



## Trended Credit\*Hi-Lite

### **Make important risk and regulatory decisions quickly and accurately**

The consumer credit landscape has changed significantly in recent years, and the impact of a turbulent economy with rapidly evolving consumer behaviors makes risk mitigation more important than ever. At Equifax, we make it our top priority to help you leverage relevant and actionable consumer information that provides unprecedented insight into a borrower's credit capacity, credibility and collateral to help you make more sound risk and regulatory decisions.

That's why we've enhanced our flagship tri-merge credit report to include trended credit data. This new industry standard is being implemented to help make the home mortgage market smarter, safer and open to more consumers. **Trended Credit\*Hi-Lite™** expands the credit information used for evaluating a home loan applicant by supplementing the traditional moment-in-time snapshot of an applicant's credit balances with a more dynamic two-year view of payments and balances. *See reverse for sample report snapshot.*

### **What is trended credit data?**

Trended credit data provides an expanded, more granular view of the consumer by leveraging 24 months of specific consumer payment behavior — including scheduled payments, actual payments and past balances. With 24 months of historical payment data of the consumer, lenders are able to extract meaningful statistics to help predict future behavior.

Using trended credit data will help mortgage lenders examine how consumers are managing their credit accounts over time. Today, you can see consumers' existing balances and determine whether they have paid their bills on time; however, generally you cannot tell if consumers are consistently carrying debt loads on revolving accounts such as credit cards, or whether they pay their balances in full every month.

For example, a consumer with a large credit card balance who pays in full every month likely has a higher creditworthiness than a consumer with a large credit card balance who makes only the minimum required payment each month. Existing credit reports can't always differentiate between these two types of consumers.

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### **Key benefits**

**Current, reliable consumer credit data** — In single, dual, or tri-merge formats\* for efficient loan originations

**Speed and reliability** — Industry-leading customer service, turnaround, and system availability/disaster recovery processes

**Deeper insights** — Trended credit data offers 24 months of past payment trends to help better predict risk

**Latest enhanced Equifax credit file** — Tri-merge files will move from ACRO 5 to TotalView, which will have enhanced information in addition to trended credit data

**Ease of integration** — "Plug and play" integration to leading Loan Origination, Automated Underwriting, and Point of Sale systems

**Flexibility** — Approved for QC use with delivery of soft inquiries that do not impact the borrower's credit score

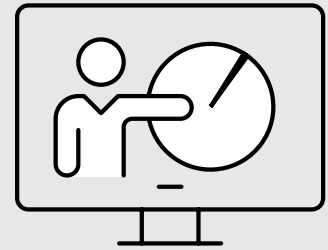
## Reliable system stability and supplemental information

Disruptions in service access can lead to inefficiencies and negatively impact your borrower's experience. Equifax has a long history of system stability — averaging 99.9%<sup>1</sup>. When you access our stable credit repository platform, you can order single, dual or tri-merge reports that contain consumer credit information related to payment history, as well as other supplemental products that help make your loan origination process easier:

- **Edited Credit\*Hi-Lite** — helps you obtain updated credit report information to satisfy underwriting requirements and can be ordered after Credit\*Hi-Lite as a supplemental report. It can be used to update tradelines or public record information, develop landlord references or add a credit reference that has not yet been reported to the credit reporting agencies.
- **International mortgage credit reports** — can be used to assess borrowers who have lived and/or established credit outside of the United States.
- **Expedited consumer dispute process** — helps you facilitate the correction of potential errors on the consumer credit file with all three credit repositories and allows a re-pull of Credit\*Hi-Lite with an updated score based on the changes that were requested.
- **IntelliMerge** — helps save you time and money by using minimum consumer-level credit attributes to control the number of credit repositories accessed in order to “prequalify” borrowers. For example, you can set the criteria to only return a tri-merge report if a borrower's primary FICO® score is greater than 620, and Credit\*Hi-Lite will only be returned on those borrowers above this threshold.
- **Comply ID** — helps facilitate compliance with the federal “Red Flag” regulations (as defined by the FACT Act) by identifying and resolving bureau alerts and ID discrepancies and providing tracking and reporting for compliance measures.
- **Risk-based pricing letter service** — is a Credit Score Disclosure Exception Notice with current scores and a score distribution percentage for all scores reported on the credit report. The current credit score disclosure statement used to support the score disclosure required by Section 609(g) of the Fair Credit Reporting Act will be enhanced to support both a Credit Score Disclosure Exception Notice and a notice for use in the case when no credit score is available.
- **CreditXpert®** — consumer credit score optimization tools that help you approve more applicants by providing the credit quality information they need to better understand your offer.
- **Undisclosed Debt Monitoring™** — a proprietary platform that monitors the “quiet period” between the time of the original credit report and the closing of the loan — includes daily activity alerts that may represent potential risk to the lender if undisclosed liabilities are not identified and addressed prior to closing the loan.

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99.9%



TRADELINES										
CREDITCARD/CO 638096000 Efx01/Xprt01/Tuc01	Opened	Reported	High Balance	Mos Reviewed	30	60	90	PastDue	Payment/Terms	Balance
	12/08	01/16	\$5000	82	1	0	0	\$0	\$48 1X\$48	\$2,565
	Last	ECOA	Credit Limit	Revolving						
	01/16	Indiv.	\$5000	R-1						
TYPE OF LOAN: CHECK CREDIT OR LINE OF CREDIT OPEN: CURRENT ACCOUNT LAST REPORTED DELINQUENCIES: 01/2012-C2										
Trended Data: Source EFX, TU, XPN										
	DATE	2015-12	2015-11	2015-10	2015-09	2015-08	2015-07			
	ACTUAL PAY	48	49	48	51	49	51			
	SCHEDULED PAY	48	49	49	48	51	48			
	BALANCE	2639	2617	2643	2669	2698	2722			
	DATE	2015-06	2015-05	2015-04	2015-03	2015-02	2015-01			
	ACTUAL PAY	52	50	49	55	100	104			
	SCHEDULED PAY	51	52	50	49	55	51			
	BALANCE	2751	2780	2805	2807	2841	2913			
	DATE	2014-12	2014-11	2014-10	2014-09	2014-08	2014-07			
	ACTUAL PAY	56	49	52	52	52	54			
	SCHEDULED PAY	54	48	49	52	53	52			
	BALANCE	2994	2976	2999	2830	2859	2885			
	DATE	2014-06	2014-05	2014-04	2014-03	2014-02	2014-01			
	ACTUAL PAY	53	50	49	54	100	205			
	SCHEDULED PAY	54	53	50	49	54	53			
	BALANCE	2916	2944	2771	2797	2830	2903			

The new trended data section shows up to 24 months of trended data blended from the sources identified above in the tradeline. If there is no amount available, the field is blank and represented with a dash ( - ).

**Date (YYYY-MM):** Represents the date the trended data was last captured

**Actual pay:** Specifies in whole dollars the amount of the payment actually made by the borrower

**Scheduled pay:** Specifies in whole dollars the borrower's scheduled payment amount for the month for the account

**Balance:** Specifies in whole dollars the balance remaining on the account

[equifax.com/mortgage](http://equifax.com/mortgage)

<sup>1</sup>Equifax System Uptime Analysis – July 2017

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