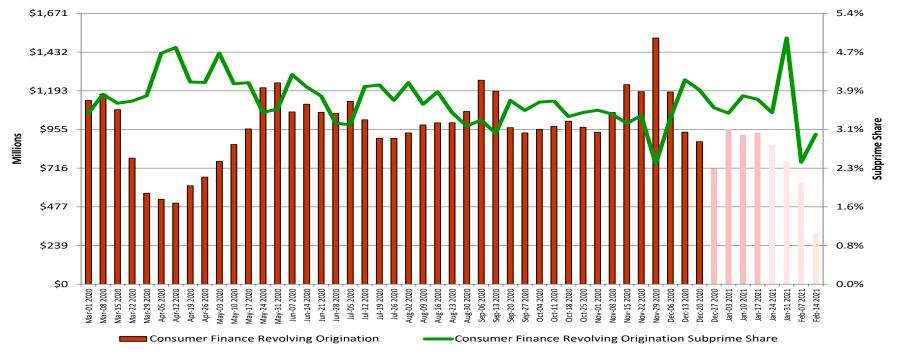
Total Balances in \$Millions; Subprime Share of Total Origination Credit Limits (%); NSA Subprime accounts defined as those with borrower's origination VantageScore® 3.0 less than 620





## Consumer Finance Revolving Origination Credit Limits

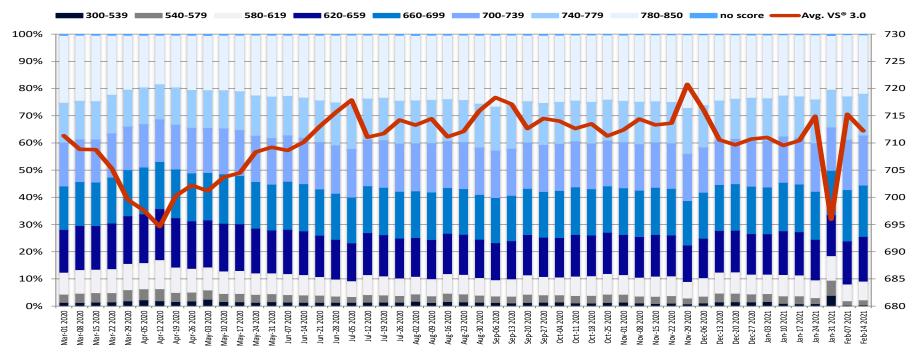
Total Balances in \$Millions; Subprime Share of Total Origination Credit Limits (%); NSA Subprime accounts defined as those with borrower's origination FICO® Score 9 less than 620





## Consumer Finance Revolving Loan Origination Risk

VantageScore® 3.0 Distribution for Consumer Finance Loan Originations by Week (Percent of Accounts)

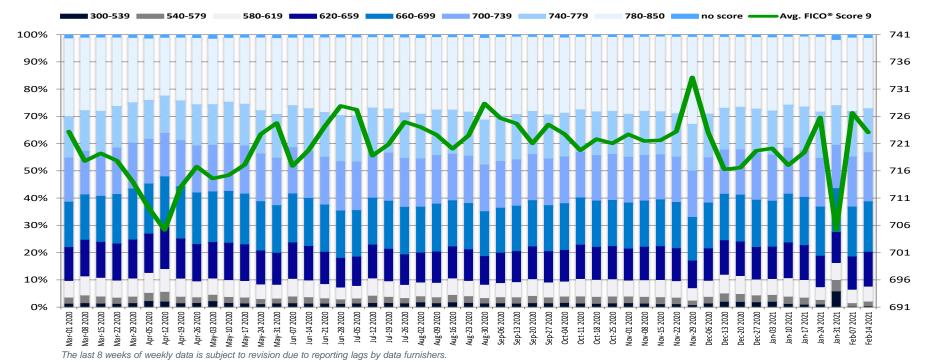


The last 8 weeks of weekly data is subject to revision due to reporting lags by data furnishers.



## Consumer Finance Revolving Loan Origination Risk

FICO® Score 9 Distribution for Consumer Finance Loan Originations by Week (Percent of Accounts)





# Credit Trends Originations: Student Loans



## Student Loan Originations Observations

Originations through February 14, 2021 reported as of February 16, 2021

• It is important to note that for the week ending February 14th, there was low weekly volume for student loan accounts. We will continue to monitor on a weekly basis.



## Student Loan Originations: Accounts

Number of Accounts in Thousands; NSA. Average VantageScore® 3.0



# STUDENT LOAN ACCOUNTS ORIGINATED (THOUSANDS)		
WEEKEND	CURR YR	PREV YR
Mar-01 2020	134.7	120.9
Mar-08 2020	124.3	129.5
Mar-15 2020	113.5	110.1
Mar-22 2020	106.5	110.2
Mar-29 2020	91.3	120.6
Apr-05 2020	93.4	106.9
Apr-12 2020	90.5	123.6
Apr-19 2020	103.7	93.2
Apr-26 2020	82.3	106.8
May-03 2020	97.6	136.3
May-10 2020	122.2	163.4
May-17 2020	161.8	177.2

# STUDENT LOAN ACCOUNTS ORIGINATED (THOUSANDS)		
WEEKEND	CURR YR	PREV YR
May-24 2020	193.5	228.4
May-31 2020	147.3	158.6
Jun-07 2020	145.2	164.9
Jun-14 2020	143.6	151.2
Jun-21 2020	112.7	156.6
Jun-28 2020	111.6	116.5
Jul-05 2020	130.4	138.7
Jul-12 2020	142.0	163.9
Jul-19 2020	177.6	189.5
Jul-26 2020	133.5	170.1
Aug-02 2020	151.0	159.8
Aug-09 2020	353.3	390.0

vew mades	- 75	3.0
# STUDENT LOAN ACCOUNTS ORIGINATED (THOUSANDS)		
WEEKEND	CURR YR	PREV YR
Aug-16 2020	1,060.0	1,506.9
Aug-23 2020	1,055.6	1,183.6
Aug-30 2020	935.6	1,096.8
Sep-06 2020	888.6	912.4
Sep-13 2020	616.3	835.9
Sep-20 2020	703.9	876.7
Sep-27 2020	533.4	509.3
Oct-04 2020	363.7	408.8
Oct-11 2020	280.0	319.5
Oct-18 2020	238.2	219.5
Oct-25 2020	178.9	203.5
Nov-01 2020	180.3	193.4

# STUDENT LOAN ACCOUNTS ORIGINATED (THOUSANDS)		
WEEKEND	CURR YR	PREV YR
Nov-08 2020	154.2	179.6
Nov-15 2020	143.7	172.4
Nov-22 2020	136.3	141.7
Nov-29 2020	76.7	82.1
Dec-06 2020	112.9	135.2
Dec-13 2020	105.5	119.5
Dec-20 2020	97.2	98.0
Dec-27 2020	51.4	74.5
Jan-03 2021	73.1	136.8
Jan-10 2021	204.7	210.4
Jan-17 2021	238.2	312.1
Jan-24 2021	220.6	232.7

# STUDENT LOAN ACCOUNTS ORIGINATED (THOUSANDS)			
WEEKEND CURR YR PREV YR			
Jan-31 2021	179.3	211.0	
Feb-07 2021	0.7	211.6	
Feb-14 2021	*	183.7	

## Student Loan Originations: Accounts

Number of Accounts in Thousands; NSA. Average FICO® Score 9



# STUDENT LOAN ACCOUNTS ORIGINATED (THOUSANDS)		
WEEKEND	CURR YR	PREV YR
Mar-01 2020	134.7	120.9
Mar-08 2020	124.3	129.5
Mar-15 2020	113.5	110.1
Mar-22 2020	106.5	110.2
Mar-29 2020	91.3	120.6
Apr-05 2020	93.4	106.9
Apr-12 2020	90.5	123.6
Apr-19 2020	103.7	93.2
Apr-26 2020	82.3	106.8
May-03 2020	97.6	136.3
May-10 2020	122.2	163.4
May-17 2020	161.8	177.2

# STUDENT LOAN ACCOUNTS ORIGINATED (THOUSANDS)		
WEEKEND	CURR YR	PREV YR
May-24 2020	193.5	228.4
May-31 2020	147.3	158.6
Jun-07 2020	145.2	164.9
Jun-14 2020	143.6	151.2
Jun-21 2020	112.7	156.6
Jun-28 2020	111.6	116.5
Jul-05 2020	130.4	138.7
Jul-12 2020	142.0	163.9
Jul-19 2020	177.6	189.5
Jul-26 2020	133.5	170.1
Aug-02 2020	151.0	159.8
Aug-09 2020	353.3	390.0

_			
	# STUDENT LOAN ACCOUNTS ORIGINATED (THOUSANDS)		
	WEEKEND	CURR YR	PREV YR
	Aug-16 2020	1,060.0	1,506.9
	Aug-23 2020	1,055.6	1,183.6
	Aug-30 2020	935.6	1,096.8
	Sep-06 2020	888.6	912.4
	Sep-13 2020	616.3	835.9
	Sep-20 2020	703.9	876.7
	Sep-27 2020	533.4	509.3
	Oct-04 2020	363.7	408.8
	Oct-11 2020	280.0	319.5
	Oct-18 2020	238.2	219.5
	Oct-25 2020	178.9	203.5
	Nov-01 2020	180.3	193.4

# STUDENT LOAN ACCOUNTS ORIGINATED (THOUSANDS)		
WEEKEND	CURR YR	PREV YR
Nov-08 2020	154.2	179.6
Nov-15 2020	143.7	172.4
Nov-22 2020	136.3	141.7
Nov-29 2020	76.7	82.1
Dec-06 2020	112.9	135.2
Dec-13 2020	105.5	119.5
Dec-20 2020	97.2	98.0
Dec-27 2020	51.4	74.5
Jan-03 2021	73.1	136.8
Jan-10 2021	204.7	210.4
Jan-17 2021	238.2	312.1
Jan-24 2021	220.6	232.7

# STUDENT LOAN ACCOUNTS ORIGINATED (THOUSANDS)			
WEEKEND CURR YR PREV YR			
Jan-31 2021	179.3	211.0	
Feb-07 2021	0.7	211.6	
Feb-14 2021	*	183.7	



## Student Loan Originations: Balances

Total Origination Balances in \$Millions; NSA. Average VantageScore® 3.0



TOTAL STUDENT LOAN BALANCES ORIGINATED (MILLIONS)		
WEEKEND	CURR YR	PREV YR
Mar-01 2020	\$1,568.2	\$1,178.4
Mar-08 2020	\$1,544.5	\$1,557.7
Mar-15 2020	\$1,613.8	\$1,555.0
Mar-22 2020	\$1,672.8	\$1,425.3
Mar-29 2020	\$1,362.4	\$1,404.0
Apr-05 2020	\$1,137.1	\$1,389.8
Apr-12 2020	\$1,201.6	\$1,420.4
Apr-19 2020	\$1,102.9	\$1,310.7
Apr-26 2020	\$1,113.5	\$1,188.0
May-03 2020	\$998.7	\$1,394.6
May-10 2020	\$1,280.3	\$1,937.3
May-17 2020	\$1,368.6	\$1,664.0

TOTAL STUDENT LOAN BALANCES ORIGINATED (MILLIONS)		
WEEKEND	CURR YR	PREV YR
May-24 2020	\$1,427.7	\$1,837.4
May-31 2020	\$1,167.8	\$1,483.9
Jun-07 2020	\$1,353.9	\$1,736.7
Jun-14 2020	\$1,328.8	\$1,648.5
Jun-21 2020	\$1,232.3	\$1,799.3
Jun-28 2020	\$1,252.7	\$1,631.5
Jul-05 2020	\$1,353.8	\$1,680.0
Jul-12 2020	\$1,701.0	\$2,141.5
Jul-19 2020	\$1,632.2	\$2,161.4
Jul-26 2020	\$1,629.8	\$2,239.8
Aug-02 2020	\$1,675.5	\$2,082.1
Aug-09 2020	\$2,764.0	\$3,241.3

TOTAL STUDENT LOAN BALANCES ORIGINATED (MILLIONS)													
WEEKEND	CURR YR	PREV YR											
Aug-16 2020	\$5,681.1	\$7,681.3											
Aug-23 2020	\$5,603.7	\$6,477.9											
Aug-30 2020	\$4,888.2	\$5,715.9											
Sep-06 2020	\$4,298.5	\$4,381.2											
Sep-13 2020	\$2,996.4	\$4,113.4											
Sep-20 2020	\$3,206.6	\$3,966.3											
Sep-27 2020	\$2,594.9	\$2,777.7											
Oct-04 2020	\$1,691.2	\$1,794.6											
Oct-11 2020	\$1,291.9	\$2,739.5											
Oct-18 2020	\$1,749.3	\$1,708.6											
Oct-25 2020	\$1,345.5	\$1,797.0											
Nov-01 2020	\$1,283.6	\$1,485.8											

TOTAL STUDENT LOAN BALANCES ORIGINATED (MILLIONS)												
WEEKEND	CURR YR	PREV YR										
Nov-08 2020	\$1,305.1	\$2,031.5										
Nov-15 2020	\$1,093.7	\$1,594.2										
Nov-22 2020	\$1,222.0	\$1,728.8										
Nov-29 2020	\$789.2	\$1,096.3										
Dec-06 2020	\$1,101.1	\$1,968.5										
Dec-13 2020	\$1,152.5	\$1,596.6										
Dec-20 2020	\$1,051.0	\$1,496.9										
Dec-27 2020	\$821.9	\$1,189.9										
Jan-03 2021	\$984.3	\$1,288.1										
Jan-10 2021	\$2,033.8	\$2,224.5										
Jan-17 2021	\$1,819.8	\$2,432.2										
Jan-24 2021	\$1,379.0	\$1,977.8										

TOTAL STUDENT LOAN BALANCES ORIGINATED (MILLIONS)													
WEEKEND CURR YR PREV YR													
Jan-31 2021	\$1,275.0	\$1,809.8											
Feb-07 2021	\$5.4	\$1,925.1											
Feb-14 2021	*	\$1,829.6											



## Student Loan Originations: Balances

Total Origination Balances in \$Millions; NSA. Average FICO® Score 9



TOTAL STUDENT LOAN BALANCES ORIGINATED (MILLIONS)													
WEEKEND CURR YR PREV YR													
Mar-01 2020	\$1,568.2	\$1,178.4											
Mar-08 2020	\$1,544.5	\$1,557.7											
Mar-15 2020	\$1,613.8	\$1,555.0											
Mar-22 2020	\$1,672.8	\$1,425.3											
Mar-29 2020	\$1,362.4	\$1,404.0											
Apr-05 2020	\$1,137.1	\$1,389.8											
Apr-12 2020	\$1,201.6	\$1,420.4											
Apr-19 2020	\$1,102.9	\$1,310.7											
Apr-26 2020	\$1,113.5	\$1,188.0											
May-03 2020	\$998.7	\$1,394.6											
May-10 2020	\$1,280.3	\$1,937.3											
May-17 2020	\$1,368.6	\$1,664.0											

TOTAL STUDENT LOAN BALANCES ORIGINATED (MILLIONS)													
WEEKEND	CURR YR	PREV YR											
May-24 2020	\$1,427.7	\$1,837.4											
May-31 2020	\$1,167.8	\$1,483.9											
Jun-07 2020	\$1,353.9	\$1,736.7											
Jun-14 2020	\$1,328.8	\$1,648.5											
Jun-21 2020	\$1,232.3	\$1,799.3											
Jun-28 2020	\$1,252.7	\$1,631.5											
Jul-05 2020	\$1,353.8	\$1,680.0											
Jul-12 2020	\$1,701.0	\$2,141.5											
Jul-19 2020	\$1,632.2	\$2,161.4											
Jul-26 2020	\$1,629.8	\$2,239.8											
Aug-02 2020	\$1,675.5	\$2,082.1											
Aug-09 2020	\$2,764.0	\$3,241.3											

	TOTAL STUDENT LOAN BALANCES ORIGINATED (MILLIONS)													
WEEKEND	CURR YR	PREV YR												
Aug-16 2020	\$5,681.1	\$7,681.3												
Aug-23 2020	\$5,603.7	\$6,477.9												
Aug-30 2020	\$4,888.2	\$5,715.9												
Sep-06 2020	\$4,298.5	\$4,381.2												
Sep-13 2020	\$2,996.4	\$4,113.4												
Sep-20 2020	\$3,206.6	\$3,966.3												
Sep-27 2020	\$2,594.9	\$2,777.7												
Oct-04 2020	\$1,691.2	\$1,794.6												
Oct-11 2020	\$1,291.9	\$2,739.5												
Oct-18 2020	\$1,749.3	\$1,708.6												
Oct-25 2020	\$1,345.5	\$1,797.0												
Nov-01 2020	\$1,283.6	\$1,485.8												

TOTAL STUDENT LOAN BALANCES ORIGINATED (MILLIONS)												
WEEKEND	CURR YR	PREV YR										
Nov-08 2020	\$1,305.1	\$2,031.5										
Nov-15 2020	\$1,093.7	\$1,594.2										
Nov-22 2020	\$1,222.0	\$1,728.8										
Nov-29 2020	\$789.2	\$1,096.3										
Dec-06 2020	\$1,101.1	\$1,968.5										
Dec-13 2020	\$1,152.5	\$1,596.6										
Dec-20 2020	\$1,051.0	\$1,496.9										
Dec-27 2020	\$821.9	\$1,189.9										
Jan-03 2021	\$984.3	\$1,288.1										
Jan-10 2021	\$2,033.8	\$2,224.5										
Jan-17 2021	\$1,819.8	\$2,432.2										
Jan-24 2021	\$1,379.0	\$1,977.8										

TOTAL STUDENT LOAN BALANCES ORIGINATED (MILLIONS)													
WEEKEND CURR YR PREV YR													
Jan-31 2021	\$1,275.0	\$1,809.8											
Feb-07 2021	\$5.4	\$1,925.1											
Feb-14 2021	*	\$1,829.6											



### Subprime Student Loan Originations: Accounts

Number of Accounts in Thousands; NSA. Subprime Accounts, Average VantageScore® 3.0 Subprime accounts defined as those with borrower's origination VantageScore® 3.0 less than 620



	New Trades VS® 3.0																		
		T LOAN ACC				T LOAN ACC			ME STUDENT			ME STUDENT GINATED (T			# SUBPRIME STUDENT LOAN ACCOUNTS ORIGINATED (THOUSANDS)				
WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	WEEKEND CURR YR PREV YR % TOTAL WE					PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL
Mar-01 2020	62.2	56.2	46.2%	May-24 2020	73.9	93.0	38.2%	Aug-16 2020	231.2	366.0	21.8%	Nov-08 2020	46.0	70.0	29.8%	Jan-31 2021	49.2	84.3	27.4%
Mar-08 2020	56.5	61.1	45.5%	May-31 2020	55.6	60.1	37.8%	Aug-23 2020	217.6	289.4	20.6%	Nov-15 2020	44.5	70.8	30.9%	Feb-07 2021	*	94.1	9.8%
Mar-15 2020	53.0	52.5	46.6%	Jun-07 2020	52.9	66.9	36.4%	Aug-30 2020	213.6	293.0	22.8%	Nov-22 2020	40.8	55.1	29.9%	Feb-14 2021	*	83.8	0.1%
Mar-22 2020	50.2	54.6	47.1%	Jun-14 2020	57.3	64.4	39.9%	Sep-06 2020	164.3	273.1	18.5%	Nov-29 2020	24.7	33.2	32.2%				
Mar-29 2020	40.9	55.0	44.8%	Jun-21 2020	43.5	63.2	38.6%	Sep-13 2020	132.4	283.6	21.5%	Dec-06 2020	34.6	53.6	30.7%				
Apr-05 2020	43.0	48.9	46.0%	Jun-28 2020	42.0	45.1	37.7%	Sep-20 2020	151.7	263.6	21.6%	Dec-13 2020	30.4	45.1	28.8%				
Apr-12 2020	42.9	62.0	47.4%	Jul-05 2020	41.8	50.9	32.1%	Sep-27 2020	105.6	162.2	19.8%	Dec-20 2020	30.7	39.0	31.5%				
Anr-19 2020	55.5	43.2	53 5%	Jul-12 2020	48.0	66.6	33.8%	Oct-04 2020	84.2	142 1	23.2%	Dec-27 2020	15.6	23.7	30.4%				

69.7

76.5

52.6

55.0

125.6

85.8

79.3

78.8

24.9% Jan-03 2021

32.1% Jan-10 2021

29.4% Jan-17 2021

30.5% Jan-24 2021

Source: Equifax Inc.

45.8

57.9

65.2

67.1

Jul-19 2020

6 Jul-26 2020

39.3% Aug-02 2020

36.3% Aug-09 2020

72.0

43.0

43.7

75.6

59.1

52.5

104.5

28.9%



37.2

37.6

48.1

58.8

Apr-26 2020

May-03 2020

May-10 2020

May-17 2020

Oct-11 2020

Oct-18 2020

6 Oct-25 2020

22.8% Nov-01 2020

113.0

90.4

22.3%

22.3%

26.6%

26.3%

16.3

45.6

63.4

58.0

## Subprime Student Loan Originations: Accounts

Number of Accounts in Thousands; NSA. Subprime Accounts, Average FICO® Score 9 Subprime accounts defined as those with borrower's origination FICO® Score 9 less than 620



	New Trades FICO® Score 9																		
		T LOAN ACC				T LOAN ACC		# SUBPRIN			NT LOAN ACCO (THOUSANDS)		# SUBPRIME STUDENT LOAN ACCOUNTS ORIGINATED (THOUSANDS)						
WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL
Mar-01 2020	51.2	45.7	38.0%	May-24 2020	61.4	80.4	31.7%	Aug-16 2020	143.3	219.0	13.5%	Nov-08 2020	45.2	56.9	29.3%	Jan-31 2021	49.8	69.9	27.8%
Mar-08 2020	46.4	51.1	37.3%	May-31 2020	45.8	50.6	31.1%	Aug-23 2020	130.1	180.0	12.3%	Nov-15 2020	44.3	58.8	30.9%	Feb-07 2021	*	77.4	7.9%
Mar-15 2020	44.4	43.8	39.1%	Jun-07 2020	45.1	58.4	31.1%	Aug-30 2020	135.0	191.8	14.4%	Nov-22 2020	40.5	45.3	29.7%	Feb-14 2021	*	68.1	0.1%
Mar-22 2020	41.9	44.9	39.4%	Jun-14 2020	50.2	55.4	34.9%	Sep-06 2020	149.6	187.3	16.8%	Nov-29 2020	24.9	26.8	32.5%				
Mar-29 2020	34.5	45.1	37.8%	Jun-21 2020	37.7	55.0	33.5%	Sep-13 2020	136.2	210.7	22.1%	Dec-06 2020	33.6	44.3	29.7%				
Apr-05 2020	35.6	40.9	38.1%	Jun-28 2020	36.2	38.5	32.4%	Sep-20 2020	152.5	188.7	21.7%	Dec-13 2020	30.7	36.3	29.1%				
Apr-12 2020	35.9	53.7	39.7%	Jul-05 2020	34.5	42.1	26.5%	Sep-27 2020	105.5	122.2	19.8%	Dec-20 2020	30.3	32.1	31.1%				
Apr-19 2020	48.8	36.7	47.0%	Jul-12 2020	41.7	58.5	29.4%	Oct-04 2020	83.5	107.0	23.0%	Dec-27 2020	15.2	19.3	29.6%				

69.8

77.0

52.5

54.6

102.4

70.0

66.0

64.4

24.9% Jan-03 2021

32.3% Jan-10 2021

29.3% Jan-17 2021

30.3% Jan-24 2021

Source: Equifax Inc.

38.0

47.5

55.7

37.8% Jul-19 2020

32.9% Aug-02 2020

30.5% Aug-09 2020

6 Jul-26 2020



31.1

30.6

40.2

49.3

Apr-26 2020

May-03 2020

May-10 2020

May-17 2020

36.6%

27.8%

24.4%

Oct-11 2020

Oct-18 2020

6 Oct-25 2020

15.3% Nov-01 2020

66.4

51.1

43.5

72.5

65.0

37.0

36.9

54.0

33.0

51.4

89.0

74.8

22.3%

21.6%

27.0%

26.5%

16.3

44.3

64.4

58.4

## Subprime Student Loan Originations: Balances

Total Balances in \$Millions; NSA. Subprime Accounts, Average VantageScore® 3.0 Subprime accounts defined as those with borrower's origination VantageScore® 3.0 less than 620



	New Irades VS® 3.0																		
TOTAL SUBP		ENT LOAN B (MILLIONS)		TOTAL SUBP OF	RIME STUD RIGINATED (			TOTAL SUBP	RIME STUDI RIGINATED (			TOTAL SUBP	RIME STUDI RIGINATED (			TOTAL SUBPRIME STUDENT LOAN BALANCE ORIGINATED (MILLIONS)			
WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL
Mar-01 2020	\$510.9	\$427.5	32.6%	May-24 2020	\$410.4	\$649.9	28.7%	Aug-16 2020	\$1,049.8	\$1,766.0	18.5%	Nov-08 2020	\$302.1	\$659.9	23.1%	Jan-31 2021	\$301.8	\$531.4	23.79
Mar-08 2020	\$519.4	\$639.7	33.6%	May-31 2020	\$329.8	\$465.1	28.2%	Aug-23 2020	\$998.8	\$1,475.0	17.8%	Nov-15 2020	\$248.5	\$477.0	22.7%	Feb-07 2021	\$0.5	\$633.6	9.0%
Mar-15 2020	\$541.8	\$653.3	33.6%	Jun-07 2020	\$379.0	\$592.2	28.0%	Aug-30 2020	\$943.9	\$1,429.9	19.3%	Nov-22 2020	\$276.9	\$451.3	22.7%	Feb-14 2021	*	\$646.1	0.19
Mar-22 2020	\$519.3	\$597.0	31.0%	Jun-14 2020	\$397.4	\$562.9	29.9%	Sep-06 2020	\$754.6	\$1,206.4	17.6%	Nov-29 2020	\$170.3	\$286.7	21.6%				
Mar-29 2020	\$491.1	\$573.1	36.0%	Jun-21 2020	\$329.5	\$533.2	26.7%	Sep-13 2020	\$601.6	\$1,279.1	20.1%	Dec-06 2020	\$249.2	\$617.4	22.6%				
Apr-05 2020	\$427.1	\$557.5	37.6%	Jun-28 2020	\$312.5	\$465.0	24.9%	Sep-20 2020	\$632.1	\$1,130.2	19.7%	Dec-13 2020	\$254.1	\$450.9	22.1%				
Apr-12 2020	\$450.6	\$590.9	37.5%	Jul-05 2020	\$261.4	\$429.9	19.3%	Sep-27 2020	\$485.8	\$815.4	18.7%	Dec-20 2020	\$234.4	\$457.6	22.3%				
Apr-19 2020	\$429.4	\$536.4	38.9%	Jul-12 2020	\$342.9	\$593.8	20.2%	Oct-04 2020	\$321.4	\$411.0	19.0%	Dec-27 2020	\$154.7	\$280.1	18.8%				

\$214.3

\$494.2

\$316.4

\$304.6

\$970.0

\$521.8

\$557.0

\$443.5

16.6% Jan-03 2021

28.2% Jan-10 2021

23.5% Jan-17 2021

23.7% Jan-24 2021

Source: Equifax Inc.

\$423.0

\$505.4

\$749.7

\$577.8

38.0%

Jul-19 2020

Jul-26 2020

30.6% Aug-02 2020

30.2% Aug-09 2020

\$341.3

\$313.3

\$303.8

\$483.1

\$565.8

\$606.0

\$494.3

\$783.2

\$422.9

\$292.3

\$392.4

\$413.4

Apr-26 2020

May-03 2020

May-10 2020

May-17 2020

20.9%

18.1%

Oct-11 2020

Oct-18 2020

6 Oct-25 2020

17.5% Nov-01 2020

\$362.9

\$604.3

\$682.8

15.2%

18.9%

21.0%

22.2%

\$149.2

\$384.9

\$382.5

\$305.6

## Subprime Student Loan Originations: Balances

Total Balances in \$Millions; NSA. Subprime Accounts, Average FICO® Score 9 Subprime accounts defined as those with borrower's origination FICO® Score 9 less than 620



	New Trades FICO® Score 9																		
TOTAL SUBP		ENT LOAN B (MILLIONS)				DENT LOAN		TOTAL SUBP	RIME STUDI RIGINATED (			TOTAL SUBPRIME STUDENT LOAN BALANCES ORIGINATED (MILLIONS)				TOTAL SUBPRIME STUDENT LOAN BALANCES ORIGINATED (MILLIONS)			
WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL	WEEKEND	CURR YR	PREV YR	% TOTAL
Mar-01 2020	\$465.2	\$383.9	29.7%	May-24 2020	\$359.4	\$590.6	25.2%	Aug-16 2020	\$786.9	\$1,318.1	13.9%	Nov-08 2020	\$295.5	\$601.6	22.6%	Jan-31 2021	\$298.9	\$470.3	23.4%
Mar-08 2020	\$463.4	\$584.1	30.0%	May-31 2020	\$292.5	\$419.9	25.0%	Aug-23 2020	\$743.8	\$1,140.5	13.3%	Nov-15 2020	\$246.6	\$420.5	22.5%	Feb-07 2021	\$0.4	\$558.2	6.5%
Mar-15 2020	\$487.2	\$600.4	30.2%	Jun-07 2020	\$342.6	\$533.3	25.3%	Aug-30 2020	\$730.5	\$1,132.6	14.9%	Nov-22 2020	\$276.3	\$402.3	22.6%	Feb-14 2021	*	\$576.1	0.1%
Mar-22 2020	\$463.9	\$543.5	27.7%	Jun-14 2020	\$371.1	\$517.2	27.9%	Sep-06 2020	\$692.2	\$960.9	16.1%	Nov-29 2020	\$172.1	\$252.5	21.8%				
Mar-29 2020	\$450.2	\$523.5	33.0%	Jun-21 2020	\$300.3	\$489.5	24.4%	Sep-13 2020	\$598.4	\$1,072.7	20.0%	Dec-06 2020	\$242.7	\$553.9	22.0%				
Apr-05 2020	\$383.1	\$508.5	33.7%	Jun-28 2020	\$286.0	\$425.4	22.8%	Sep-20 2020	\$624.3	\$938.5	19.5%	Dec-13 2020	\$255.3	\$403.3	22.2%				
Apr-12 2020	\$406.0	\$547.5	33.8%	Jul-05 2020	\$233.2	\$380.7	17.2%	Sep-27 2020	\$478.6	\$698.0	18.4%	Dec-20 2020	\$228.4	\$415.1	21.7%				
Apr-19 2020	\$389.4	\$496.0	35.3%	Jul-12 2020	\$307.1	\$529.9	18.1%	Oct-04 2020	\$314.7	\$323.4	18.6%	Dec-27 2020	\$155.3	\$247.9	18.9%				

\$211.1

\$491.1

\$316.0

\$308.6

Oct-11 2020

6 Oct-25 2020

17.2% Oct-18 2020

13.8% Nov-01 2020

\$870.3

\$467.3

\$498.9

\$391.3

16.3% Jan-03 2021

28.1% Jan-10 2021

23.5% Jan-17 2021

24.0% Jan-24 2021

Source: Equifax Inc.

\$384.1

\$456.3

\$696.5

\$530.2

34.3% Jul-19 2020

25.2% Jul-26 2020

27.6% Aug-02 2020

26.3% Aug-09 2020

\$304.3

\$280.1

\$266.2

\$382.4

\$504.3

\$537.7

\$434.0

\$649.7



\$381.9

\$252.1

\$352.8

\$360.6

Apr-26 2020

May-03 2020

May-10 2020

May-17 2020

15.9%

\$304.6

\$524.1

\$586.7

15.2%

18.4%

20.5%

21.5%

\$149.4

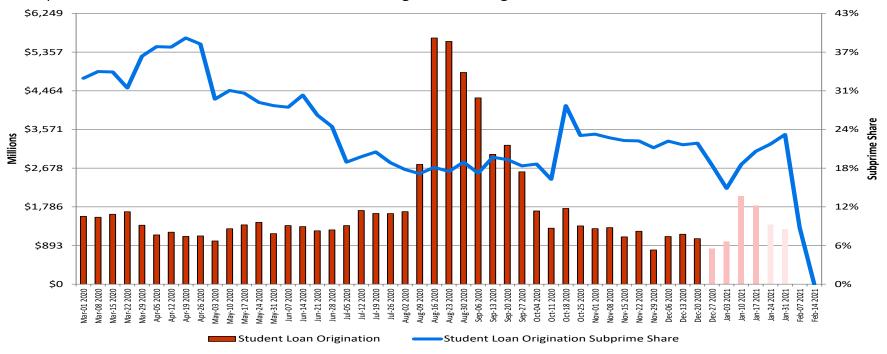
\$373.7

\$373.5

\$295.9

## Student Loan Average Origination Balance

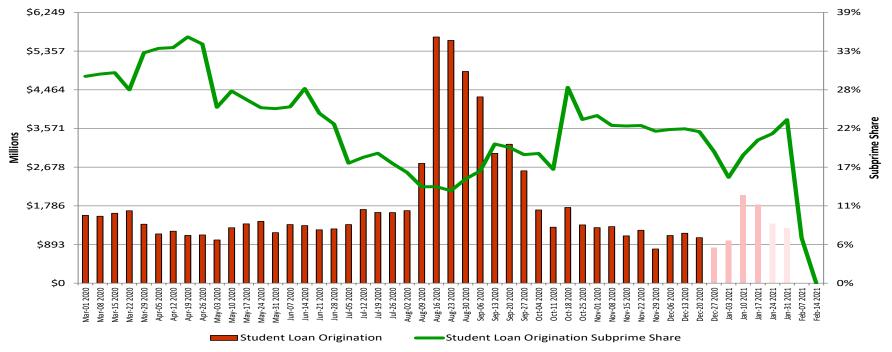
Average Origination Balance Over Time; NSA Subprime accounts defined as those with borrower's origination VantageScore® 3.0 less than 620





## Student Loan Average Origination Balance

Average Origination Balance Over Time; NSA Subprime accounts defined as those with borrower's origination FICO® Score 9 less than 620







# Credit Trends Originations: Notes



- Data are not seasonally adjusted.
- Due to changes in data reported to Equifax, previously reported data December change.
- Data are sourced from Equifax's U.S. Consumer Credit database of over 220 million consumers.
  - Equifax Credit Trends is the primary source for the data in this report; for more information on this database please visit www.equifax.com/business/credit-trends
  - These data are population level not a sample.
  - Jointly held accounts are represented by a randomly selected borrower on the account. Tradelines are only counted once.
  - Exclusions for data quality are applied, such as timely reporting of the establishment of the trade (≤12 months); completeness of the tradeline record including type, credit limit, balance outstanding and status; and other similar filters (e.g., exclude if borrower's death reported).

#### Definitions: Account Type

- Auto Total: all accounts from banks and finance companies for loans or leases on light vehicles.
- Auto Lease: a long-term contract lease of the light vehicle that terminates with the return of the car or a balloon payment of the rest of the balance due. Lease amounts reported to Equifax reflect the contract amount only, excluding the expected residual value of the vehicle at lease end.
- Auto Loan: traditional amortizing installment loans on a light vehicle.
- Credit Cards Bankcard: general purpose credit cards.



- Definitions: Account Type, continued
  - Credit Cards Private Label: credit cards issued for use at particular retailers. Sometimes called retail cards or store cards.
  - First Mortgage: loans with first lien position on a residential property.
  - Home Equity Installment Loan: loans in second lien position on a residential property. These loans are amortizing for the full term of the loan and do not have a draw feature.
  - Home Equity Revolving Lines of Credit: loans usually in second lien position on a residential property. These loans commonly require only interest payments during the draw period and then are recast into amortizing payments at the end of the draw. During the draw period the borrower June take advances from the line of credit.
  - Total Consumer Finance: installment or revolving loans opened with a sales financing company or a personal finance company. These are typically unsecured finance trades.
  - Consumer Finance Installment: consumer finance loans that are amortizing for the full term of the loan and do not have a draw feature.
  - Consumer Finance Revolving: consumer finance loans with a line of credit from which the borrower can draw funds.
  - Student Loan: loan funded for the purpose of financing post-secondary educational study



- Definitions: Other
  - Credit limit: the maximum amount the borrower can access on the account. On installment accounts this is the original loan amount. On revolving accounts this is also known as the credit line or high credit.
  - Subprime: a loan characterized by a combination of factors that make it not-prime-credit quality, meaning that these loans will typically have higher default rates and higher loss rates on average than prime-quality loans from the same vintage. Within this report these are defined as loans extended to borrowers who at the time the loan was originated had a VantageScore® 3.0 Or FICO® Score 9, FICO® Score 8 or FICO® Score 5 credit score below 620.
- Data on new tradeline originations are subject to revision for up to 12 months due to lags in lenders and servicers reporting to Equifax.
  - Data for the most recent 12 months are grossed up for expected but as yet unreported new loans.
  - First Mortgage tradelines June be most affected by delays as servicing rights as well as the loans themselves are frequently sold after origination.
  - With the exception of first mortgage and home equity installment loans, at least 90% of expected new tradelines will have been recorded for the most recent month included in this report (e.g., October 2017 origination data in the October 2018 report).
  - Note that in January 2017 we permanently moved accounts that were previously identified incorrectly as home equity installment loans to consumer finance installment loans, affecting values after April 2014.



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  - VantageScore is a trademark of VantageScore Solutions, LLC
  - More information can be found at <u>www.vantagescore.com</u>
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