

Collateral Value Connector

KEY BENEFITS

Help increase hit rate and accuracy with a cost-effective alternative to BPOs and appraisals

Mitigate valuation risk – specifically, over-valuation

Help reduce costs with an accurate alternative to expensive appraisals

Boost the confidence of regulators by providing ample evidence of model testing by an independent third party

Streamline efficiencies by leveraging a single fulfillment platform

Facilitate compliance with regulatory guidelines by combining Collateral Value Connector with Property Condition Report, an independent evaluation of a property's condition

Optimize Your Collateral Valuation Process While Reducing Costs

Most automated valuation models (AVMs) available today provide the fast, cost-effective service valuation lenders need for home equity lending needs or engaging in other collateral valuation-related activities. However, each model has its own unique set of pros and cons based on hit rate and accuracy. And with such a large number of AVMs currently in the marketplace (many of which have their own fulfillment platforms and proprietary confidence scores), it can be time-consuming and costly to compare valuations from different vendors in order to determine which is the most accurate for a given property or area. **Collateral Value Connector™** from Equifax organizes AVMs in a “cascade” or “waterfall” arrangement, enabling lenders and servicers to optimize their automated collateral valuation strategy based on accuracy, coverage and cost requirements, streamline workflows and facilitate compliance with collateral valuation guidelines issued by federal regulators.

Streamline Workflows with Easy Access to the Right AVM

Collateral Value Connector does the leg work for you — processing valuations from multiple vendors and selecting the preference table that performs best at a given geography. Simply enter a street address and ZIP code, and Collateral Value Connector chooses the most appropriate AVM from a group of individual top-tier AVMs in a matter of seconds via our single fulfillment platform. If that particular AVM is not available, it “cascades” to the next best option. What’s more, accuracy and reliability are assessed by **Solidifi**, an independent, third-party vendor that utilizes a wide range of exhaustive testing criteria, including geographic location, individual confidence scores and accuracy. The independent nature of Solidifi’s testing methodology ensures that the Equifax cascade is properly calibrated and adheres to federal regulatory expectations.

Help Facilitate Compliance with the Latest Regulatory Guidelines

In recent years, a lack of transparency in the mortgage industry has resulted in stricter federal agency guidelines to which market participants must adhere in order to prove that the valuation models they leverage have been properly tested. When you combine Collateral Value Connector with an independent evaluation of the property’s condition, such as our Property Condition Report™, you have a cost-effective alternative to traditional approaches to valuation (such as appraisals and broker price opinions) that helps to facilitate compliance with interagency guidelines while reducing operational costs and mitigating risk.

Already an Equifax customer? Conveniently order your AVMs on a cascade or standalone basis through your existing Equifax information pipeline.



EQUIFAX®

The Collateral Value Connector process



Depending on the subject property's address, Collateral Value Connector will select the preference table that performs best at that geography.

AVM Provider A
AVM Provider B
AVM Provider C
AVM Provider D
AVM Provider E

Estimated Value for Property
at 950 Rockyway
\$650,000

AVM Provider C
AVM Provider F
AVM Provider E
AVM Provider G
AVM Provider D

Estimated Value for Property
at 444 Peach Ave
\$450,000

AVM Provider B
AVM Provider E
AVM Provider A
AVM Provider D
AVM Provider H

Estimated Value for Property
at 1300 Anystreet
\$1,200,000

AVM Providers

- Black Knight
- CoreLogic
- Freddie Mac
- Veros
- Collateral Analytics
- Equifax
- Real Info

CONTACT US

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equifax.com/property