

Microfinance Pulse

Vol IV – January 2020



MicrofinancePulse

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Executive Summary

The Microfinance industry clocked 36% Y-o-Y growth in the quarter ending on September 2019. The 4th edition of Microfinance Pulse aims to capture key trends and performance with in-depth views of the Microfinance industry. This shall provide insights in future trends, potential growth opportunities and critical segments across the Microfinance space. This edition also analyzes the “Loan Cycle ID” sourcing and ticket size trends in the industry

- **Microfinance Industry Overview:** The Microfinance industry has total loan portfolio of ₹199,688 crore as on September 30, 2019. Banks are the current leaders in the lender category with a total portfolio outstanding of ₹80,526 crore, which constitutes 40% of the total market share. Also Banks have continued with their dominance in higher value loans, their Average Ticket Size being highest at ₹36,754 as on September 2019
- **Disbursement Trends:** The industry Average Ticket Size registered 5% growth from the period JAS'18 to JAS'19; loans having ticket size of up to ₹10K registered the highest growth at 40%
- **Industry Risk Profile:** Risk profile trend shows an increase in industry level 90+ delinquency from 0.40% in September 2018 to 0.43% in September 2019. However, Bihar and Rajasthan are the top states in terms of low 90+ delinquency with Bihar also featuring among the top 3 states in terms of portfolio outstanding
- **Geographical Exposure:** The top 5 states contribute 55% of the pan India portfolio with Tamil Nadu at the top with outstanding of ₹29,367 crore as on September 2019. Bihar has shown the maximum growth of 55% in portfolio outstanding from September 2018 to September 2019
- **Aspirational Districts:** The number of active Microfinance institutions in Aspirational districts has grown from 117 in December 2017 to 133 in September 2019. Muzaffarpur district in Bihar has shown the highest growth in terms of the number of active Microfinance institutions from 40 in December 2017 to 64 in September 2019. Portfolio outstanding in the Aspirational districts has grown by 101% during the period; at the same time these districts have a 90+ delinquency at 0.41% compared to 0.43% of the industry. The top 3 districts in terms of portfolio outstanding are located in Bihar
- **State Profile:** The comprehensive state profile of Assam provides a snapshot and disbursement trends in the state. Assam has a portfolio of ₹12,508 crore and over 45 lakh live loans as on September 2019. Kamrup and Nagaon are the top districts in the state and have a share of 23% in the state's portfolio. The 90+ delinquency of Assam, at 0.28%, stands well below the industry average of 0.43%

Abbreviations & Glossary

- ATS (Average Ticket Size) = Disbursed Amount / Number of Loans
 - Concentration % = Live Borrowers/Total Population x 100
 - DPD = Days Past Due
 - Live POS or Borrowers or Active loans = 0 to 179 DPD + New Accounts + Current Accounts
 - MFI = Microfinance Institution
 - POS = Portfolio Outstanding
 - UT = Union Territory
 - NOF = Net Owned Funds
 - Loan Cycle ID - Indicates whether the borrower is taking the first, second, third or more loan from the same lender
 - Aspirational districts - Districts (currently 117 in no.) identified by NITI Aayog, GoI, in January 2018 for improvement to enhance Human Development Index, in turn, based on composite indicators like Health & Nutrition, Education, Agriculture & Water Resources, Financial Inclusion, Skill Development and Basic Infrastructure
-
- 1-179 = 1 to 179 DPD/ Live POS
 - 1-29 = 1 to 29 DPD/ Live POS
 - 30-59 = 30 to 59 DPD/ Live POS
 - 60-89 = 60 to 89 DPD/ Live POS
 - 90-179 = 90 to 179 DPD/ Live POS
 - 30+ Delinquency = 30-179 DPD/ Live POS
 - 90+ Delinquency = 90-179 DPD/ Live POS
-
- JAS'18 = July 2018 to September 2018
 - OND'18 = October 2018 to December 2018
 - JFM'19 = January 2019 to March 2019
 - AMJ'19 = April 2019 to June 2019
 - JAS'19 = July 2019 to September 2019

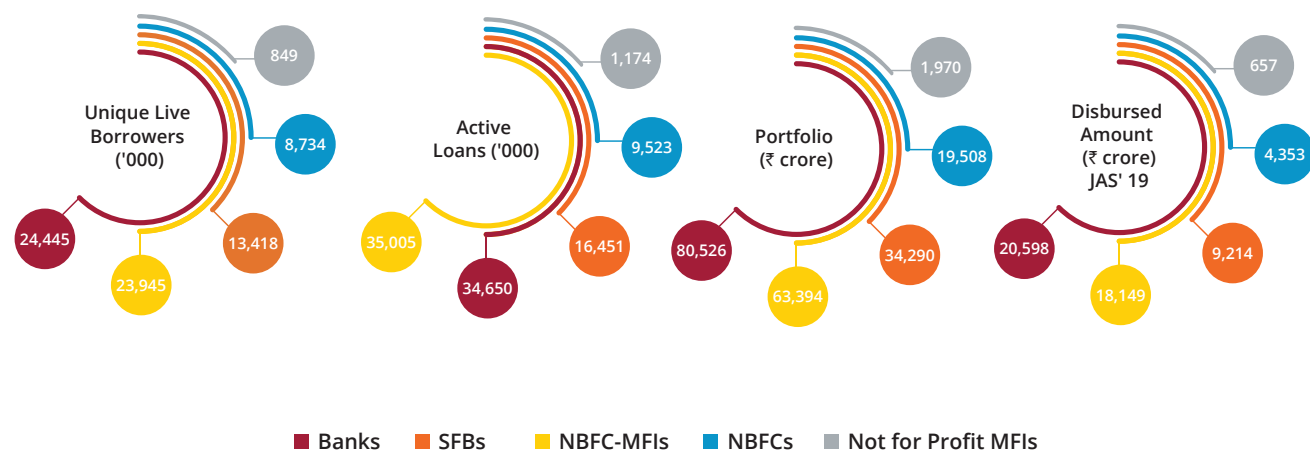
Microfinance Industry Overview



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Microfinance Industry Snapshot – as on 30th September 2019

Graph-01



MFI Snapshot of 30 th Sep 2019	Banks	SFBs	NBFC-MFIs	NBFCs	Not for Profit MFIs	Total Industry
Unique Live Borrowers ('000)	24,445	13,418	23,945	8,734	849	71,391
Active Loans ('000)	34,650	16,451	35,005	9,523	1,174	96,803
Portfolio (₹ crore)	80,526	34,290	63,394	19,508	1,970	199,688
Disbursed Amount (₹ crore) - JAS'19	20,598	9,214	18,149	4,353	657	52,971
Average Ticket Size (₹) - JAS'19	36,754	33,624	27,442	34,344	26,517	32,155
30+ Delinquency	0.73%	0.89%	1.11%	2.52%	0.54%	1.05%
90+ Delinquency	0.25%	0.38%	0.47%	1.17%	0.25%	0.43%

Table-01

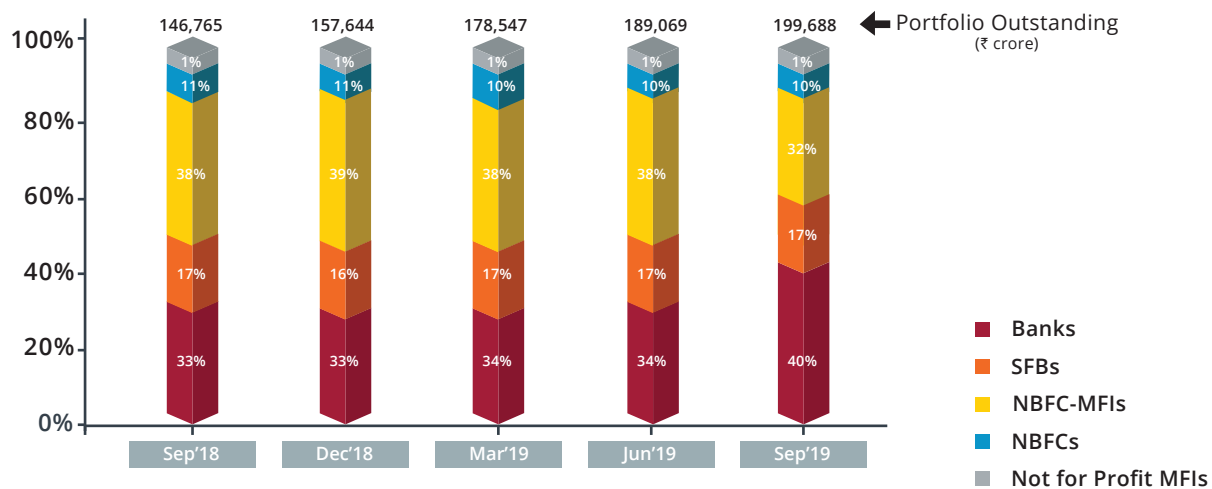
- As on 30th September 2019, Banks are leading the Microfinance industry with 40% market share in portfolio outstanding and have maintained lowest 90+ delinquency at 0.25%
- Banks have a 14% higher ATS than the industry ATS as on 30th September 2019
- NBFCs registered highest 90+ delinquency at 1.17% as on September 2019

Note : In MFI segment there are 5 crore unique live borrowers. Difference in the unique number of borrowers is due to multiple relationships with SFBs, Banks, NBFC-MFIs, NBFCs and Not for Profit MFIs.

Microfinance Industry Overview

Graph-02

Market share trends by lender type



Particulars	Portfolio Outstanding (₹ crore)				
	Sep'18	Dec'18	Mar'19	Jun'19	Sep'19
Banks	48,199	52,557	59,999	64,367	80,526
SFBs	24,971	25,562	29,990	31,959	34,290
NBFC-MFIs	55,263	60,368	68,156	71,768	63,394
NBFCs	16,668	17,620	18,539	18,997	19,508
Not for Profit MFIs	1,664	1,537	1,863	1,978	1,970
Total Industry	146,765	157,644	178,547	189,069	199,688
Q-o-Q growth rate %	-	7%	13%	6%	6%

Table-02

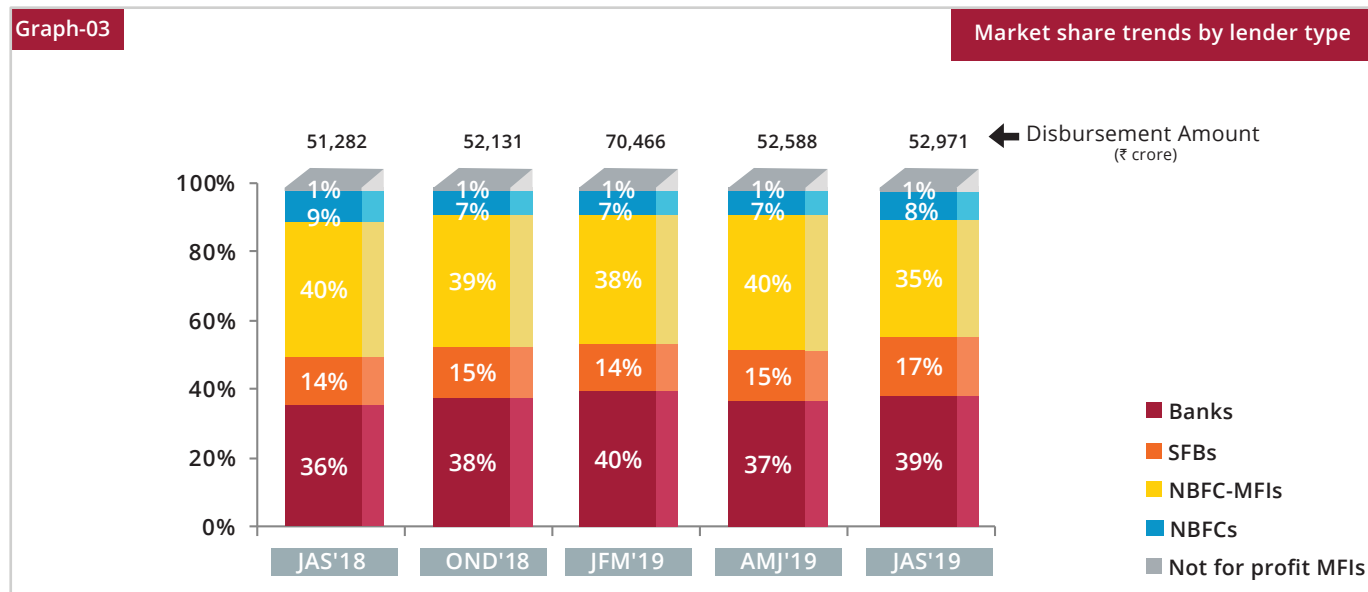
- Microfinance industry has grown by 36% from September 2018 to September 2019
- Across various quarters from September 2018 to September 2019, highest portfolio growth is seen in March 2019, at 13%

Disbursement Trends



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Disbursement Trends – Institution Wise

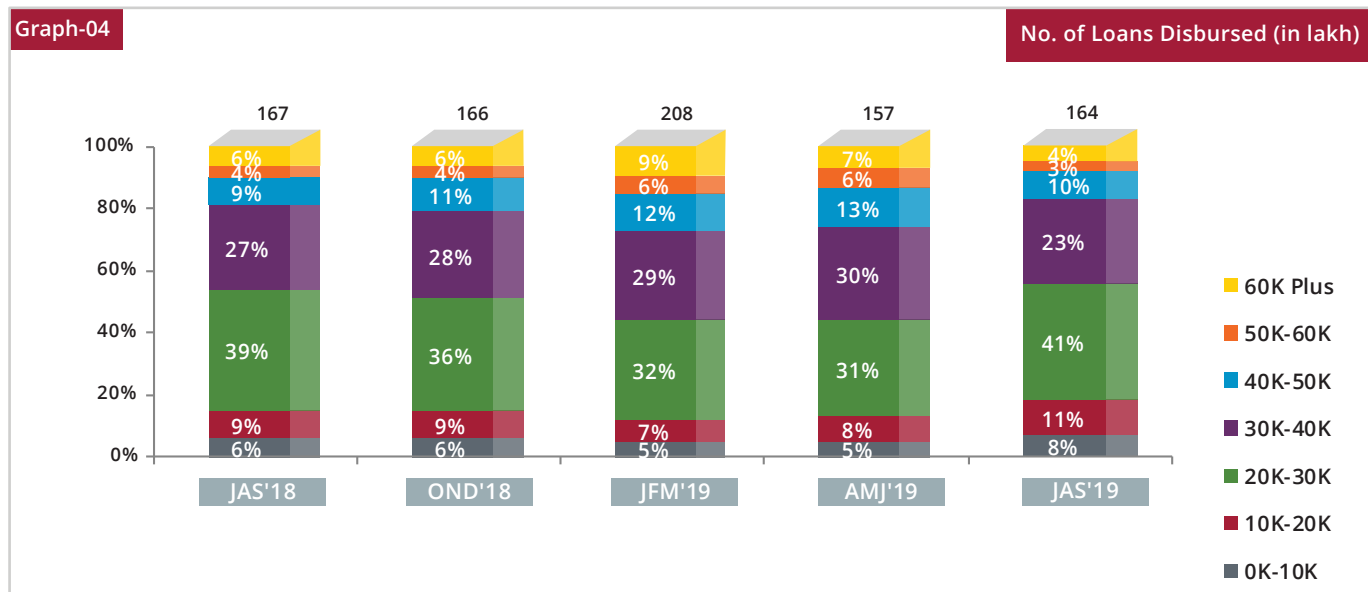


Sector	No. of Loans Disbursed (in lakh)				
	JAS'18	OND'18	JFM'19	AMJ'19	JAS'19
Banks	44	49	64	43	56
SFBs	25	24	31	24	27
NBFC-MFIs	80	79	96	77	66
NBFCs	16	12	14	11	13
Not for Profit MFIs	2	2	3	2	2
Total Industry	167	166	208	157	164

Table-03

- Disbursed amount shows 3% growth from JAS'18 to JAS'19
- Banks have the largest share at 39% in JAS'19 quarter followed by NBFC-MFIs at 35%

Industry Ticket Size Trends



Ticket Size	No. of Loans Disbursed (in lakh)					
	JAS'18	OND'18	JFM'19	AMJ'19	JAS'19	Y-o-Y growth rate %
0K-10K	10	10	10	8	14	40%
10K-20K	15	15	15	13	18	20%
20K-30K	65	60	67	49	67	3%
30K-40K	46	45	61	46	37	-20%
40K-50K	16	18	25	20	16	0%
50K-60K	6	7	12	9	5	-17%
60K Plus	9	11	18	12	7	-22%
Total	167	166	208	157	164	-2%
Q-o-Q loan disbursal growth rate %	-	-1%	25%	-25%	4%	-
All India ATS (in ₹)	30,658	31,499	33,933	33,515	32,155	5%
Q-o-Q ATS growth rate %	-	3%	8%	-1%	-4%	-

Table-04

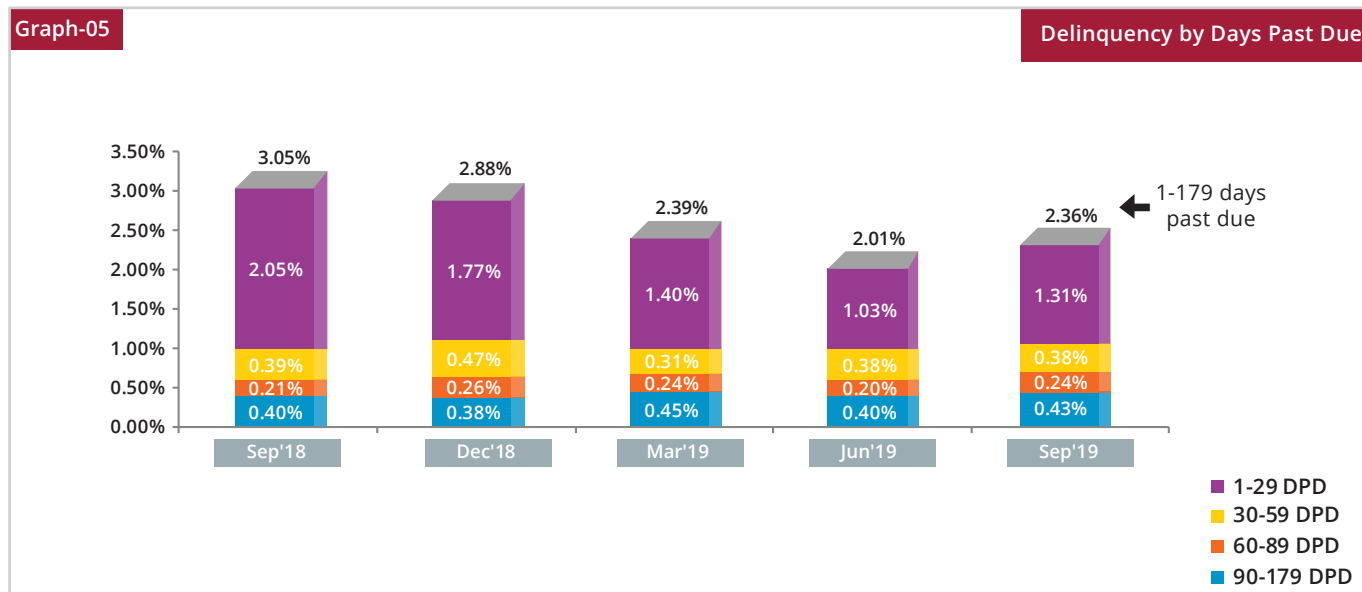
- ₹20k-30k ticket size loans are showing an upward sourcing trend from JAS'18 to JAS'19
- Loan sourcing grew by 4% from AMJ'19 to JAS'19
- Overall ATS witnessed growth of 5% from JAS'18 to JAS'19

Industry Risk Profile



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Industry Risk Profile



Reporting Quarter	1-29 days past due	30-59 days past due	60-89 days past due	90-179 days past due	1-179 days past due
Sep'18	2.05%	0.39%	0.21%	0.40%	3.05%
Dec'18	1.77%	0.47%	0.26%	0.38%	2.88%
Mar'19	1.40%	0.31%	0.24%	0.45%	2.39%
Jun'19	1.03%	0.38%	0.20%	0.40%	2.01%
Sep'19	1.31%	0.38%	0.24%	0.43%	2.36%

Table-05

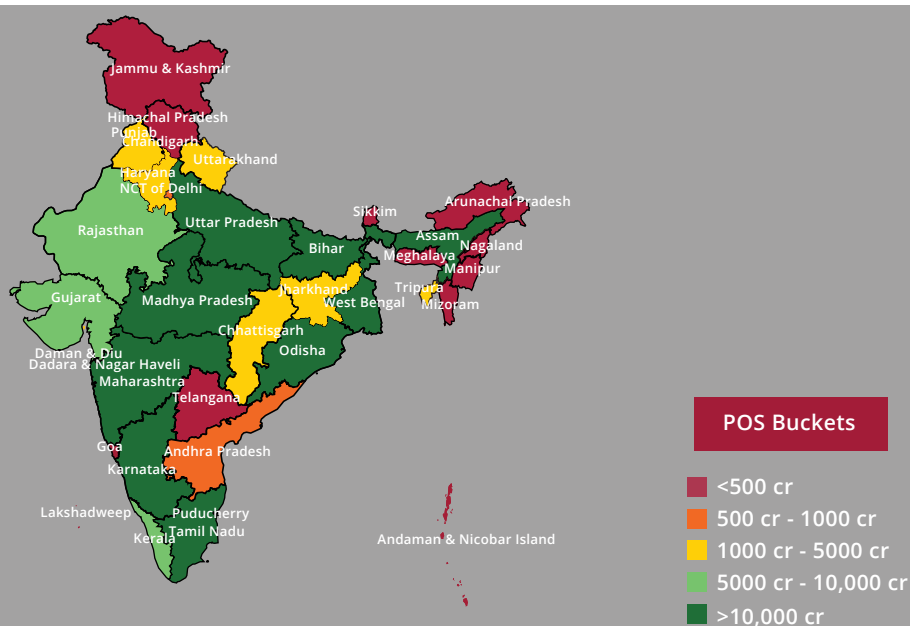
- 30+ delinquencies as on September 2019 are at 1.05%, which is 0.05% higher than in September 2018
- 1-29 days delinquency increased in September 2019 quarter, however, lower than September 2018 quarter

Geographical Exposure

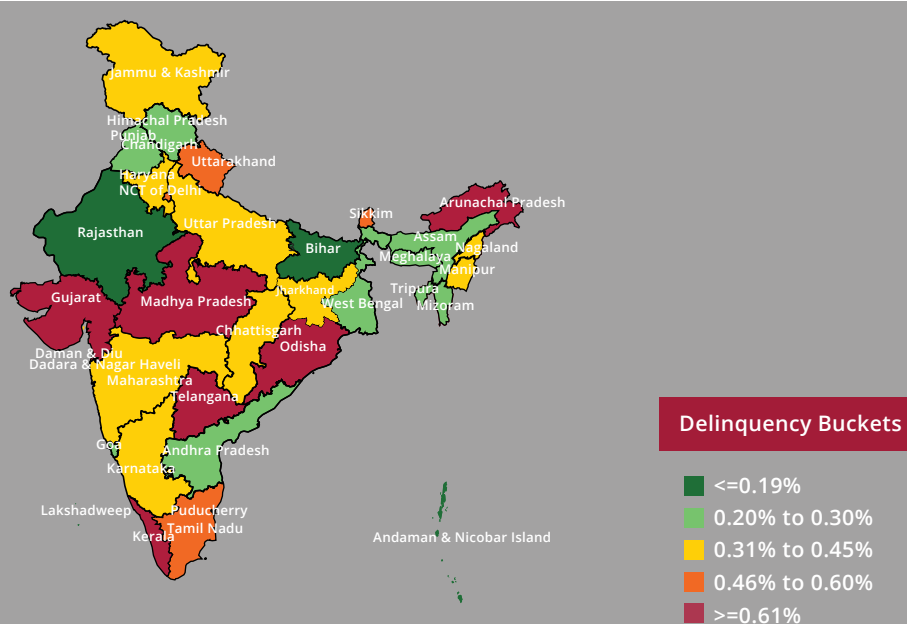


State/UT wise Portfolio Outstanding and 90+ Delinquency as on September 2019

Map-01



Map-02



- Pan India portfolio outstanding as on 30th September 2019 is ₹199,688 crore
- East zone shows highest concentration of states having portfolio outstanding of less than ₹500 crore
- Pan India 90+ delinquency as on 30th September 2019 stands at 0.43%
- Out of the total 36 states and union territories, 15 states in India have 90+ delinquency at less than 0.3%

Note : This graph is for illustration purposes only and is represented based on the data/information submitted by the members as on 30th September 2019. The Jammu and Kashmir state bifurcation after the revocation of Article 370 and 35A are not a part of this representation.

Portfolio Outstanding and Delinquency Trends – Top 10 States/UT

Top 10 States	Portfolio Outstanding (₹ crore)					Y-o-Y Growth Rate
	Sep'18	Dec'18	Mar'19	Jun'19	Sep'19	
Tamil Nadu	22,689	24,196	24,611	27,394	29,367	29%
West Bengal	21,173	22,438	26,987	27,648	28,661	35%
Bihar	13,488	14,933	18,036	19,770	20,933	55%
Karnataka	13,078	13,954	15,294	15,960	17,237	32%
Maharashtra	10,257	11,242	12,420	12,863	13,739	34%
Assam	9,651	9,791	12,021	12,213	12,508	30%
Uttar Pradesh	8,869	9,316	10,812	11,789	12,331	39%
Odisha	9,843	10,797	11,412	11,264	11,209	14%
Madhya Pradesh	8,290	8,850	9,905	10,505	11,205	35%
Kerala	6,060	6,581	6,942	7,491	8,027	32%
Total Top 10 States	123,398	132,098	148,440	156,897	165,217	34%
All India	146,765	157,644	178,547	189,069	199,688	36%
Market Share of Top 10 States	84%	84%	83%	83%	83%	-

Table-06

Y-o-Y 90+ Delinquency in Top 10 States

Top 10 States	Sep'18	Sep'19
Tamil Nadu	0.30%	0.54%
West Bengal	0.24%	0.22%
Bihar	0.17%	0.10%
Karnataka	0.37%	0.34%
Maharashtra	0.70%	0.41%
Assam	0.13%	0.28%
Uttar Pradesh	1.13%	0.39%
Odisha	0.22%	1.39%
Madhya Pradesh	0.65%	0.71%
Kerala	0.35%	0.78%
All India	0.40%	0.43%

Table-07

- As on September 2019 Tamil Nadu, West Bengal, Bihar, Karnataka & Maharashtra contribute 55% to pan India market share
- Tamil Nadu has moved to first position in September 2019, replacing West Bengal
- Highest growth amongst top 10 Indian states/UT from September 2018 to September 2019 is registered by Bihar at 55% followed by Uttar Pradesh at 39%

Aspirational Districts

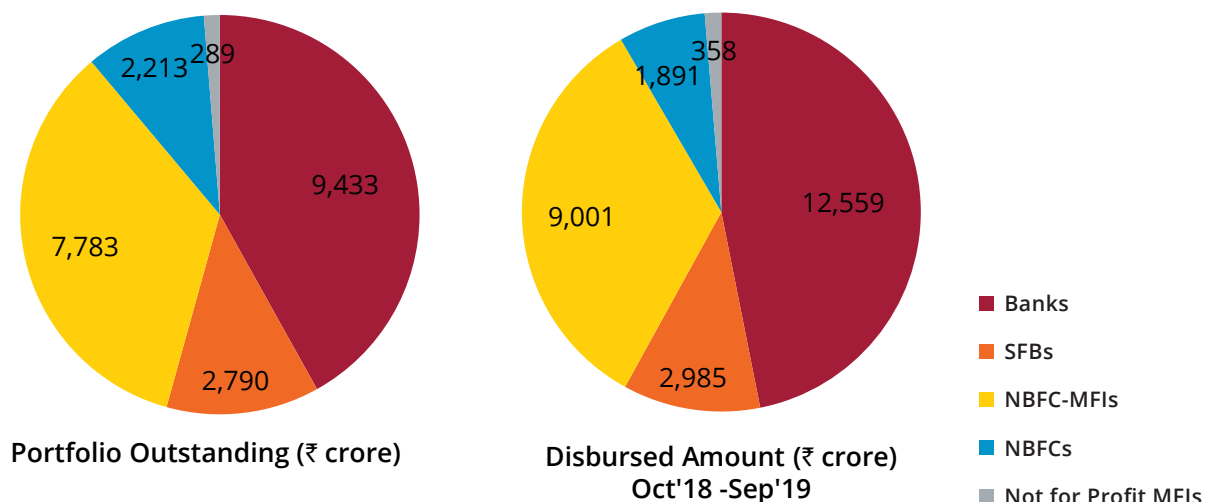


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Aspirational Districts – Overview and Growth as on September 2019

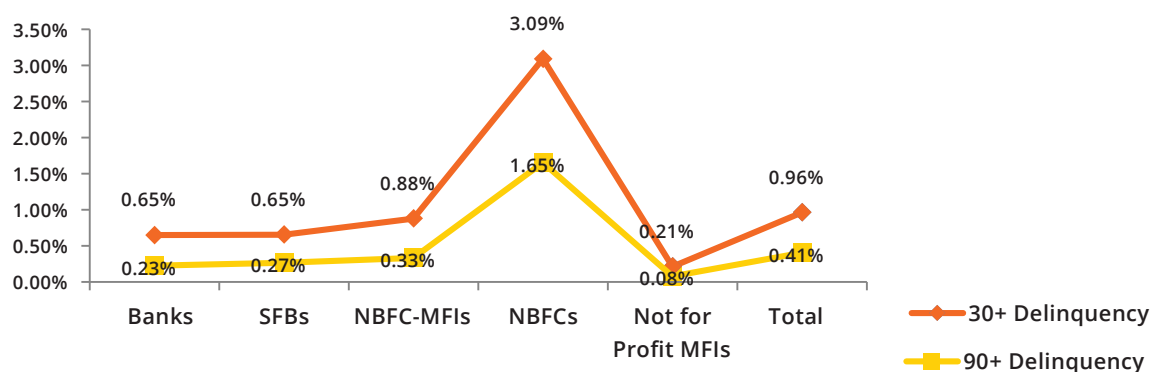
Graph-06

An overview



Graph-07

30+ and 90+ Delinquency lender category wise



Aspirational Districts Growth Particulars	December 2017	September 2019	Growth %
Active MFI Institutions reach	117	133	14%
Active Customer Penetration ('000)	4,155	6,711	62%
Disbursement Amount (in crore)	14,374*	26,794**	86%
Active Loans ('000)	6,925	11,492	66%
Portfolio Outstanding (₹ in crore)	11,175	22,508	101%
30+ Delinquency	1.54%	0.96%	-
90+ Delinquency	0.75%	0.41%	-

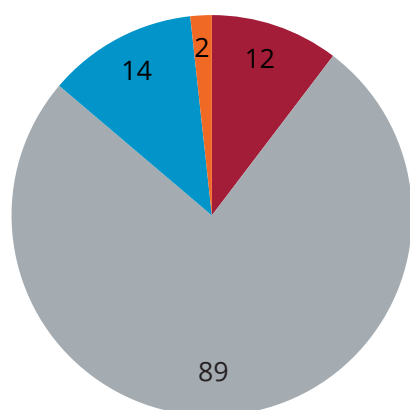
Table-08

- MFI Customer penetration increased by 62% from December 2017 to September 2019
- Banks lead with 42% share in POS in Aspirational districts, followed by 35% share of NBFC-MFIs, as on September 2019
- 90+ Delinquency of Aspirational districts is seen at 0.41% as on September 2019

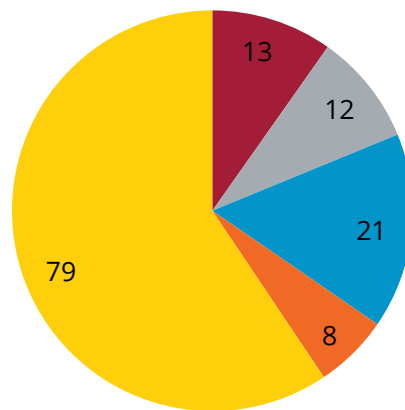
Aspirational Districts – Portfolio View

Graph-08

No. of Institutions by Lender Category



As on Dec'17



As on Sep'19

■ Banks
 ■ SFBs
 ■ NBFC-MFIs
 ■ NBFCs
 ■ Not for Profit MFIs

Portfolio Outstanding – Top 10 districts

District	State	POS - Dec'17 (₹ crore)	Live institution count**
Muzaffarpur	Bihar	688	40
Begusarai	Bihar	652	38
Virudhunagar	Tamil Nadu	395	36
Purnia	Bihar	356	33
Balangir	Odisha	343	33
Barpeta	Assam	341	23
Dhubri	Assam	328	18
Dhenkanal	Odisha	270	30
Araria	Bihar	269	25
Katihar	Bihar	263	34

Table-09

District	State	POS - Sep'19 (₹ crore)	Live institution count**
Muzaffarpur	Bihar	1,425	64
Begusarai	Bihar	1,173	61
Purnia	Bihar	821	45
Virudhunagar	Tamil Nadu	710	43
Dahod	Gujarat	657	38
Araria	Bihar	638	37
Katihar	Bihar	610	46
Barpeta	Assam	585	32
Darrang	Assam	549	32
Ramanathapuram	Tamil Nadu	542	41

Table-10

- Muzaffarpur is the top district in terms of POS for both snapshots - December 2017 and September 2019
- NBFC-MFIs is the major sector as on September 2019, with 79 institutions belonging to the sector

**Some duplication may be there due to institutions operating in multiple geographies

Loan Cycle ID Trends

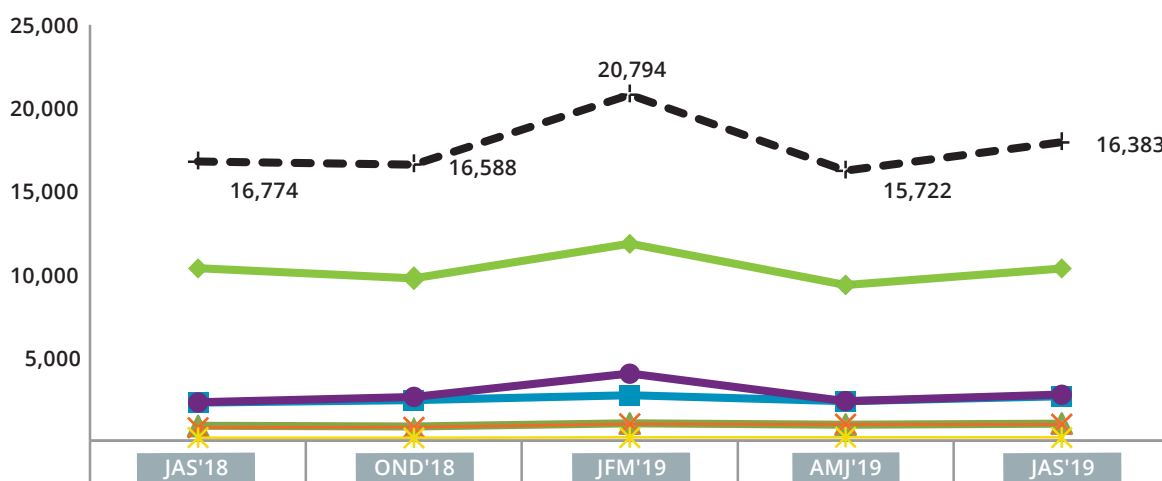


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Loan Cycle ID - Sourcing Trends

Graph-09

No. of loans sourced* by Loan Cycle ID ('000)

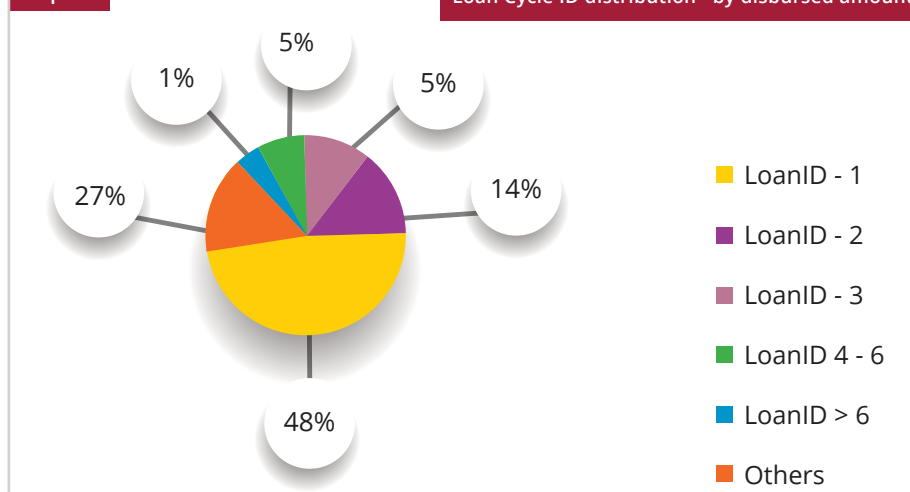


Loan Cycle ID	JAS'18	OND'18	JFM'19	AMJ'19	JAS'19
LoanID-1	10,358	9,752	11,834	9,350	10,345
LoanID-2	2,282	2,419	2,712	1,868	1,280
LoanID-3	887	841	1,033	959	840
LoanID 4-6	780	795	998	979	972
LoanID>6	171	164	188	193	190
Others (ID not defined)	2,296	2,617	4,029	2,374	2,757
Industry	16,774	16,588	20,794	15,722	16,383

Table-11

Graph-10

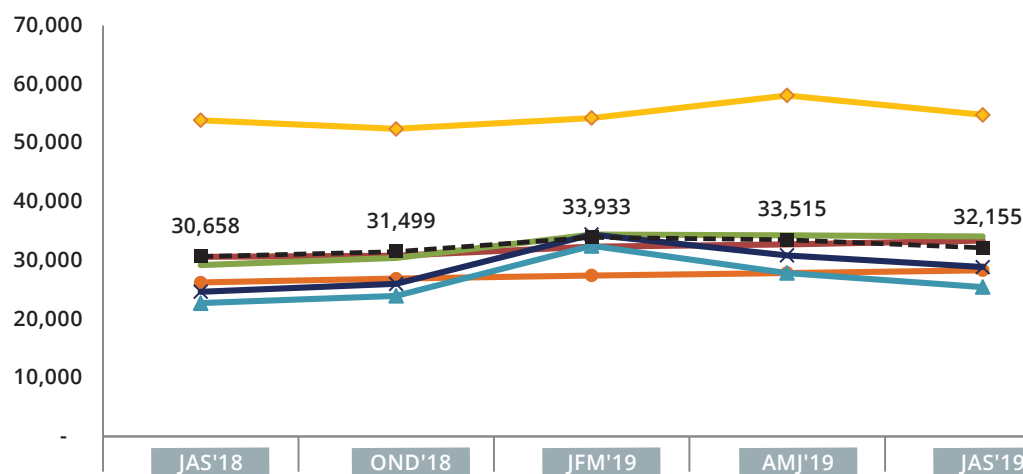
Loan Cycle ID distribution* by disbursed amount



- Loan Cycle ID - 1 has the highest sourcing share at 60% by volume and 48% by value
- There is an inverse relation between the number of loans sourced and Loan Cycle ID

Average Ticket Size by Loan Cycle ID

Graph-11



Loan Cycle ID	JAS'18	OND'18	JFM'19	AMJ'19	JAS'19
LoanID-1	26,229	26,878	27,414	27,847	28,308
LoanID-2	30,591	30,772	32,317	32,710	33,346
LoanID-3	29,206	30,422	34,408	34,224	34,054
LoanID 4-6	24,639	25,997	34,389	30,843	28,845
LoanID>6	22,695	23,950	32,453	27,838	25,449
Others (ID not defined)	53,834	52,358	54,212	58,065	54,768
Industry	30,658	31,499	33,933	33,515	32,155

Table-12

- Ticket Size of Loan Cycle ID-1 is constantly increasing at moderate rate
- Loan Cycle ID 2 & 3 replicate industry ATS

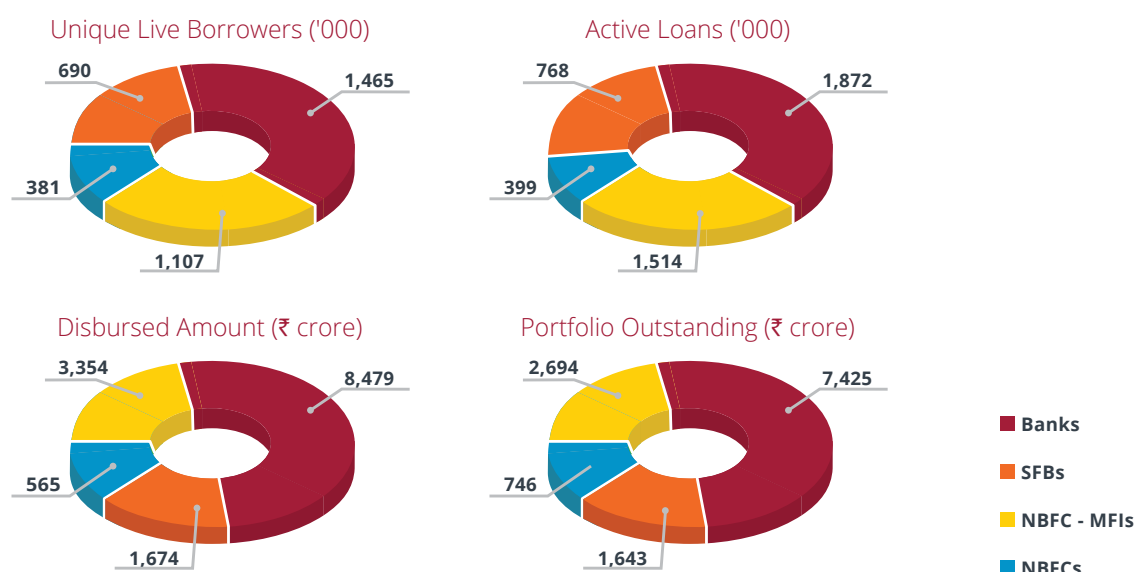
Comprehensive State Profile: Assam



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Assam: State View

Graph-12



Assam Snapshot view as on September 2019	Banks	SFBs	NBFC-MFIs	NBFCs	Industry
Unique Live Borrowers ('000)	1,465	690	1,107	381	3,643
Active Loans ('000)	1,872	768	1,514	399	4,553
Portfolio Outstanding (₹ crore)	7,425	1,643	2,694	746	12,508
Market Share in Portfolio Outstanding	59%	13%	22%	6%	100%
Disbursed Amount (₹ crore) - (OND'18 to JAS'19)	8,479	1,674	3,354	565	14,072
Average Ticket Size - (OND'18 to JAS'19)	62,687	37,146	27,124	31,034	43,677
30+ Delinquency	0.35%	0.54%	0.78%	1.88%	0.86%
90+ Delinquency	0.05%	0.11%	0.12%	0.76%	0.28%

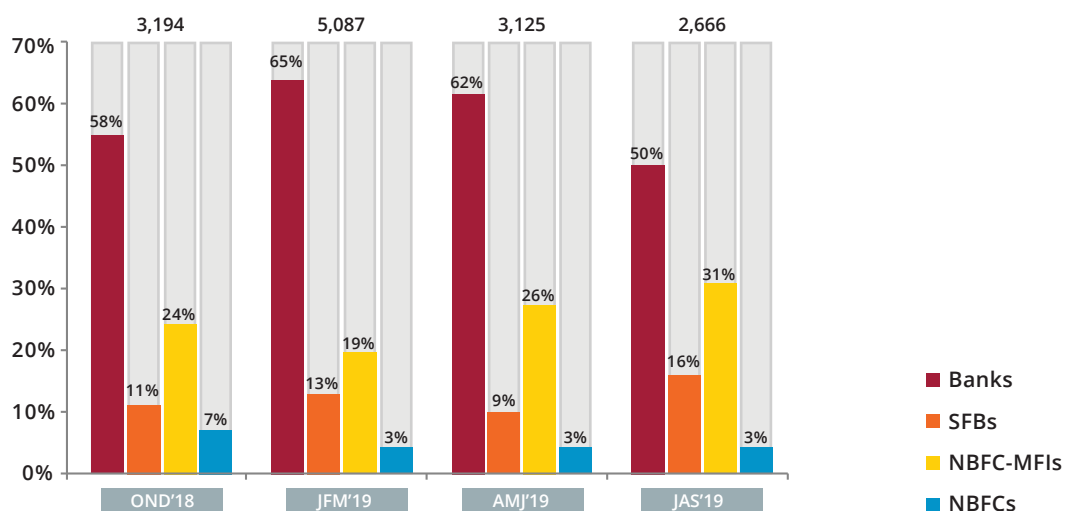
Table-13

- Banks have the highest ATS of ₹62,687 followed by SFBs at ₹37,146
- Banks dominate the state of Assam with market share of 59% in POS as of September 2019
- NBFCs show highest 90+ Delinquency at 0.76%, while Banks have maintained a low Delinquency at 0.05%

Assam: Disbursement Trends

Graph-13

Lender wise disbursement (by value)



ATS - **Top 5 districts by Sourcing Quarter

ATS of Top** 5 Districts	OND'18	JFM'19	AMJ'19	JAS'19
Cachar	47,284	57,107	54,831	45,777
Kamrup	44,578	49,189	47,120	42,930
Nagaon	41,863	52,926	47,972	42,656
Sibsagar	37,494	42,074	42,992	40,043
Sonitpur	37,645	45,962	45,867	39,726

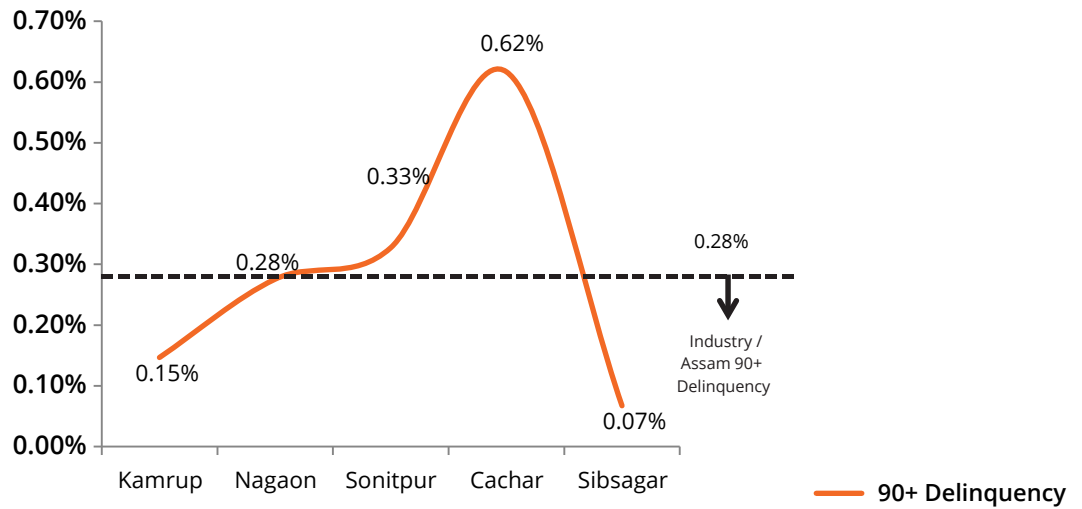
Table-14

- Subsagar shows highest ATS growth from OND'18 to JAS'19, at 68%
- JFM'19 shows an increase in disbursement from Banks, over OND'18 with share of 65% in disbursement compared to 58% in OND'18 quarter

Assam: Geographical Portfolio Contribution

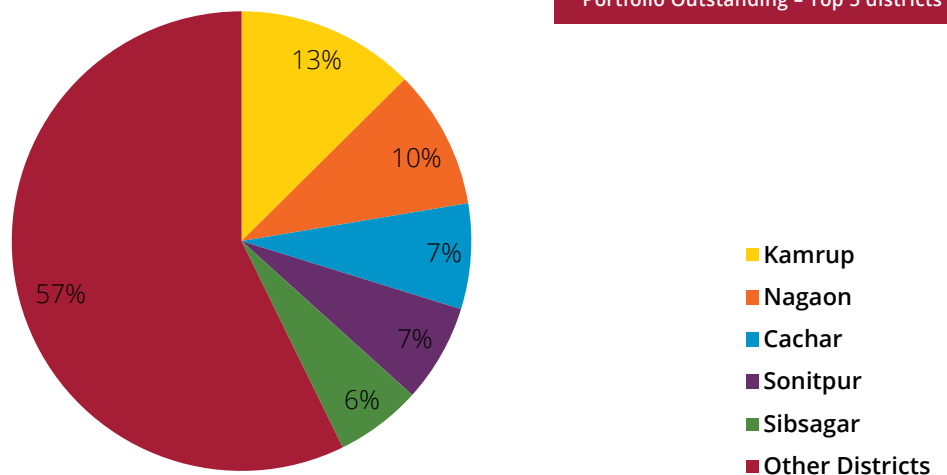
Graph-14

90+ Delinquency in Top 5 Districts by Outstanding Balance



Graph-15

Portfolio Outstanding - Top 5 districts



- Top 5 districts make up 43% of the Portfolio Outstanding of Assam as on September 2019
- Out of the top 5 Districts, Sibsagar has the lowest 90+ delinquency at 0.07%

SIDBI National Microfinance Congress 2019 - Key Take-aways



SIDBI National Microfinance Congress 2019 - Key take-aways

SIDBI has been one of the pioneers in Microfinance sector. Over the years, it has taken several path breaking initiatives for the smooth and sustained growth of Microfinance sector in the country. The interventions include financial assistance to MFIs, equity support, capacity building, policy advocacy and a host of other services for Microfinance sector. In this direction one of the latest initiatives has been to organize the annual SIDBI National Microfinance Congress to deliberate upon the emerging issues/ challenges in Microfinance sector and find solutions for the same.

In this series, SIDBI organized the second edition of SIDBI National Microfinance Congress, in Mumbai during Nov 26th and 27th, 2019. The event was participated by more than 300 industry practitioners, academicians, Bankers, NBFCs, Fintechs, International experts etc. and deliberated on wide ranging issues confronting the Microfinance sector. A vision document on status of Microfinance in India was also presented the Congress.

The key take-aways emerging out of the discussions and deliberation during the 2-day event from policy advocacy perspective are summarized below-

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| <ol style="list-style-type: none"> 1. Development of digital platforms like e-Shakti to bring all the women borrowers to a single platform to centralize the financial transactions of all women through unique ID. 2. Develop new partnerships with national and international Financial Institutions to get access to grants or subsidized capital. 3. Credit protection through insurance against natural calamities to develop a sustainable model for Microfinance. 4. Development of Microfinance focused bureaus for standardization of Microfinance reports and standardized regulation for responsible lending. 5. Creation of consolidated database for all the Microfinance Institutions to mitigate the emerging risks in the Microfinance industry. 6. Need to measure the social impact of Microfinance in improving lives of the borrower through parameters like water and sanitation facility, affordable housing, education of children, nutrition quality etc. 7. Need of research institutions to focus on research for devising structured products and development of training institutes dedicated to MFI employees. Another version of which could be existing EDIs being converted into MSME Universities. 8. Provide advisory services to the new business entrepreneurs. 9. Focus on the consumption pattern of the borrowers to provide them more curated products. 10. Better customer profiling by leveraging the digital footprints of the customers at grocery stores, pharmacy, restaurants etc. | <ol style="list-style-type: none"> and digital invoices, tax records, POS devices, mobile phone usage etc.; need to develop new models for deeper analysis of the customer profile. 11. Behavioral algorithms to develop collection models which can also include daily installment model and predict the future cashflow. 12. Develop public and private partnerships to create funds primarily for marketing and communication assistance to the SHGs. 13. Focused curriculum in schools to mould the mindsets of youth and parents towards entrepreneurial careers; development of incubation centres at university and corporate level to convert ideas into products to promote entrepreneurs. 14. Focus on creating hyper localized products by bringing women of common interest together through hyper local occupation mapping. 15. Deeper understanding of cultural difference between collective responsibility and individual responsibility for better analytics of the risks involved and developing customized products. 16. Mass movement on financial literacy programs through private organizations, Self-Regulatory Organizations (SROs) & international development institutions and creation of special methodology on educating children about personal finance. 17. Development of new business models worldwide beyond the SHG and JLG for the new age borrowers for encompassing the ultra-poor and micro enterprises. |
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Definition of Microfinance

Reserve Bank of India defines microfinance as "provision of thrift, credit and other financial services and products of very small amounts to the poor in rural, semi-urban or urban areas for enabling them to raise their income levels and improve their living standards".

Bank credit to MFIs (NBFC-MFIs, Societies, Trusts, etc.) extended for on-lending to individuals and also to members of SHGs/JLGs is eligible for categorization as priority sector advance under respective categories viz., Agriculture, Micro, Small and Medium Enterprises, Social Infrastructure and Others subject to the criteria laid down in para 19 of the Master Direction FIDD.CO.Plan.1/04.09.01/2016-17 dated July 7, 2016 (updated as on December 05, 2019) on Priority Sector Lending – Targets and Classification.

Area	Guidelines
Pricing of Loans	<ul style="list-style-type: none"> ▪ Margin cap for large MFIs - 10%; ▪ Margin cap for other MFIs - 12%; ▪ Interest rate charged = Cost of funds + margin or average base rate of five largest commercial banks by assets multiplied by 2.75 times, whichever is lower Pricing in individual loans may exceed 26% provided the maximum variance for individual loans between minimum and maximum interest charged does not exceed 4%. ▪ Only three components to be included in pricing of loans: <ul style="list-style-type: none"> • Interest charge • Processing fees charge, not exceeding 1% of gross loan amount • Insurance premium
Multiple borrowings	<ul style="list-style-type: none"> ▪ Not more than two NBFC-MFIs should lend to the same borrower. ▪ Total indebtedness of the borrower does not exceed INR 1,25,000 (excluding loans availed for education & medical expense); loan amount does not exceed INR 75,000 in the first cycle and INR 1,25,000 in subsequent cycles
Loan characteristics	<ul style="list-style-type: none"> ▪ Borrowers annual household income not to exceed INR 1,25,000 in rural areas and INR 2,00,000 in urban areas ▪ Tenure of the loan not to be less than 24 months for loan amount in excess of INR 30,000 with prepayment without penalty ▪ Aggregate amount of loans given for income generation should constitute at least 50% of the total loans of MFIs ▪ No penalty charged for delayed payments, no security deposit/margin to be taken ▪ Detailed loan card to every borrower ▪ Loan to be extended without collateral and is repayable in weekly, fortnightly or monthly installment at borrower's choice
Recoveries	<ul style="list-style-type: none"> ▪ Recovery is normally made only at a central designated place. Field staff is allowed to make recovery at the place of residence or work of the borrower only if, borrower fails to appear at central designated place on 2 or more successive occasions
Provisioning	<ul style="list-style-type: none"> ▪ Higher of a) 1% of the outstanding loan portfolio or b) 50% of aggregate loan installments overdue for more than 90 days and less than 180 days and 100% of aggregate loan installments overdue for 180 days or more
Funding Access	<ul style="list-style-type: none"> ▪ MFI loans continue to qualify as PSL
Credit Information	<ul style="list-style-type: none"> ▪ Every NBFC-MFI must be member of CIC and onboard data to the CICs as mandated by RBI

Post AP crisis RBI intervened by constituting a committee under the Chairmanship of Shri Y.H. Malegam to study issues and concerns in the MFI sector. Based on the recommendations of the committee, RBI had formed a separate category of NBFC viz. Non-Banking Financial Company-Micro Finance Institution (NBFC-MFI) and issued separate directions on December 02, 2011. NBFC-MFI is defined as a non-deposit taking NBFC (other than a company licensed under Section 25 of the Indian Companies Act, 1956) that fulfils the following conditions:

- Minimum Net Owned Funds (NOF) of INR 5 crore. (For NBFC-MFIs registered in the North Eastern Region of the country, the minimum NOF requirement shall stand at INR 2 crore)
- Not less than 85% of its net assets are in the nature of "qualifying assets"

About SIDBI

Small Industries Development Bank of India has been established under an Act of the Parliament in 1990. SIDBI is mandated to serve as the Principal Financial Institution for executing the triple agenda of promotion, financing and development of the Micro, Small and Medium Enterprises (MSME sector) and co-ordination of the functions of the various Institutions engaged in similar activities. Over the years, through its various financial and developmental measures, the Bank has touched the lives of people across various strata of the society, impacted enterprises over the entire MSME spectrum and engaged with many credible institutions in the MSME ecosystem.

Under Vision 2.0, SIDBI has spearheaded various Initiatives to address the Information Asymmetry in MSME sector like MSME Pulse, the health tracker of MSMEs and CriSidEx, for gauging the MSE sentiments and aspirations, apart from Microfinance Pulse.

SIDBI in Microfinance space

SIDBI has played pioneering role in furthering the inclusive finance agenda through supporting the Microfinance movement. Under Microfinance, the Bank has cumulatively sanctioned ₹18,446 crore to more than 100 MFIs, as on March 2019. The debt and equity support to MFIs is well complemented by capacity building support to these institutions and imbibing the corporate governance culture by supporting Compliance Assessment Tools etc. Apart from handholding the Microfinance industry from fragile beginning to a full-fledged industry segment, culminating in the transition of 8 of our partner MFIs into SFBs/ Universal Banks. A path breaking initiative in Micro Lending is to make available small loans directly from SIDBI (through partnership arrangements), at interest rates which are substantially lower than the market rates. Under this initiative, titled Prayaas, the Bank has been extending small ticket size loans of ₹0.50 lakh to ₹5 lakh to micro borrowers at bottom of the pyramid with interest rates comparatively lower than market rates under partnership model.

About Equifax

Equifax is a global information solutions company that uses trusted unique data, innovative analytics, technology and industry expertise to power organizations and individuals around the world by transforming knowledge into insights that help make more informed business and personal decisions.

Headquartered in Atlanta, Ga., Equifax operates or has investments in 24 countries in North America, Central and South America, Europe and the Asia Pacific region. It is a member of Standard & Poor's (S&P) 500® index and its common stock is traded on the New York Stock Exchange (NYSE) under the symbol EFX. Equifax employs 11,000 employees worldwide.

With a global legacy of over 120 years in the credit industry, in 2010, Equifax established a presence in India market and was licensed by RBI to operate as a CIC. Over the last 9 years, the credit bureau has grown to 4000+ members including Banks, NBFCs, MFIs and insurers. These members provide data on demographic and repayment information on millions of Indian consumers. In 2014, Equifax further grew its footprint in India through acquisition of an analytics firm. Equifax Analytics Pvt. Ltd is Equifax's fully owned analytics entity in India, which delivers unparalleled customized analytics solutions that enrich both the performance of businesses and the lives of consumers.

Disclaimer

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