#### EQUIFAX

## Review lending accounts frequently and increase cost savings by 40%-50%

#### Take action fast to prevent losses

Your customers' financial situations are constantly changing — especially now. From job changes, to inflation, to student loan payments, delinquencies, and other financial impacts, your customers continuously face new challenges that impact their wallets.

With so much uncertainty facing consumers, annual or quarterly reviews may not be sufficient to effectively manage risk.

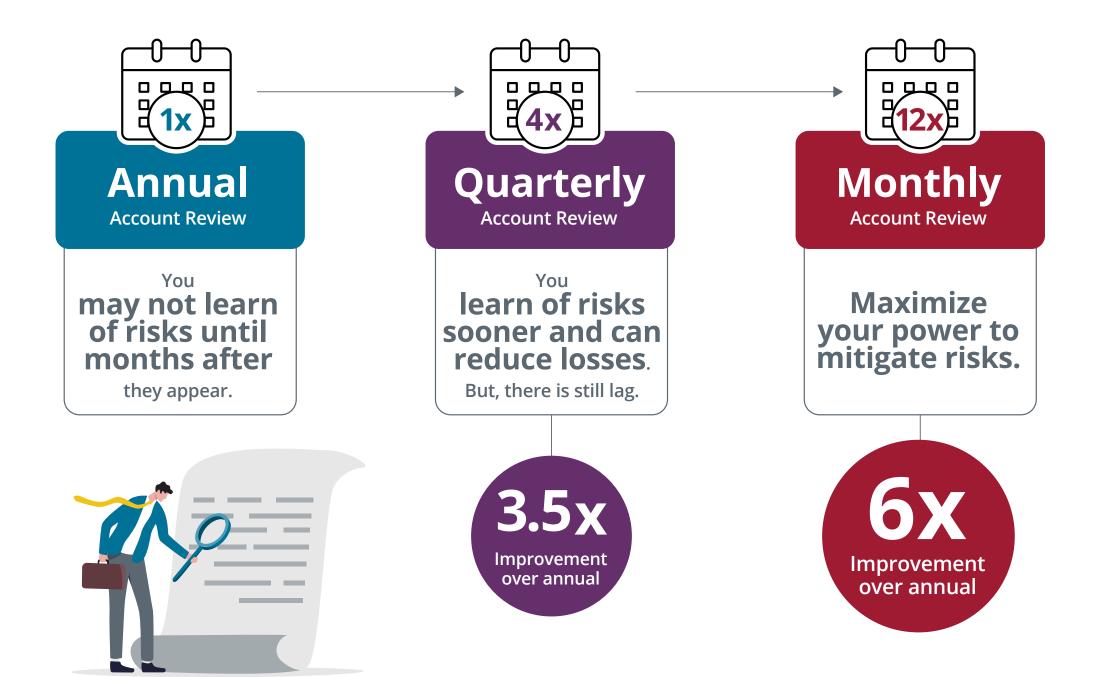
#### Here's why it's time to increase the frequency of your account reviews:











### What this could look like for lenders

Prime lender

#### (\$3M account portfolio)

~2,700

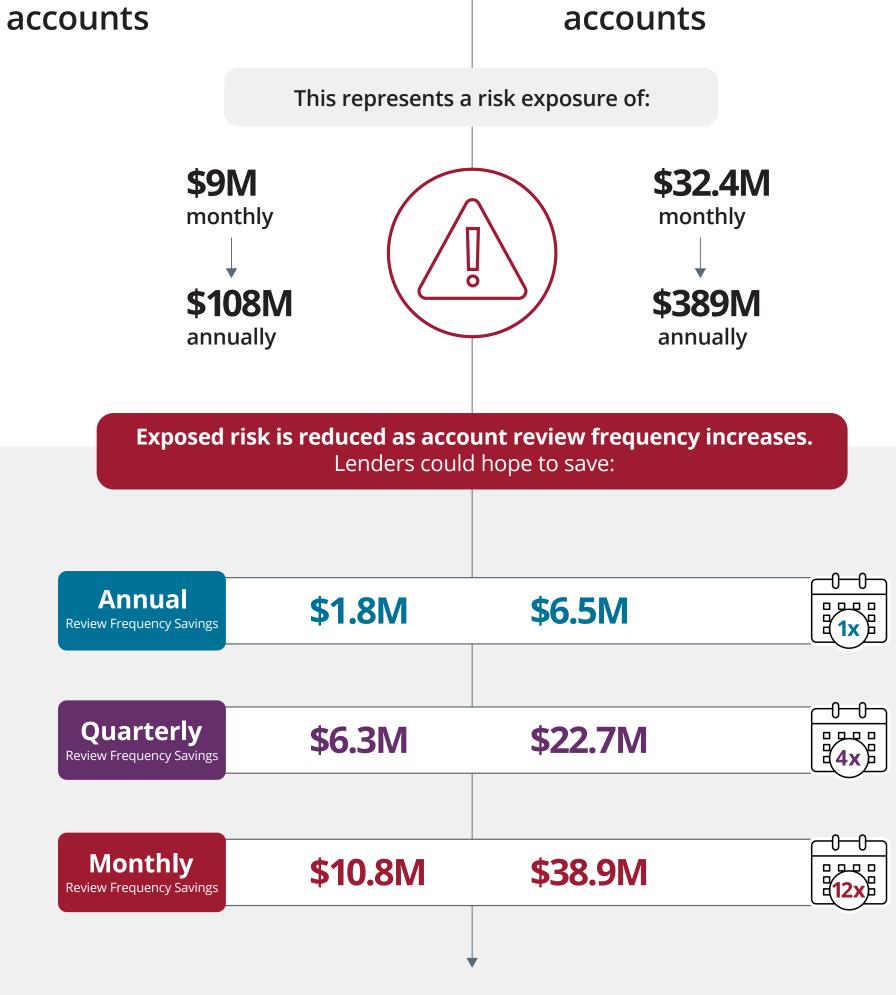
## Subprime lender

(\$1.6M account portfolio)

Equifax insights identifies an incremental:

likely to go 60+ DPD within the next 6 months ~9,600

likely to go 60+ DPD within the next 6 months



### Ask yourself:

What would these results look like for my portfolio?



## Now is the time to **increase account review frequency** to protect dollars at risk!

# How Equifax can help

Work with Equifax to boost the power of your account management.



in your account review — both credit and alternative data





# Contact us to enhance your account management at USISmarketing@equifax.com or equifax.com/DDM

Equifax analysis. Modeled based on assumptions: Average account balance \$1,900. Immediate risk mitigation effectiveness equals 10%. Monthly effectiveness degradation equals 50%.

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