

Insight stories around the globe

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Cost of living around the globe

Inflationary pressure visible across countries



Australians are reaching out to personal loans and BNPL to cope with rising cost of living. Personal loan demand grew 4% compared to Q2 2021; BNPL inquiries grew a staggering 42% with emerging entrants to the market.



In **Canada**, credit card spending is reaching historically high levels with average credit card spend per card consumer up 22% in Q2 2022 when compared to Q2 2021 and 20% up from pre pandemic (Q2 2019) period.



In the **US**, personal loan debt has increased 23% in the last 12 months, compared to an overall non-mortgage debt increase of 7%. The increase is mostly in deep subprime (76% YOY) and now accounts for 6% of non-mortgage debt in the deep subprime space.



In the **UK**, Equifax transaction data is revealing that transfers from savings accounts to current accounts has increased dramatically. It's also observed that ~60% more people have become reliant on high cost short term credit in Q2 compared to Q1 of this year.



- With delinquency rate increases inevitable, collections practices and identifying financially-vulnerable customers will be more important than ever
- Review application qualification practices to minimize future delinquency issues as cost of living pressures mount
- Expedite hardship decisions with effective servicing assessments to enable quicker and more custom decisions for consumers under potential hardship









Adjustments in **mortgage demand**

Rising rates and living costs deter new applications



Mortgage refinances continued to dominate the **Australian** mortgage market until Q2 2022. New mortgages rose for the **first time since the pandemic to 32%.** While still well below 2021 levels at 48%, opportunities for new mortgages are expected as prices adjust across major Australian cities.



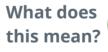
Prime interest rates in **Canada** went from **0.25% to 2.5% in the last 4 months** which brought **new mortgage volume down by 16%** in Q2 2022 when compared to the peaks of Q2 2021. While this stabilized the home prices, it also reduced buying capacity of many consumers, pushing them out of the market



House prices in the **US** are keeping steady for the time being, and with the **rise in interest rates by 75 basis points in July**, a further decrease in the number of new mortgages and refinances are expected in the coming months.



The **UK** has seen the Bank of England's base rate increase from 0.1% at the end of 2021 to 1.75% through the 1H of 2022. In-line with this steady increase, the cost of secured lending continues to rise in an attempt to control inflation rates at a 40 year high.





- Consumers with a variable rate mortgage are more vulnerable amidst rising interest rates. Some fixed rate mortgage holders could also find it difficult to qualify at the time of renewal
- Lenders should start looking at early signs of stress as revolving behavior on credit cards slowly increases
- Cautious lending and credit monitoring required to assess consumer's capacity to borrow

Insights

Supply shortages contribute significant inflationary pressures across the globe.







Latin America



Europe



Australia & **New Zealand**



Canada

- · High inflation: Average monthly spend per credit card consumer rises to never before seen levels. Slowdown in July inflation could curb credit card spending in the next quarter.
 - (Source: Statistics Canada)
- Delinquency* & insolvency: Non mortgage account level delinguencies are rising along with consumer proposals which are back to 2018 levels. (Source: Equifax data)
- · High interest rates, lower new mortgage volume: Monthly payments on new mortgages are escalating while the average loan amount remains high. (Source: Bank of Canada)

United States

- · High inflation: **Consumer Price** Index increased 8.5% YOY in July. (Source: Bureau of Labor Statistics)
- GDP decreased for the 2nd quarter in a row, by 0.6%. This is less than previously expected. (Source: Bureau of Economic Analysis)
- · Auto loans signaled signs of stress with the delinquency of the subprime auto loans exceeding the pre-COVID level. Additionally, early delinquency in recent vintages is higher than usual for near prime and prime segments. (Source: Equifax Market Pulse)

Argentina

- · The monthly inflation rate in Argentina was 7.4% in July 2022. Consumer prices rose 71% from a year ago. This is the highest level in about 30 years, with private estimations that expect to finish this year with an inflation rate between 95-105%. (Source: Argentina Statistic Agency)
- · Central Bank rose the interest rate to 69.5% in August, 10 points more than July. (Source: BCRA)
- Political instability and economy management changes during July and August produced an overshooting of informal exchange rates and a big devaluation of the peso. (Source: BCRA)

United Kingdom

- Energy price cap increase of 54% in April to be followed by an increase of 80% in October. (Source: House of Commons Library)
- · Inflation figures just over 10% for July, slightly lower in August at 9.9%. (Source: Office for National Statistics)

Spain

- GDP 4% for 2022 with decline to 2.1% forecast for 2023 due to inflation impact. (Source: European
 - Commission)
- · Inflation has risen to 10.2% in Q2. Average inflation for 2022 6.5%. (Source: European Commission)
- Unemployment rate is 12.5% for Q2 2022 (Source: National Statistics Institute)

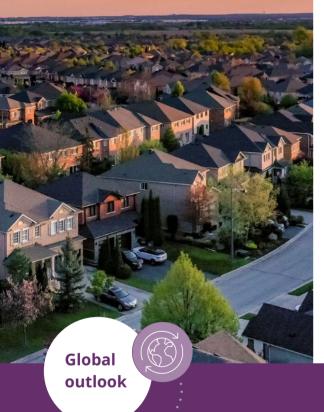
Australia & **New Zealand**

- **Inflation** to 6.1% in AU, fastest annual increase in 21 years. (Source: Australian Bureau of Statistics)
- NZ consumer price index at 7.3%; highest since 1990. Prices advanced faster for **housing** and utilities. (Source: Reserve Bank of New Zealand)
- Unemployment rate plummeted
- to 3.5% in Australia. the lowest rate in 48 vears. New Zealand unemployment rates remained low and unchanged compared to last quarter at 3.3%. (Source: Australian Bureau of Statistics, Reserve Bank of New Zealand)

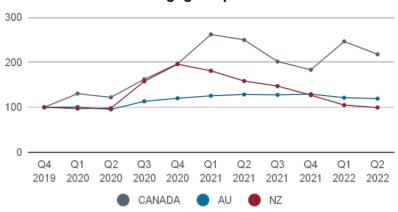
^{*}The delinquency rate refers to the percentage of loans that are 90 or more days past due.

Demand

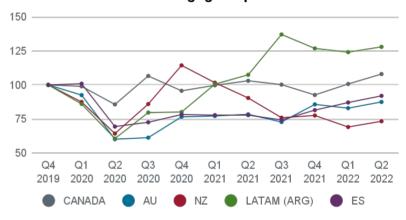
Climbing non-mortgage demand as cost of living rises. Mortgage demand continues to trend down globally



Mortgage Inquiries



Non-Mortgage Inquiries



Non-Mortgage: Includes Buy Now Pay Later, credit cards, installment loans, personal loans and automobile loans. Availability and coverage will vary by region.



Canada

- Non-mortgage credit demand is going up
- Mortgage broker inquiries are **slowing down** but the demand is still higher than pre-pandemic



United Kingdom & Spain

- · Credit demand has now reached pre-pandemic levels (UK), at around 92% (ES) compared to 2019
- UK Annual growth rate for all lending at 6.5% in March (12.5% for Credit Cards)



Australia & New Zealand

- AU mortgage demand approaching pre-pandemic levels, Q2 2022 fell 7% compared to same quarter last year
- Mortgage demand in **NZ** for the June quarter **dropped by 37%**, year on year. Despite the softening market, mortgage demand in the June quarter 2022 was still 8.6% higher than the same quarter in Q2 2019

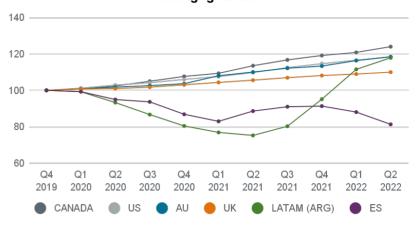


Argentina

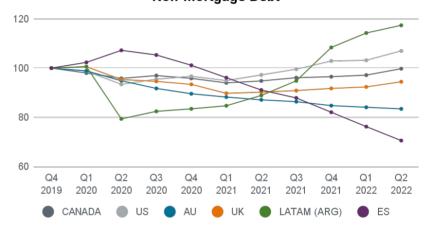
• After a high increase in the third quarter of 2021, demand of **non-mortgage loans has stabilized** in 2022 with bigger values for Q2 than Q1



Mortgage Debt



Non-Mortgage Debt



Debt: Money borrowed by consumers at a point in time. Refers to amortized limit or outstanding balance depending on data collected from each region, except Spain which reports just defaulted assets because Spanish Bureau manages negative data only.

Non-Mortgage: Includes Buy Now Pay Later, credit cards, installment loans, personal loans and automobile loans. Availability and coverage will vary by region.

Mortgage debt*



United States

Global outlook

Total mortgage debt continued to rise—9% YOY in March

Canada

Despite a decline in new mortgage volume, Canada's mortgage debt grew by 9.2% YOY and 2.6% QOQ in Q2 2022

Australia

Mortgage debt will continue to be elevated as a result of the pandemic property boom

*Money borrowed by consumers at a point in time. Refers to amortized limit or outstanding balance depending on data collected from each region, except Spain which reports just defaulted assets because Spanish Bureau manages negative data only.

Non-mortgage debt



United States

Personal Loan debt has increased significantly in the past year with total balances **17.6% higher YOY**. This product now accounts for 3% of non-mortgage US debt, compared to 2.6% a year ago

Canada

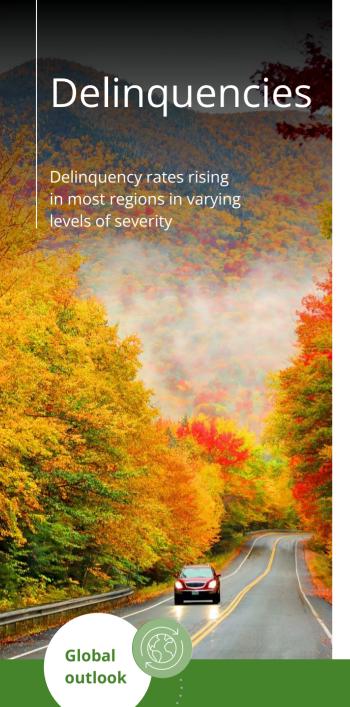
Average non-mortgage debt per consumer is at \$21,128, an **increase of 2.4%** compared to Q2 2021

United Kingdom

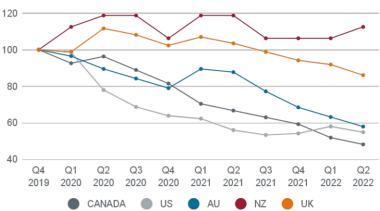
Consumers paying off credit card debt throughout the pandemic, balances still **below 80%** of Jan 2020 levels

Spain

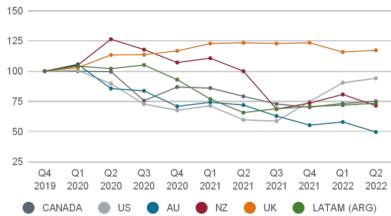
Continued **decrease in debt** due to financial government support during pandemic period (Spain only reports defaulted assets)



90+ Delinquency (#) - Mortgage



90+ Delinquency (#) - Installment Loan



Delinquency: The delinquency rate refers to the percentage of loans that are 90 or more days past due.



United States

- Auto loans originated in April 2022 shows increased early delinquency after 3 months on book across subprime, near prime and prime loans
- **Consumer loans** are exceeding pre-COVID delinquency levels. This is due to both score shift (increased subprime underwriting) as well as increased delinquency



Canada

- · Credit card and other non-mortgage products are starting to see a rise in account level 90+ delinquency rate
- · However, we are not seeing the same uptick in balance level **delinquency rate** as high debt levels are masking the delinquent balances

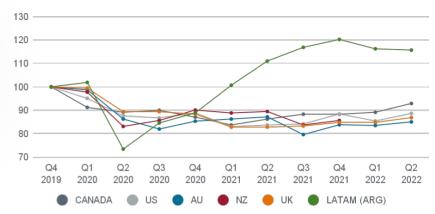


Australia & New Zealand

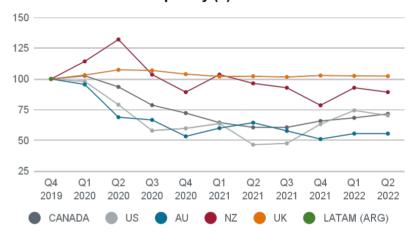
- Cost of living stings AU as **personal loan** early delinquency (30+dpd) hit highest level since the pandemic at 3.13%
- · NZ delinquencies remain low and stable across all products



Credit Card Utilization



90+ Delinquency (#) - Credit Card



Rising card delinquencies



Overall

Multiple regions are showing an uptick in credit card delinquencies

Canada

Credit card utilization is increasing with high consumer spending. It is currently at 22.3%, up 8% from Q2 2021

*Includes Buy Now Pay Later, credit cards, installment loans, personal loans and automobile loans.

Availability and coverage will vary by region.

Non-mortgage* debt



Canada

Average credit limit on new cards is up 27% when compared to the same time period in 2021

Argentina

Credit limit increases didn't follow the inflation rate behavior, which can impact the utilization levels. Utilization levels are moving around 35% in the last 3 quarters

United States

Bankcard utilization is increasing across all score tiers, however has not returned to pre-COVID levels

The most aggressive increase in credit limits is seen in subprime and nearprime, with a ~18% increase YOY in these segments



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